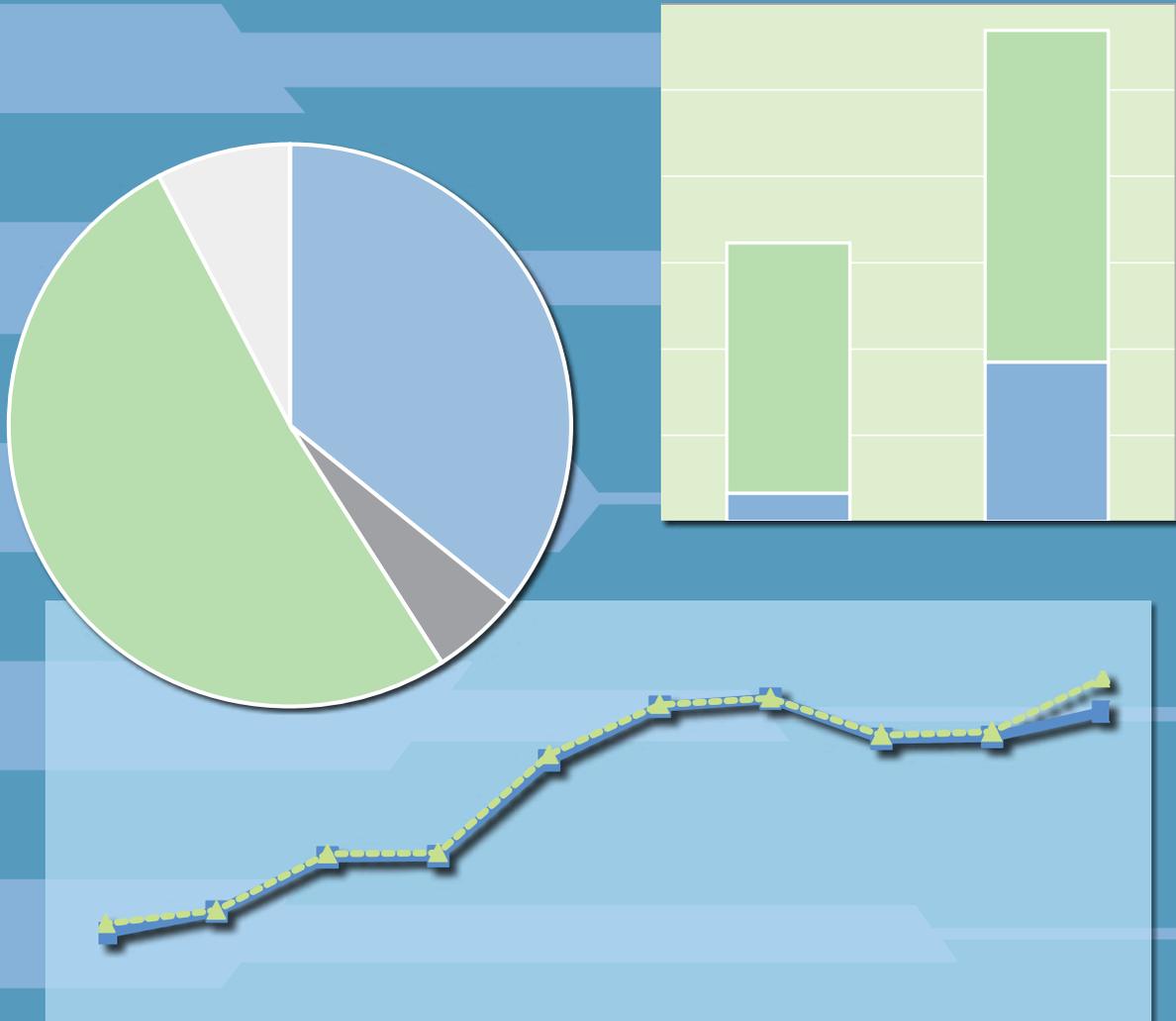


An Annual Report on the Financial Health  
of Pennsylvania's Ambulatory Surgery Centers

# FINANCIAL ANALYSIS 2012

Volume Two: Ambulatory Surgery Centers



Pennsylvania Health Care Cost Containment Council

November 2013



## About PHC4

The Pennsylvania Health Care Cost Containment Council (PHC4) is an independent state agency charged with collecting, analyzing, and reporting information that can be used to improve the quality and restrain the cost of health care in the state. It was created in the mid-1980s when Pennsylvania businesses and labor unions, in collaboration with other key stakeholders, joined forces to enact market-oriented health care reforms. As a result of their years of effort, the General Assembly passed legislation (Act 89 of 1986) creating PHC4.

The primary goal is to empower purchasers of health care benefits, such as businesses and labor unions, as well as other stakeholders, with information they can use to improve quality and restrain costs. Nearly 100 organizations and individuals annually utilize PHC4's special requests process to access and use data. More than 840,000 public reports on patient treatment results are downloaded from the PHC4 website annually. Today, PHC4 is a recognized national leader in public health care reporting.

It is governed by a 25-member board of directors representing business, labor, consumers, health care providers, insurers, and state government.

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## Introduction

On an annual basis, the Pennsylvania Health Care Cost Containment Council (PHC4) produces a series of reports measuring the financial health of Pennsylvania's hospitals and ambulatory surgery centers.

This is the second volume of a three-volume series. *Volume One*, released in May 2013, focused on the financial health of Pennsylvania's general acute care (GAC) hospitals. This report, *Volume Two*, concentrates on Pennsylvania's ambulatory surgery centers (ASCs). *Volume Three*, to be released later this year, will focus on rehabilitation, psychiatric, state psychiatric, long-term acute care, and specialty (non-GAC) hospitals. *Volume Two* provides a financial perspective on the outpatient care provided by licensed ambulatory surgery centers in the Commonwealth.

The reporting year for the ASCs in *Volume Two* is based on each facility's fiscal year that ended during 2012. The fiscal year for the majority of ASCs was the calendar year ending December 31, 2012. For those facilities that do not utilize a calendar year, the fiscal year typically ended on June 30, 2012.

The information in this report was derived from annual financial statements supplemented with additional data, as well as quarterly ambulatory/outpatient procedure data supplied by each facility. Every reasonable effort has been made to ensure the accuracy of the information. Each ASC has had the opportunity to review their data and make changes, if necessary. The ultimate responsibility for accuracy lies with the individual ASC.

TABLE 1  
**Number of Facilities, FY12**  
by Facility Type

Ambulatory Surgery Centers	281
General Acute Care Hospitals	171
Non-General Acute Care Hospitals	76
<b>Total</b>	<b>528</b>

## Key Findings

- The number of ambulatory surgery centers (ASCs) in Pennsylvania increased by 10 in fiscal year 2012 (FY12) to 281.
- The average operating and total margins for ASCs statewide increased slightly from FY11 to FY12, with the average operating margin increasing to 25.83% (from 24.94%) and the total margin increasing to 27.01% (from 25.12%).
- ASCs reported 1.1 million outpatient visits and \$1.1 billion in net outpatient revenue during FY12.
- The number of procedures at ASCs increased 0.7% in FY12.
- Commercial health insurance plans covered 51.4% of outpatient procedures at ASCs during FY12.

# AMBULATORY SURGERY CENTERS

## Ambulatory Surgery Centers

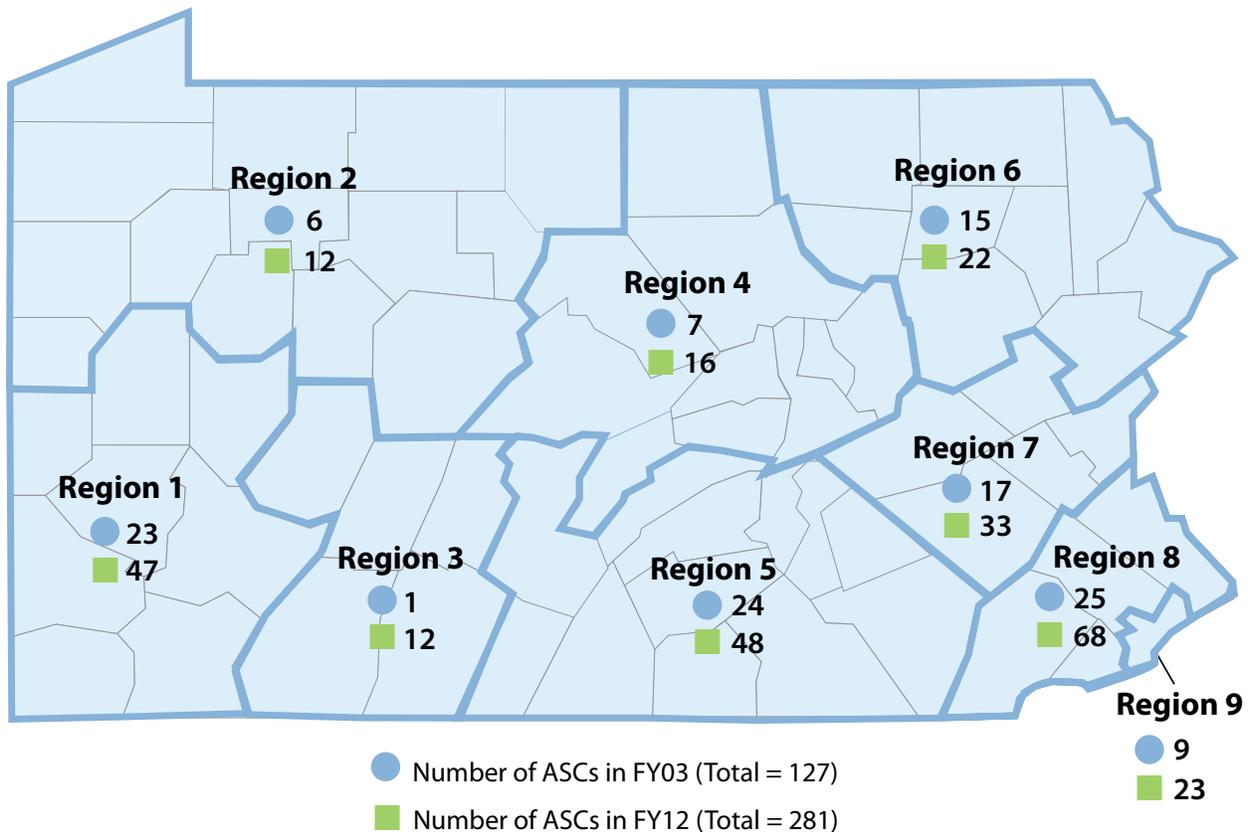
During fiscal year 2012 (FY12), there were 281 ambulatory surgery centers (ASCs) operating in Pennsylvania.<sup>1</sup> The number of ASCs in Pennsylvania increased by ten in FY12. Between FY11 and FY12, 15 ASCs opened and five closed. Of the facilities that opened; five were in Region 1; one in Region 2; one in Region 3; one in Region 4; one in Region 5; one in Region 6; four in Region 8; and one in Region 9. Of the facilities

that closed; two were in Region 1; two were in Region 5; and one was in Region 8.

Figures 1 and 2 illustrate the growth in the number of ASCs in Pennsylvania from FY03 to FY12. Between FY03 and FY12, the number of ASCs in Pennsylvania grew by 154 facilities, with the largest increase (28%) occurring in FY04. Over the same time period, the greatest concentration of growth occurred in Region 8—Bucks, Chester, Delaware and Montgomery counties (see Figure 1).

<sup>1</sup> Does not include new facilities operating less than six months.

FIGURE 1  
Number of Ambulatory Surgery Centers, FY03 & FY12  
by Region



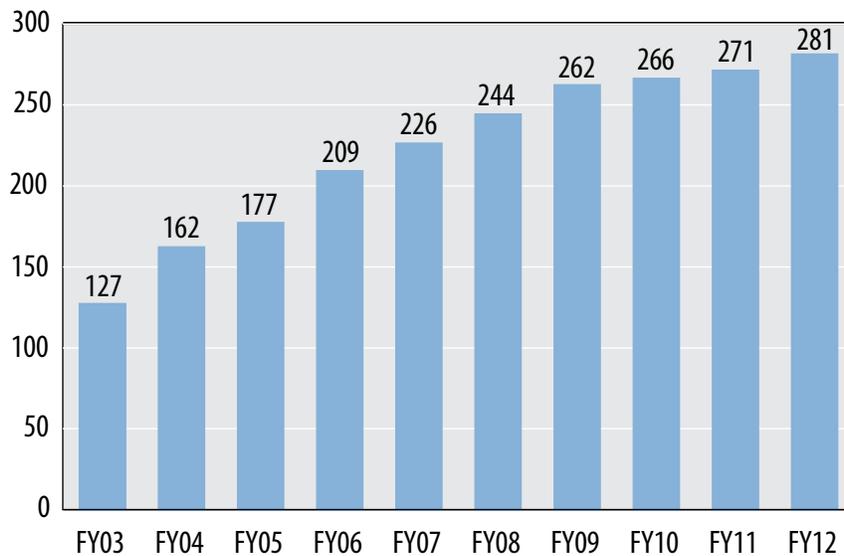
# AMBULATORY SURGERY CENTERS

The analysis for FY12 and the individual ASC tables in this report is based on data collected from 269 ASCs; twelve ASCs did not submit complete data and their data is not included in this report.

Statewide and regional averages that are expressed as a percentage (e.g., operating margin)

in this report were calculated as if the entire group (state or region) were a single reporting entity. For example, the regional average operating margins were calculated by dividing the sum of operating income for all ASCs in the region and the sum of total operating revenue for all ASCs in the region.

FIGURE 2  
**Number of Ambulatory Surgery Centers**  
by Fiscal Year



## OPERATING & TOTAL MARGINS

### Operating and Total Margins

The average operating and total margins for ASCs statewide increased slightly from FY11 to FY12, with the average operating margin increasing to 25.83% (from 24.94%) and the total margin increasing to 27.01% (from 25.12%). The average statewide operating and total margins for ASCs have changed only marginally over the past four fiscal years, FY08 to FY12 (see Figure 3).

The statewide average operating and total margins for ASCs are similar because ASCs realize only a small amount of non-operating income. Eighty-seven percent (233) of reporting Pennsylvania ASCs operated as for-profit facilities in FY12. The remaining 13% (36) operated as non-

profit facilities. Operating and total margins for ASCs do not always reflect compensation to the physician owners or reflect income tax expenses.

Physician owners of surgery centers may receive all or part of their compensation as a distribution of net income instead of salaries or fees. Consequently, such distributions are not reported as an operating expense; if they were, that would reduce operating and total margins.

In addition, the majority of ASCs are limited liability partnerships or Sub-Chapter S corporations and therefore, are not subject to income taxes, which generally are paid as personal income tax by the owners. Consequently, the total margin for most for-profit ASCs does not reflect income tax expenses.

