

An Annual Report on the Financial Health of
Pennsylvania's Ambulatory Surgery Centers

FINANCIAL ANALYSIS 2011

VOLUME TWO
Ambulatory Surgery Centers

**EMBARGOED - Not for release
before September 25, 2012.**



Pennsylvania Health Care Cost Containment Council
September 2012



About PHC4

The Pennsylvania Health Care Cost Containment Council (PHC4) is an independent state agency charged with collecting, analyzing, and reporting information that can be used to improve the quality and restrain the cost of health care in the state. It was created in the mid-1980s when Pennsylvania businesses and labor unions, in collaboration with other key stakeholders, joined forces to enact market-oriented health care reforms. As a result of their years of effort, the General Assembly passed legislation (Act 89 of 1986) creating PHC4.

The primary goal is to empower purchasers of health care benefits, such as businesses or labor unions, as well as other stakeholders, with information they can use to improve quality and restrain costs. Nearly 100 organizations and individuals annually utilize PHC4's special requests process to access and use data. More than 750,000 public reports on patient treatment results are downloaded from the PHC4 website each year. Today, PHC4 is a recognized national leader in public health care reporting.

It is governed by a 25-member board of directors representing business, labor, consumers, health care providers, insurers, and state government.

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Key Findings

- The number of ambulatory surgery centers (ASCs) in Pennsylvania increased by five in fiscal year 2011 (FY11) to 271 ASCs.
- The statewide average operating and total margins for ASCs during FY11 were 25.02% and 25.19%, respectively, a slight increase in both from the previous year.
- ASCs reported 1 million outpatient visits and \$1 billion net outpatient revenue during FY11.
- The number of procedures at ASCs increased 2.5% in FY11.
- Commercial insurance covered 52.7 % and Medicare covered 34.6% of outpatient procedures at ACSs during FY11.

TABLE 1

Ambulatory Surgery Centers Regional and Statewide Averages, FY11

Region*	Operating Margin	Total Margin	3-year Average Total Margin	Medicare Share of Net Patient Revenue	Medical Assistance Share of Net Patient Revenue	Average Visits
Region 1	19.99%	20.01%	21.71%	29.48%	4.37%	4,055
Region 2	18.74%	18.83%	18.13%	30.51%	8.62%	5,209
Region 3	14.30%	14.15%	17.37%	23.03%	4.20%	4,636
Region 4	31.86%	33.59%	32.68%	18.08%	2.11%	3,355
Region 5	28.36%	28.43%	27.52%	21.43%	3.74%	4,347
Region 6	34.69%	34.74%	31.62%	28.14%	4.29%	4,367
Region 7	34.28%	34.29%	35.11%	21.73%	2.35%	4,219
Region 8	21.78%	21.89%	22.54%	23.16%	3.03%	3,777
Region 9	16.88%	16.78%	17.70%	24.81%	8.75%	3,433
Statewide	25.02%	25.19%	25.47%	24.16%	4.03%	4,066

* See page 9 for the list of counties included in each region.

Introduction

On an annual basis, the Pennsylvania Health Care Cost Containment Council (PHC4) produces a series of reports that measure the financial health of Pennsylvania's hospitals and ambulatory surgery centers.

This is the second volume of a three-volume series. *Volume One*, released in May 2012, focused on the financial health of Pennsylvania's general acute care (GAC) hospitals. This report, *Volume Two*, concentrates on Pennsylvania's ambulatory surgery centers (ASCs). *Volume Three*, to be released later this year, will focus on rehabilitation hospitals, psychiatric hospitals, state psychiatric hospitals, long-term acute care hospitals and specialty hospitals (non-GAC hospitals). To provide perspective on the overall outpatient care provided in the Commonwealth, information on outpatient services performed by hospitals is mentioned in this report.

The reporting year for the ASCs in *Volume Two* is based on each facility's fiscal year that ended during 2011. The fiscal year for the majority of ASCs was the calendar year ending on December 31, 2011. For those facilities that do not utilize a calendar year, the fiscal year typically ended on June 30, 2011.

Information in this report was derived from annual financial statements and data submissions, as well as quarterly ambulatory/outpatient procedure data supplied by each facility. Every reasonable effort has been made to ensure the accuracy of the information. Each facility had the opportunity to review its data and make changes, if necessary. The ultimate responsibility for accuracy lies with the individual facility.

TABLE 2
Number of Facilities, FY11
by Facility Type

Facility Type	Number of Facilities
Ambulatory Surgery Centers	271
General Acute Care Hospitals	168
Non-General Acute Care Hospitals	78
Total	517

Ambulatory Surgery Centers

During fiscal year 2011 (FY11), there were 271 ambulatory surgery centers (ASCs) operating in Pennsylvania. The number of ASCs in Pennsylvania increased by five in FY11. Between FY10 and FY11, five ASCs opened and none closed. Three of these ASCs are located in Region 5 and the other two are located in Region 8.

Figures 1 and 2 illustrate the growth in the number of ASCs in Pennsylvania from FY02 to FY11. Between FY02 and FY11, the number of ASCs in Pennsylvania grew by 160 facilities, with the largest increase (28%) occurring in FY04. Over the same time period, the greatest concentration of growth occurred in Region 8 – Bucks, Chester, Delaware and Montgomery counties (see Figure 2).

The analysis for FY11 and the individual ASC tables in this report is based on data collected from 256 ASCs; fifteen ASCs did not submit complete data and their data is not included in this report.

Statewide and regional averages that are expressed as a percentage (e.g., operating margin) in this report were calculated as if the entire group (state or region) were a single reporting entity. For example, the regional average operating margins were calculated by dividing the sum of operating income for all ASCs in the region and the sum of total operating revenue for all ASCs in the region.

FIGURE 1

Number of Ambulatory Surgery Centers by Fiscal Year

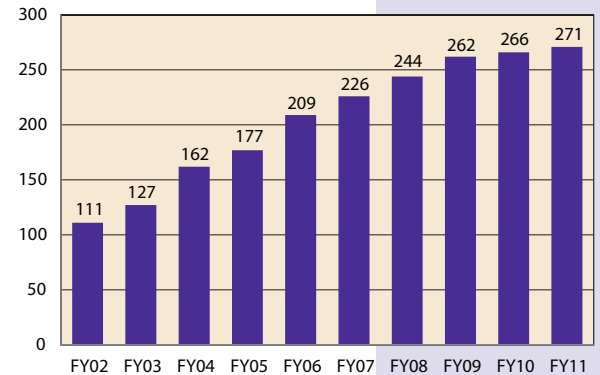
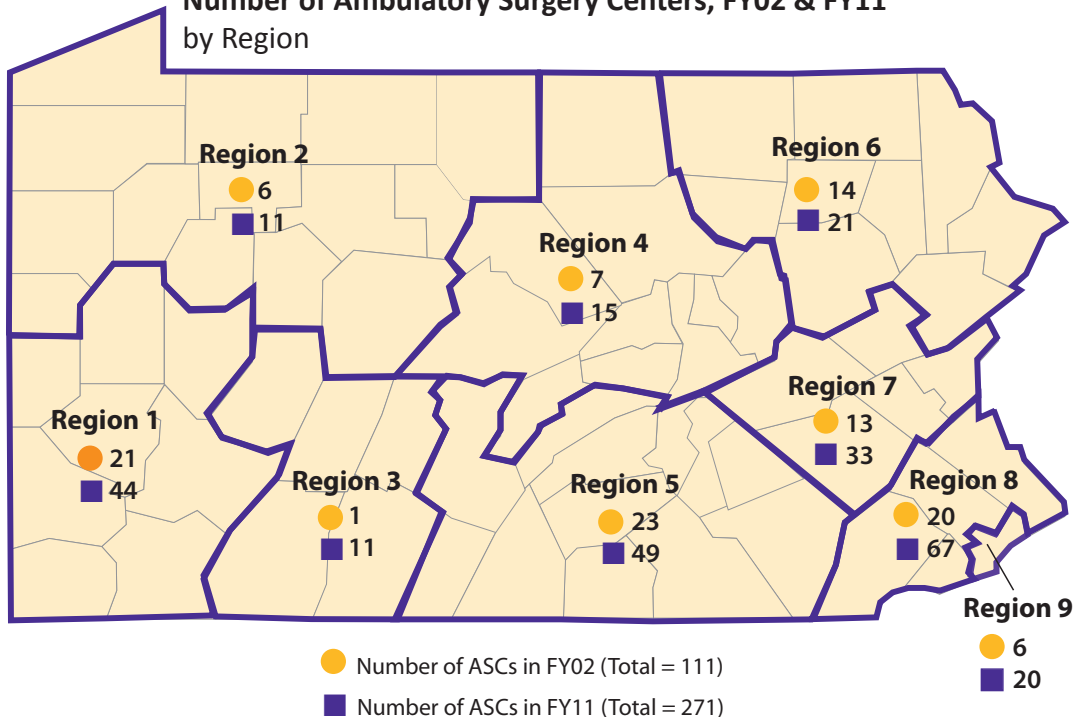


FIGURE 2

Number of Ambulatory Surgery Centers, FY02 & FY11 by Region



Operating and Total Margins

The average operating and total margins for ASCs statewide increased slightly from FY10 to FY11, with the average operating margin increasing to 25.02% (from 24.86%) and the total margin increasing to 25.19% (from 24.99%). The average statewide operating and total margins for ASCs have changed only marginally over the past four fiscal years, FY08 to FY11 (see Figure 3). The statewide average operating and total margins for ASCs are similar because ASCs realize only a small amount of non-operating income. Eighty-eight percent (225) of reporting Pennsylvania ASCs operated as for-profit facilities in FY11. The remaining twelve percent (31) operated as non-profit facilities.

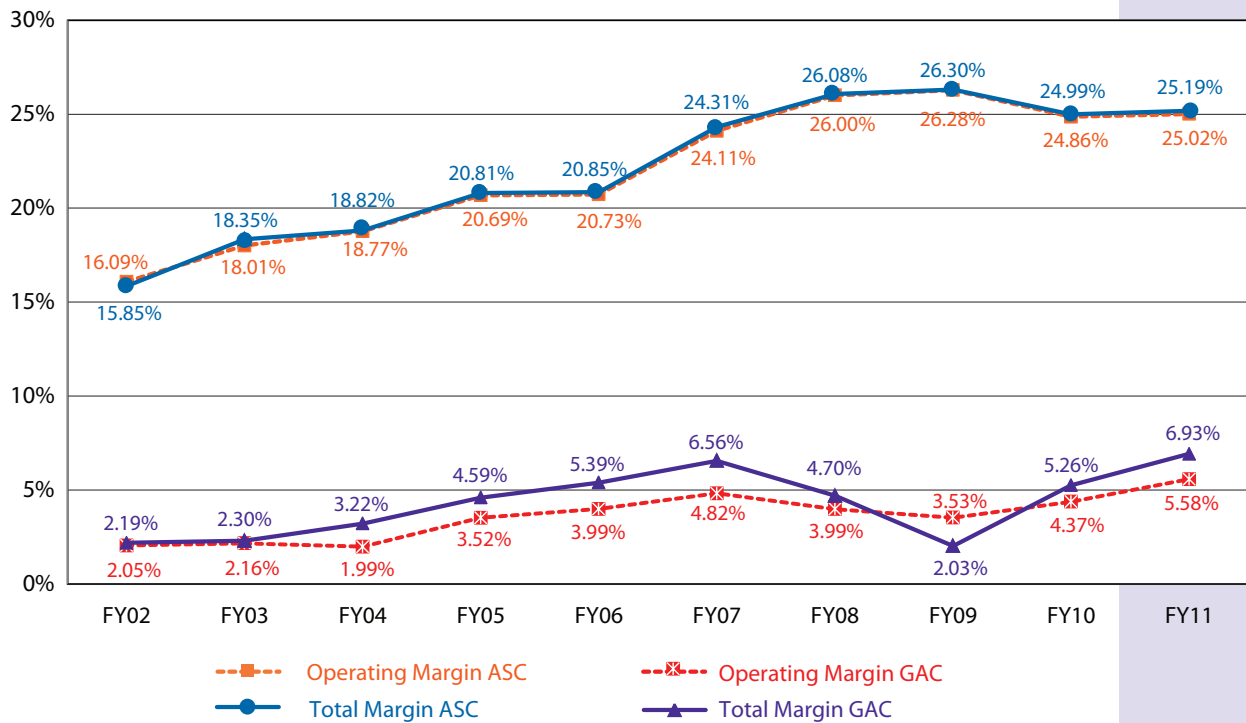
Figure 3 displays the statewide average operating and total margins for ASCs and general acute care (GAC) hospitals. Statewide average operating and total margins for freestanding rehabilitation, psychiatric, long-term acute care, and specialty hospitals (non-GAC) will be reported in PHC4's *Financial Analysis, Volume Three* to be released later this year.

It is important to point out that the statewide average margins for ASCs cannot be directly compared to the average margins for the GAC hospitals for two reasons.

Physician owners of surgery centers may receive all or part of their compensation as a distribution of net income, instead of salaries or fees. Consequently, such distributions are not reported as an operating expense; if they were, that would reduce operating and total margins. In contrast, physician compensation paid by GAC hospitals is almost exclusively reported as salary or professional service expenses and included in operating and total margin figures.

In addition, the majority of ASCs are limited liability partnerships or Sub-Chapter S corporations and therefore, are not subject to income taxes. Income taxes are generally paid as personal income tax by the owners. Consequently, the total margin for most for-profit ASCs does not reflect income tax expenses. On the other hand, the total margins for the state's for-profit GAC hospitals are calculated after the tax expense is deducted.

FIGURE 3
Statewide Average Operating and Total Margins
for Ambulatory Surgery Centers and General Acute Care Hospitals
by Fiscal Year



Outpatient Visits and Revenue

Pennsylvania's hospitals and ASCs reported 43.0 million total outpatient visits during FY11 (Table 3). GAC hospitals continued to be the predominate providers of outpatient care in FY11. GAC hospitals reported 39.7 million outpatient visits (includes home health), which represents 92.2% of the total number of outpatient visits in the Commonwealth. Non-GAC hospitals reported 2.3 million outpatient visits (5.4%), and ASCs reported 1.0 million outpatient visits (2.4%).

Combined, hospitals and ASCs reported \$16.5 billion in statewide net patient revenue for outpatient care during FY11. GAC hospitals accounted for 91.9% of the total net outpatient revenue, non-GAC hospitals 1.8%, and ASCs 6.3%. The \$1.0 billion net outpatient revenue reported by ASCs during FY11 represents 6.9% of the outpatient revenue received by GAC hospitals.