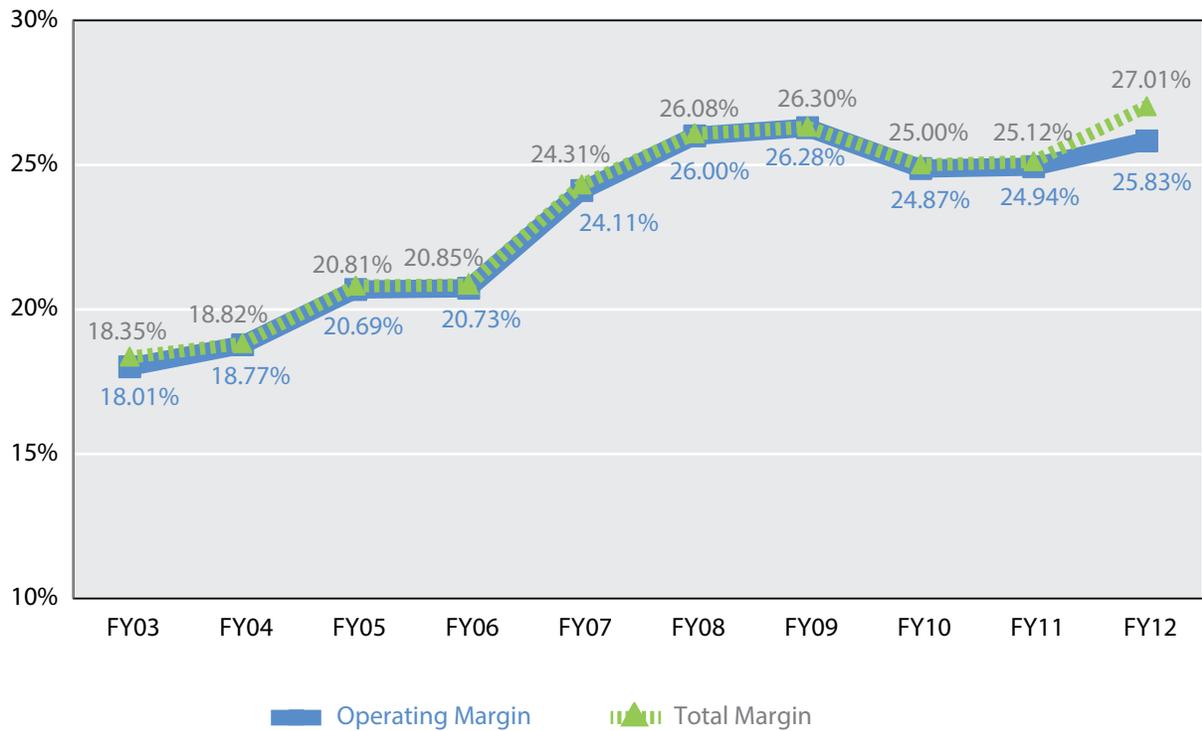
TABLE 2  
Ambulatory Surgery Centers Regional and Statewide Averages, FY12

Region*	Operating Margin	Total Margin	3-year Average Total Margin	Medicare Share of Net Patient Revenue	Medical Assistance Share of Net Patient Revenue	Average Visits
Region 1	17.11%	17.22%	19.17%	28.51%	4.55%	3,925
Region 2	9.75%	4.18%	14.40%	30.45%	6.53%	4,380
Region 3	15.55%	15.56%	16.04%	21.73%	4.31%	4,360
Region 4	35.69%	36.25%	34.62%	16.91%	1.99%	3,679
Region 5	28.81%	29.02%	28.16%	22.31%	4.35%	4,349
Region 6	32.21%	32.30%	32.42%	25.56%	4.19%	4,303
Region 7	36.62%	36.65%	35.33%	24.97%	2.58%	4,334
Region 8	26.72%	31.81%	25.56%	22.20%	2.53%	3,614
Region 9	19.45%	19.59%	18.60%	26.31%	9.61%	3,517
<b>Statewide</b>	<b>25.83%</b>	<b>27.01%</b>	<b>25.76%</b>	<b>24.08%</b>	<b>4.09%</b>	<b>3,989</b>

\*See page 9 for the list of counties included in each region.

# OPERATING & TOTAL MARGINS

FIGURE 3  
**Statewide Average Operating and Total Margins for Ambulatory Surgery Centers**  
by Fiscal Year



# OUTPATIENT VISITS & REVENUE

## Outpatient Visits and Revenue

Pennsylvania's ASCs reported 1.1 million total outpatient visits during FY12 and \$1.1 billion total net outpatient revenue (Table 3). The increase (3.1%) in the number of outpatient visits reported by ASCs during FY12, combined with the 6.9% increase in net outpatient revenue, resulted in an average revenue per visit of \$1,036 during FY12, a 3.7% increase over the FY11 figure of \$999.

There is a wide variation in the level of resources provided per visit among ASCs and

hospital outpatient departments (HOPDs). For example, a patient may receive care as a series of visits comprised of relatively short treatments (e.g., psychotherapy) in a hospital outpatient setting, while a patient at an ASC may be subject to an entire surgical procedure during a single visit. As a group, ASCs provide a variety of outpatient services at varying levels of resource intensity; however, on an individual basis, ASCs specialize in surgical procedures, e.g., endoscopy, laser surgery, ophthalmology, and spine care.

FIGURE 4  
Average Revenue per Visit at Ambulatory Surgery Centers by Fiscal Year

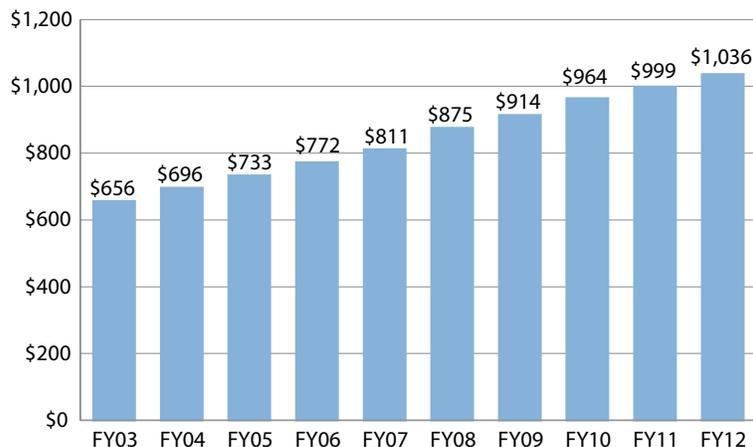


TABLE 3  
Statewide Outpatient Visits<sup>1</sup> and Revenue at Ambulatory Surgery Centers by Fiscal Year

	FY03	FY04	FY05	FY06	FY07	FY08	FY09	FY10	FY11	FY12
Outpatient Visits	579,762	689,451	703,863	789,857	881,562	935,984	1,024,310	1,033,283	1,040,877	1,072,944
Net Outpatient Revenue (thousands)	\$380,406	\$479,962	\$515,828	\$609,383	\$715,164	\$818,531	\$935,894	\$995,789	\$1,040,023	\$1,111,271
Average Revenue per Visit	\$656	\$696	\$733	\$772	\$811	\$875	\$914	\$964	\$999	\$1,036

<sup>1</sup> PHC4 captures the total number of visits with the annual financial data submissions.

# OUTPATIENT PROCEDURES

## Outpatient Procedures

During FY12, there were 3 million outpatient procedures<sup>1</sup> performed at ASCs and general acute care (GAC) HOPDs combined (Figure 5 and Table 4). ASCs performed 31.5% or 931,229 of these procedures. In FY00, ASCs performed 10.2% or 164,690 of the total 1.6 million outpatient procedures performed in Pennsylvania. The percent of procedures performed at ASCs has remained relatively the same over the past three fiscal years, FY10 to FY12.

There was an 82.8% growth in the total number of outpatient procedures performed at ASCs and outpatient departments of GAC hospitals between FY00 and FY12; 57.3% of that increase occurred at ASCs. During FY12, the net growth in the number of outpatient procedures performed at GAC HOPDs and ASCs combined increased 3.7% over FY11 numbers. The number of outpatient procedures performed at GAC HOPDs increased 5.2%, and the number of procedures at ASCs increased 0.7% in FY12. In FY11, the number of procedures at the ASCs increased 2.5% from the number performed in FY10.

FIGURE 5  
Outpatient Procedures<sup>1</sup>  
by Facility Type

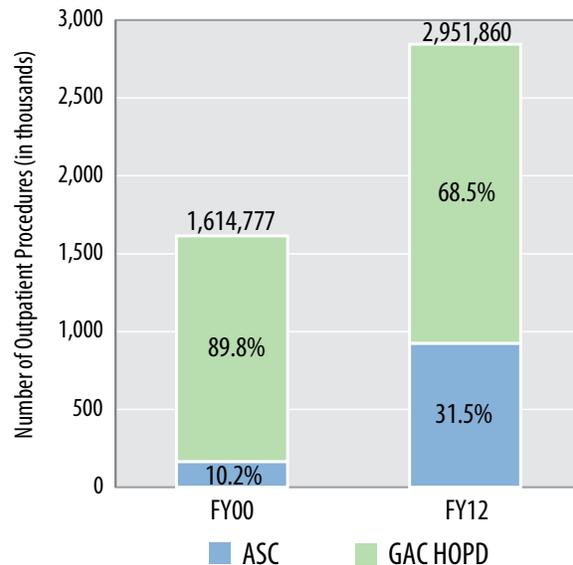


TABLE 4  
Outpatient Procedures<sup>1</sup>  
by Facility Type

Facility Type	FY00		FY12	
	Procedures	Percent of Total	Procedures	Percent of Total
Ambulatory Surgery Centers	164,690	10.2%	931,229	31.5%
GAC HOPD	1,450,087	89.8%	2,020,632	68.5%
<b>Statewide</b>	<b>1,614,777</b>	<b>100.0%</b>	<b>2,951,860</b>	<b>100.0%</b>

<sup>1</sup> The outpatient procedure codes captured by PHC4 are available on the PHC4 website at <http://www.phc4.org/services/datarequests/procedures.htm>

# PAYER MIX

## Payer Mix

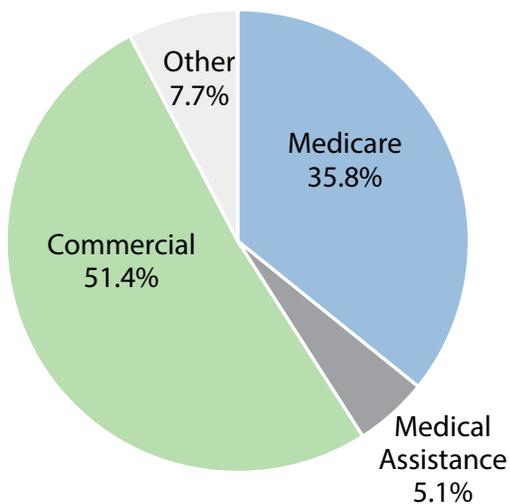
Figure 6 presents the payer mix for outpatient procedures performed at ASCs compared to GAC HOPDs. The greatest differences between the two types of facilities are the proportion of procedures covered by Medical Assistance (MA) and commercial health insurance plans. During FY12, MA was the payer for 5.1% of outpatient procedures at ASCs, compared to 12.0% at GAC HOPDs. Commercial health insurance plans

covered 51.4% of outpatient procedures at ASCs, compared to 43.7% at GAC HOPDs.

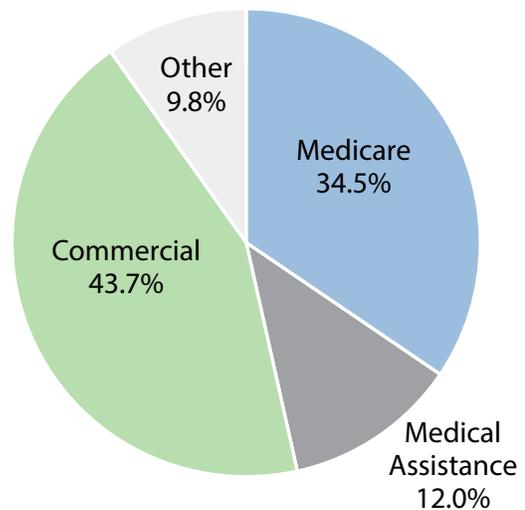
The higher percentage of Medicare-based revenue received by ASCs is consistent with the difference in the average patient age at ASCs and GAC HOPDs. In FY12, the mean age for patients undergoing an outpatient procedure at an ASC was 56.9 years, compared to 52.9 years for patients at GAC HOPDs.

FIGURE 6  
**Outpatient Procedures,<sup>1</sup> FY12**  
by Facility Type & Payer

### Ambulatory Surgery Centers



### GAC Hospital Outpatient Departments



<sup>1</sup> The outpatient procedure codes captured by PHC4 are available on the PHC4 website at <http://www.phc4.org/services/datarequests/procedures.htm>

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

## Individual Ambulatory Surgery Center Data

The individual ASC data tables on the following pages are based on data collected from 269 ASCs; twelve ASCs did not submit complete data and their data is not included in this report. The facilities listed in the tables are arranged according to region.

Statewide and regional averages for ASCs are presented in the individual facility tables. Averages expressed as a percentage (e.g., operating margin) were calculated as if the entire group (state or region) were a single reporting entity. For example, the regional average operating margins

were calculated by dividing the sum of operating income for all ASCs in the region and the sum of total operating revenue for all ASCs in the region.

The FY12 operating and total margins for each individual facility are included in these tables. Each facility's corresponding operating income, total income, and total operating revenue, expressed in dollars, can be found on PHC4's website at [www.phc4.org](http://www.phc4.org). (Note: Other operating revenue must be included with net patient revenue to calculate the operating income that is used for operating margin.)