The small increase (0.7%) in the number of outpatient visits reported by ASCs during FY11, combined with the 4.8% increase in net outpatient revenue, resulted in an average revenue per visit of \$1,003 during FY11, a 4.0% increase over the FY10 figure.

There is wide variation in the average outpatient revenue per visit across the facility categories. This is primarily due to the variation in the level of resources provided per visit. For example, a patient may receive care as a series of visits comprised of relatively short treatments (e.g., psychotherapy) in a hospital outpatient setting, while a patient at an ASC may be subject to an entire surgical procedure during a single visit. The average outpatient revenue per visit at GAC hospitals reflects reimbursements for a wide range of outpatient services. As a group, ASCs provide a wide variety of outpatient services at varying levels of resource intensity; however, on an individual basis, ASCs specialize in surgical procedures, e.g., endoscopy, laser surgery, ophthalmology, and spine care.

TABLE 3
Outpatient Visits and Revenue, FY11
by Facility Type

Facility Type	Visits	Net Outpatient Revenue (thousands)	Average Outpatient Revenue per Visit
Ambulatory Surgery Centers	1,040,919	\$1,043,609	\$1,003
General Acute Care Hospitals	39,652,170	\$15,191,821	\$383
Non-General Acute Care Hospitals*	2,327,907	\$302,291	\$130
Statewide	43,020,996	\$16,537,721	\$384

*Excludes State Psychiatric Hospitals

Outpatient Procedures

Outpatient procedures include surgical and nonsurgical procedures.¹ During FY11, 2.8 million outpatient procedures were performed at ASCs and GAC hospitals (Figure 4 and Table 4). ASCs performed 32.5% or 924,875 of these procedures. In FY00, ASCs performed 10.2% or 164,690 of the total 1.6 million outpatient procedures performed in Pennsylvania. The percent of procedures performed at ASCs has remained relatively the same over the past three fiscal years, FY09 to FY11.

There was a 76.2% growth in the total number of outpatient procedures performed at ASCs and outpatient departments of GAC hospitals between FY00 and FY11; 61.8% of that increase occurred at ASCs. During FY11, the net growth in the number of outpatient procedures performed at GAC outpatient departments and ASCs combined increased 2.6% over FY10 numbers. The number of outpatient procedures performed at GAC outpatient departments increased 2.7%, and the number of procedures at ASCs increased 2.5% in FY11. In FY10, the number of procedures at the ASCs increased 2.0% from the number performed in FY09.

FIGURE 4
Outpatient Procedures¹
by Facility Type

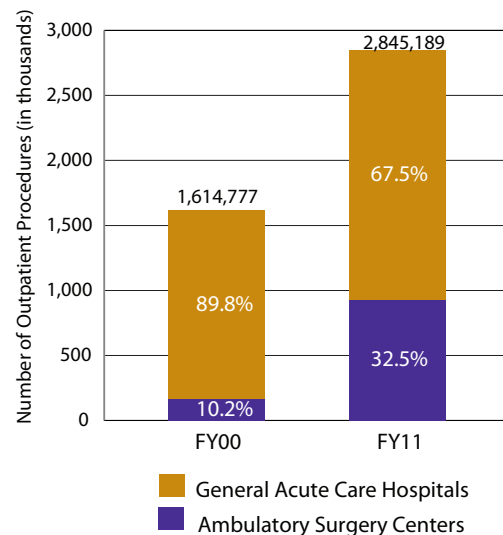


TABLE 4
Outpatient Procedures¹
by Facility Type

Facility Type	FY00		FY11	
	Procedures	Percent	Procedures	Percent
Ambulatory Surgery Centers	164,690	10.2%	924,875	32.5%
General Acute Care Hospitals	1,450,087	89.8%	1,920,314	67.5%
Statewide	1,614,777	100.0%	2,845,189	100.0%

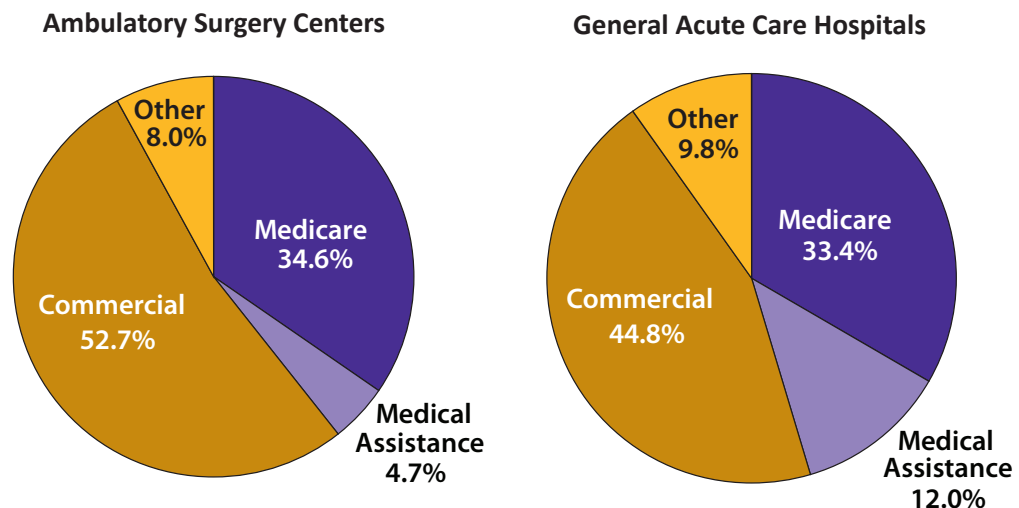
¹ The outpatient procedure codes captured by PHC4 are available on the PHC4 website at <http://www.phc4.org/services/datarequests/procedures.htm>

Payer Mix

Figure 5 presents the payer mix for outpatient procedures performed at ASCs compared to GAC hospital outpatient departments. The greatest differences between the two facility types are the proportion of procedures covered by Medical Assistance (MA) and commercial health insurance plans. During FY11, MA was the payer for 4.7% of outpatient procedures at ASCs, compared to 12.0% at GAC hospitals. Commercial health insurance plans covered 52.7% of outpatient procedures at ASCs, compared to 44.8% at GAC hospitals.

The higher percentage of Medicare-based revenue received by ASCs is consistent with the difference in the average patient age at ASCs and GAC outpatient departments. In FY11, the mean age for patients undergoing an outpatient procedure at an ASC was 56.8 years, compared to 52.4 years for patients at GAC outpatient departments.

FIGURE 5
Outpatient Procedures,¹ FY11
by Facility Type & Payer



¹ The outpatient procedure codes captured by PHC4 are available on the PHC4 website at <http://www.phc4.org/services/datarequests/procedures.htm>

Individual Ambulatory Surgery Center Data

The individual ASC data tables on the following pages are based on data collected from 256 ASCs; fifteen ASCs did not submit complete data and their data is not included in this report. The facilities listed in the tables are arranged according to region.

Statewide and regional averages for ASCs are presented in the individual facility tables. Averages expressed as a percentage (e.g., operating margin) were calculated as if the entire group (state or region) were a single reporting entity. For example, the regional average operating margins were calculated by dividing the sum of operating income for all ASCs in the region and the sum of total operating revenue for all ASCs in the region.

The FY11 operating and total margins for each individual facility are included in these tables. Each facility's corresponding operating income, total income, and total operating revenue, expressed in dollars, can be found on PHC4's website at www.phc4.org. (Note: Other operating revenue must be included with net patient revenue to calculate the operating income that is used for operating margin.)

Pennsylvania Counties by Region

Region 1:	Allegheny, Armstrong, Beaver, Butler, Fayette, Greene, Washington, and Westmoreland.
Region 2:	Cameron, Clarion, Clearfield, Crawford, Elk, Erie, Forest, Jefferson, Lawrence, McKean, Mercer, Potter, Venango, and Warren.
Region 3:	Bedford, Blair, Cambria, Indiana, and Somerset.
Region 4:	Centre, Clinton, Columbia, Lycoming, Mifflin, Montour, Northumberland, Snyder, Tioga, and Union.
Region 5:	Adams, Cumberland, Dauphin, Franklin, Fulton, Huntingdon, Juniata, Lancaster, Lebanon, Perry, and York.
Region 6:	Bradford, Lackawanna, Luzerne, Monroe, Pike, Sullivan, Susquehanna, Wayne, and Wyoming.
Region 7:	Berks, Carbon, Lehigh, Northampton, and Schuylkill.
Region 8:	Bucks, Chester, Delaware, and Montgomery.
Region 9:	Philadelphia.

INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue NPR (thousands)				3-yr Avg Change in NPR FY08-FY11	Total Operating Expenses TOE (thousands)				3-yr Avg Change in TOE FY08-FY11
	FY11	FY10	FY09	FY08		FY11	FY10	FY09	FY08	
Statewide Average	\$4,077	\$3,891	\$3,774	\$3,622	4.19%	\$3,083	\$2,943	\$2,799	\$2,700	4.73%
Region 1 Average	\$4,072	\$3,893	\$3,655	\$3,271	8.16%	\$3,291	\$3,125	\$2,742	\$2,482	10.86%
1 20/20 SC ^{1, 10}	\$2,348	\$2,578	\$2,222	\$2,020	5.41%	\$1,183	\$1,325	\$1,219	\$1,313	-3.30%
1 Aestique ASC ^{1, 10, 13}	\$1,944	\$1,873	\$1,761	\$2,053	-1.77%	\$1,946	\$1,872	\$1,731	\$2,014	-1.11%
1 Assoc Kidney/Hypertension ^{1, 10}	\$1,157	\$1,096	\$906	NA	NA	\$821	\$797	\$762	NA	NA
1 Associates SC ^{1, 10}	\$3,967	\$4,353	\$4,785	\$4,689	-5.13%	\$3,217	\$3,399	\$3,664	\$3,705	-4.39%
1 Butler ASC ^{1, 10}	\$7,294	\$7,346	\$7,760	\$7,461	-0.75%	\$5,172	\$5,447	\$5,224	\$4,841	2.28%
1 CHP North SC	\$11,214	\$10,787	\$10,451	\$9,690	5.24%	\$9,108	\$8,884	\$8,391	\$6,086	16.55%
1 CHP South SC ¹¹	\$4,044	\$4,033	\$4,143	\$4,146	-0.82%	\$3,465	\$3,381	\$3,526	\$2,419	14.42%
1 Delmont SC ^{1, 3, 10}	\$1,225	\$127	NA	NA	NA	\$1,301	\$321	NA	NA	NA
1 Dermatology & Cosmetic SC ^{1, 10}	\$2,566	\$2,501	\$2,055	\$1,405	27.55%	\$2,508	\$2,435	\$2,054	\$1,545	20.79%
1 Digestive Hlth Endoscopy ^{1, 10}	\$2,940	\$2,409	\$2,564	\$2,474	6.27%	\$1,355	\$1,247	\$1,236	\$1,221	3.67%
1 East Side SC ^{1, 10}	\$3,651	\$3,430	\$2,829	NR	NR	\$3,680	\$3,164	\$3,367	NR	NR
1 Excelsa Health Norwin ^{3, 7}	\$3,881	\$3,752	\$3,698	\$228	NA	\$2,380	\$2,334	\$2,482	\$335	NA
1 Four Seasons Endoscopy ^{1, 10}	\$2,735	\$3,154	\$3,366	\$3,149	-4.38%	\$1,402	\$1,508	\$1,542	\$1,381	0.52%
1 Gamma SC ^{1, 10, 13}	\$3,316	\$3,405	\$2,561	\$1,746	29.98%	\$3,129	\$2,826	\$2,588	\$2,119	15.88%
1 Heritage Valley SC ⁷	\$4,633	\$5,050	\$5,060	\$4,998	-2.44%	\$4,856	\$4,793	\$5,215	\$5,233	-2.40%
1 Laurel Surgical Center ^{1, 10}	\$6,145	\$5,652	\$5,346	\$4,948	8.06%	\$4,044	\$3,895	\$3,953	\$3,938	0.89%
1 Leo R. McCafferty Plastic ^{1, 10, 13}	\$485	\$432	\$363	\$380	9.23%	\$482	\$355	\$286	\$281	23.78%
1 Lowry SC ^{1, 10}	\$497	\$611	\$816	\$982	-16.47%	\$498	\$609	\$874	\$983	-16.45%
1 McCandless Endoscopy ^{1, 10}	\$1,432	\$928	\$629	NA	NA	\$980	\$784	\$729	NA	NA
1 Mt Lebanon SC ⁷	\$3,501	\$3,163	\$4,039	\$2,221	19.22%	\$2,510	\$2,192	\$2,006	\$1,887	11.01%
1 Mt Pleasant SC ^{1, 10}	\$1,969	\$1,922	\$1,846	\$1,535	9.44%	\$2,335	\$2,239	\$2,228	\$2,008	5.44%
1 North Shore Endoscopy ^{1, 10}	\$1,512	\$1,705	\$1,905	\$2,446	-12.73%	\$981	\$1,062	\$1,164	\$1,280	-7.79%
1 Radiance ^{1, 10}	\$3,871	\$3,522	\$3,294	\$3,487	3.66%	\$3,108	\$2,882	\$2,708	\$2,899	2.41%
1 Renal Endocrine Assoc ^{1, 10}	\$1,100	\$987	\$1,267	NA	NA	\$763	\$723	\$779	NA	NA
1 SC Cranberry ^{1, 10}	\$2,685	\$2,876	\$2,944	\$2,220	6.97%	\$2,402	\$2,563	\$2,517	\$2,134	4.19%
1 SC Edgeworth Commons ^{1, 10}	\$4,319	\$4,566	\$3,617	NR	NR	\$3,776	\$3,739	\$3,548	NR	NR
1 SC Ligonier ¹¹	\$466	\$721	\$696	\$761	-12.92%	\$575	\$698	\$685	\$713	-6.45%
1 Shadyside SC ^{1, 10}	\$563	\$461	\$532	\$428	10.47%	\$381	\$335	\$447	\$398	-1.42%
1 South Hills Endoscopy Ctr ^{1, 10}	\$3,109	\$2,703	\$2,822	\$2,744	4.43%	\$1,491	\$1,587	\$1,558	\$1,620	-2.65%
1 Southwestern ASC ^{1, 10}	\$3,284	\$3,605	\$3,662	NR	NR	\$3,228	\$3,116	\$3,004	NR	NR
1 Southwestern Endoscopy ^{1, 10}	\$4,233	\$4,068	\$4,200	\$3,966	2.25%	\$2,729	\$2,687	\$2,363	\$2,189	8.22%
1 Southwestern PA Eye SC ^{1, 10}	\$3,208	\$2,978	\$2,768	\$2,976	2.60%	\$2,240	\$2,421	\$2,173	\$2,083	2.51%
1 Spartan Health SC ^{1, 10, 13}	\$2,491	\$2,308	\$2,473	\$2,238	3.78%	\$2,319	\$2,148	\$2,236	\$2,142	2.76%
1 Three Rivers Endoscopy ^{1, 10}	\$4,832	\$4,495	\$4,637	\$4,717	0.82%	\$2,745	\$2,653	\$2,424	\$2,543	2.64%
1 Tri-County Surgical ^{1, 10}	\$942	\$1,003	\$1,041	\$1,098	-4.72%	\$911	\$951	\$982	\$1,031	-3.88%
1 Tri-State SC ^{1, 10}	\$7,474	\$7,541	\$7,631	\$7,979	-2.11%	\$5,514	\$5,269	\$5,259	\$4,943	3.85%
1 UPMC Mercy South Side SC	\$16,358	\$14,240	NA	NA	NA	\$15,392	\$13,004	NA	NA	NA

See footnotes on page 24.

INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY11	Total Margin FY11	3-yr Average Total Margin FY09-FY11	Medicare Share of NPR FY11	Medical Assistance Share of NPR FY11	Visits FY11
Statewide Average	25.02%	25.19%	25.47%	24.16%	4.03%	4,066
Region 1 Average	19.99%	20.01%	21.71%	29.48%	4.37%	4,055
20/20 SC ^{1, 10}	49.61%	49.61%	47.87%	53.49%	2.97%	2,219
Aestique ASC ^{1, 10, 13}	-0.11%	-0.06%	-0.06%	22.98%	1.79%	1,524
Assoc Kidney/Hypertension ^{1, 10}	29.03%	29.03%	24.66%	44.74%	0.59%	765
Associates SC ^{1, 10}	18.90%	18.90%	21.56%	56.21%	2.92%	4,017
Butler ASC ^{1, 10}	29.71%	29.72%	29.49%	25.44%	3.14%	8,762
CHP North SC	18.78%	18.78%	18.70%	0.00%	15.94%	6,486
CHP South SC ¹¹	14.30%	14.30%	15.12%	0.00%	12.19%	2,328
Delmont SC ^{1, 3, 10}	-6.16%	-6.16%	NA	4.17%	0.00%	913
Dermatology & Cosmetic SC ^{1, 10}	2.26%	2.26%	1.75%	33.47%	0.10%	4,109
Digestive Hlth Endoscopy ^{1, 10}	53.90%	53.96%	51.55%	14.18%	0.09%	4,598
East Side SC ^{1, 10}	-0.80%	-0.63%	-2.89%	47.82%	2.14%	2,349
Excela Health Norwin ^{3, 7}	38.68%	38.68%	36.49%	29.48%	2.45%	3,421
Four Seasons Endoscopy ^{1, 10}	48.75%	48.75%	51.97%	19.95%	0.31%	4,625
Gamma SC ^{1, 10, 13}	5.73%	6.23%	9.02%	22.15%	0.66%	3,376
Heritage Valley SC ⁷	-4.82%	-4.82%	-0.82%	49.39%	2.68%	3,368
Laurel Surgical Center ^{1, 10}	34.42%	34.42%	30.72%	19.10%	1.84%	5,216
Leo R. McCafferty Plastic ^{1, 10, 13}	0.71%	0.71%	12.29%	3.35%	0.00%	497
Lowry SC ^{1, 10}	-0.20%	-0.19%	-2.96%	39.02%	0.00%	932
McCandless Endoscopy ^{1, 10}	31.60%	31.60%	16.58%	10.25%	1.37%	2,442
Mt Lebanon SC ⁷	28.31%	28.31%	37.33%	73.41%	0.95%	3,242
Mt Pleasant SC ^{1, 10}	-2.22%	-2.22%	1.21%	68.75%	2.66%	1,631
North Shore Endoscopy ^{1, 10}	35.11%	35.11%	37.39%	7.61%	4.93%	2,856
Radiance ^{1, 10}	19.71%	19.71%	18.63%	12.69%	0.00%	2,376
Renal Endocrine Assoc ^{1, 10}	30.68%	30.68%	32.48%	41.88%	3.23%	736
SC Cranberry ^{1, 10}	10.53%	10.53%	11.99%	56.16%	0.15%	2,931
SC Edgeworth Commons ^{1, 10}	12.59%	12.64%	11.58%	22.16%	4.81%	3,547
SC Ligonier ¹¹	-23.39%	-23.39%	-3.82%	72.10%	3.65%	671
Shadyside SC ^{1, 10}	32.35%	32.35%	25.25%	10.61%	0.00%	327
South Hills Endoscopy Ctr ^{1, 10}	52.05%	52.06%	46.33%	17.52%	0.00%	13,446
Southwestern ASC ^{1, 10}	1.72%	1.75%	11.41%	11.80%	20.08%	3,404
Southwestern Endoscopy ^{1, 10}	35.54%	35.54%	37.78%	25.97%	13.73%	10,446
Southwestern PA Eye SC ^{1, 10}	30.16%	30.16%	23.69%	81.63%	3.71%	3,441
Spartan Health SC ^{1, 10, 13}	6.90%	7.05%	7.96%	46.39%	9.68%	3,347
Three Rivers Endoscopy ^{1, 10}	43.21%	43.23%	44.04%	30.09%	2.16%	8,021
Tri-County Surgical ^{1, 10}	3.37%	3.37%	4.82%	28.55%	0.00%	786
Tri-State SC ^{1, 10}	26.45%	26.48%	29.47%	31.22%	5.02%	7,187
UPMC Mercy South Side SC	8.93%	8.93%	NA	30.30%	7.37%	5,872

See footnotes on page 24.

INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue NPR (thousands)				3-yr Avg Change in NPR FY08-FY11	Total Operating Expenses TOE (thousands)				3-yr Avg Change in TOE FY08-FY11
	FY11	FY10	FY09	FY08		FY11	FY10	FY09	FY08	
Statewide Average	\$4,077	\$3,891	\$3,774	\$3,622	4.19%	\$3,083	\$2,943	\$2,799	\$2,700	4.73%
1 UPMC Monroeville SC ¹⁰	\$8,555	\$7,909	\$6,463	\$6,179	12.82%	\$7,336	\$7,072	\$6,197	\$6,797	2.64%
1 UPMC South SC	\$5,444	\$5,731	\$4,587	\$5,037	2.70%	\$5,158	\$5,233	\$3,498	\$3,751	12.51%
1 UPMC St. Margaret OP Ctr	\$16,824	\$15,926	\$17,253	NR	NR	\$13,807	\$13,009	\$8,986	NR	NR
1 Waterfront SC ^{1, 10}	\$5,116	\$4,737	\$4,813	\$5,172	-0.36%	\$3,725	\$3,660	\$3,536	\$3,580	1.35%
1 Western PA SC ^{1, 10}	\$8,113	\$7,591	\$7,307	\$7,187	4.29%	\$6,120	\$5,828	\$5,626	\$5,733	2.25%
1 Zitelli Brodland Central ^{1, 10, 13}	\$1,953	\$1,535	\$1,238	\$878	40.78%	\$1,952	\$1,535	\$1,238	\$878	40.77%
1 Zitelli Brodland South ^{1, 10, 13}	\$1,787	\$1,506	\$1,150	\$859	35.99%	\$1,787	\$1,506	\$1,150	\$859	35.99%
Region 2 Average	\$4,640	\$4,506	\$4,069	\$4,550	0.65%	\$3,778	\$3,704	\$3,413	\$3,661	1.07%
2 Community SC ^{1, 10, 13}	\$1,577	\$1,237	\$1,157	\$826	30.30%	\$730	\$459	\$852	\$709	0.98%
2 Hamot SC ^{10, 11}	\$13,257	\$12,684	\$12,588	\$11,882	3.86%	\$10,789	\$10,822	\$10,504	\$9,593	4.16%
2 Laurel Laser/Brookville ^{1, 7, 10}	\$2,695	\$2,777	\$2,823	\$2,552	1.87%	\$2,480	\$2,154	\$2,080	\$2,119	5.68%
2 Lawrence County SC ^{1, 3, 7, 10}	\$1,029	\$1,058	\$896	\$907	4.48%	\$796	\$915	\$745	\$824	-1.15%
2 Pine Grove ASC ^{1, 3, 10, 13}	\$2,452	\$2,151	NR	\$1,297	NA	\$2,335	\$2,302	NR	\$1,911	NA
2 Regional ASC ¹⁰	\$2,689	\$2,836	\$2,807	\$3,065	-4.10%	\$2,095	\$2,111	\$1,941	\$1,938	2.71%
2 Saint Vincent Endoscopy ^{1, 10}	\$1,692	\$1,806	\$1,569	NA	NA	\$1,474	\$1,560	\$1,446	NA	NA
2 Saint Vincent SC Erie ¹	\$12,286	\$11,905	\$11,264	\$10,835	4.46%	\$10,012	\$9,550	\$8,831	\$8,552	5.69%
2 Surgery & Laser ^{1, 10, 13}	\$1,701	\$1,832	\$2,341	\$2,991	-14.37%	\$1,320	\$1,517	\$1,615	\$1,914	-10.34%
2 Village SC ^{1, 10}	\$7,020	\$6,770	\$6,615	\$6,598	2.13%	\$5,747	\$5,649	\$5,437	\$5,386	2.24%
Region 3 Average	\$4,628	\$4,035	\$3,716	\$3,230	14.42%	\$3,982	\$3,308	\$3,002	\$2,582	18.07%
3 Allegheny Reg Endoscopy ^{1, 10}	\$4,217	\$4,181	\$3,687	\$3,616	5.54%	\$2,286	\$2,170	\$1,852	\$1,692	11.70%
3 Allegheny SC ^{1, 10}	\$2,155	\$2,723	\$2,513	\$2,589	-5.59%	\$1,204	\$1,186	\$1,271	\$1,269	-1.72%
3 Altoona Regional SC	\$12,360	\$11,868	\$10,637	\$10,453	6.08%	\$9,198	\$8,999	\$8,683	\$8,307	3.57%
3 Altoona Specialty Center ^{1, 10, 13}	NA	\$4	\$3	\$5	NA	NA	\$2	\$27	\$38	NA
3 Center for Surgical Arts ^{1, 10, 13}	\$2,301	\$1,516	\$932	\$1,121	35.10%	\$2,228	\$933	\$934	\$1,030	38.79%
3 Digestive Health/Indiana ^{1, 10}	\$1,765	\$1,615	\$1,601	\$1,544	4.78%	\$1,626	\$1,818	\$1,709	\$1,218	11.17%
3 Indiana AS Associates ^{1, 10}	\$2,709	\$3,361	\$3,295	\$3,643	-8.54%	\$2,379	\$2,613	\$2,432	\$2,273	1.55%
3 Laurel Laser & SC/Altoona ^{1, 7, 10}	\$2,008	\$2,149	\$1,868	\$1,908	1.74%	\$1,484	\$1,541	\$1,322	\$1,529	-0.98%
3 Lee ASC ⁷	\$10,472	\$9,559	\$10,083	\$5,065	35.59%	\$11,821	\$10,486	\$9,083	\$5,827	34.30%
3 Ophthalmic Associates SC ^{1, 10}	\$2,242	\$2,377	\$2,198	\$1,885	6.31%	\$1,543	\$1,601	\$1,651	\$1,510	0.72%
3 Plastic Surgical Assoc ^{1, 10}	\$6,045	\$5,037	\$4,061	\$3,705	21.05%	\$6,053	\$5,042	\$4,065	\$3,712	21.01%
Region 4 Average	\$5,117	\$4,984	\$4,735	\$4,364	5.76%	\$3,580	\$3,378	\$3,311	\$3,243	3.45%
4 Betz Ophthalmology ^{1, 10}	\$473	\$408	\$506	\$916	-16.11%	\$274	\$283	\$286	\$298	-2.70%
4 Brookpark SC ^{1, 10}	\$302	\$292	NR	NR	NR	\$238	\$239	NR	NR	NR
4 Central PA Endoscopy Ctr ^{1, 10}	\$1,907	\$1,962	\$2,140	\$2,040	-2.17%	\$1,907	\$1,999	\$2,140	\$2,040	-2.16%
4 Endoscopy PA ^{1, 10, 11}	\$1,059	\$1,608	\$1,617	\$1,678	-12.30%	\$1,200	\$1,793	\$1,805	\$1,843	-11.63%
4 Evangelical ASC ^{1, 10}	\$5,375	\$5,741	\$5,693	\$5,891	-2.92%	\$5,158	\$5,476	\$5,225	\$5,339	-1.13%
4 Geisinger Endo & SC ⁷	\$2,849	\$2,947	\$2,324	\$2,522	4.31%	\$2,044	\$2,028	\$1,541	\$1,217	22.63%
4 Geisinger OP Woodbine	\$33,754	\$31,314	\$25,860	\$19,805	23.48%	\$19,625	\$17,387	\$16,040	\$13,613	14.72%
4 Lewisburg Plastic & Laser ^{1, 10}	\$435	\$424	\$369	\$335	9.99%	\$418	\$333	\$357	\$277	17.00%

See footnotes on page 24.

INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY11	Total Margin FY11	3-yr Average Total Margin FY09-FY11	Medicare Share of NPR FY11	Medical Assistance Share of NPR FY11	Visits FY11
Statewide Average	25.02%	25.19%	25.47%	24.16%	4.03%	4,066
UPMC Monroeville SC ¹⁰	14.30%	14.30%	10.22%	30.30%	1.86%	8,569
UPMC South SC	11.83%	11.83%	17.99%	36.39%	1.30%	3,347
UPMC St. Margaret OP Ctr	19.68%	19.68%	28.92%	28.92%	2.69%	11,464
Waterfront SC ^{1, 10}	27.20%	27.20%	25.56%	26.94%	2.22%	5,993
Western PA SC ^{1, 10}	25.13%	25.13%	23.82%	23.79%	1.54%	5,485
Zitelli Brodland Central ^{1, 10, 13}	0.04%	0.04%	0.02%	49.84%	0.00%	4,241
Zitelli Brodland South ^{1, 10, 13}	0.01%	0.01%	0.01%	46.09%	0.00%	3,121
Region 2 Average	18.74%	18.83%	18.13%	30.51%	8.62%	5,209
Community SC ^{1, 10, 13}	53.70%	53.70%	48.66%	55.70%	19.18%	2,325
Hamot SC ^{10, 11}	18.64%	18.64%	16.73%	20.42%	7.05%	17,151
Laurel Laser/Brookville ^{1, 7, 10}	8.00%	8.00%	19.07%	50.76%	2.93%	3,051
Lawrence County SC ^{1, 3, 7, 10}	22.71%	22.71%	19.30%	67.88%	3.09%	1,050
Pine Grove ASC ^{1, 3, 10, 13}	8.08%	8.08%	NR	37.23%	4.68%	3,708
Regional ASC ¹⁰	22.08%	22.11%	30.53%	37.37%	3.70%	2,538
Saint Vincent Endoscopy ^{1, 10}	12.96%	12.93%	11.61%	18.89%	3.83%	2,946
Saint Vincent SC Erie ¹	18.51%	18.81%	20.25%	35.08%	13.84%	9,945
Surgery & Laser ^{1, 10, 13}	22.38%	22.44%	24.23%	17.94%	3.47%	2,428
Village SC ^{1, 10}	18.12%	18.17%	17.57%	23.62%	8.71%	6,948
Region 3 Average	14.30%	14.15%	17.37%	23.03%	4.20%	4,636
Allegheny Reg Endoscopy ^{1, 10}	45.79%	45.80%	47.82%	29.90%	5.99%	7,586
Allegheny SC ^{1, 10}	44.14%	44.17%	50.50%	20.62%	10.06%	4,209
Altoona Regional SC	25.58%	25.58%	22.90%	15.94%	4.85%	5,825
Altoona Specialty Center ^{1, 10, 13}	NA	NA	NA	NA	NA	NA
Center for Surgical Arts ^{1, 10, 13}	3.19%	3.19%	13.78%	20.41%	0.34%	1,044
Digestive Health/Indiana ^{1, 10}	7.96%	3.26%	-5.12%	14.08%	0.00%	1,576
Indiana AS Associates ^{1, 10}	17.88%	17.88%	26.18%	26.81%	4.76%	2,772
Laurel Laser & SC/Altoona ^{1, 7, 10}	26.07%	26.07%	27.85%	42.36%	1.29%	2,327
Lee ASC ⁷	-12.88%	-12.88%	-4.23%	23.30%	6.11%	6,261
Ophthalmic Associates SC ^{1, 10}	31.19%	31.27%	29.76%	69.49%	2.54%	3,192
Plastic Surgical Assoc ^{1, 10}	-0.13%	-0.06%	-0.03%	11.46%	0.29%	11,566
Region 4 Average	31.86%	33.59%	32.68%	18.08%	2.11%	3,355
Betz Ophthalmology ^{1, 10}	42.17%	42.17%	39.22%	53.10%	0.00%	742
Brookpark SC ^{1, 10}	23.15%	23.15%	NR	22.61%	0.00%	277
Central PA Endoscopy Ctr ^{1, 10}	0.00%	0.00%	-0.62%	35.11%	0.00%	4,060
Endoscopy PA ^{1, 10, 11}	-1.17%	-1.17%	0.24%	35.63%	5.51%	2,017
Evangelical ASC ^{1, 10}	4.03%	4.23%	5.79%	11.09%	2.26%	3,714
Geisinger Endo & SC ⁷	30.00%	30.00%	32.73%	15.21%	2.30%	4,499
Geisinger OP Woodbine	41.86%	44.95%	42.66%	16.73%	1.99%	9,293
Lewisburg Plastic & Laser ^{1, 10}	4.00%	4.00%	9.86%	14.86%	0.00%	350

See footnotes on page 24.

INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue NPR (thousands)				3-yr Avg Change in NPR FY08-FY11	Total Operating Expenses TOE (thousands)				3-yr Avg Change in TOE FY08-FY11
	FY11	FY10	FY09	FY08		FY11	FY10	FY09	FY08	
Statewide Average	\$4,077	\$3,891	\$3,774	\$3,622	4.19%	\$3,083	\$2,943	\$2,799	\$2,700	4.73%
4 Mifflin County Com SC ^{1, 10}	\$706	\$809	\$752	\$948	-8.52%	\$717	\$775	\$835	\$825	-4.36%
4 Mount Nittany SC	\$14,986	\$13,157	\$12,393	\$9,814	17.57%	\$8,479	\$8,188	\$7,386	\$6,885	7.72%
4 SC Central PA ^{1, 7, 10, 13}	\$3,409	\$3,945	\$4,294	\$3,565	-1.46%	\$3,040	\$2,942	\$2,985	\$2,563	6.21%
4 Susquehanna Endoscopy ^{1, 3, 10, 13}	\$1,724	\$1,795	\$136	NA	NA	\$1,488	\$1,346	\$173	NA	NA
4 Susquehanna SC ¹⁰	\$1,238	\$1,113	\$950	\$996	8.10%	\$1,242	\$1,096	\$821	\$911	12.11%
4 UOC Surgical Services ^{1, 10}	\$3,419	\$4,259	\$4,518	\$3,852	-3.75%	\$4,284	\$3,403	\$3,453	\$3,111	12.57%
Region 5 Average	\$4,440	\$4,374	\$4,131	\$3,895	4.66%	\$3,184	\$3,158	\$3,066	\$2,924	2.97%
5 Apple Hill SC ¹⁰	\$13,820	\$12,444	\$11,705	\$11,084	8.23%	\$10,845	\$9,960	\$9,308	\$8,982	6.91%
5 Calcagno & Rossi Vein SC ^{1, 4, 10}	\$456	NA	NA	NA	NA	\$142	NA	NA	NA	NA
5 Carlisle Endoscopy ^{1, 10}	\$2,186	\$2,425	\$2,502	\$2,351	-2.34%	\$2,186	\$2,426	\$2,504	\$2,357	-2.41%
5 Carlisle Outpatient SC ^{1, 3, 7, 10, 13}	\$7,115	\$4,161	\$2,014	\$2,046	NA	\$1,904	\$1,597	\$1,168	\$1,163	NA
5 Center for Spine Care ^{1, 7, 10}	\$874	\$803	\$842	\$963	-3.08%	\$787	\$706	\$794	\$797	-0.41%
5 Chambersburg Endoscopy ^{1, 10}	\$2,239	\$2,213	\$2,511	\$2,426	-2.57%	\$1,509	\$1,494	\$1,547	\$1,533	-0.50%
5 Children's SC ^{1, 2, 4, 10, 13}	\$2,397	NA	NA	NA	NA	\$2,106	NA	NA	NA	NA
5 Crossroads SC ^{1, 10, 11, 13}	\$2,301	\$3,711	\$3,709	NA	NA	\$2,960	\$4,786	\$4,705	NA	NA
5 Cumberland SC ^{1, 10}	\$282	\$659	\$1,244	\$1,125	-24.97%	\$296	\$444	\$699	\$579	-16.30%
5 Digestive Disease Inst ^{1, 10}	\$2,457	\$2,618	\$2,566	\$2,633	-2.22%	\$2,477	\$2,615	\$2,575	\$2,698	-2.73%
5 Elmwood Endoscopy Center ^{1, 10, 13}	\$746	\$738	\$757	\$715	1.44%	\$732	\$734	\$756	\$724	0.37%
5 Endoscopy Ctr/Central PA ^{1, 10}	\$1,255	\$1,182	\$1,277	\$1,273	-0.47%	\$1,223	\$1,102	\$1,115	\$1,074	4.61%
5 Eyes of York SC ^{1, 10}	\$1,452	\$1,415	\$1,392	\$1,092	10.97%	\$1,177	\$1,004	\$1,102	\$1,049	4.09%
5 Foot and Ankle SC ^{1, 10}	\$2,380	\$2,742	\$4,047	\$3,645	-11.57%	\$1,353	\$1,445	\$1,779	\$1,607	-5.27%
5 Grandview Surgery & Laser ^{1, 10}	\$8,917	\$8,579	\$7,489	\$6,838	10.13%	\$5,646	\$5,368	\$4,894	\$4,820	5.72%
5 GSH Outpatient SC ⁷	\$4,128	\$4,928	\$4,283	\$2,799	15.82%	\$2,008	\$1,973	\$2,139	\$1,733	5.29%
5 Hanover SC ^{3, 10}	\$3,553	\$1,873	\$3,861	\$3,438	1.12%	\$3,347	\$1,925	\$3,254	\$3,196	1.58%
5 Harrisburg Endoscopy & SC ^{1, 10}	\$3,801	\$3,764	\$3,716	\$3,748	0.47%	\$3,797	\$3,775	\$3,713	\$3,748	0.44%
5 Harrisburg Pain Mgmt ^{1, 10}	\$3,016	\$3,233	\$3,171	\$2,895	1.40%	\$2,902	\$2,894	\$2,787	\$2,602	3.85%
5 Hershey Endoscopy Center ^{1, 10}	\$3,075	\$2,989	\$2,903	\$2,844	2.71%	\$1,933	\$1,900	\$1,899	\$1,946	-0.23%
5 Hershey Outpatient SC ^{1, 10}	\$7,291	\$7,139	\$7,422	\$7,829	-2.29%	\$7,122	\$6,940	\$7,465	\$7,270	-0.68%
5 Hillside Endoscopy ^{1, 4, 10}	\$286	NA	NA	NA	NA	\$240	NA	NA	NA	NA
5 Lancaster Gastro Center ^{1, 10}	\$4,959	\$4,983	\$5,079	\$5,022	-0.41%	\$2,106	\$2,142	\$1,988	\$2,047	0.95%
5 Leader SC ^{1, 10}	\$1,367	\$1,406	\$1,392	\$1,330	0.91%	\$709	\$675	\$654	\$687	1.08%
5 Ludwick Laser & SC ^{1, 10}	\$1,575	\$1,801	\$1,855	\$1,314	6.63%	\$1,151	\$1,196	\$1,392	\$1,073	2.44%
5 Memorial Outpatient Endo ³	\$930	\$1,081	\$1,052	NA	NA	\$561	\$628	\$728	NA	NA
5 Mid-Atlantic Gastro Ctr ^{1, 10}	\$2,750	\$2,561	\$2,698	\$2,972	-2.50%	\$1,499	\$1,348	\$1,383	\$1,415	1.98%
5 Mid-Atlantic Gastro II ^{1, 10}	\$2,521	\$2,395	\$2,380	\$2,384	1.91%	\$1,805	\$1,758	\$1,522	\$1,518	6.31%
5 Neurospine Center ^{1, 3, 10}	\$3,598	\$2,802	\$65	NA	NA	\$2,647	\$2,488	\$1,478	NA	NA
5 North Pointe SC ^{1, 10}	\$8,675	\$6,224	\$4,786	\$2,426	85.86%	\$5,537	\$4,350	\$3,973	\$2,744	33.93%
5 Ophthalmology & Surgical ^{1, 10}	\$3,849	\$4,148	\$3,585	\$3,398	4.43%	\$2,788	\$2,899	\$2,552	\$2,491	3.97%
5 Ophthalmology SC ^{1, 10, 13}	\$2,020	\$2,316	\$2,346	\$2,411	-5.41%	\$2,116	\$2,465	\$2,541	\$2,514	-5.28%

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INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY11	Total Margin FY11	3-yr Average Total Margin FY09-FY11	Medicare Share of NPR FY11	Medical Assistance Share of NPR FY11	Visits FY11
Statewide Average	25.02%	25.19%	25.47%	24.16%	4.03%	4,066
Mifflin County Com SC ^{1, 10}	-1.56%	-1.56%	-2.72%	49.79%	9.59%	1,184
Mount Nittany SC	43.44%	43.44%	40.73%	14.03%	1.77%	6,250
SC Central PA ^{1, 7, 10, 13}	40.50%	40.50%	39.66%	38.28%	2.48%	7,066
Susquehanna Endoscopy ^{1, 3, 10, 13}	13.70%	13.70%	17.77%	19.08%	3.68%	4,074
Susquehanna SC ¹⁰	-0.39%	-0.39%	5.22%	14.22%	1.07%	1,165
UOC Surgical Services ^{1, 10}	-25.29%	-25.29%	8.67%	10.68%	2.66%	2,272
Region 5 Average	28.36%	28.43%	27.52%	21.43%	3.74%	4,347
Apple Hill SC ¹⁰	21.53%	21.61%	20.88%	22.56%	3.62%	11,270
Calcagno & Rossi Vein SC ^{1, 4, 10}	68.84%	68.87%	NA	26.62%	0.00%	954
Carlisle Endoscopy ^{1, 10}	-0.03%	0.00%	0.00%	25.55%	0.54%	5,393
Carlisle Outpatient SC ^{1, 3, 7, 10, 13}	73.25%	73.25%	64.87%	20.87%	2.23%	2,030
Center for Spine Care ^{1, 7, 10}	10.53%	10.53%	10.56%	13.20%	1.40%	1,108
Chambersburg Endoscopy ^{1, 10}	32.59%	32.59%	34.65%	27.13%	3.23%	4,779
Children's SC ^{1, 2, 4, 10, 13}	12.16%	12.16%	NA	0.00%	71.17%	1,211
Crossroads SC ^{1, 10, 11, 13}	-28.64%	-28.64%	-28.09%	20.96%	0.23%	2,844
Cumberland SC ^{1, 10}	-0.44%	-0.31%	35.53%	6.01%	0.00%	359
Digestive Disease Inst ^{1, 10}	-0.80%	-0.51%	-0.23%	15.26%	0.00%	4,829
Elmwood Endoscopy Center ^{1, 10, 13}	1.90%	1.90%	0.86%	18.27%	5.20%	1,650
Endoscopy Ctr/Central PA ^{1, 10}	2.55%	2.55%	7.37%	18.00%	0.00%	2,550
Eyes of York SC ^{1, 10}	18.91%	18.91%	22.91%	78.31%	0.00%	1,736
Foot and Ankle SC ^{1, 10}	43.85%	43.85%	50.25%	8.03%	1.92%	819
Grandview Surgery & Laser ^{1, 10}	37.39%	37.39%	36.84%	17.69%	0.61%	5,535
GSH Outpatient SC ⁷	51.37%	51.37%	54.13%	28.71%	3.52%	3,482
Hanover SC ^{3, 10}	5.96%	5.82%	8.21%	31.32%	0.18%	2,766
Harrisburg Endoscopy & SC ^{1, 10}	0.11%	0.11%	0.09%	24.72%	0.76%	8,503
Harrisburg Pain Mgmt ^{1, 10}	3.78%	3.78%	8.88%	24.70%	2.87%	6,577
Hershey Endoscopy Center ^{1, 10}	37.15%	37.15%	36.10%	17.30%	0.00%	3,615
Hershey Outpatient SC ^{1, 10}	2.33%	2.33%	3.29%	16.79%	12.44%	6,647
Hillside Endoscopy ^{1, 4, 10}	16.23%	16.23%	NA	27.00%	0.00%	696
Lancaster Gastro Center ^{1, 10}	57.54%	57.57%	58.50%	16.69%	1.03%	7,386
Leader SC ^{1, 10}	48.13%	48.13%	51.06%	19.21%	0.00%	1,640
Ludwick Laser & SC ^{1, 10}	26.90%	26.90%	28.52%	67.38%	3.37%	1,670
Memorial Outpatient Endo ³	39.70%	39.70%	37.43%	24.16%	1.96%	2,181
Mid-Atlantic Gastro Ctr ^{1, 10}	45.50%	45.50%	47.18%	17.91%	0.00%	4,924
Mid-Atlantic Gastro II ^{1, 10}	28.40%	28.40%	30.31%	16.21%	0.00%	4,560
Neurospine Center ^{1, 3, 10}	26.42%	26.42%	-2.27%	0.49%	0.75%	535
North Pointe SC ^{1, 10}	36.18%	36.21%	29.81%	7.58%	3.71%	3,111
Ophthalmology & Surgical ^{1, 10}	27.55%	27.67%	28.90%	51.83%	2.65%	4,143
Ophthalmology SC ^{1, 10, 13}	-4.74%	-4.74%	-6.58%	56.80%	3.50%	2,120

See footnotes on page 24.

INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue NPR (thousands)				3-yr Avg Change in NPR FY08-FY11	Total Operating Expenses TOE (thousands)				3-yr Avg Change in TOE FY08-FY11
	FY11	FY10	FY09	FY08		FY11	FY10	FY09	FY08	
Statewide Average	\$4,077	\$3,891	\$3,774	\$3,622	4.19%	\$3,083	\$2,943	\$2,799	\$2,700	4.73%
5 OSS Ambulatory SC ^{1, 7, 10}	\$11,488	\$12,854	\$12,802	\$12,556	-2.83%	\$8,395	\$8,002	\$8,537	\$7,346	4.76%
5 PA Eye SC ^{1, 10, 13}	\$2,309	\$2,049	\$2,060	\$1,874	7.72%	\$2,239	\$1,512	\$1,633	\$1,438	18.56%
5 Physicians' SC Lancaster ^{1, 10}	\$23,078	\$22,048	\$18,446	\$8,638	55.72%	\$11,056	\$10,400	\$9,249	\$6,798	20.88%
5 PRISM Center ^{1, 7, 10, 13}	\$1,843	\$1,605	\$1,701	\$1,841	0.03%	\$1,660	\$1,424	\$1,438	\$1,540	2.58%
5 SC Lancaster ^{1, 10}	\$7,878	\$9,236	\$8,994	\$10,236	-7.68%	\$7,041	\$7,101	\$7,055	\$7,225	-0.85%
5 SC of Lebanon ^{1, 10, 13}	\$6,545	\$6,811	\$7,516	\$8,355	-7.22%	\$3,459	\$3,915	\$4,162	\$3,986	-4.41%
5 SC York	\$3,132	\$2,993	\$3,104	\$4,158	-8.22%	\$3,483	\$3,327	\$3,308	\$4,104	-5.05%
5 Summit SC ^{10, 11}	\$4,220	\$4,217	\$3,675	\$4,274	-0.42%	\$3,460	\$3,541	\$3,428	\$3,890	-3.69%
5 Susquehanna Valley SC ^{1, 10}	\$8,688	\$9,727	\$10,025	\$10,207	-4.96%	\$7,752	\$8,095	\$8,204	\$8,120	-1.51%
5 Valley View SC ^{1, 10}	\$1,005	\$1,068	\$1,121	\$1,159	-4.44%	\$682	\$695	\$1,095	\$1,133	-13.29%
5 Wellspan SC ⁷	\$4,591	\$3,311	NA	NA	NA	\$2,762	\$2,671	NA	NA	NA
5 West Shore Endoscopy ^{1, 10}	\$14,130	\$13,302	\$12,485	\$11,500	7.63%	\$9,059	\$8,738	\$8,055	\$7,758	5.59%
5 West Shore SC ^{1, 10}	\$8,108	\$7,799	\$8,144	\$8,002	0.44%	\$6,102	\$6,336	\$6,145	\$5,950	0.85%
5 York Endoscopy ^{1, 10}	\$3,457	\$3,606	\$3,019	\$2,985	5.28%	\$3,016	\$3,301	\$2,541	\$2,017	16.50%
5 York Pain Specialists ^{1, 10}	\$1,949	\$1,756	\$1,798	NR	NR	\$1,878	\$1,788	\$1,551	NR	NR
Region 6 Average	\$3,792	\$3,296	\$3,653	\$3,676	1.05%	\$2,535	\$2,382	\$2,606	\$2,543	-0.10%
6 Angelina Theresa Bucci SC ^{1, 10}	\$1,447	\$1,321	\$1,648	\$1,308	3.54%	\$1,202	\$1,091	\$1,324	\$1,061	4.44%
6 Center for Advanced Surg ^{1, 10}	\$3,850	\$4,662	\$4,386	\$3,504	3.29%	\$3,395	\$3,563	\$3,548	\$3,067	3.57%
6 Center Same Day Surgery ^{1, 3, 7, 10}	\$9,793	\$1,952	\$4,336	\$4,313	42.36%	\$2,119	\$485	\$3,252	\$3,182	-11.14%
6 Eynon SC ^{1, 10}	\$1,555	\$1,631	\$1,805	NR	NR	\$885	\$994	\$967	NR	NR
6 Gateway SC ^{1, 3, 10}	\$3,014	\$1,590	\$3,225	\$3,559	-5.11%	\$1,542	\$719	\$1,368	\$1,211	9.14%
6 Guthrie Clinic ⁷	\$3,491	\$3,494	\$3,637	\$3,633	-1.30%	\$3,304	\$3,158	\$3,164	\$2,971	3.74%
6 Hazleton ASC ^{1, 10}	\$2,191	\$1,651	\$1,778	\$1,740	8.64%	\$1,140	\$1,094	\$829	\$736	18.26%
6 Hazleton Endoscopy ^{1, 10}	\$821	\$770	\$822	\$851	-1.18%	\$823	\$773	\$821	\$851	-1.11%
6 Kingston Ophthalmology ^{1, 10}	\$4,581	\$4,734	\$4,993	\$4,730	-1.05%	\$2,563	\$2,738	\$2,607	\$2,589	-0.33%
6 Mountain Laurel SC ^{1, 10}	\$2,325	\$2,217	\$2,233	\$1,936	6.70%	\$1,680	\$1,511	\$1,465	\$1,429	5.85%
6 NEI AS ^{1, 10, 13}	\$4,838	\$4,996	\$6,693	\$6,238	-7.48%	\$4,063	\$4,467	\$5,913	\$5,385	-8.18%
6 North East SC ^{1, 10}	\$6,216	\$5,748	\$5,952	\$5,708	2.97%	\$5,690	\$5,663	\$5,471	\$5,395	1.82%
6 Northeast Regional SC* ^{1, 2, 10}	NA	\$2,964	\$3,928	\$4,614	NA	NA	\$1,380	\$1,533	\$1,630	NA
6 Pocono ASC ^{1, 10, 13}	\$6,191	\$5,749	\$5,424	\$5,402	4.87%	\$4,590	\$4,439	\$4,202	\$3,945	5.46%
6 Regional Hospital SC ^{1, 10, 13}	\$2,028	NR	NR	NR	NR	\$1,870	NR	NR	NR	NR
6 Renaissance Center ^{1, 10}	\$672	\$715	\$1,132	\$948	-9.72%	\$833	\$776	\$1,157	\$968	-4.62%
6 Riverview ASC ^{1, 10}	\$4,782	\$5,012	\$4,815	\$4,411	2.80%	\$3,241	\$3,524	\$3,458	\$2,890	4.05%
6 Same Day Geisinger South ⁷	\$6,337	\$5,001	\$4,329	\$5,212	7.20%	\$4,911	\$4,341	\$3,911	\$4,054	7.05%
6 Scranton Endoscopy ^{1, 10}	\$4,852	\$4,953	\$4,989	\$4,913	-0.42%	\$1,684	\$1,772	\$1,725	\$1,732	-0.93%
6 Surgical Specialty NE PA ^{1, 10}	\$3,067	\$3,459	\$3,272	\$3,147	-0.85%	\$2,633	\$2,773	\$2,807	\$2,680	-0.58%

* Temporarily closed during the fiscal year due to the September 2011 flood.

See footnotes on page 24.

INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY11	Total Margin FY11	3-yr Average Total Margin FY09-FY11	Medicare Share of NPR FY11	Medical Assistance Share of NPR FY11	Visits FY11
Statewide Average	25.02%	25.19%	25.47%	24.16%	4.03%	4,066
OSS Ambulatory SC ^{1, 7, 10}	27.03%	27.03%	32.92%	14.39%	4.32%	11,765
PA Eye SC ^{1, 10, 13}	3.00%	3.06%	16.21%	44.40%	0.34%	8,579
Physicians' SC Lancaster ^{1, 10}	52.11%	52.11%	51.72%	17.41%	1.13%	11,865
PRISM Center ^{1, 7, 10, 13}	9.94%	9.94%	12.18%	29.05%	4.26%	2,700
SC Lancaster ^{1, 10}	10.63%	12.43%	20.08%	27.42%	11.05%	6,044
SC of Lebanon ^{1, 10, 13}	47.15%	47.15%	44.75%	32.07%	4.18%	5,167
SC York	-11.19%	-11.19%	-9.35%	38.47%	15.78%	2,414
Summit SC ^{10, 11}	18.02%	18.33%	14.11%	15.44%	7.46%	2,944
Susquehanna Valley SC ^{1, 10}	10.77%	10.79%	15.46%	19.03%	0.37%	7,630
Valley View SC ^{1, 10}	32.15%	32.16%	22.64%	65.53%	0.00%	1,376
Wellspan SC ⁷	39.85%	39.85%	NA	32.07%	1.69%	3,537
West Shore Endoscopy ^{1, 10}	35.89%	35.90%	35.24%	9.95%	0.90%	8,882
West Shore SC ^{1, 10}	24.75%	24.74%	22.69%	20.12%	2.84%	7,740
York Endoscopy ^{1, 10}	12.93%	12.93%	12.78%	24.05%	2.41%	7,828
York Pain Specialists ^{1, 10}	3.63%	3.63%	5.20%	33.82%	1.67%	4,237
Region 6 Average	34.69%	34.74%	31.62%	28.14%	4.29%	4,367
Angelina Theresa Bucci SC ^{1, 10}	16.93%	16.93%	18.08%	41.85%	2.92%	1,813
Center for Advanced Surg ^{1, 10}	11.82%	11.92%	18.71%	12.25%	3.90%	2,768
Center Same Day Surgery ^{1, 3, 7, 10}	78.37%	78.37%	63.65%	15.54%	5.34%	3,343
Eynon SC ^{1, 10}	43.08%	43.07%	42.99%	25.78%	3.67%	2,982
Gateway SC ^{1, 3, 10}	48.82%	48.82%	53.64%	22.07%	1.51%	5,785
Guthrie Clinic ⁷	15.48%	15.74%	17.71%	51.90%	5.88%	6,484
Hazleton ASC ^{1, 10}	47.98%	47.98%	45.51%	46.35%	1.86%	3,365
Hazleton Endoscopy ^{1, 10}	-0.23%	-0.23%	-0.14%	24.23%	0.42%	1,554
Kingston Ophthalmology ^{1, 10}	44.05%	44.05%	44.75%	53.65%	3.09%	4,781
Mountain Laurel SC ^{1, 10}	27.74%	27.74%	31.29%	29.60%	6.45%	4,690
NEI AS ^{1, 10, 13}	16.01%	16.01%	12.61%	76.16%	3.66%	6,092
North East SC ^{1, 10}	24.18%	24.18%	22.39%	11.78%	4.07%	6,779
Northeast Regional SC* ^{1, 2, 10}	NA	NA	NA	NA	NA	NA
Pocono ASC ^{1, 10, 13}	25.85%	26.24%	24.08%	21.37%	1.44%	7,835
Regional Hospital SC ^{1, 10, 13}	7.79%	7.79%	NR	19.77%	9.26%	2,020
Renaissance Center ^{1, 10}	-24.10%	-24.10%	-9.87%	4.38%	0.00%	710
Riverview ASC ^{1, 10}	32.22%	32.22%	30.03%	17.33%	2.22%	5,989
Same Day Geisinger South ⁷	22.51%	22.51%	16.02%	27.67%	10.13%	3,181
Scranton Endoscopy ^{1, 10}	65.28%	65.29%	64.98%	16.94%	0.00%	9,337
Surgical Specialty NE PA ^{1, 10}	14.16%	14.16%	16.19%	28.25%	9.05%	3,467

* Temporarily closed during the fiscal year due to the September 2011 flood.

See footnotes on page 24.

INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue NPR (thousands)				3-yr Avg Change in NPR FY08-FY11	Total Operating Expenses TOE (thousands)				3-yr Avg Change in TOE FY08-FY11
	FY11	FY10	FY09	FY08		FY11	FY10	FY09	FY08	
Statewide Average	\$4,077	\$3,891	\$3,774	\$3,622	4.19%	\$3,083	\$2,943	\$2,799	\$2,700	4.73%
Region 7 Average	\$3,988	\$3,773	\$3,940	\$4,128	-1.13%	\$2,629	\$2,460	\$2,527	\$2,691	-0.77%
7 Berks Ambulatory SC ^{1, 10}	\$839	\$868	\$974	\$1,232	-10.63%	\$658	\$732	\$696	\$900	-8.94%
7 Berks Digestive Health ^{1, 10}	\$6,122	\$6,091	\$6,295	\$5,855	1.52%	\$3,157	\$3,235	\$3,210	\$2,919	2.72%
7 Berks Urologic SC ¹⁰	\$3,995	\$3,582	\$3,180	\$2,582	18.24%	\$2,213	\$2,191	\$2,065	\$1,651	11.35%
7 Berkshire Eye SC ^{1, 10}	\$2,773	\$2,828	\$3,255	\$3,036	-2.88%	\$1,732	\$1,702	\$1,859	\$1,772	-0.75%
7 Bethlehem Endoscopy ^{1, 10}	\$2,642	\$2,480	\$2,391	\$1,872	13.71%	\$1,563	\$1,397	\$1,362	\$1,208	9.78%
7 Center for Specialized ^{1, 10, 13}	\$4,766	\$5,286	\$6,071	\$6,937	-10.44%	\$3,176	\$3,861	\$4,015	\$4,090	-7.45%
7 College Heights Endoscopy ^{1, 10, 13}	\$5,296	\$5,484	\$5,612	\$5,188	0.69%	\$2,208	\$2,380	\$2,280	\$2,178	0.47%
7 Eastern PA Endoscopy ^{1, 10}	\$4,847	\$4,454	\$4,430	\$4,394	3.44%	\$2,758	\$2,654	\$2,231	\$2,101	10.43%
7 Fairgrounds SC ^{3, 10}	\$7,114	\$3,904	\$6,724	\$5,827	7.37%	\$6,778	\$3,416	\$6,441	\$6,348	2.25%
7 Keystone SC ^{1, 10, 13}	\$567	\$639	\$516	\$489	5.29%	\$556	\$554	\$558	\$424	10.34%
7 Mahoning Valley ASC ^{1, 10}	\$1,322	\$1,308	\$1,578	\$1,064	8.08%	\$788	\$829	\$768	\$628	8.52%
7 PA Eye & Ear SC ¹⁰	\$4,688	\$4,789	\$4,574	\$4,554	0.98%	\$3,530	\$3,537	\$3,557	\$3,444	0.83%
7 Premier Podiatric SC ^{1, 3, 10}	\$266	\$365	\$144	\$456	-13.87%	\$209	\$281	\$146	\$402	-15.97%
7 Progressive Laser Surgi ^{1, 10, 13}	\$1,098	\$1,251	\$1,052	\$725	17.16%	\$776	\$823	\$715	\$561	12.76%
7 Progressive Surgical Inst ^{1, 10, 13}	\$1,358	\$1,312	\$1,462	\$1,405	-1.11%	\$771	\$812	\$773	\$739	1.41%
7 Proserpi-Schlechter ^{1, 10}	\$305	\$180	\$204	\$251	7.10%	\$305	\$189	\$219	\$253	6.92%
7 Reading ASC ^{1, 10}	\$9,693	\$8,491	\$8,650	\$8,951	2.76%	\$4,736	\$4,732	\$4,334	\$4,591	1.06%
7 Reading Endoscopy Center ^{1, 10, 13}	\$1,461	\$1,493	\$1,502	\$1,530	-1.52%	\$1,166	\$1,123	\$1,206	\$1,200	-0.96%
7 Reading SC/Spring Ridge ^{1, 10}	\$19,435	\$18,255	\$16,769	\$14,059	12.75%	\$12,264	\$11,813	\$11,178	\$10,194	6.77%
7 SC of Allentown ^{1, 10}	\$14,953	\$13,776	\$17,121	\$17,835	-5.39%	\$10,609	\$9,623	\$10,662	\$10,624	-0.05%
7 SC Pottsville ^{1, 10, 13}	\$3,372	\$3,705	\$4,239	\$3,977	-5.07%	\$2,989	\$3,207	\$3,371	\$3,200	-2.20%
7 Schuylkill Endoscopy ^{1, 10}	\$3,538	\$3,585	\$3,658	\$3,648	-1.00%	\$2,008	\$1,918	\$1,886	\$1,975	0.55%
7 State Hill SC ^{1, 10}	\$812	\$828	\$449	NA	NA	\$730	\$602	\$449	NA	NA
7 Twin Rivers Endoscopy ^{1, 10}	\$3,435	\$3,148	\$3,196	\$3,060	4.09%	\$1,862	\$1,584	\$1,469	\$1,689	3.42%
7 Valley Access/Eastern PA ^{1, 10}	\$1,776	\$1,614	\$1,661	NA	NA	\$1,349	\$1,256	\$1,312	NA	NA
7 Valley Access/Lehigh ^{1, 10}	\$1,027	\$1,104	\$1,038	NA	NA	\$817	\$825	\$800	NA	NA
7 Valley Eye SC ^{1, 10}	\$4,777	\$4,804	\$4,617	\$4,651	0.91%	\$4,937	\$4,089	\$3,779	\$3,808	9.89%
7 Valley Surgical Center ^{1, 10, 13}	\$2,316	\$2,433	\$2,206	\$2,284	0.47%	\$1,234	\$1,281	\$1,183	\$1,499	-5.89%
7 Westfield SC ^{1, 10, 13}	\$2,103	\$2,239	\$2,315	\$3,321	-12.23%	\$1,949	\$2,137	\$2,205	\$2,989	-11.60%
7 Wyomissing Surgical Serv ^{1, 10}	\$2,938	\$2,893	\$2,316	\$2,275	9.71%	\$1,036	\$1,015	\$1,096	\$1,264	-6.00%
Region 8 Average	\$3,637	\$3,533	\$3,492	\$3,326	3.12%	\$2,868	\$2,810	\$2,645	\$2,516	4.65%
8 Abington SC ¹⁰	\$14,401	\$14,644	\$13,104	\$13,301	2.76%	\$13,059	\$12,566	\$11,617	\$11,550	4.36%
8 AFP SC ^{1, 10}	\$913	\$1,009	\$1,026	\$1,319	-10.26%	\$713	\$815	\$802	\$1,137	-12.41%
8 ASC Bucks County ⁷	\$11,561	\$11,632	\$11,127	\$9,051	9.24%	\$6,654	\$6,352	\$6,548	\$5,801	4.90%
8 ASC St. Mary ^{1, 2, 4, 10}	\$804	NA	NA	NA	NA	\$2,613	NA	NA	NA	NA
8 Best Impression SC ^{1, 3, 10}	\$174	\$78	\$72	\$21	NA	\$125	\$92	\$93	\$53	NA
8 Blue Bell SC ^{1, 10}	\$6,164	\$7,214	\$8,954	NA	NA	\$4,958	\$4,573	\$4,599	NA	NA
8 Brandywine SC ^{1, 10}	\$278	\$321	\$310	\$254	3.12%	\$298	\$301	\$314	\$257	5.32%

See footnotes on page 24.

INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY11	Total Margin FY11	3-yr Average Total Margin FY09-FY11	Medicare Share of NPR FY11	Medical Assistance Share of NPR FY11	Visits FY11
Statewide Average	25.02%	25.19%	25.47%	24.16%	4.03%	4,066
Region 7 Average	34.28%	34.29%	35.11%	21.73%	2.35%	4,219
Berks Ambulatory SC ^{1,10}	21.52%	21.52%	23.52%	3.55%	0.00%	450
Berks Digestive Health ^{1,10}	49.30%	49.30%	49.10%	18.28%	0.01%	10,960
Berks Urologic SC ¹⁰	45.33%	45.33%	40.50%	41.42%	1.15%	8,785
Berkshire Eye SC ^{1,10}	37.64%	37.64%	40.35%	53.34%	0.30%	3,105
Bethlehem Endoscopy ^{1,10}	40.85%	40.63%	42.27%	22.06%	1.23%	4,079
Center for Specialized ^{1,10,13}	34.99%	34.99%	32.59%	35.39%	1.22%	4,033
College Heights Endoscopy ^{1,10,13}	58.30%	58.30%	58.10%	20.44%	0.09%	7,294
Eastern PA Endoscopy ^{1,10}	43.09%	43.10%	44.36%	21.22%	1.25%	6,043
Fairgrounds SC ^{3,10}	4.73%	4.78%	6.29%	17.59%	7.22%	5,962
Keystone SC ^{1,10,13}	2.00%	2.00%	3.19%	12.97%	0.02%	390
Mahoning Valley ASC ^{1,10}	40.40%	40.40%	43.31%	69.42%	1.74%	2,445
PA Eye & Ear SC ¹⁰	24.69%	24.69%	24.39%	36.46%	2.32%	4,539
Premier Podiatric SC ^{1,3,10}	21.43%	21.44%	17.24%	46.15%	0.00%	100
Progressive Laser Surgi ^{1,10,13}	29.29%	29.29%	31.95%	48.57%	17.26%	895
Progressive Surgical Inst ^{1,10,13}	43.28%	43.28%	43.23%	47.49%	7.23%	1,903
Proserpi-Schlechter ^{1,10}	-0.23%	-0.23%	-3.69%	0.00%	0.00%	222
Reading ASC ^{1,10}	51.15%	51.15%	48.58%	12.98%	1.44%	7,063
Reading Endoscopy Center ^{1,10,13}	20.21%	20.21%	21.57%	10.35%	12.03%	2,930
Reading SC/Spring Ridge ^{1,10}	36.90%	36.95%	35.32%	7.22%	3.06%	8,522
SC of Allentown ^{1,10}	29.05%	29.05%	32.62%	1.72%	0.01%	8,143
SC Pottsville ^{1,10,13}	11.38%	11.38%	15.46%	24.20%	6.64%	3,040
Schuylkill Endoscopy ^{1,10}	43.25%	43.30%	46.11%	25.84%	1.64%	10,259
State Hill SC ^{1,10}	10.04%	10.04%	14.73%	57.84%	1.21%	1,179
Twin Rivers Endoscopy ^{1,10}	45.80%	45.81%	49.77%	17.96%	0.00%	4,844
Valley Access/Eastern PA ^{1,10}	24.04%	24.04%	22.46%	63.87%	4.99%	1,054
Valley Access/Lehigh ^{1,10}	20.40%	20.40%	22.92%	75.26%	1.27%	777
Valley Eye SC ^{1,10}	-1.57%	-1.57%	10.97%	52.88%	1.61%	6,882
Valley Surgical Center ^{1,10,13}	46.73%	46.88%	46.99%	29.73%	9.68%	3,679
Westfield SC ^{1,10,13}	7.33%	7.33%	5.91%	18.44%	1.35%	3,776
Wyomissing Surgical Serv ^{1,10}	64.76%	64.77%	61.41%	23.04%	1.28%	3,210
Region 8 Average	21.78%	21.89%	22.54%	23.16%	3.03%	3,777
Abington SC ¹⁰	15.42%	15.51%	16.99%	13.00%	1.58%	19,182
AFP SC ^{1,10}	21.89%	21.89%	20.99%	28.66%	0.08%	960
ASC Bucks County ⁷	42.44%	42.44%	43.02%	0.00%	10.06%	10,786
ASC St. Mary ^{1,2,4,10}	-225.11%	-225.11%	NA	37.78%	2.99%	476
Best Impression SC ^{1,3,10}	28.08%	28.08%	4.41%	5.01%	0.00%	340
Blue Bell SC ^{1,10}	19.57%	19.57%	36.73%	12.31%	0.23%	3,169
Brandywine SC ^{1,10}	-7.32%	-7.32%	-0.48%	0.00%	0.00%	360

See footnotes on page 24.

INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue NPR (thousands)				3-yr Avg Change in NPR FY08-FY11	Total Operating Expenses TOE (thousands)				3-yr Avg Change in TOE FY08-FY11
	FY11	FY10	FY09	FY08		FY11	FY10	FY09	FY08	
Statewide Average	\$4,077	\$3,891	\$3,774	\$3,622	4.19%	\$3,083	\$2,943	\$2,799	\$2,700	4.73%
8 Brandywine Vly Endoscopy ^{1, 10}	\$1,226	\$1,079	\$1,226	\$1,286	-1.55%	\$763	\$867	\$885	\$838	-2.98%
8 Bucks County GI Endo SC ^{1, 10}	\$2,481	\$2,588	\$2,766	\$2,692	-2.61%	\$1,827	\$1,848	\$1,857	\$1,736	1.75%
8 Bux-Mont Endoscopy ^{1, 10}	\$2,191	\$2,105	NA	NA	NA	\$1,517	\$1,475	NA	NA	NA
8 Cornerstone ASC ^{1, 10}	\$1,760	\$1,747	\$722	NA	NA	\$991	\$1,671	\$1,074	NA	NA
8 Del Valley Ortho/Spine SC ^{1, 7, 10}	\$2,968	\$3,440	\$3,674	\$3,435	-4.53%	\$2,963	\$3,354	\$3,653	\$3,011	-0.53%
8 Delaware Valley Laser ^{1, 7, 10}	\$2,048	\$2,163	\$2,491	\$2,481	-5.81%	\$1,614	\$1,680	\$1,848	\$1,977	-6.12%
8 Dermatologic/Drexel Hill ^{1, 10}	\$732	\$799	\$963	\$1,001	-8.94%	\$714	\$797	\$998	\$939	-8.01%
8 Doylestown SC ^{1, 10, 11, 13}	\$4,537	\$5,047	\$5,298	NR	NR	\$4,836	\$5,076	\$5,338	NR	NR
8 Einstein SC ⁷	\$5,265	\$5,570	\$4,900	\$4,905	2.45%	\$5,089	\$4,709	\$4,179	\$4,355	5.62%
8 Endoscopic Associates ^{1, 10}	\$4,169	\$4,260	\$4,276	\$3,961	1.75%	\$4,147	\$4,246	\$4,227	\$3,969	1.50%
8 Endoscopy Center ^{1, 10}	\$1,956	\$2,097	\$2,097	\$2,273	-4.64%	\$1,956	\$1,555	\$2,045	\$1,423	12.47%
8 Endoscopy Center of Bucks ^{1, 10}	\$3,582	\$3,456	\$3,543	\$3,030	6.07%	\$1,430	\$1,394	\$1,450	\$1,358	1.77%
8 Endoscopy St Mary ^{1, 10}	\$6,385	\$6,039	\$6,449	\$8,967	-9.60%	\$2,968	\$2,970	\$3,135	\$3,367	-3.95%
8 Eye SC ^{1, 10}	\$5,153	\$5,136	\$4,434	\$4,189	7.67%	\$3,543	\$3,483	\$3,140	\$2,988	6.19%
8 Eye SC Chester ^{1, 10}	\$3,476	\$3,606	\$3,569	\$3,698	-2.00%	\$2,641	\$2,791	\$2,763	\$2,588	0.69%
8 Foundation/Ft Washington ^{1, 10}	\$2,139	\$1,974	\$2,276	\$2,958	-9.23%	\$1,845	\$1,784	\$2,034	\$2,676	-10.35%
8 Grand View Endoscopy Ctr ⁷	\$444	\$426	\$948	\$870	-16.34%	\$393	\$314	\$829	\$743	-15.68%
8 Holy Redeemer ASC ¹⁰	\$5,788	\$6,369	\$5,755	\$6,690	-4.49%	\$4,554	\$4,706	\$4,569	\$4,601	-0.34%
8 Huntingdon Valley SC ^{1, 10}	\$10,963	\$9,827	\$10,898	\$9,137	6.66%	\$6,279	\$5,713	\$6,085	\$5,375	5.61%
8 Hypertension Nephrology ^{1, 3, 10}	\$1,869	\$1,450	\$1,615	\$1,357	NA	\$1,138	\$962	\$967	\$845	NA
8 Keystone Kidney Center ^{1, 10}	\$1,623	\$1,605	\$1,913	\$1,674	-1.00%	\$1,104	\$978	\$1,108	\$934	6.03%
8 Kole Plastic SC ^{1, 10, 14}	\$79	\$91	\$66	\$46	23.78%	\$55	\$77	\$62	\$30	28.32%
8 Laser Spine SC ^{1, 10, 13}	\$10,377	\$6,209	NA	NA	NA	\$5,880	\$6,033	NA	NA	NA
8 Leonard Dzubow ASC ^{1, 10}	\$421	\$670	\$594	\$777	-15.26%	\$177	\$181	\$179	\$182	-0.86%
8 Liberty Eye SC ^{1, 10}	\$3,170	\$3,935	\$3,229	\$3,275	-1.07%	\$2,717	\$2,971	\$2,772	\$2,426	4.00%
8 Main Line Endoscopy/East ^{1, 10}	\$2,934	\$3,246	\$3,318	\$3,625	-6.36%	\$1,410	\$1,548	\$1,607	\$1,698	-5.65%
8 Main Line Endoscopy/South ^{1, 10}	\$1,032	\$979	\$371	\$248	105.46%	\$586	\$636	\$223	\$618	-1.69%
8 Main Line Endoscopy/West ^{1, 10}	\$4,343	\$4,705	\$4,865	\$5,012	-4.45%	\$1,941	\$2,099	\$2,068	\$2,232	-4.34%
8 Main Line SC ^{1, 10}	\$8,920	\$8,811	\$7,557	\$6,836	10.16%	\$7,760	\$7,617	\$6,285	\$4,803	20.52%
8 Main Line Spine SC ^{1, 10}	\$3,414	\$3,129	\$2,728	\$2,509	12.01%	\$2,711	\$2,442	\$2,017	\$1,918	13.79%
8 Manoa Diagnostic Center ^{1, 10}	\$1,858	\$1,945	\$1,967	NR	NR	\$890	\$848	\$842	NR	NR
8 Montgomery SC ^{1, 10}	\$2,152	\$2,467	\$2,495	\$2,530	-4.98%	\$2,152	\$2,306	\$2,451	\$2,496	-4.60%
8 Pain & SC/Langhorne ^{1, 10}	\$3,498	\$2,931	\$2,028	\$1,275	58.12%	\$3,034	\$2,487	\$1,809	\$1,506	33.84%
8 Paoli SC ^{1, 10}	\$6,108	\$5,940	\$5,318	\$4,474	12.18%	\$5,044	\$4,937	\$4,755	\$4,374	5.10%
8 Penn Medicine Radnor Endo ⁷	\$3,492	\$3,311	\$3,222	\$2,998	5.49%	\$4,136	\$4,008	\$3,218	\$3,267	8.87%
8 Plaza SC ^{1, 10, 13}	\$184	\$249	\$264	\$346	-15.62%	\$183	\$244	\$263	\$346	-15.72%
8 PMA Gastroenterology ^{1, 10}	\$1,933	\$2,289	\$2,278	\$379	136.54%	\$2,016	\$1,924	\$1,966	\$927	39.19%
8 Pottstown SC ^{1, 10}	\$2,106	\$1,941	\$1,842	\$1,694	8.10%	\$1,623	\$1,525	\$1,392	\$1,213	11.28%
8 Quality Vascular Access ^{1, 3, 10}	\$1,872	\$1,713	\$1,618	\$1,454	NA	\$1,184	\$1,130	\$1,008	\$858	NA

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INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY11	Total Margin FY11	3-yr Average Total Margin FY09-FY11	Medicare Share of NPR FY11	Medical Assistance Share of NPR FY11	Visits FY11
Statewide Average	25.02%	25.19%	25.47%	24.16%	4.03%	4,066
Brandywine Vly Endoscopy ^{1, 10}	37.75%	37.76%	28.78%	9.88%	0.00%	2,293
Bucks County GI Endo SC ^{1, 10}	26.37%	26.37%	29.39%	20.69%	8.22%	4,483
Bux-Mont Endoscopy ^{1, 10}	30.76%	30.76%	NA	23.70%	1.68%	4,158
Cornerstone ASC ^{1, 10}	44.22%	44.22%	15.03%	12.63%	4.98%	1,316
Del Valley Ortho/Spine SC ^{1, 7, 10}	0.20%	0.20%	1.11%	11.40%	12.20%	2,590
Delaware Valley Laser ^{1, 7, 10}	21.19%	21.19%	23.28%	42.52%	7.96%	2,719
Dermatologic/Drexel Hill ^{1, 10}	2.56%	2.56%	-0.59%	28.38%	0.00%	2,465
Doylestown SC ^{1, 10, 11, 13}	-6.58%	-3.54%	-0.94%	23.10%	0.00%	3,731
Einstein SC ⁷	15.03%	15.03%	19.74%	24.18%	23.57%	3,697
Endoscopic Associates ^{1, 10}	0.53%	1.02%	1.28%	14.87%	0.00%	8,844
Endoscopy Center ^{1, 10}	0.01%	0.01%	9.67%	24.73%	1.42%	4,314
Endoscopy Center of Bucks ^{1, 10}	60.07%	60.08%	59.63%	21.37%	0.00%	6,844
Endoscopy St Mary ^{1, 10}	53.52%	53.56%	52.01%	4.46%	0.00%	5,858
Eye SC ^{1, 10}	31.24%	31.24%	30.96%	62.22%	3.62%	6,215
Eye SC Chester ^{1, 10}	24.01%	24.03%	23.12%	56.60%	1.45%	3,380
Foundation/Ft Washington ^{1, 10}	13.73%	13.73%	11.35%	24.23%	11.01%	1,725
Grand View Endoscopy Ctr ⁷	11.31%	11.31%	15.49%	12.47%	1.71%	338
Holy Redeemer ASC ¹⁰	21.33%	21.33%	22.91%	12.15%	0.00%	5,714
Huntingdon Valley SC ^{1, 10}	42.72%	42.72%	42.95%	13.38%	0.00%	6,693
Hypertension Nephrology ^{1, 3, 10}	39.11%	39.11%	37.82%	54.58%	0.52%	807
Keystone Kidney Center ^{1, 10}	32.03%	32.03%	37.96%	7.28%	0.89%	388
Kole Plastic SC ^{1, 10, 14}	30.55%	30.55%	17.99%	0.00%	0.00%	53
Laser Spine SC ^{1, 10, 13}	43.34%	43.34%	NA	9.16%	0.00%	823
Leonard Dzubow ASC ^{1, 10}	57.97%	58.00%	68.18%	38.39%	0.00%	885
Liberty Eye SC ^{1, 10}	14.29%	14.59%	18.22%	62.52%	13.46%	3,812
Main Line Endoscopy/East ^{1, 10}	51.94%	51.96%	51.94%	21.71%	0.22%	5,023
Main Line Endoscopy/South ^{1, 10}	43.17%	43.19%	39.35%	23.20%	0.06%	1,792
Main Line Endoscopy/West ^{1, 10}	55.31%	55.33%	56.11%	21.84%	0.11%	7,151
Main Line SC ^{1, 10}	13.00%	13.00%	14.36%	41.89%	1.89%	6,877
Main Line Spine SC ^{1, 10}	20.58%	20.58%	22.67%	15.57%	0.28%	6,130
Manoa Diagnostic Center ^{1, 10}	52.11%	52.11%	55.29%	14.30%	0.44%	4,195
Montgomery SC ^{1, 10}	0.01%	0.01%	2.87%	70.79%	1.51%	1,967
Pain & SC/Langhorne ^{1, 10}	14.03%	14.03%	13.68%	39.90%	3.80%	5,335
Paoli SC ^{1, 10}	17.71%	17.71%	15.41%	14.33%	0.12%	4,389
Penn Medicine Radnor Endo ⁷	-18.41%	-18.41%	-13.28%	30.34%	1.82%	3,327
Plaza SC ^{1, 10, 13}	0.56%	0.56%	1.11%	0.00%	0.00%	93
PMA Gastroenterology ^{1, 10}	-6.27%	-6.18%	9.26%	17.35%	2.13%	3,571
Pottstown SC ^{1, 10}	22.92%	22.92%	22.90%	19.50%	0.01%	4,681
Quality Vascular Access ^{1, 3, 10}	36.78%	36.78%	36.17%	52.16%	1.84%	860

See footnotes on page 24.

INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue NPR (thousands)				3-yr Avg Change in NPR FY08-FY11	Total Operating Expenses TOE (thousands)				3-yr Avg Change in TOE FY08-FY11
	FY11	FY10	FY09	FY08		FY11	FY10	FY09	FY08	
Statewide Average	\$4,077	\$3,891	\$3,774	\$3,622	4.19%	\$3,083	\$2,943	\$2,799	\$2,700	4.73%
8 Riddle SC ^{1, 4, 10}	\$7,923	NA	NA	NA	NA	\$6,431	NA	NA	NA	NA
8 Sally Balin ASC ^{1, 10}	\$401	\$465	\$552	\$721	-14.78%	\$401	\$464	\$550	\$673	-13.47%
8 SC at Brinton Lake ^{1, 10, 11}	\$7,010	\$7,655	\$6,933	\$5,784	7.06%	\$6,377	\$6,940	\$6,358	\$5,654	4.27%
8 SC Chester County ^{1, 10}	\$2,245	\$2,084	\$2,263	\$2,826	-6.85%	\$2,255	\$7,162	\$2,383	\$2,831	-6.79%
8 SC Limerick ^{1, 7, 10, 13}	\$3,651	\$5,130	\$5,246	\$5,479	-11.12%	\$3,297	\$2,549	\$2,904	\$3,312	-0.15%
8 SC of the Main Line ^{1, 7, 10, 13}	\$7,274	\$5,505	\$5,392	\$4,703	18.22%	\$6,220	\$4,643	\$4,678	\$4,772	10.12%
8 SC Pennsylvania ^{1, 10}	\$6,357	\$6,503	\$6,912	\$5,668	4.05%	\$5,522	\$5,525	\$5,394	\$5,221	1.92%
8 Springfield ASC ^{1, 10}	\$3,912	\$3,890	\$4,413	\$4,702	-5.60%	\$2,906	\$2,934	\$3,003	\$3,197	-3.04%
8 Trevoze Specialty Care SC ^{1, 3, 10}	\$1,846	\$1,970	\$674	NA	NA	\$1,705	\$1,824	\$944	NA	NA
8 Tri-County Eye Surgery ^{1, 10}	\$2,881	\$2,651	\$2,568	\$2,451	5.85%	\$1,809	\$1,660	\$1,631	\$1,673	2.71%
8 Turk's Head SC ^{1, 10, 13}	\$7,160	\$5,974	\$4,881	\$4,675	17.72%	\$5,653	\$5,204	\$5,040	\$4,216	11.37%
8 Valley Forge SC ^{1, 10, 13}	\$723	\$1,041	\$906	\$1,204	-13.32%	\$720	\$898	\$836	\$959	-8.29%
8 Valley Pain Center ^{1, 10}	\$2,861	\$3,290	\$3,183	\$3,043	-2.00%	\$2,455	\$2,780	\$2,593	\$2,781	-3.91%
8 Warminster SC ^{2, 10, 11}	\$788	\$1,873	NA	NA	NA	\$1,196	\$2,077	NA	NA	NA
8 West Chester Endoscopy ^{1, 10, 13}	\$3,694	\$3,816	\$3,793	\$4,551	-6.28%	\$2,293	\$2,360	\$2,085	\$2,052	3.92%
8 Wills Eye SC Plymouth Mtg ¹⁰	\$3,488	\$3,590	\$3,617	\$4,354	-6.64%	\$3,234	\$3,255	\$3,225	\$3,658	-3.87%
8 Wills SC Bucks County ¹⁰	\$3,971	\$4,298	\$3,943	\$3,838	1.15%	\$3,948	\$4,061	\$3,563	\$3,499	4.28%
Region 9 Average	\$3,716	\$3,464	\$3,030	\$2,882	9.65%	\$3,127	\$2,837	\$2,529	\$2,503	8.30%
9 American Access Care PA ^{1, 10}	\$4,652	\$4,537	NA	NA	NA	\$4,920	\$4,451	NA	NA	NA
9 CHOP ASC Exton ⁷	\$10,582	\$10,248	\$9,039	\$8,685	7.28%	\$5,177	\$4,839	\$4,741	\$4,409	5.81%
9 Clinical Nephrology Assoc ^{1, 3, 10}	\$1,730	\$1,495	\$1,234	NA	NA	\$1,235	\$1,172	\$1,108	NA	NA
9 Dermatologic/Philadelphia ^{1, 10}	\$461	\$514	\$509	\$732	-12.36%	\$504	\$476	\$505	\$637	-6.95%
9 Drexel Centers	\$1,886	\$1,505	\$1,368	\$1,098	23.95%	\$1,230	\$997	\$873	\$720	23.60%
9 Gastrointestinal Spec ^{1, 10}	\$2,310	\$2,289	\$2,455	\$2,371	-0.87%	\$2,319	\$2,304	\$2,483	\$2,264	0.81%
9 HUP Reproductive Surgical	\$1,057	\$815	\$946	\$829	9.18%	\$1,068	\$1,037	\$952	\$973	3.23%
9 Jefferson SC/Navy Yard ^{1, 3, 10, 13}	\$8,537	\$4,431	NA	NA	NA	\$7,755	\$3,781	NA	NA	NA
9 Metropolitan Nephrology ^{1, 3, 10}	\$1,126	\$1,023	\$859	NA	NA	\$802	\$774	\$766	NA	NA
9 Mt Airy AESC ^{1, 10, 13}	\$1,181	\$1,306	\$1,198	\$1,392	-5.04%	\$998	\$1,305	\$883	\$1,547	-11.84%
9 PGC Endoscopy ^{1, 10, 13}	\$1,662	\$1,668	\$1,804	\$1,624	0.79%	\$1,674	\$1,696	\$1,752	\$1,539	2.92%
9 Philadelphia SC ¹⁰	\$1,827	\$1,721	\$1,979	\$1,815	0.22%	\$1,894	\$1,592	\$1,516	\$1,779	2.15%
9 Red Lion SC ^{1, 10, 13}	\$4,841	\$4,288	\$2,685	\$1,996	47.53%	\$2,894	\$2,281	\$1,735	\$1,864	18.43%
9 SC of Pennsylvania Hosp	\$5,201	\$5,257	\$4,002	NA	NA	\$5,168	\$5,022	\$4,097	NA	NA
9 Temple Univ/Podiatric ASC ⁷	\$15	\$128	\$58	\$29	-15.47%	\$414	\$441	\$360	\$297	13.11%
9 Washington Endoscopy ^{1, 10}	\$3,314	\$3,947	\$4,492	\$4,249	-7.34%	\$2,662	\$3,055	\$3,274	\$2,984	-3.59%
9 Wills SC Northeast ^{10, 13}	\$3,483	\$3,451	\$3,376	\$3,154	3.47%	\$3,299	\$3,291	\$3,149	\$3,225	0.77%
9 Wills SC/Phila Stadium ¹⁰	\$4,090	\$4,893	\$5,301	\$5,386	-8.02%	\$3,553	\$4,118	\$4,313	\$4,500	-7.02%
9 Wills Surgical Ctr City ¹³	\$12,658	\$12,307	\$10,203	\$9,630	10.48%	\$11,845	\$11,278	\$10,480	\$9,709	7.33%