## Pennsylvania Counties by Region

<b>Region 1:</b>	Allegheny, Armstrong, Beaver, Butler, Fayette, Greene, Washington, and Westmoreland.
<b>Region 2:</b>	Cameron, Clarion, Clearfield, Crawford, Elk, Erie, Forest, Jefferson, Lawrence, McKean, Mercer, Potter, Venango, and Warren.
<b>Region 3:</b>	Bedford, Blair, Cambria, Indiana, and Somerset.
<b>Region 4:</b>	Centre, Clinton, Columbia, Lycoming, Mifflin, Montour, Northumberland, Snyder, Tioga, and Union.
<b>Region 5:</b>	Adams, Cumberland, Dauphin, Franklin, Fulton, Huntingdon, Juniata, Lancaster, Lebanon, Perry, and York.
<b>Region 6:</b>	Bradford, Lackawanna, Luzerne, Monroe, Pike, Sullivan, Susquehanna, Wayne, and Wyoming.
<b>Region 7:</b>	Berks, Carbon, Lehigh, Northampton, and Schuylkill.
<b>Region 8:</b>	Bucks, Chester, Delaware, and Montgomery.
<b>Region 9:</b>	Philadelphia.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue NPR (thousands)				3-yr Avg Change in NPR FY09-FY12	Total Operating Expenses TOE (thousands)				3-yr Avg Change in TOE FY09-FY12
	FY12	FY11	FY10	FY09		FY12	FY11	FY10	FY09	
<b>Statewide Average</b>	\$4,131	\$4,063	\$3,890	\$3,774	3.16%	\$3,087	\$3,072	\$2,943	\$2,799	3.43%
<b>Region 1 Average</b>	\$4,043	\$3,997	\$3,893	\$3,655	3.54%	\$3,396	\$3,216	\$3,125	\$2,742	7.95%
1 20/20 SC <sup>1,10</sup>	\$2,537	\$2,348	\$2,578	\$2,222	4.72%	\$1,290	\$1,183	\$1,325	\$1,219	1.94%
1 Aestique ASC <sup>1,10</sup>	\$2,002	\$1,944	\$1,873	\$1,761	4.56%	\$1,959	\$1,946	\$1,872	\$1,731	4.40%
1 Assoc Kidney/Hypertension <sup>1,10</sup>	\$667	\$1,157	\$1,096	\$906	-8.79%	\$656	\$821	\$797	\$762	-4.63%
1 Associates SC <sup>1,10</sup>	\$4,816	\$3,967	\$4,353	\$4,785	0.22%	\$3,494	\$3,217	\$3,399	\$3,664	-1.55%
1 Butler ASC <sup>1,10,11</sup>	\$6,667	\$7,294	\$7,346	\$7,760	-4.69%	\$4,686	\$5,172	\$5,447	\$5,224	-3.43%
1 CHP North SC	\$14,225	\$11,194	\$10,787	\$10,451	12.04%	\$11,770	\$9,089	\$8,884	\$8,391	13.42%
1 Delmont SC <sup>1,3,10</sup>	\$1,088	\$1,225	\$127	NA	NA	\$1,276	\$1,301	\$321	NA	NA
1 Dermatology & Cosmetic SC <sup>1,10</sup>	\$2,354	\$2,566	\$2,501	\$2,055	4.85%	\$2,381	\$2,508	\$2,435	\$2,054	5.30%
1 Digestive Hlth Endoscopy <sup>1,10</sup>	\$2,860	\$2,940	\$2,409	\$2,564	3.84%	\$1,570	\$1,355	\$1,247	\$1,236	9.00%
1 East Side SC <sup>1,10</sup>	\$3,387	\$3,651	\$3,430	\$2,829	6.59%	\$3,723	\$3,680	\$3,164	\$3,367	3.52%
1 Excela Health Norwin <sup>7</sup>	\$5,373	\$3,881	\$3,752	\$3,698	15.10%	\$3,257	\$2,380	\$2,334	\$2,482	10.41%
1 Four Seasons Endoscopy <sup>1,10</sup>	\$2,899	\$2,735	\$3,154	\$3,366	-4.63%	\$1,433	\$1,402	\$1,508	\$1,542	-2.36%
1 Gamma SC <sup>1,10</sup>	\$3,461	\$3,316	\$3,405	\$2,561	11.72%	\$3,290	\$3,129	\$2,826	\$2,588	9.05%
1 Heritage Valley SC <sup>7</sup>	\$5,506	\$4,633	\$5,050	\$5,060	2.93%	\$5,220	\$4,856	\$4,793	\$5,215	0.03%
1 Laurel Surgical Center <sup>1,10</sup>	\$5,578	\$6,145	\$5,652	\$5,346	1.45%	\$4,257	\$4,044	\$3,895	\$3,953	2.56%
1 Leo R. McCafferty Plastic <sup>1,10</sup>	\$619	\$485	\$432	\$363	23.57%	\$437	\$482	\$355	\$286	17.59%
1 Lowry SC <sup>1,10</sup>	\$471	\$497	\$611	\$816	-14.10%	\$463	\$498	\$609	\$874	-15.69%
1 McCandless Endoscopy <sup>1,10</sup>	\$1,675	\$1,432	\$928	\$629	55.49%	\$1,024	\$980	\$784	\$729	13.48%
1 Mt Lebanon SC <sup>7</sup>	\$3,634	\$3,470	\$3,163	\$4,039	-3.34%	\$2,565	\$2,479	\$2,192	\$2,006	9.29%
1 Mt Pleasant SC <sup>1,10,13</sup>	\$1,419	\$1,969	\$1,922	\$1,846	-7.72%	\$2,115	\$2,335	\$2,239	\$2,228	-1.69%
1 North Shore Endoscopy <sup>1,10</sup>	\$1,940	\$1,512	\$1,705	\$1,905	0.61%	\$1,091	\$981	\$1,062	\$1,164	-2.08%
1 Peters Township SC <sup>1,2,4,10</sup>	\$631	NA	NA	NA	NA	\$2,193	NA	NA	NA	NA
1 Pittsburgh Reproductive <sup>1,4,10</sup>	\$208	NA	NA	NA	NA	\$238	NA	NA	NA	NA
1 Premier SC Pittsburgh <sup>1,2,4,10</sup>	\$489	NA	NA	NA	NA	\$755	NA	NA	NA	NA
1 Radiance <sup>1,10</sup>	\$3,654	\$3,871	\$3,522	\$3,294	3.64%	\$3,004	\$3,108	\$2,882	\$2,708	3.64%
1 Renal Endocrine Assoc <sup>1,10</sup>	\$1,519	\$1,100	\$987	\$1,267	6.63%	\$860	\$763	\$723	\$779	3.47%
1 SC Cranberry <sup>1,10</sup>	\$2,529	\$2,685	\$2,876	\$2,944	-4.70%	\$2,342	\$2,402	\$2,563	\$2,517	-2.32%
1 SC Edgeworth Commons <sup>1,10</sup>	\$4,433	\$4,319	\$4,566	\$3,617	7.51%	\$3,824	\$3,776	\$3,739	\$3,548	2.60%
1 Shadyside SC <sup>1,10,13</sup>	\$550	\$563	\$461	\$532	1.13%	\$419	\$381	\$335	\$447	-2.09%
1 Skin Center <sup>1,2,4,10</sup>	\$998	NA	NA	NA	NA	\$2,028	NA	NA	NA	NA
1 South Hills Endoscopy Ctr <sup>1,10</sup>	\$3,257	\$3,109	\$2,703	\$2,822	5.14%	\$1,730	\$1,491	\$1,587	\$1,558	3.67%
1 South Hills SC <sup>1,4,10,13</sup>	\$2,628	NA	NA	NA	NA	\$2,463	NA	NA	NA	NA
1 Southwestern ASC <sup>1,10,13</sup>	\$2,635	\$3,284	\$3,605	\$3,662	-9.35%	\$2,694	\$3,228	\$3,116	\$3,004	-3.44%
1 Southwestern Endoscopy <sup>1,10</sup>	\$4,278	\$4,233	\$4,068	\$4,200	0.62%	\$2,787	\$2,729	\$2,687	\$2,363	5.98%
1 Southwestern PA Eye SC <sup>1,10</sup>	\$3,519	\$3,208	\$2,978	\$2,768	9.05%	\$3,045	\$2,240	\$2,421	\$2,173	13.37%
1 Spartan Health SC <sup>1,10,13</sup>	\$3,131	\$2,491	\$2,308	\$2,473	8.88%	\$2,387	\$2,319	\$2,148	\$2,236	2.25%
1 Three Rivers Endoscopy <sup>1,10</sup>	\$4,832	\$4,832	\$4,495	\$4,637	1.40%	\$2,804	\$2,745	\$2,653	\$2,424	5.22%
1 Tri-County Surgical <sup>1,10</sup>	\$970	\$942	\$1,003	\$1,041	-2.29%	\$916	\$911	\$951	\$982	-2.24%
1 Tri-State SC <sup>1,10,13</sup>	\$6,397	\$7,474	\$7,541	\$7,631	-5.39%	\$5,180	\$5,514	\$5,269	\$5,259	-0.50%

See footnotes on page 24.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY12	Total Margin FY12	3-yr Average Total Margin FY10-FY12	Medicare Share of NPR FY12	Medical Assistance Share of NPR FY12	Visits FY12
<b>Statewide Average</b>	<b>25.83%</b>	<b>27.01%</b>	<b>25.76%</b>	<b>24.08%</b>	<b>4.09%</b>	<b>3,989</b>
<b>Region 1 Average</b>	<b>17.11%</b>	<b>17.22%</b>	<b>19.17%</b>	<b>28.51%</b>	<b>4.55%</b>	<b>3,925</b>
20/20 SC <sup>1, 10</sup>	49.16%	49.16%	49.11%	54.22%	2.89%	2,560
Aestique ASC <sup>1, 10</sup>	2.13%	4.91%	1.13%	17.03%	1.73%	1,562
Assoc Kidney/Hypertension <sup>1, 10</sup>	1.66%	1.66%	22.12%	47.67%	0.07%	387
Associates SC <sup>1, 10</sup>	27.47%	27.47%	23.04%	48.38%	4.42%	4,374
Butler ASC <sup>1, 10, 11</sup>	29.91%	29.92%	28.46%	26.13%	2.63%	8,000
CHP North SC	17.26%	17.26%	17.85%	0.01%	16.77%	8,586
Delmont SC <sup>1, 3, 10</sup>	-17.32%	-17.32%	-18.77%	5.37%	0.00%	773
Dermatology & Cosmetic SC <sup>1, 10</sup>	-1.14%	-1.14%	1.30%	34.11%	0.00%	3,591
Digestive Hlth Endoscopy <sup>1, 10</sup>	47.68%	48.28%	50.27%	13.53%	0.23%	4,299
East Side SC <sup>1, 10</sup>	-9.90%	-9.74%	-0.78%	36.97%	2.19%	2,126
Excela Health Norwin <sup>7</sup>	39.38%	39.38%	38.71%	31.16%	2.62%	5,356
Four Seasons Endoscopy <sup>1, 10</sup>	50.57%	50.58%	50.60%	22.88%	0.28%	4,786
Gamma SC <sup>1, 10</sup>	5.33%	5.33%	9.52%	15.06%	0.62%	3,415
Heritage Valley SC <sup>7</sup>	5.20%	5.20%	2.10%	43.62%	6.24%	3,683
Laurel Surgical Center <sup>1, 10</sup>	23.68%	23.68%	29.89%	18.94%	2.26%	4,860
Leo R. McCafferty Plastic <sup>1, 10</sup>	29.47%	29.47%	17.11%	2.04%	0.00%	649
Lowry SC <sup>1, 10</sup>	1.68%	1.68%	0.60%	42.73%	0.00%	832
McCandless Endoscopy <sup>1, 10</sup>	38.84%	38.84%	30.90%	8.98%	0.99%	2,747
Mt Lebanon SC <sup>7</sup>	29.40%	29.40%	29.52%	66.55%	1.14%	3,584
Mt Pleasant SC <sup>1, 10, 13</sup>	-23.72%	-23.41%	-6.52%	71.41%	2.86%	1,418
North Shore Endoscopy <sup>1, 10</sup>	43.77%	43.77%	39.23%	8.25%	5.40%	3,097
Peters Township SC <sup>1, 2, 4, 10</sup>	-247.44%	-247.44%	NA	39.03%	0.00%	657
Pittsburgh Reproductive <sup>1, 4, 10</sup>	-14.26%	-14.26%	NA	0.00%	0.00%	321
Premier SC Pittsburgh <sup>1, 2, 4, 10</sup>	-54.42%	-54.42%	NA	0.00%	0.00%	180
Radiance <sup>1, 10</sup>	17.91%	17.95%	18.63%	12.21%	0.00%	2,021
Renal Endocrine Assoc <sup>1, 10</sup>	43.37%	43.37%	34.95%	46.11%	0.10%	1,039
SC Cranberry <sup>1, 10</sup>	7.38%	7.47%	9.66%	51.38%	0.17%	2,862
SC Edgeworth Commons <sup>1, 10</sup>	13.72%	13.75%	14.90%	21.00%	4.19%	3,531
Shadyside SC <sup>1, 10, 13</sup>	23.73%	23.73%	27.89%	16.42%	0.00%	288
Skin Center <sup>1, 2, 4, 10</sup>	-103.13%	-103.13%	NA	0.00%	0.00%	311
South Hills Endoscopy Ctr <sup>1, 10</sup>	46.89%	46.90%	47.00%	18.28%	0.00%	13,474
South Hills SC <sup>1, 4, 10, 13</sup>	6.29%	9.43%	NA	13.24%	2.83%	1,677
Southwestern ASC <sup>1, 10, 13</sup>	-2.01%	-2.01%	5.17%	15.26%	25.18%	3,004
Southwestern Endoscopy <sup>1, 10</sup>	34.86%	35.39%	34.97%	26.08%	12.88%	10,754
Southwestern PA Eye SC <sup>1, 10</sup>	13.49%	13.49%	20.60%	83.73%	5.11%	3,796
Spartan Health SC <sup>1, 10, 13</sup>	23.77%	23.97%	13.77%	40.17%	7.92%	4,034
Three Rivers Endoscopy <sup>1, 10</sup>	41.97%	41.99%	42.11%	22.16%	2.69%	7,937
Tri-County Surgical <sup>1, 10</sup>	5.58%	5.58%	4.74%	59.31%	0.00%	793
Tri-State SC <sup>1, 10, 13</sup>	19.28%	19.49%	25.78%	34.32%	7.42%	6,507

See footnotes on page 24.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue NPR (thousands)				3-yr Avg Change in NPR FY09-FY12	Total Operating Expenses TOE (thousands)				3-yr Avg Change in TOE FY09-FY12
	FY12	FY11	FY10	FY09		FY12	FY11	FY10	FY09	
<b>Statewide Average</b>	<b>\$4,131</b>	<b>\$4,063</b>	<b>\$3,890</b>	<b>\$3,774</b>	<b>3.16%</b>	<b>\$3,087</b>	<b>\$3,072</b>	<b>\$2,943</b>	<b>\$2,799</b>	<b>3.43%</b>
1 UPMC Mercy South Side SC	\$21,185	\$14,361	\$14,240	NA	NA	\$21,121	\$13,395	\$13,004	NA	NA
1 UPMC Monroeville SC <sup>10</sup>	\$8,979	\$8,555	\$7,909	\$6,463	12.98%	\$8,545	\$7,336	\$7,072	\$6,197	12.63%
1 UPMC South SC	\$5,276	\$5,247	\$5,731	\$4,587	5.01%	\$4,836	\$4,961	\$5,233	\$3,498	12.76%
1 UPMC St. Margaret OP Ctr	\$16,605	\$15,751	\$15,926	\$17,253	-1.25%	\$13,291	\$12,734	\$13,009	\$8,986	15.97%
1 Waterfront SC <sup>1,10</sup>	\$5,977	\$5,116	\$4,737	\$4,813	8.06%	\$4,172	\$3,725	\$3,660	\$3,536	5.99%
1 Western PA SC <sup>1,10,13</sup>	\$8,173	\$8,113	\$7,591	\$7,307	3.95%	\$6,047	\$6,120	\$5,828	\$5,626	2.50%
1 Zitelli Brodland Central <sup>1,10</sup>	\$2,085	\$1,953	\$1,535	\$1,238	22.80%	\$2,085	\$1,952	\$1,535	\$1,238	22.80%
1 Zitelli Brodland South <sup>1,10</sup>	\$1,882	\$1,787	\$1,506	\$1,150	21.23%	\$1,882	\$1,787	\$1,506	\$1,150	21.23%
<b>Region 2 Average</b>	<b>\$3,909</b>	<b>\$4,640</b>	<b>\$4,506</b>	<b>\$4,069</b>	<b>-1.31%</b>	<b>\$3,546</b>	<b>\$3,778</b>	<b>\$3,704</b>	<b>\$3,413</b>	<b>1.30%</b>
2 Community SC <sup>1,10</sup>	\$1,464	\$1,577	\$1,237	\$1,157	8.85%	\$776	\$730	\$459	\$852	-3.00%
2 Laurel Laser/Brookville <sup>1,7,10</sup>	\$2,820	\$2,695	\$2,777	\$2,823	-0.04%	\$2,584	\$2,480	\$2,154	\$2,080	8.09%
2 Lawrence County SC <sup>1,3,7,10</sup>	\$986	\$1,029	\$1,058	\$896	NA	\$866	\$797	\$915	\$745	NA
2 Pine Grove ASC <sup>1,10,13</sup>	\$2,900	\$2,452	\$2,151	NR	NR	\$2,399	\$2,335	\$2,302	NR	NR
2 Regional ASC <sup>10</sup>	\$2,450	\$2,689	\$2,836	\$2,807	-4.25%	\$2,113	\$2,095	\$2,111	\$1,941	2.95%
2 Saint Vincent Endoscopy <sup>1,2</sup>	\$1,599	\$1,692	\$1,806	\$1,569	NA	\$723	\$1,474	\$1,560	\$1,446	NA
2 Saint Vincent SC Erie <sup>1,2</sup>	\$6,887	\$12,286	\$11,905	\$11,264	NA	\$4,755	\$10,012	\$9,550	\$8,831	NA
2 Shriners Children-Erie SC <sup>1,2,4,7</sup>	\$41	NA	NA	NA	NA	\$5,768	NA	NA	NA	NA
2 Surgery & Laser <sup>1,10</sup>	\$1,786	\$1,701	\$1,832	\$2,341	-7.90%	\$1,423	\$1,320	\$1,517	\$1,615	-3.96%
2 UPMC Hamot SC <sup>10</sup>	\$15,047	\$13,257	\$12,684	\$12,588	6.51%	\$11,744	\$10,789	\$10,822	\$10,504	3.94%
2 Village SC <sup>1,10</sup>	\$7,022	\$7,020	\$6,770	\$6,615	2.05%	\$5,855	\$5,747	\$5,649	\$5,437	2.56%
<b>Region 3 Average</b>	<b>\$4,222</b>	<b>\$4,615</b>	<b>\$4,035</b>	<b>\$3,716</b>	<b>4.53%</b>	<b>\$3,570</b>	<b>\$3,970</b>	<b>\$3,308</b>	<b>\$3,002</b>	<b>6.30%</b>
3 Advanced Center Surgery <sup>1,2,4,10</sup>	\$676	NA	NA	NA	NA	\$1,680	NA	NA	NA	NA
3 Allegheny Reg Endoscopy <sup>1,10</sup>	\$4,386	\$4,217	\$4,181	\$3,687	6.32%	\$2,392	\$2,286	\$2,170	\$1,852	9.71%
3 Allegheny SC <sup>1,10</sup>	\$2,599	\$2,153	\$2,723	\$2,513	1.15%	\$1,355	\$1,201	\$1,186	\$1,271	2.20%
3 Altoona Regional SC <sup>11</sup>	\$13,807	\$12,360	\$11,868	\$10,637	9.93%	\$10,054	\$9,198	\$8,999	\$8,683	5.26%
3 Altoona Specialty Center <sup>1,10</sup>	\$3	NA	\$4	\$3	-4.08%	\$1	NA	\$2	\$27	-32.67%
3 Center for Surgical Arts <sup>1,10,13</sup>	\$2,668	\$2,301	\$1,516	\$932	62.05%	\$2,342	\$2,228	\$933	\$934	50.28%
3 Digestive Health/Indiana <sup>1,10</sup>	\$1,695	\$1,765	\$1,615	\$1,601	1.97%	\$1,655	\$1,626	\$1,818	\$1,709	-1.05%
3 Indiana AS Associates <sup>1,10</sup>	\$3,013	\$2,709	\$3,361	\$3,295	-2.85%	\$2,532	\$2,379	\$2,613	\$2,432	1.37%
3 Laurel Laser & SC/Altoona <sup>1,10</sup>	\$2,327	\$2,008	\$2,149	\$1,868	8.18%	\$1,564	\$1,484	\$1,541	\$1,322	6.12%
3 Lee ASC <sup>7</sup>	\$11,644	\$10,354	\$9,559	\$10,083	5.16%	\$12,025	\$11,703	\$10,486	\$9,083	10.80%
3 Ophthalmic Associates SC <sup>1,10</sup>	\$2,064	\$2,242	\$2,377	\$2,198	-2.02%	\$1,454	\$1,543	\$1,601	\$1,651	-3.98%
3 Plastic Surgical Assoc <sup>1,10</sup>	\$5,778	\$6,045	\$5,037	\$4,061	14.10%	\$5,782	\$6,053	\$5,042	\$4,065	14.08%
<b>Region 4 Average</b>	<b>\$5,125</b>	<b>\$5,215</b>	<b>\$4,984</b>	<b>\$4,735</b>	<b>2.75%</b>	<b>\$3,315</b>	<b>\$3,585</b>	<b>\$3,378</b>	<b>\$3,311</b>	<b>0.03%</b>
4 Betz Ophthalmology <sup>1,10,13</sup>	\$490	\$473	\$408	\$506	-1.05%	\$341	\$274	\$283	\$286	6.39%
4 Brookpark SC <sup>1,10</sup>	\$311	\$302	\$292	NR	NR	\$261	\$238	\$239	NR	NR
4 Central PA Endoscopy Ctr <sup>1,10</sup>	\$1,860	\$1,907	\$1,962	\$2,140	-4.37%	\$1,860	\$1,907	\$1,999	\$2,140	-4.37%
4 Evangelical ASC <sup>1,10</sup>	\$4,609	\$5,375	\$5,741	\$5,693	-6.35%	\$4,797	\$5,205	\$5,476	\$5,225	-2.73%
4 Geisinger Endo & SC <sup>7</sup>	\$3,416	\$2,849	\$2,947	\$2,324	15.66%	\$2,321	\$2,044	\$2,028	\$1,541	16.86%
4 Geisinger Gastro-Lewistow <sup>2,7</sup>	\$312	\$1,059	\$1,608	\$1,617	NA	\$394	\$1,200	\$1,793	\$1,805	NA

See footnotes on page 24.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY12	Total Margin FY12	3-yr Average Total Margin FY10-FY12	Medicare Share of NPR FY12	Medical Assistance Share of NPR FY12	Visits FY12
<b>Statewide Average</b>	<b>25.83%</b>	<b>27.01%</b>	<b>25.76%</b>	<b>24.08%</b>	<b>4.09%</b>	<b>3,989</b>
UPMC Mercy South Side SC	9.17%	9.17%	9.31%	29.19%	7.48%	4,857
UPMC Monroeville SC <sup>10</sup>	4.85%	4.85%	9.88%	29.93%	2.18%	9,104
UPMC South SC	8.33%	8.33%	11.80%	36.39%	1.30%	3,420
UPMC St. Margaret OP Ctr	19.97%	19.97%	19.77%	23.63%	1.11%	11,872
Waterfront SC <sup>1,10</sup>	30.21%	30.21%	27.01%	30.26%	2.80%	7,583
Western PA SC <sup>1,10,13</sup>	25.77%	25.77%	24.58%	25.27%	1.47%	5,449
Zitelli Brodland Central <sup>1,10</sup>	0.00%	0.00%	0.02%	62.59%	0.00%	4,252
Zitelli Brodland South <sup>1,10</sup>	0.01%	0.01%	0.01%	63.05%	0.00%	4,044
<b>Region 2 Average</b>	<b>9.75%</b>	<b>4.18%</b>	<b>14.40%</b>	<b>30.45%</b>	<b>6.53%</b>	<b>4,380</b>
Community SC <sup>1,10</sup>	47.03%	47.03%	54.07%	61.08%	23.48%	2,636
Laurel Laser/Brookville <sup>1,7,10</sup>	8.35%	8.35%	12.95%	50.21%	1.74%	3,235
Lawrence County SC <sup>1,3,7,10</sup>	12.14%	12.14%	16.12%	68.42%	1.37%	1,048
Pine Grove ASC <sup>1,10,13</sup>	19.68%	19.68%	9.47%	30.75%	7.34%	4,008
Regional ASC <sup>10</sup>	13.77%	3205.86%	-5.80%	34.72%	4.66%	2,250
Saint Vincent Endoscopy <sup>1,2</sup>	54.86%	54.86%	26.35%	27.46%	2.04%	1,970
Saint Vincent SC Erie <sup>1,2</sup>	31.17%	31.17%	22.04%	34.71%	7.72%	5,820
Shriners Children-Erie SC <sup>1,2,4,7</sup>	-4,150.64%	-4,150.64%	NA	0.00%	10.76%	27
Surgery & Laser <sup>1,10</sup>	20.32%	20.34%	19.93%	19.22%	1.86%	2,397
UPMC Hamot SC <sup>10</sup>	22.02%	22.02%	18.68%	22.67%	6.09%	18,181
Village SC <sup>1,10</sup>	16.62%	16.66%	17.15%	25.25%	7.88%	6,610
<b>Region 3 Average</b>	<b>15.55%</b>	<b>15.56%</b>	<b>16.04%</b>	<b>21.73%</b>	<b>4.31%</b>	<b>4,360</b>
Advanced Center Surgery <sup>1,2,4,10</sup>	-139.59%	-139.59%	NA	11.73%	0.23%	608
Allegheny Reg Endoscopy <sup>1,10</sup>	45.47%	45.48%	46.45%	24.18%	4.79%	13,354
Allegheny SC <sup>1,10</sup>	47.88%	47.89%	49.96%	26.29%	8.86%	4,332
Altoona Regional SC <sup>11</sup>	27.18%	27.18%	25.72%	14.83%	5.04%	5,775
Altoona Specialty Center <sup>1,10</sup>	79.38%	79.38%	NA	15.17%	0.00%	6
Center for Surgical Arts <sup>1,10,13</sup>	12.20%	12.20%	15.13%	20.71%	3.78%	1,385
Digestive Health/Indiana <sup>1,10</sup>	2.45%	2.45%	-2.10%	10.80%	0.00%	1,609
Indiana AS Associates <sup>1,10</sup>	16.99%	16.99%	21.30%	27.57%	4.43%	2,968
Laurel Laser & SC/Altoona <sup>1,10</sup>	32.78%	32.78%	29.21%	38.45%	0.65%	2,552
Lee ASC <sup>7</sup>	-3.27%	-3.27%	-8.42%	23.66%	6.28%	6,561
Ophthalmic Associates SC <sup>1,10</sup>	29.58%	29.64%	31.29%	50.78%	1.65%	2,951
Plastic Surgical Assoc <sup>1,10</sup>	-0.08%	-0.06%	-0.04%	15.12%	0.57%	10,222
<b>Region 4 Average</b>	<b>35.69%</b>	<b>36.25%</b>	<b>34.62%</b>	<b>16.91%</b>	<b>1.99%</b>	<b>3,679</b>
Betz Ophthalmology <sup>1,10,13</sup>	30.36%	30.36%	34.51%	44.43%	0.00%	790
Brookpark SC <sup>1,10</sup>	16.33%	16.33%	19.29%	19.94%	0.00%	248
Central PA Endoscopy Ctr <sup>1,10</sup>	0.00%	0.00%	-0.65%	29.65%	1.49%	6,001
Evangelical ASC <sup>1,10</sup>	-4.09%	-4.00%	1.69%	11.20%	1.16%	3,313
Geisinger Endo & SC <sup>7</sup>	33.24%	33.24%	32.06%	15.66%	2.94%	5,031
Geisinger Gastro-Lewistow <sup>2,7</sup>	-26.24%	-26.24%	-2.44%	33.42%	0.00%	410