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INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY11	Total Margin FY11	3-yr Average Total Margin FY09-FY11	Medicare Share of NPR FY11	Medical Assistance Share of NPR FY11	Visits FY11
Statewide Average	25.02%	25.19%	25.47%	24.16%	4.03%	4,066
Riddle SC ^{1, 4, 10}	18.83%	18.97%	NA	15.38%	0.00%	4,519
Sally Balin ASC ^{1, 10}	0.17%	0.17%	0.20%	46.49%	0.00%	550
SC at Brinton Lake ^{1, 10, 11}	9.03%	9.03%	8.90%	21.62%	18.01%	6,472
SC Chester County ^{1, 10}	-0.39%	-0.39%	-78.96%	14.76%	0.00%	2,446
SC Limerick ^{1, 7, 10, 13}	9.70%	9.70%	37.62%	25.69%	1.40%	2,288
SC of the Main Line ^{1, 7, 10, 13}	14.49%	14.49%	14.47%	15.31%	0.25%	4,752
SC Pennsylvania ^{1, 10}	13.14%	13.26%	16.96%	36.33%	1.69%	6,530
Springfield ASC ^{1, 10}	25.72%	25.72%	27.56%	20.64%	0.00%	6,966
Trevoze Specialty Care SC ^{1, 3, 10}	7.65%	7.65%	0.39%	15.43%	0.00%	1,102
Tri-County Eye Surgery ^{1, 10}	37.20%	37.20%	37.04%	67.22%	2.07%	3,446
Turk's Head SC ^{1, 10, 13}	21.04%	21.99%	12.85%	22.64%	1.30%	5,969
Valley Forge SC ^{1, 10, 13}	0.32%	0.32%	8.05%	0.00%	0.00%	1,104
Valley Pain Center ^{1, 10}	14.41%	14.41%	16.44%	15.00%	0.00%	3,962
Warminster SC ^{2, 10, 11}	-51.48%	-51.47%	NA	10.30%	3.85%	849
West Chester Endoscopy ^{1, 10, 13}	38.48%	38.49%	40.57%	12.17%	0.00%	6,784
Wills Eye SC Plymouth Mtg ¹⁰	7.28%	7.28%	9.26%	55.00%	1.16%	2,712
Wills SC Bucks County ¹⁰	0.57%	0.57%	5.50%	57.84%	7.07%	2,716
Region 9 Average	16.88%	16.78%	17.70%	24.81%	8.75%	3,433
American Access Care PA ^{1, 10}	-5.77%	-5.74%	NA	66.29%	5.47%	2,539
CHOP ASC Exton ⁷	51.08%	51.08%	50.59%	0.41%	11.03%	7,414
Clinical Nephrology Assoc ^{1, 3, 10}	28.62%	28.62%	21.16%	61.32%	2.13%	883
Dermatologic/Philadelphia ^{1, 10}	-9.37%	-9.37%	-0.10%	19.16%	0.00%	1,874
Drexel Centers	34.82%	34.82%	34.86%	17.22%	18.15%	2,092
Gastrointestinal Spec ^{1, 10}	-0.42%	-0.42%	-0.77%	19.77%	2.81%	4,582
HUP Reproductive Surgical	15.50%	15.50%	8.28%	0.00%	0.00%	628
Jefferson SC/Navy Yard ^{1, 3, 10, 13}	9.17%	8.03%	NA	5.65%	0.00%	3,805
Metropolitan Nephrology ^{1, 3, 10}	28.77%	28.77%	22.14%	65.86%	1.37%	602
Mt Airy AESC ^{1, 10, 13}	15.52%	15.52%	13.56%	22.81%	17.19%	2,148
PGC Endoscopy ^{1, 10, 13}	-0.71%	-0.71%	0.26%	28.65%	7.11%	4,100
Philadelphia SC ¹⁰	-2.66%	-2.66%	9.78%	12.29%	5.80%	3,352
Red Lion SC ^{1, 10, 13}	40.22%	40.26%	41.54%	0.00%	51.80%	2,623
SC of Pennsylvania Hosp	11.31%	11.31%	10.02%	15.33%	5.71%	3,323
Temple Univ/Podiatric ASC ⁷	-2,606.15%	-2,606.15%	-502.10%	103.80%	89.32%	184
Washington Endoscopy ^{1, 10}	19.66%	19.66%	23.51%	17.18%	6.30%	7,728
Wills SC Northeast ^{10, 13}	5.28%	5.87%	5.48%	46.16%	2.94%	3,817
Wills SC/Phila Stadium ¹⁰	13.18%	13.03%	16.22%	39.73%	3.89%	4,918
Wills Surgical Ctr City ¹³	6.50%	6.50%	4.75%	44.50%	4.73%	8,617

See footnotes on page 24.

Footnotes

1. The end of the fiscal year is not June 30. The data reflects the fiscal year that ended prior to June 30.
 2. The data is less than 12 months; therefore, a three-year comparison is not appropriate for some of the measures.
 3. Prior year(s) reflect less than 12 months of data; therefore, a three-year comparison is not appropriate for some of the measures.
 4. This is the first reporting year for this facility. Often expenses are higher than operating revenue during the start-up period. Three-year comparisons are not appropriate for this facility.
 5. The hospital has a specialty unit(s) such as psychiatric, rehabilitation, long-term care, skilled nursing, home health, etc., which are included in the data presented for the facility.
 6. Extraordinary item(s) reported on audited financial statement was included in the calculation of total margin.
 7. Balance sheet ratios are for the parent organization.
 8. Acquired or merged with another licensed hospital during the FY11 reporting period.
 9. Acquired or merged with another licensed hospital during the FY09 or FY10 reporting periods.
 10. For-profit facility.
 11. Facility is referred to by a different name, or it closed after the FY11 reporting period.
 12. Facility failed to satisfy the financial filing requirements.
 13. One or more of the required financial submissions was filed late.
 14. Facility submitted incomplete or inaccurate data.
- NR Information necessary to report or calculate this measure was not reported by the facility.
- NA Not applicable.

Note: The above footnotes are applicable to all reports in PHC4's *Financial Analysis* series.

Explanation of Terms and Measures

3-year Average Change in Net Patient Revenue (NPR) or Total Operating Expenses (TOE): The average annual change in the facility's NPR or TOE that occurred from the end of FY08 through FY11.

$$\begin{aligned} & [((\text{NPR}_{11} - \text{NPR}_{08}) / \text{NPR}_{08}) / 3] \\ & \text{or} \\ & [((\text{TOE}_{11} - \text{TOE}_{08}) / \text{TOE}_{08}) / 3] \end{aligned}$$

3-year Average Total Margin: The average total margin realized by the facility during FY09 through FY11.

$$(\Sigma \text{ revenue over expenses}_{11, 10, 09} / \Sigma \text{ total revenue}_{11, 10, 09})$$

Ambulatory Surgery Center (ASC): A licensed facility by the Pennsylvania Department of Health that provides specialty or multi-specialty surgical care to patients who do not require overnight hospitalization, but require medical supervision following a procedure. An ASC does not include individual or group practice offices of private physicians or dentists.

Commercial Third-Party Payers: Commercial insurers encompass all indemnity and managed care health insurance plans, including Blue Cross and Blue Shield plans, and hospital and health system plans. Government-funded programs, such as Medicare managed care, are not included even if a commercial insurer administers the program.

Long-Term Acute Care (LTAC) Hospital: A licensed acute care hospital by the Pennsylvania Department of Health that provides medical services for patients that require extended lengths of acute care inpatient stay.

Net Patient Revenue (NPR): Net patient revenue reflects revenue for patient care only and does not include revenue from other operations, such as the cafeteria, parking, rent, research and educational activities. Revenue from those operations is included in total operating revenue. NPR may include retroactive adjustments from third-party payers for care provided during a previous fiscal year.

Other Third-Party Payers: Third-party payers other than health insurance companies and managed care organizations. These include direct payments by employers or associations, auto insurance, workers compensation, and government programs (other than Medicare and Medical Assistance).

Operating Income: The amount by which total operating revenue exceeds total operating expenses.

$$(\text{total operating revenue} - \text{total operating expenses})$$

Operating Margin: The ratio of operating income to total operating revenue. This measure places operating income in perspective with the volume of business realized by the facility.

$$(\text{operating income} / \text{total operating revenue})$$

Outpatient Visits: The number of visits to the individual outpatient department of the hospital or surgery center during the fiscal year.

Psychiatric Hospital: A licensed institution certified by the Pennsylvania Department of Welfare to operate as a hospital that provides short-term acute psychiatric services on an inpatient basis. Psychiatric hospitals may also offer long-term residential and outpatient programs. Acute psychiatric care is rendered in response to severe psychiatric conditions requiring intensive or extensive intervention to bring the patient's symptoms under control.

Rehabilitation Hospital: A licensed inpatient facility by the Pennsylvania Department of Health, which is operated for the primary purpose of assisting in the physical rehabilitation of persons through an integrated program of medical and other services. Rehabilitation hospitals may also offer outpatient services.

Specialty Hospital: A licensed facility by the Pennsylvania Department of Health that provides specific types of inpatient and outpatient settings of care, such as drug and alcohol.

Total Margin: The ratio of total income to total revenue. This measure puts income from all sources in perspective with all revenues received by a facility.

$$(\text{revenue over expenses} / \text{total revenue})$$

Total Net Income (Revenue over Expenses): Total net income reflects the sum of operating income and non-operating income. Total income may also include an extraordinary item, such as the gain or loss from the sale of securities.

Total Operating Expenses (TOE): All costs associated with operating the entire facility, such as salaries, professional fees, supplies, depreciation, interest, insurance and bad debts. The acquisition of durable equipment and other property are not considered expenses and are reflected on the facility's balance sheet as assets. However, the cost to finance equipment (interest) as well as the depreciation, operation and maintenance costs of capital equipment are operating expenses.

Total Operating Revenue (TOR): All revenues allocated by the facility to meet operating expenses. Includes revenue sources such as net patient revenue, investment income, contributions, and revenue from other operations (e.g., cafeteria, parking, rent, research and educational activities). Individual facilities may also allocate investment income, contributions, etc., as non-operating income.

Total Revenue: Operating revenue plus non-operating income. The non-operating income component typically includes unrestricted contributions, investment income, and net investment gains and losses on marketable securities.

NON-COMPLIANT AMBULATORY SURGERY CENTERS

No Submission

The following ambulatory surgery centers were not in compliance with one or more of PHC4's filing requirements and are not included in this report.

Ambulatory Endo SC/Bucks
Bryn Mawr Med Specialists
Carbon-Schuylkill Endo
Center Reproductive (*closed 9/2011*)
Conyngham Valley SC
East York Eye SC (*closed 9/2011*)
Greater Erie SC
Northwood SC
Phila Cosmetic Surgery
Rhawn Street Endoscopy
Ridley Crossing SC
Valley ASC
Williamsport SC

Late Submission

The following ambulatory surgery centers submitted their annual financial data and/or the supporting audited financial statements late.

Aestique ASC	PRISM Center
Altoona Specialty Center	Progressive Laser Surgi
Carlisle Outpatient SC	Progressive Surgical Inst
Center for Specialized	Reading Endoscopy Center
Center for Surgical Arts	Red Lion SC
Children's SC	Regional Hospital SC
College Heights Endoscopy	SC Central PA
Community SC	SC Limerick
Crossroads SC	SC of Lebanon
Doylestown SC	SC of the Main Line
Elmwood Endoscopy Center	SC Pottsville
Gamma SC	Spartan Health SC
Jefferson SC/Navy Yard	Surgery & Laser
Keystone SC	Susquehanna Endoscopy
Laser Spine SC	Turk's Head SC
Leo R. McCafferty Plastic	Valley Forge SC
Mt Airy AESC	Valley Surgical Center
NEI AS	West Chester Endoscopy
Ophthalmology SC	Westfield SC
PA Eye SC	Wills SC Northeast
PGC Endoscopy	Wills Surgical Ctr City
Pine Grove ASC	Zitelli Brodland Central
Plaza SC	Zitelli Brodland South
Pocono ASC	



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FOR MORE INFORMATION

The information contained in this report and other PHC4 publications is available online at www.phc4.org. Additional financial, hospitalization and ambulatory procedure health care data is available for purchase. For more information, contact PHC4's Data Requests Unit at specialrequests@phc4.org or 717-232-6787.