See footnotes on page 24.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue NPR (thousands)				3-yr Avg Change in NPR FY09-FY12	Total Operating Expenses TOE (thousands)				3-yr Avg Change in TOE FY09-FY12
	FY12	FY11	FY10	FY09		FY12	FY11	FY10	FY09	
<b>Statewide Average</b>	<b>\$4,131</b>	<b>\$4,063</b>	<b>\$3,890</b>	<b>\$3,774</b>	<b>3.16%</b>	<b>\$3,087</b>	<b>\$3,072</b>	<b>\$2,943</b>	<b>\$2,799</b>	<b>3.43%</b>
4 Geisinger OP Woodbine	\$34,007	\$33,718	\$31,314	\$25,860	10.50%	\$18,730	\$19,589	\$17,387	\$16,040	5.59%
4 Lewisburg Plastic & Laser <sup>1,10</sup>	\$510	\$435	\$424	\$369	12.74%	\$458	\$418	\$333	\$357	9.42%
4 Mifflin County Com SC <sup>1,10</sup>	\$735	\$706	\$809	\$752	-0.72%	\$826	\$717	\$775	\$835	-0.37%
4 Mount Nittany SC	\$16,635	\$14,986	\$13,157	\$12,393	11.41%	\$8,641	\$8,479	\$8,188	\$7,386	5.66%
4 Penn State Hershey Endo <sup>4,10</sup>	\$645	NA	NA	NA	NA	\$738	NA	NA	NA	NA
4 SC Central PA <sup>1,7,10</sup>	\$5,668	\$4,817	\$3,945	\$4,294	10.67%	\$3,396	\$3,040	\$2,942	\$2,985	4.58%
4 Susquehanna Endoscopy <sup>1,3,10</sup>	\$2,122	\$1,724	\$1,795	\$136	NA	\$1,568	\$1,556	\$1,346	\$173	NA
4 Susquehanna SC <sup>10</sup>	\$1,530	\$1,238	\$1,113	\$950	20.31%	\$1,481	\$1,242	\$1,096	\$821	26.78%
4 UOC Surgical Services <sup>1,10</sup>	\$4,032	\$3,419	\$4,259	\$4,518	-3.58%	\$3,911	\$4,284	\$3,403	\$3,453	4.42%
<b>Region 5 Average</b>	<b>\$4,510</b>	<b>\$4,420</b>	<b>\$4,374</b>	<b>\$4,131</b>	<b>3.05%</b>	<b>\$3,213</b>	<b>\$3,213</b>	<b>\$3,158</b>	<b>\$3,066</b>	<b>1.60%</b>
5 Apple Hill SC <sup>10</sup>	\$13,456	\$13,593	\$12,444	\$11,705	4.99%	\$11,029	\$10,618	\$9,960	\$9,308	6.16%
5 Calcagno & Rossi Vein SC <sup>1,10</sup>	\$1,172	\$456	NA	NA	NA	\$414	\$142	NA	NA	NA
5 Carlisle Endoscopy <sup>1,10</sup>	\$2,196	\$2,186	\$2,425	\$2,502	-4.08%	\$2,196	\$2,186	\$2,426	\$2,504	-4.10%
5 Carlisle Outpatient SC <sup>1,7,10,13</sup>	\$7,548	\$7,115	\$4,161	\$2,014	91.60%	\$3,793	\$4,191	\$1,597	\$1,168	74.87%
5 Center for Spine Care <sup>1,7,10</sup>	\$646	\$874	\$803	\$842	-7.77%	\$645	\$787	\$706	\$794	-6.28%
5 Chambersburg Endoscopy <sup>1,10,13</sup>	\$2,434	\$2,239	\$2,213	\$2,511	-1.01%	\$1,518	\$1,509	\$1,494	\$1,547	-0.64%
5 Children's SC <sup>1,3,10</sup>	\$4,184	\$2,397	NA	NA	NA	\$2,598	\$2,106	NA	NA	NA
5 Crossroads SC <sup>1,2,10,11</sup>	\$1,400	\$2,301	\$3,711	\$3,709	NA	\$1,739	\$2,960	\$4,786	\$4,705	NA
5 Cumberland SC <sup>1,10</sup>	\$175	\$282	\$659	\$1,244	-28.65%	\$226	\$296	\$444	\$699	-22.54%
5 Digestive Disease Inst <sup>1,10,13</sup>	\$2,526	\$2,457	\$2,618	\$2,566	-0.52%	\$2,515	\$2,477	\$2,615	\$2,575	-0.78%
5 Elmwood Endoscopy Center <sup>1,10,11,13</sup>	\$695	\$746	\$738	\$757	-2.74%	\$700	\$732	\$734	\$756	-2.45%
5 Endoscopy Ctr/Central PA <sup>1,10</sup>	\$1,234	\$1,255	\$1,182	\$1,277	-1.13%	\$1,159	\$1,223	\$1,102	\$1,115	1.31%
5 Eyes of York SC <sup>1,10</sup>	\$1,860	\$1,452	\$1,415	\$1,392	11.21%	\$1,501	\$1,177	\$1,004	\$1,102	12.09%
5 Foot and Ankle SC <sup>1,10</sup>	\$2,012	\$2,380	\$2,742	\$4,047	-16.76%	\$1,288	\$1,353	\$1,445	\$1,779	-9.20%
5 Grandview Surgery & Laser <sup>1,10</sup>	\$9,433	\$8,917	\$8,579	\$7,489	8.65%	\$6,238	\$5,652	\$5,368	\$4,894	9.15%
5 GSH Outpatient SC <sup>7</sup>	\$4,568	\$4,128	\$4,928	\$4,283	2.22%	\$2,003	\$2,008	\$1,973	\$2,139	-2.11%
5 Hanover SC <sup>3,10</sup>	\$3,587	\$3,553	\$1,873	\$3,861	-2.37%	\$3,252	\$3,347	\$1,925	\$3,254	-0.02%
5 Harrisburg Endoscopy & SC <sup>1,10</sup>	\$3,821	\$3,801	\$3,764	\$3,716	0.94%	\$3,820	\$3,797	\$3,775	\$3,713	0.97%
5 Harrisburg Pain Mgmt <sup>1,10</sup>	\$3,147	\$3,016	\$3,233	\$3,171	-0.24%	\$2,905	\$2,902	\$2,894	\$2,787	1.41%
5 Hershey Endoscopy Center <sup>1,10</sup>	\$3,059	\$3,075	\$2,989	\$2,903	1.78%	\$2,019	\$1,933	\$1,900	\$1,899	2.12%
5 Hershey Outpatient SC <sup>1,10,13</sup>	\$7,993	\$7,291	\$7,139	\$7,422	2.56%	\$7,648	\$7,122	\$6,940	\$7,465	0.82%
5 Hillside Endoscopy <sup>1,10</sup>	\$402	\$286	NA	NA	NA	\$249	\$240	NA	NA	NA
5 Holy Spirit Endoscopy <sup>4</sup>	\$687	NA	NA	NA	NA	\$1,340	NA	NA	NA	NA
5 Lancaster Gastro Center <sup>1,10</sup>	\$5,137	\$4,959	\$4,983	\$5,079	0.38%	\$2,297	\$2,106	\$2,142	\$1,988	5.18%
5 Leader SC <sup>1,10</sup>	\$1,302	\$1,367	\$1,406	\$1,392	-2.14%	\$783	\$709	\$675	\$654	6.56%
5 Ludwick Laser & SC <sup>1,10</sup>	\$1,457	\$1,575	\$1,801	\$1,855	-7.16%	\$1,225	\$1,151	\$1,196	\$1,392	-4.01%
5 Memorial Outpatient Endo <sup>3,13</sup>	\$1,724	\$930	\$1,081	\$1,052	NA	\$814	\$561	\$628	\$728	NA
5 Mid-Atlantic Gastro Ctr <sup>1,10</sup>	\$3,086	\$2,750	\$2,561	\$2,698	4.80%	\$1,491	\$1,499	\$1,348	\$1,383	2.61%
5 Mid-Atlantic Gastro II <sup>1,10</sup>	\$2,854	\$2,521	\$2,395	\$2,380	6.63%	\$1,764	\$1,805	\$1,758	\$1,522	5.30%
5 Neurospine Center <sup>1,3,10</sup>	\$3,644	\$3,598	\$2,802	\$65	NA	\$2,460	\$2,647	\$2,488	\$1,478	NA

See footnotes on page 24.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY12	Total Margin FY12	3-yr Average Total Margin FY10-FY12	Medicare Share of NPR FY12	Medical Assistance Share of NPR FY12	Visits FY12
<b>Statewide Average</b>	<b>25.83%</b>	<b>27.01%</b>	<b>25.76%</b>	<b>24.08%</b>	<b>4.09%</b>	<b>3,989</b>
Geisinger OP Woodbine	44.92%	46.00%	45.46%	15.47%	1.85%	9,526
Lewisburg Plastic & Laser <sup>1,10</sup>	10.35%	10.35%	11.79%	17.52%	0.00%	376
Mifflin County Com SC <sup>1,10</sup>	-12.30%	-12.33%	-3.05%	67.31%	5.42%	1,525
Mount Nittany SC	48.18%	48.18%	43.54%	9.86%	1.73%	6,588
Penn State Hershey Endo <sup>4,10</sup>	-14.53%	-14.53%	NA	13.36%	0.84%	1,089
SC Central PA <sup>1,7,10</sup>	43.38%	43.38%	42.00%	34.53%	3.86%	10,001
Susquehanna Endoscopy <sup>1,3,10</sup>	26.13%	26.13%	20.78%	33.79%	2.59%	6,136
Susquehanna SC <sup>10</sup>	3.18%	3.18%	2.39%	19.64%	1.03%	1,269
UOC Surgical Services <sup>1,10</sup>	3.02%	3.02%	0.96%	11.17%	2.37%	2,876
<b>Region 5 Average</b>	<b>28.81%</b>	<b>29.02%</b>	<b>28.16%</b>	<b>22.31%</b>	<b>4.35%</b>	<b>4,349</b>
Apple Hill SC <sup>10</sup>	18.16%	18.46%	20.21%	22.11%	4.15%	11,173
Calcagno & Rossi Vein SC <sup>1,10</sup>	64.67%	64.69%	NA	28.84%	0.00%	1,343
Carlisle Endoscopy <sup>1,10</sup>	0.00%	0.00%	0.00%	26.30%	0.65%	5,558
Carlisle Outpatient SC <sup>1,7,10,13</sup>	49.75%	49.75%	49.10%	18.03%	1.61%	2,226
Center for Spine Care <sup>1,7,10</sup>	0.75%	0.75%	9.60%	24.39%	2.59%	848
Chambersburg Endoscopy <sup>1,10,13</sup>	37.83%	37.83%	34.42%	27.12%	3.19%	4,859
Children's SC <sup>1,3,10</sup>	37.91%	37.96%	NA	0.00%	69.80%	2,182
Crossroads SC <sup>1,2,10,11</sup>	-24.21%	-24.21%	-27.99%	27.76%	0.16%	1,080
Cumberland SC <sup>1,10</sup>	-29.61%	-29.39%	15.59%	6.82%	0.00%	252
Digestive Disease Inst <sup>1,10,13</sup>	0.46%	0.47%	0.04%	27.76%	0.00%	4,906
Elmwood Endoscopy Center <sup>1,10,11,13</sup>	-0.85%	28.08%	11.88%	6.96%	11.38%	1,419
Endoscopy Ctr/Central PA <sup>1,10</sup>	6.39%	6.39%	5.20%	18.44%	0.00%	2,420
Eyes of York SC <sup>1,10</sup>	19.48%	19.48%	22.17%	59.56%	0.00%	2,285
Foot and Ankle SC <sup>1,10</sup>	35.96%	35.96%	42.96%	9.71%	0.00%	832
Grandview Surgery & Laser <sup>1,10</sup>	34.79%	34.79%	36.64%	28.59%	0.14%	6,011
GSH Outpatient SC <sup>7</sup>	56.15%	56.15%	56.08%	25.94%	4.64%	3,549
Hanover SC <sup>3,10</sup>	9.39%	9.39%	5.46%	38.68%	0.05%	2,778
Harrisburg Endoscopy & SC <sup>1,10</sup>	0.01%	0.01%	0.06%	23.27%	0.68%	8,080
Harrisburg Pain Mgmt <sup>1,10</sup>	7.70%	7.70%	7.40%	26.44%	2.65%	7,198
Hershey Endoscopy Center <sup>1,10</sup>	33.98%	34.14%	35.90%	18.90%	0.00%	3,532
Hershey Outpatient SC <sup>1,10,13</sup>	4.35%	4.35%	3.21%	18.49%	10.68%	6,819
Hillside Endoscopy <sup>1,10</sup>	37.99%	37.99%	NA	26.94%	0.00%	771
Holy Spirit Endoscopy <sup>4</sup>	-95.20%	-95.20%	NA	15.26%	0.42%	565
Lancaster Gastro Center <sup>1,10</sup>	55.29%	55.41%	56.65%	17.77%	0.90%	7,859
Leader SC <sup>1,10</sup>	39.89%	39.89%	46.83%	16.82%	0.00%	1,769
Ludwick Laser & SC <sup>1,10</sup>	15.93%	15.93%	26.09%	72.32%	1.34%	1,578
Memorial Outpatient Endo <sup>3,13</sup>	52.80%	52.80%	46.38%	35.16%	15.84%	1,729
Mid-Atlantic Gastro Ctr <sup>1,10</sup>	51.68%	51.68%	48.33%	17.29%	0.00%	5,193
Mid-Atlantic Gastro II <sup>1,10</sup>	38.18%	38.18%	31.45%	16.34%	0.00%	4,795
Neurospine Center <sup>1,3,10</sup>	32.48%	32.48%	24.39%	0.94%	0.96%	572

See footnotes on page 24.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue NPR (thousands)				3-yr Avg Change in NPR FY09-FY12	Total Operating Expenses TOE (thousands)				3-yr Avg Change in TOE FY09-FY12
	FY12	FY11	FY10	FY09		FY12	FY11	FY10	FY09	
<b>Statewide Average</b>	<b>\$4,131</b>	<b>\$4,063</b>	<b>\$3,890</b>	<b>\$3,774</b>	<b>3.16%</b>	<b>\$3,087</b>	<b>\$3,072</b>	<b>\$2,943</b>	<b>\$2,799</b>	<b>3.43%</b>
5 North Pointe SC <sup>1,10</sup>	\$9,368	\$8,295	\$6,224	\$4,786	31.91%	\$5,387	\$5,156	\$4,350	\$3,973	11.86%
5 Ophthalmology & Surgical <sup>1,10</sup>	\$3,878	\$3,849	\$4,148	\$3,585	2.73%	\$2,670	\$2,788	\$2,899	\$2,552	1.54%
5 Ophthalmology SC <sup>1,10,13</sup>	\$2,030	\$2,020	\$2,316	\$2,346	-4.49%	\$1,879	\$2,116	\$2,465	\$2,541	-8.69%
5 OSS Ambulatory SC <sup>1,7,10</sup>	\$10,468	\$11,488	\$12,854	\$12,802	-6.08%	\$8,208	\$8,395	\$8,002	\$8,537	-1.28%
5 PA Eye SC <sup>1,10</sup>	\$2,525	\$2,309	\$2,049	\$2,060	7.53%	\$1,865	\$2,239	\$1,512	\$1,633	4.75%
5 Physicians' SC Lancaster <sup>1,10</sup>	\$22,765	\$22,710	\$22,048	\$18,446	7.81%	\$11,333	\$10,688	\$10,400	\$9,249	7.51%
5 PRISM Center <sup>1,7,10,13</sup>	\$1,763	\$1,843	\$1,605	\$1,701	1.22%	\$1,663	\$1,660	\$1,424	\$1,438	5.21%
5 Roy A. Himelfarb SC <sup>10</sup>	\$4,582	\$4,220	\$4,217	\$3,675	8.23%	\$3,700	\$3,460	\$3,541	\$3,428	2.65%
5 SC Lancaster <sup>1,10</sup>	\$9,912	\$7,895	\$9,236	\$8,994	3.40%	\$7,363	\$7,058	\$7,101	\$7,055	1.46%
5 SC of Lebanon <sup>1,10</sup>	\$7,482	\$6,545	\$6,811	\$7,516	-0.15%	\$3,542	\$3,459	\$3,915	\$4,162	-4.96%
5 SC York <sup>11,13</sup>	\$3,038	\$3,132	\$2,993	\$3,104	-0.72%	\$3,297	\$3,483	\$3,327	\$3,308	-0.11%
5 Susquehanna Valley SC <sup>1,10</sup>	\$9,691	\$8,688	\$9,727	\$10,025	-1.11%	\$7,941	\$7,765	\$8,095	\$8,204	-1.07%
5 Valley View SC <sup>1,10,13</sup>	\$1,029	\$1,005	\$1,068	\$1,121	-2.73%	\$737	\$682	\$695	\$1,095	-10.88%
5 Wellspan SC <sup>7</sup>	\$3,270	\$4,591	\$3,311	NA	NA	\$2,588	\$2,762	\$2,671	NA	NA
5 West Shore Endoscopy <sup>1,10</sup>	\$13,280	\$14,130	\$13,302	\$12,485	2.12%	\$9,703	\$9,059	\$8,738	\$8,055	6.82%
5 West Shore SC <sup>1,10</sup>	\$8,950	\$8,108	\$7,799	\$8,144	3.30%	\$6,255	\$6,102	\$6,336	\$6,145	0.60%
5 York Endoscopy <sup>1,10</sup>	\$3,157	\$3,457	\$3,606	\$3,019	1.53%	\$2,767	\$3,016	\$3,301	\$2,541	2.97%
5 York Pain Specialists <sup>1,10,13</sup>	\$1,843	\$1,949	\$1,756	\$1,798	0.84%	\$1,716	\$1,878	\$1,788	\$1,551	3.55%
<b>Region 6 Average</b>	<b>\$3,763</b>	<b>\$3,783</b>	<b>\$3,296</b>	<b>\$3,653</b>	<b>1.00%</b>	<b>\$2,612</b>	<b>\$2,515</b>	<b>\$2,382</b>	<b>\$2,606</b>	<b>0.07%</b>
6 Angelina Theresa Bucci SC <sup>1,10</sup>	\$1,403	\$1,447	\$1,321	\$1,648	-4.95%	\$1,206	\$1,202	\$1,091	\$1,324	-2.96%
6 Center for Advanced Surg <sup>1,10</sup>	\$3,579	\$3,850	\$4,662	\$4,386	-6.13%	\$3,108	\$3,395	\$3,563	\$3,548	-4.13%
6 Center Same Day Surgery <sup>1,3,7,10</sup>	\$9,323	\$9,793	\$1,952	\$4,336	38.35%	\$1,710	\$1,907	\$485	\$3,252	-15.80%
6 East Stroudsburg ASC <sup>1,4,7,10</sup>	\$3,868	NA	NA	NA	NA	\$3,513	NA	NA	NA	NA
6 Eynon SC <sup>1,10</sup>	\$1,349	\$1,555	\$1,631	\$1,805	-8.42%	\$851	\$885	\$994	\$967	-3.97%
6 Gateway SC <sup>1,3,10</sup>	\$3,166	\$3,014	\$1,590	\$3,225	-0.61%	\$1,620	\$1,542	\$719	\$1,368	6.16%
6 Guthrie Clinic <sup>7</sup>	\$3,464	\$3,491	\$3,494	\$3,637	-1.59%	\$3,548	\$3,304	\$3,158	\$3,164	4.04%
6 Hazleton ASC <sup>1,10,13</sup>	\$2,074	\$2,191	\$1,651	\$1,778	5.56%	\$1,255	\$1,140	\$1,094	\$829	17.13%
6 Hazleton Endoscopy <sup>1,10</sup>	\$736	\$821	\$770	\$822	-3.50%	\$734	\$823	\$773	\$821	-3.53%
6 Kingston Ophthalmology <sup>1,10</sup>	\$4,700	\$4,581	\$4,734	\$4,993	-1.96%	\$2,772	\$2,563	\$2,738	\$2,607	2.12%
6 Mountain Laurel SC <sup>1,10</sup>	\$2,567	\$2,325	\$2,217	\$2,233	4.98%	\$1,724	\$1,680	\$1,511	\$1,465	5.91%
6 NEI AS <sup>1,10</sup>	\$4,420	\$4,838	\$4,996	\$6,693	-11.32%	\$3,998	\$4,063	\$4,467	\$5,913	-10.80%
6 North East SC <sup>1,10,13</sup>	\$6,510	\$6,216	\$5,748	\$5,952	3.12%	\$6,163	\$5,690	\$5,663	\$5,471	4.22%
6 Northeast Regional SC <sup>1,3,10</sup>	NA	NA	\$2,964	\$3,928	NA	NA	NA	\$1,380	\$1,533	NA
6 Pocono ASC <sup>1,10,13</sup>	\$6,331	\$6,191	\$5,749	\$5,424	5.58%	\$5,232	\$4,590	\$4,439	\$4,202	8.17%
6 Regional Hospital SC <sup>1,10,13</sup>	\$2,203	\$2,028	NR	NR	NR	\$1,125	\$1,870	NR	NR	NR
6 Renaissance Center <sup>1,10</sup>	\$519	\$672	\$715	\$1,132	-18.04%	\$654	\$833	\$776	\$1,157	-14.49%
6 Riverview ASC <sup>1,10</sup>	\$5,303	\$4,782	\$5,012	\$4,815	3.38%	\$3,568	\$3,241	\$3,524	\$3,458	1.06%
6 Same Day Geisinger South <sup>7</sup>	\$6,274	\$6,206	\$5,001	\$4,329	14.98%	\$5,314	\$4,780	\$4,341	\$3,911	11.96%
6 Scranton Endoscopy <sup>1,10</sup>	\$4,884	\$4,852	\$4,953	\$4,989	-0.70%	\$1,713	\$1,684	\$1,772	\$1,725	-0.23%
6 Surgical Specialty NE PA <sup>1,10</sup>	\$2,577	\$3,018	\$3,459	\$3,272	-7.08%	\$2,429	\$2,584	\$2,773	\$2,807	-4.50%

See footnotes on page 24.

## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY12	Total Margin FY12	3-yr Average Total Margin FY10-FY12	Medicare Share of NPR FY12	Medical Assistance Share of NPR FY12	Visits FY12
<b>Statewide Average</b>	<b>25.83%</b>	<b>27.01%</b>	<b>25.76%</b>	<b>24.08%</b>	<b>4.09%</b>	<b>3,989</b>
North Pointe SC <sup>1, 10</sup>	42.50%	42.51%	37.77%	9.34%	3.77%	3,471
Ophthalmology & Surgical <sup>1, 10</sup>	31.15%	31.24%	29.69%	52.70%	3.54%	4,226
Ophthalmology SC <sup>1, 10, 13</sup>	7.45%	7.45%	-1.46%	56.40%	3.50%	2,175
OSS Ambulatory SC <sup>1, 7, 10</sup>	21.59%	22.26%	29.55%	13.86%	3.66%	8,997
PA Eye SC <sup>1, 10</sup>	26.13%	26.17%	18.45%	43.55%	0.64%	9,483
Physicians' SC Lancaster <sup>1, 10</sup>	50.24%	50.24%	52.01%	19.99%	1.18%	12,292
PRISM Center <sup>1, 7, 10, 13</sup>	5.68%	5.68%	8.91%	29.88%	6.28%	2,917
Roy A. Himelfarb SC <sup>10</sup>	19.25%	19.77%	18.16%	16.20%	6.57%	3,004
SC Lancaster <sup>1, 10</sup>	25.72%	26.56%	21.62%	24.60%	9.25%	7,872
SC of Lebanon <sup>1, 10</sup>	52.66%	52.67%	47.63%	29.32%	6.34%	5,577
SC York <sup>11, 13</sup>	-8.47%	-8.47%	-10.06%	39.22%	18.24%	2,330
Susquehanna Valley SC <sup>1, 10</sup>	18.07%	18.38%	15.45%	18.55%	0.30%	6,936
Valley View SC <sup>1, 10, 13</sup>	28.35%	28.35%	31.85%	67.09%	0.00%	1,325
Wellspan SC <sup>7</sup>	20.87%	20.87%	28.21%	34.70%	1.57%	3,283
West Shore Endoscopy <sup>1, 10</sup>	26.94%	26.95%	32.46%	8.16%	0.74%	8,224
West Shore SC <sup>1, 10</sup>	30.11%	30.13%	24.76%	23.11%	2.00%	7,471
York Endoscopy <sup>1, 10</sup>	12.56%	12.56%	11.38%	24.09%	2.17%	11,125
York Pain Specialists <sup>1, 10, 13</sup>	6.87%	6.87%	2.99%	35.70%	2.86%	3,884
<b>Region 6 Average</b>	<b>32.21%</b>	<b>32.30%</b>	<b>32.42%</b>	<b>25.56%</b>	<b>4.19%</b>	<b>4,303</b>
Angelina Theresa Bucci SC <sup>1, 10</sup>	14.04%	14.04%	16.10%	38.00%	5.00%	1,711
Center for Advanced Surg <sup>1, 10</sup>	13.14%	13.18%	16.82%	15.69%	3.51%	2,643
Center Same Day Surgery <sup>1, 3, 7, 10</sup>	81.66%	81.66%	80.53%	14.02%	4.85%	3,474
East Stroudsburg ASC <sup>1, 4, 7, 10</sup>	9.16%	9.16%	NA	15.98%	1.71%	1,984
Eynon SC <sup>1, 10</sup>	36.91%	36.91%	39.79%	27.35%	3.94%	2,589
Gateway SC <sup>1, 3, 10</sup>	48.82%	48.82%	50.03%	24.01%	1.72%	5,965
Guthrie Clinic <sup>7</sup>	11.73%	11.99%	15.16%	27.49%	7.22%	6,272
Hazleton ASC <sup>1, 10, 13</sup>	39.52%	39.52%	41.04%	32.28%	3.45%	3,349
Hazleton Endoscopy <sup>1, 10</sup>	0.30%	0.30%	-0.11%	23.73%	0.46%	1,559
Kingston Ophthalmology <sup>1, 10</sup>	41.01%	41.32%	42.51%	47.96%	3.15%	4,894
Mountain Laurel SC <sup>1, 10</sup>	32.83%	32.91%	30.90%	29.54%	5.14%	4,929
NEI AS <sup>1, 10</sup>	9.55%	9.55%	12.11%	73.15%	3.74%	7,147
North East SC <sup>1, 10, 13</sup>	20.56%	20.58%	21.07%	13.96%	4.23%	6,981
Northeast Regional SC <sup>1, 3, 10</sup>	NA	NA	NA	NA	NA	NA
Pocono ASC <sup>1, 10, 13</sup>	17.37%	18.19%	22.42%	23.40%	1.53%	8,213
Regional Hospital SC <sup>1, 10, 13</sup>	48.93%	48.93%	NR	20.40%	5.82%	2,460
Renaissance Center <sup>1, 10</sup>	-26.02%	-26.02%	-18.81%	7.59%	0.00%	255
Riverview ASC <sup>1, 10</sup>	32.72%	32.72%	31.55%	20.84%	3.06%	6,554
Same Day Geisinger South <sup>7</sup>	15.30%	15.30%	17.46%	22.37%	11.44%	2,889
Scranton Endoscopy <sup>1, 10</sup>	64.92%	64.92%	64.81%	17.57%	0.00%	9,230
Surgical Specialty NE PA <sup>1, 10</sup>	5.76%	5.83%	14.04%	30.06%	6.86%	2,952

See footnotes on page 24.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue NPR (thousands)				3-yr Avg Change in NPR FY09-FY12	Total Operating Expenses TOE (thousands)				3-yr Avg Change in TOE FY09-FY12
	FY12	FY11	FY10	FY09		FY12	FY11	FY10	FY09	
<b>Statewide Average</b>	<b>\$4,131</b>	<b>\$4,063</b>	<b>\$3,890</b>	<b>\$3,774</b>	<b>3.16%</b>	<b>\$3,087</b>	<b>\$3,072</b>	<b>\$2,943</b>	<b>\$2,799</b>	<b>3.43%</b>
<b>Region 7 Average</b>	<b>\$4,229</b>	<b>\$3,988</b>	<b>\$3,773</b>	<b>\$3,940</b>	<b>2.44%</b>	<b>\$2,685</b>	<b>\$2,630</b>	<b>\$2,460</b>	<b>\$2,527</b>	<b>2.08%</b>
7 Berks Ambulatory SC <sup>1,10</sup>	\$794	\$839	\$868	\$974	-6.14%	\$689	\$658	\$732	\$696	-0.32%
7 Berks Digestive Health <sup>1,10,13</sup>	\$6,588	\$6,122	\$6,091	\$6,295	1.55%	\$3,395	\$3,157	\$3,235	\$3,210	1.92%
7 Berks Urologic SC <sup>10</sup>	\$4,633	\$3,995	\$3,582	\$3,180	15.22%	\$2,565	\$2,213	\$2,191	\$2,065	8.07%
7 Berkshire Eye SC <sup>1,10</sup>	\$2,894	\$2,773	\$2,828	\$3,255	-3.70%	\$1,753	\$1,732	\$1,702	\$1,859	-1.90%
7 Bethlehem Endoscopy <sup>1,10</sup>	\$2,768	\$2,642	\$2,480	\$2,391	5.26%	\$1,578	\$1,563	\$1,397	\$1,362	5.30%
7 Center for Specialized <sup>1,10</sup>	\$4,674	\$4,766	\$5,286	\$6,071	-7.67%	\$3,174	\$3,199	\$3,861	\$4,015	-6.98%
7 College Heights Endoscopy <sup>1,10</sup>	\$5,560	\$5,296	\$5,484	\$5,612	-0.31%	\$2,256	\$2,208	\$2,380	\$2,280	-0.35%
7 Eastern PA Endoscopy <sup>1,10</sup>	\$4,729	\$4,847	\$4,454	\$4,430	2.25%	\$2,646	\$2,758	\$2,654	\$2,231	6.21%
7 Fairgrounds SC <sup>3,7</sup>	\$8,384	\$7,114	\$3,904	\$6,724	8.23%	\$7,515	\$6,778	\$3,416	\$6,441	5.56%
7 Keystone SC <sup>1,10</sup>	\$663	\$567	\$639	\$516	9.45%	\$587	\$556	\$554	\$558	1.72%
7 Mahoning Valley ASC <sup>1,10,13</sup>	\$1,184	\$1,322	\$1,308	\$1,578	-8.32%	\$755	\$788	\$829	\$768	-0.58%
7 PA Eye & Ear SC <sup>10</sup>	\$4,792	\$4,688	\$4,789	\$4,574	1.59%	\$3,731	\$3,530	\$3,537	\$3,557	1.63%
7 Premier Podiatric SC <sup>1,3,10,13</sup>	\$238	\$266	\$365	\$144	NA	\$201	\$209	\$281	\$146	NA
7 Progressive Laser Surgi <sup>1,10,13</sup>	\$1,042	\$1,098	\$1,251	\$1,052	-0.33%	\$731	\$776	\$823	\$715	0.73%
7 Progressive Surgical Inst <sup>1,10,13</sup>	\$1,381	\$1,358	\$1,312	\$1,462	-1.85%	\$836	\$771	\$812	\$773	2.71%
7 Proserpi-Schlechter <sup>1,10</sup>	\$309	\$305	\$180	\$204	17.08%	\$308	\$305	\$189	\$219	13.53%
7 Reading ASC <sup>1,10</sup>	\$10,391	\$9,693	\$8,491	\$8,650	6.71%	\$4,920	\$4,736	\$4,732	\$4,334	4.51%
7 Reading Endoscopy Center <sup>1,10,13</sup>	\$1,478	\$1,461	\$1,493	\$1,502	-0.53%	\$1,307	\$1,166	\$1,123	\$1,206	2.78%
7 Reading SC/Spring Ridge <sup>1,10</sup>	\$20,184	\$19,435	\$18,255	\$16,769	6.79%	\$12,857	\$12,264	\$11,813	\$11,178	5.00%
7 SC of Allentown <sup>1,10</sup>	\$14,308	\$14,953	\$13,776	\$17,121	-5.48%	\$9,463	\$10,609	\$9,623	\$10,662	-3.75%
7 SC Pottsville <sup>1,10</sup>	\$3,519	\$3,372	\$3,705	\$4,239	-5.66%	\$2,725	\$2,989	\$3,207	\$3,371	-6.39%
7 Schuylkill Endoscopy <sup>1,10</sup>	\$3,695	\$3,538	\$3,585	\$3,658	0.34%	\$2,016	\$2,008	\$1,918	\$1,886	2.29%
7 State Hill SC <sup>1,10</sup>	\$1,131	\$812	\$828	\$449	50.63%	\$1,019	\$730	\$602	\$449	42.31%
7 Twin Rivers Endoscopy <sup>1,10</sup>	\$4,148	\$3,435	\$3,148	\$3,196	9.92%	\$1,924	\$1,862	\$1,584	\$1,469	10.33%
7 Valley Access/Eastern PA <sup>1,10</sup>	\$1,780	\$1,776	\$1,614	\$1,661	2.39%	\$1,283	\$1,349	\$1,256	\$1,312	-0.73%
7 Valley Access/Lehigh <sup>1,10</sup>	\$1,161	\$1,027	\$1,104	\$1,038	3.96%	\$837	\$817	\$825	\$800	1.53%
7 Valley Eye SC <sup>1,10</sup>	\$5,069	\$4,777	\$4,804	\$4,617	3.26%	\$4,296	\$4,937	\$4,089	\$3,779	4.56%
7 Valley Surgical Center <sup>1,10</sup>	\$2,252	\$2,316	\$2,433	\$2,206	0.71%	\$1,387	\$1,234	\$1,281	\$1,183	5.75%
7 Wyomissing Surgical Serv <sup>1,10</sup>	\$2,889	\$2,938	\$2,893	\$2,316	8.24%	\$1,112	\$1,036	\$1,015	\$1,096	0.48%
<b>Region 8 Average</b>	<b>\$3,855</b>	<b>\$3,612</b>	<b>\$3,490</b>	<b>\$3,472</b>	<b>3.67%</b>	<b>\$2,842</b>	<b>\$2,825</b>	<b>\$2,774</b>	<b>\$2,616</b>	<b>2.89%</b>
8 Abington SC <sup>10</sup>	\$14,693	\$14,401	\$14,644	\$13,104	4.04%	\$13,084	\$13,059	\$12,566	\$11,617	4.21%
8 AFP SC <sup>1,10,13</sup>	\$844	\$913	\$1,009	\$1,026	-5.93%	\$738	\$713	\$815	\$802	-2.65%
8 Ambulatory Endo SC/Bucks <sup>1,10,13</sup>	\$1,953	NR	\$2,209	\$2,611	-8.40%	\$1,442	NR	\$2,204	\$1,780	-6.32%
8 ASC Bucks County <sup>7</sup>	\$8,239	\$11,561	\$11,632	\$11,127	-8.65%	\$3,690	\$6,654	\$6,352	\$6,548	-14.55%
8 ASC St. Mary <sup>1,3,10</sup>	\$7,559	\$804	NA	NA	NA	\$6,014	\$2,613	NA	NA	NA
8 Best Impression SC <sup>1,10,13</sup>	\$158	\$174	\$78	\$72	39.77%	\$138	\$125	\$92	\$93	16.22%
8 Blue Bell SC <sup>1,2,7,10</sup>	\$2,833	\$6,164	\$7,214	\$8,954	NA	\$2,620	\$4,958	\$4,573	\$4,599	NA
8 Brandywine SC <sup>1,10,13</sup>	\$338	\$278	\$321	\$310	3.07%	\$331	\$298	\$301	\$314	1.80%
8 Brandywine Vly Endoscopy <sup>1,10</sup>	\$1,368	\$1,226	\$1,079	\$1,226	3.88%	\$754	\$763	\$867	\$885	-4.91%

See footnotes on page 24.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY12	Total Margin FY12	3-yr Average Total Margin FY10-FY12	Medicare Share of NPR FY12	Medical Assistance Share of NPR FY12	Visits FY12
<b>Statewide Average</b>	<b>25.83%</b>	<b>27.01%</b>	<b>25.76%</b>	<b>24.08%</b>	<b>4.09%</b>	<b>3,989</b>
<b>Region 7 Average</b>	<b>36.62%</b>	<b>36.65%</b>	<b>35.33%</b>	<b>24.97%</b>	<b>2.58%</b>	<b>4,334</b>
Berks Ambulatory SC <sup>1,10</sup>	13.25%	13.25%	16.87%	2.86%	0.00%	433
Berks Digestive Health <sup>1,10,13</sup>	48.73%	48.73%	48.72%	17.67%	0.01%	11,186
Berks Urologic SC <sup>10</sup>	45.17%	45.17%	43.55%	42.60%	1.89%	9,367
Berkshire Eye SC <sup>1,10</sup>	39.55%	39.55%	39.06%	51.39%	0.41%	3,135
Bethlehem Endoscopy <sup>1,10</sup>	42.98%	42.81%	42.28%	21.98%	0.77%	3,740
Center for Specialized <sup>1,10</sup>	32.09%	32.40%	31.54%	30.47%	3.94%	4,263
College Heights Endoscopy <sup>1,10</sup>	59.42%	59.42%	58.11%	20.54%	0.04%	7,217
Eastern PA Endoscopy <sup>1,10</sup>	44.05%	44.05%	42.58%	21.76%	1.36%	6,004
Fairgrounds SC <sup>3,7</sup>	10.36%	10.36%	8.75%	22.84%	3.89%	4,258
Keystone SC <sup>1,10</sup>	11.47%	11.47%	9.23%	11.13%	0.20%	556
Mahoning Valley ASC <sup>1,10,13</sup>	36.24%	36.24%	37.81%	64.53%	0.19%	3,219
PA Eye & Ear SC <sup>10</sup>	22.15%	22.15%	24.33%	39.37%	2.91%	4,299
Premier Podiatric SC <sup>1,3,10,13</sup>	15.37%	15.37%	20.45%	21.79%	0.00%	155
Progressive Laser Surgi <sup>1,10,13</sup>	29.89%	29.89%	31.28%	42.22%	19.49%	819
Progressive Surgical Inst <sup>1,10,13</sup>	39.46%	39.46%	40.47%	43.26%	10.89%	1,811
Proserpi-Schlechter <sup>1,10</sup>	0.17%	0.17%	-1.23%	0.00%	0.00%	192
Reading ASC <sup>1,10</sup>	52.67%	52.68%	49.67%	14.88%	2.12%	7,825
Reading Endoscopy Center <sup>1,10,13</sup>	11.59%	11.67%	18.90%	19.85%	18.47%	2,925
Reading SC/Spring Ridge <sup>1,10</sup>	36.30%	36.36%	36.23%	8.82%	3.43%	8,482
SC of Allentown <sup>1,10</sup>	33.86%	33.86%	31.00%	19.18%	0.59%	11,955
SC Pottsville <sup>1,10</sup>	22.56%	22.56%	15.82%	23.64%	5.68%	3,091
Schuylkill Endoscopy <sup>1,10</sup>	45.45%	45.53%	45.12%	27.08%	1.31%	9,677
State Hill SC <sup>1,10</sup>	9.92%	9.92%	15.15%	66.06%	0.67%	1,208
Twin Rivers Endoscopy <sup>1,10</sup>	53.62%	53.62%	49.97%	21.70%	0.00%	5,135
Valley Access/Eastern PA <sup>1,10</sup>	27.93%	27.93%	24.80%	67.85%	0.59%	1,005
Valley Access/Lehigh <sup>1,10</sup>	27.93%	27.93%	24.69%	70.13%	0.95%	740
Valley Eye SC <sup>1,10</sup>	17.14%	17.41%	10.96%	55.99%	1.42%	6,529
Valley Surgical Center <sup>1,10</sup>	38.41%	38.45%	44.36%	25.49%	12.80%	3,352
Wyomissing Surgical Serv <sup>1,10</sup>	61.54%	61.54%	63.76%	26.39%	2.03%	3,111
<b>Region 8 Average</b>	<b>26.72%</b>	<b>31.81%</b>	<b>25.56%</b>	<b>22.20%</b>	<b>2.53%</b>	<b>3,614</b>
Abington SC <sup>10</sup>	17.75%	17.80%	17.52%	14.74%	1.86%	18,811
AFP SC <sup>1,10,13</sup>	12.55%	12.55%	18.08%	22.96%	0.00%	831
Ambulatory Endo SC/Bucks <sup>1,10,13</sup>	26.15%	26.15%	NR	26.26%	2.99%	4,508
ASC Bucks County <sup>7</sup>	55.21%	55.21%	46.88%	0.00%	11.16%	10,410
ASC St. Mary <sup>1,3,10</sup>	20.44%	20.53%	NA	18.45%	1.34%	2,968
Best Impression SC <sup>1,10,13</sup>	12.46%	12.46%	13.40%	1.92%	0.00%	322
Blue Bell SC <sup>1,2,7,10</sup>	7.53%	7.53%	25.05%	23.38%	1.03%	1,425
Brandywine SC <sup>1,10,13</sup>	2.22%	2.22%	0.78%	0.00%	0.00%	404
Brandywine Vly Endoscopy <sup>1,10</sup>	44.88%	44.88%	35.09%	11.23%	0.00%	2,395

See footnotes on page 24.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue NPR (thousands)				3-yr Avg Change in NPR FY09-FY12	Total Operating Expenses TOE (thousands)				3-yr Avg Change in TOE FY09-FY12
	FY12	FY11	FY10	FY09		FY12	FY11	FY10	FY09	
<b>Statewide Average</b>	<b>\$4,131</b>	<b>\$4,063</b>	<b>\$3,890</b>	<b>\$3,774</b>	<b>3.16%</b>	<b>\$3,087</b>	<b>\$3,072</b>	<b>\$2,943</b>	<b>\$2,799</b>	<b>3.43%</b>
8 Bucks County GI Endo SC <sup>1,10</sup>	\$2,333	\$2,466	\$2,588	\$2,766	-5.22%	\$1,856	\$1,812	\$1,848	\$1,857	-0.02%
8 Bux-Mont Endoscopy <sup>1,10</sup>	\$2,048	\$2,191	\$2,105	NA	NA	\$1,390	\$1,517	\$1,475	NA	NA
8 Childrens SC Malvern <sup>1,2,4,10</sup>	\$2,022	NA	NA	NA	NA	\$2,237	NA	NA	NA	NA
8 Cornerstone ASC <sup>1,10,13</sup>	\$2,092	\$1,760	\$1,747	\$722	63.22%	\$1,127	\$991	\$1,671	\$1,074	1.64%
8 Crozer Endo <sup>2,4,7,13</sup>	\$1,511	NA	NA	NA	NA	\$1,184	NA	NA	NA	NA
8 Crozer SC at Brinton Lake <sup>1,2,7</sup>	\$3,780	\$7,010	\$7,655	\$6,933	NA	\$2,663	\$6,377	\$6,940	\$6,358	NA
8 Del Valley Ortho/Spine SC <sup>1,7,10</sup>	\$2,725	\$2,968	\$3,440	\$3,674	-8.61%	\$2,718	\$2,963	\$3,354	\$3,653	-8.53%
8 Delaware Valley Laser <sup>1,7,10</sup>	\$2,481	\$2,048	\$2,163	\$2,491	-0.14%	\$2,228	\$1,614	\$1,680	\$1,848	6.85%
8 Dermatologic/Drexel Hill <sup>1,10,13</sup>	\$381	\$732	\$799	\$963	-20.14%	\$516	\$714	\$797	\$998	-16.09%
8 Doylestown SC <sup>1,2,10,11,13</sup>	\$2,244	\$4,537	\$5,047	\$5,298	NA	\$2,406	\$4,836	\$5,076	\$5,338	NA
8 Endoscopic Associates <sup>1,2,10,11</sup>	\$2,837	\$4,169	\$4,260	\$4,276	NA	\$2,787	\$4,147	\$4,246	\$4,227	NA
8 Endoscopy Center <sup>1,10</sup>	\$2,001	\$1,956	\$2,097	\$2,097	-1.53%	\$1,525	\$1,956	\$1,555	\$2,045	-8.48%
8 Endoscopy Center of Bucks <sup>1,10</sup>	\$3,719	\$3,582	\$3,456	\$3,543	1.66%	\$1,558	\$1,430	\$1,394	\$1,450	2.48%
8 Endoscopy St Mary <sup>1,10</sup>	\$6,661	\$6,385	\$6,039	\$6,449	1.09%	\$3,162	\$2,968	\$2,970	\$3,135	0.29%
8 Eye SC <sup>1,10</sup>	\$5,945	\$5,153	\$5,136	\$4,434	11.36%	\$4,108	\$3,543	\$3,483	\$3,140	10.28%
8 Eye SC Chester <sup>1,10</sup>	\$3,808	\$3,476	\$3,606	\$3,569	2.23%	\$2,747	\$2,641	\$2,791	\$2,763	-0.20%
8 Foundation/Ft Washington <sup>1,10</sup>	\$2,569	\$2,139	\$1,974	\$2,276	4.29%	\$2,561	\$1,845	\$1,784	\$2,034	8.64%
8 Grand View Endoscopy Ctr	\$519	\$444	\$426	\$948	-15.08%	\$417	\$393	\$314	\$829	-16.55%
8 Holy Redeemer ASC <sup>10</sup>	\$6,101	\$5,709	\$6,369	\$5,755	2.00%	\$4,623	\$4,475	\$4,706	\$4,569	0.39%
8 Huntingdon Valley SC <sup>1,10</sup>	\$13,311	\$10,963	\$9,827	\$10,898	7.38%	\$6,623	\$6,279	\$5,713	\$6,085	2.94%
8 Hypertension Nephrology <sup>1,10</sup>	\$1,770	\$1,869	\$1,450	\$1,615	3.20%	\$1,089	\$1,138	\$962	\$967	4.20%
8 Keystone Kidney Center <sup>1,10,13</sup>	\$1,556	\$1,623	\$1,605	\$1,913	-6.22%	\$1,127	\$1,104	\$978	\$1,108	0.57%
8 Kole Plastic SC <sup>1,10</sup>	\$63	\$79	\$91	\$66	-1.44%	\$50	\$55	\$77	\$62	-6.67%
8 Laser Spine SC <sup>1,7,10,13</sup>	\$28,270	\$10,377	\$6,209	NA	NA	\$15,140	\$5,880	\$6,033	NA	NA
8 Leonard Dzubow ASC <sup>1,10</sup>	\$435	\$421	\$670	\$594	-8.89%	\$175	\$177	\$181	\$179	-0.70%
8 Main Line Endoscopy/East <sup>1,10</sup>	\$3,034	\$2,934	\$3,246	\$3,318	-2.85%	\$1,409	\$1,410	\$1,548	\$1,607	-4.11%
8 Main Line Endoscopy/South <sup>1,10</sup>	\$1,084	\$1,032	\$979	\$371	64.13%	\$663	\$586	\$636	\$223	65.91%
8 Main Line Endoscopy/West <sup>1,10</sup>	\$4,459	\$4,343	\$4,705	\$4,865	-2.78%	\$1,962	\$1,941	\$2,099	\$2,068	-1.72%
8 Main Line SC <sup>1,10</sup>	\$9,874	\$9,122	\$8,811	\$7,557	10.22%	\$8,093	\$7,816	\$7,617	\$6,285	9.58%
8 Main Line Spine SC <sup>1,10</sup>	\$4,662	\$3,414	\$3,129	\$2,728	23.63%	\$3,285	\$2,711	\$2,442	\$2,017	20.94%
8 Manoa Diagnostic Center <sup>1,10</sup>	\$1,869	\$1,858	\$1,945	\$1,967	-1.65%	\$945	\$890	\$848	\$842	4.08%
8 Montgomery SC <sup>1,10</sup>	\$2,095	\$2,152	\$2,467	\$2,495	-5.34%	\$1,924	\$2,152	\$2,306	\$2,451	-7.18%
8 New Britain SC <sup>1,4,10,13</sup>	\$3,930	NA	NA	NA	NA	\$3,578	NA	NA	NA	NA
8 Pain & SC/Langhorne <sup>1,10,13</sup>	\$3,128	\$3,580	\$2,931	\$2,028	18.07%	\$2,817	\$3,116	\$2,487	\$1,809	18.58%
8 Paoli SC <sup>1,10</sup>	\$6,068	\$6,108	\$5,940	\$5,318	4.70%	\$5,328	\$5,044	\$4,937	\$4,755	4.02%
8 Penn Medicine Radnor Endo <sup>7,13</sup>	\$2,827	\$3,492	\$3,311	\$3,222	-4.08%	\$4,382	\$4,136	\$4,008	\$3,218	12.05%
8 Plaza SC <sup>1,10,13</sup>	\$198	\$184	\$249	\$264	-8.31%	\$199	\$183	\$244	\$263	-8.15%
8 PMA Gastroenterology <sup>1,10</sup>	\$2,150	\$1,933	\$2,289	\$2,278	-1.87%	\$2,125	\$2,016	\$1,924	\$1,966	2.69%
8 Pottstown SC <sup>1,10</sup>	\$2,288	\$2,106	\$1,941	\$1,842	8.09%	\$1,799	\$1,623	\$1,525	\$1,392	9.75%
8 Quality Vascular Access <sup>1,10</sup>	\$1,797	\$1,872	\$1,713	\$1,618	3.69%	\$1,189	\$1,184	\$1,130	\$1,008	6.00%

See footnotes on page 24.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY12	Total Margin FY12	3-yr Average Total Margin FY10-FY12	Medicare Share of NPR FY12	Medical Assistance Share of NPR FY12	Visits FY12
<b>Statewide Average</b>	<b>25.83%</b>	<b>27.01%</b>	<b>25.76%</b>	<b>24.08%</b>	<b>4.09%</b>	<b>3,989</b>
Bucks County GI Endo SC <sup>1,10</sup>	20.41%	20.41%	25.33%	21.78%	6.51%	4,140
Bux-Mont Endoscopy <sup>1,10</sup>	32.14%	32.14%	30.93%	21.00%	2.03%	3,905
Childrens SC Malvern <sup>1,2,4,10</sup>	-10.65%	-10.65%	NA	0.00%	83.84%	1,646
Cornerstone ASC <sup>1,10,13</sup>	46.33%	46.33%	33.69%	14.01%	2.93%	1,350
Crozer Endo <sup>2,4,7,13</sup>	21.62%	21.62%	NA	13.48%	10.90%	1,143
Crozer SC at Brinton Lake <sup>1,2,7</sup>	29.56%	29.56%	13.36%	33.64%	5.70%	2,155
Del Valley Ortho/Spine SC <sup>1,7,10</sup>	0.26%	0.26%	1.07%	17.37%	10.69%	2,335
Delaware Valley Laser <sup>1,7,10</sup>	10.18%	10.18%	17.49%	51.20%	7.52%	3,216
Dermatologic/Drexel Hill <sup>1,10,13</sup>	-35.38%	-35.38%	-5.99%	65.27%	0.00%	2,054
Doylestown SC <sup>1,2,10,11,13</sup>	-7.21%	39.92%	10.78%	0.00%	0.00%	1,731
Endoscopic Associates <sup>1,2,10,11</sup>	1.77%	83.16%	55.34%	13.55%	0.00%	5,182
Endoscopy Center <sup>1,10</sup>	23.81%	23.81%	16.84%	27.00%	1.52%	4,719
Endoscopy Center of Bucks <sup>1,10</sup>	58.11%	58.12%	59.28%	20.12%	0.00%	5,900
Endoscopy St Mary <sup>1,10</sup>	52.53%	52.55%	52.36%	4.64%	0.00%	5,765
Eye SC <sup>1,10</sup>	30.91%	30.91%	31.42%	48.68%	3.18%	7,999
Eye SC Chester <sup>1,10</sup>	27.88%	27.90%	24.93%	61.01%	1.15%	3,626
Foundation/Ft Washington <sup>1,10</sup>	0.31%	0.31%	7.35%	27.45%	0.00%	1,581
Grand View Endoscopy Ctr	19.60%	19.60%	19.03%	14.85%	0.72%	379
Holy Redeemer ASC <sup>10</sup>	24.23%	24.23%	24.07%	14.08%	0.00%	5,665
Huntingdon Valley SC <sup>1,10</sup>	50.25%	50.25%	45.41%	10.26%	-0.73%	7,015
Hypertension Nephrology <sup>1,10</sup>	38.46%	38.46%	37.32%	63.78%	0.65%	828
Keystone Kidney Center <sup>1,10,13</sup>	27.58%	27.58%	32.94%	7.74%	0.42%	372
Kole Plastic SC <sup>1,10</sup>	21.53%	21.53%	22.29%	0.00%	0.00%	50
Laser Spine SC <sup>1,7,10,13</sup>	46.45%	46.45%	39.69%	0.00%	0.00%	1,319
Leonard Dzubow ASC <sup>1,10</sup>	59.84%	59.88%	65.09%	40.59%	0.00%	915
Main Line Endoscopy/East <sup>1,10</sup>	53.57%	53.59%	52.62%	25.39%	0.06%	5,175
Main Line Endoscopy/South <sup>1,10</sup>	38.88%	38.91%	39.12%	23.98%	0.00%	1,827
Main Line Endoscopy/West <sup>1,10</sup>	56.01%	56.03%	55.59%	18.04%	0.03%	7,235
Main Line SC <sup>1,10</sup>	18.04%	18.04%	15.40%	42.51%	2.11%	7,140
Main Line Spine SC <sup>1,10</sup>	29.54%	29.54%	24.70%	29.43%	0.13%	6,236
Manoa Diagnostic Center <sup>1,10</sup>	49.42%	49.42%	52.70%	26.65%	0.89%	6,539
Montgomery SC <sup>1,10</sup>	8.18%	8.55%	5.07%	71.80%	2.60%	1,965
New Britain SC <sup>1,4,10,13</sup>	8.95%	8.97%	NA	19.94%	0.00%	3,195
Pain & SC/Langhorne <sup>1,10,13</sup>	11.70%	11.71%	13.52%	38.47%	4.45%	5,346
Paoli SC <sup>1,10</sup>	12.61%	12.62%	16.16%	37.83%	0.58%	4,167
Penn Medicine Radnor Endo <sup>7,13</sup>	-54.93%	-54.93%	-30.00%	75.11%	8.06%	3,573
Plaza SC <sup>1,10,13</sup>	-0.15%	-0.15%	0.99%	0.00%	0.00%	98
PMA Gastroenterology <sup>1,10</sup>	1.21%	1.22%	4.92%	20.74%	2.99%	3,979
Pottstown SC <sup>1,10</sup>	21.40%	67.05%	47.96%	10.96%	0.00%	4,326
Quality Vascular Access <sup>1,10</sup>	33.82%	33.82%	34.92%	66.52%	0.99%	810

See footnotes on page 24.

# INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Region/ Ambulatory Surgery Center	Net Patient Revenue NPR (thousands)				3-yr Avg Change in NPR FY09-FY12	Total Operating Expenses TOE (thousands)				3-yr Avg Change in TOE FY09-FY12
	FY12	FY11	FY10	FY09		FY12	FY11	FY10	FY09	
<b>Statewide Average</b>	<b>\$4,131</b>	<b>\$4,063</b>	<b>\$3,890</b>	<b>\$3,774</b>	<b>3.16%</b>	<b>\$3,087</b>	<b>\$3,072</b>	<b>\$2,943</b>	<b>\$2,799</b>	<b>3.43%</b>
8 Riddle SC <sup>1,10</sup>	\$10,798	\$7,923	NA	NA	NA	\$6,893	\$6,431	NA	NA	NA
8 RMA of Philadelphia SC <sup>1,4,10</sup>	\$875	NA	NA	NA	NA	\$557	NA	NA	NA	NA
8 Sally Balin ASC <sup>1,10</sup>	\$453	\$401	\$465	\$552	-6.00%	\$444	\$401	\$464	\$550	-6.47%
8 SC Chester County <sup>1,10,13</sup>	\$1,787	\$2,199	\$2,084	\$2,263	-7.01%	\$2,042	\$2,208	\$7,162	\$2,383	-4.77%
8 SC Limerick <sup>1,7,10</sup>	\$3,040	\$3,470	\$4,950	\$5,246	-14.02%	\$2,766	\$3,115	\$2,369	\$2,904	-1.59%
8 SC of the Main Line <sup>1,7,10</sup>	\$7,226	\$6,938	\$5,505	\$5,392	11.33%	\$6,718	\$5,884	\$4,643	\$4,678	14.53%
8 SC Pennsylvania <sup>1,10,11</sup>	\$6,385	\$6,357	\$6,503	\$6,912	-2.54%	\$5,609	\$5,522	\$5,525	\$5,394	1.33%
8 Springfield ASC <sup>1,10</sup>	\$3,987	\$3,912	\$3,890	\$4,413	-3.22%	\$2,918	\$2,906	\$2,934	\$3,003	-0.94%
8 Trevoze Specialty Care SC <sup>1,3,10</sup>	\$3,185	\$1,846	\$1,970	\$674	NA	\$3,150	\$1,705	\$1,824	\$944	NA
8 Tri-County Eye Surgery <sup>1,10,13</sup>	\$3,170	\$2,881	\$2,651	\$2,568	7.82%	\$1,870	\$1,809	\$1,660	\$1,631	4.89%
8 Turk's Head SC <sup>1,10</sup>	\$7,686	\$7,160	\$5,974	\$4,881	19.15%	\$5,874	\$5,653	\$5,204	\$5,040	5.52%
8 Valley Forge SC <sup>1,2,10,13</sup>	\$204	\$723	\$1,041	\$906	NA	\$205	\$720	\$898	\$836	NA
8 Valley Pain Center <sup>1,10</sup>	\$2,791	\$2,861	\$3,290	\$3,183	-4.10%	\$2,498	\$2,455	\$2,780	\$2,593	-1.22%
8 West Chester Endoscopy <sup>1,10</sup>	\$3,517	\$3,694	\$3,816	\$3,793	-2.42%	\$2,259	\$2,293	\$2,360	\$2,085	2.78%
8 Wills Eye SC Plymouth Mtg <sup>10</sup>	\$3,161	\$3,488	\$3,590	\$3,617	-4.20%	\$2,949	\$3,234	\$3,255	\$3,225	-2.86%
8 Wills SC Bucks County <sup>10</sup>	\$3,664	\$3,971	\$4,298	\$3,943	-2.37%	\$3,481	\$3,948	\$4,061	\$3,563	-0.77%
<b>9 Region 9 Average</b>	<b>\$3,900</b>	<b>\$3,764</b>	<b>\$3,587</b>	<b>\$3,139</b>	<b>8.09%</b>	<b>\$3,193</b>	<b>\$3,200</b>	<b>\$2,933</b>	<b>\$2,628</b>	<b>7.16%</b>
9 American Access Care PA <sup>1,10</sup>	\$5,287	\$4,652	\$4,537	NA	NA	\$4,882	\$4,920	\$4,451	NA	NA
9 CHOP ASC Exton <sup>7</sup>	\$8,647	\$10,582	\$10,248	\$9,039	-1.45%	\$3,678	\$5,177	\$4,839	\$4,741	-7.47%
9 Clinical Nephrology Assoc <sup>1,3,10</sup>	\$1,590	\$1,730	\$1,495	\$1,234	NA	\$1,167	\$1,235	\$1,172	\$1,108	NA
9 Dermatologic/Philadelphia <sup>1,10,13</sup>	\$189	\$461	\$514	\$509	-20.94%	\$272	\$504	\$476	\$505	-15.33%
9 Drexel Centers	\$1,482	\$1,886	\$1,505	\$1,368	2.77%	\$1,261	\$1,230	\$997	\$873	14.77%
9 Einstein SC <sup>7</sup>	\$5,280	\$5,265	\$5,570	\$4,900	2.58%	\$4,691	\$5,089	\$4,709	\$4,179	4.08%
9 Gastrointestinal Spec <sup>1,10</sup>	\$2,420	\$2,310	\$2,289	\$2,455	-0.47%	\$2,425	\$2,319	\$2,304	\$2,483	-0.79%
9 Grant SC <sup>1,4,10,13</sup>	\$2,808	NA	NA	NA	NA	\$1,879	NA	NA	NA	NA
9 HUP Reproductive Surgical	\$1,009	\$1,057	\$815	\$946	2.20%	\$779	\$1,068	\$1,037	\$952	-6.07%
9 Jefferson SC/Navy Yard <sup>1,3,10,13</sup>	\$13,068	\$8,537	\$4,431	NA	NA	\$9,149	\$7,755	\$3,781	NA	NA
9 Liberty Eye SC <sup>1,10</sup>	\$3,309	\$3,170	\$3,935	\$3,229	0.83%	\$2,559	\$2,708	\$2,971	\$2,772	-2.56%
9 Metropolitan Nephrology <sup>1,3,10</sup>	\$987	\$1,126	\$1,023	\$859	NA	\$757	\$802	\$774	\$766	NA
9 Mt Airy AESC <sup>1,10</sup>	\$1,443	\$1,181	\$1,306	\$1,198	6.81%	\$1,190	\$998	\$1,305	\$883	11.60%
9 PGC Endoscopy <sup>1,10</sup>	\$1,847	\$1,662	\$1,668	\$1,804	0.80%	\$1,845	\$1,674	\$1,696	\$1,752	1.77%
9 Philadelphia SC <sup>10</sup>	\$2,277	\$1,827	\$1,721	\$1,979	5.01%	\$2,185	\$1,894	\$1,592	\$1,516	14.71%
9 Red Lion SC <sup>1,10,13</sup>	\$5,047	\$4,841	\$4,288	\$2,685	29.33%	\$3,413	\$2,894	\$2,281	\$1,735	32.25%
9 SC of Pennsylvania Hosp	\$4,832	\$5,201	\$5,257	\$4,002	6.91%	\$5,135	\$5,168	\$5,022	\$4,097	8.44%
9 Temple Univ/Podiatric ASC <sup>7</sup>	\$27	\$15	\$128	\$58	-18.08%	\$379	\$414	\$441	\$360	1.73%
9 Washington Endoscopy <sup>1,10</sup>	\$3,144	\$3,314	\$3,947	\$4,492	-10.00%	\$3,075	\$2,662	\$3,055	\$3,274	-2.02%
9 Wills SC Northeast <sup>10</sup>	\$3,660	\$3,483	\$3,451	\$3,376	2.80%	\$3,376	\$3,299	\$3,291	\$3,149	2.40%
9 Wills SC/Phila Stadium <sup>10</sup>	\$3,528	\$4,090	\$4,893	\$5,301	-11.15%	\$3,260	\$3,553	\$4,118	\$4,313	-8.14%
9 Wills Surgical Ctr City	\$13,929	\$12,658	\$12,307	\$10,203	12.17%	\$12,880	\$11,845	\$11,278	\$10,480	7.63%

See footnotes on page 24.

## INDIVIDUAL AMBULATORY SURGERY CENTER DATA

Ambulatory Surgery Center	Operating Margin FY12	Total Margin FY12	3-yr Average Total Margin FY10-FY12	Medicare Share of NPR FY12	Medical Assistance Share of NPR FY12	Visits FY12
<b>Statewide Average</b>	<b>25.83%</b>	<b>27.01%</b>	<b>25.76%</b>	<b>24.08%</b>	<b>4.09%</b>	<b>3,989</b>
Riddle SC <sup>1,10</sup>	36.20%	36.20%	NA	11.11%	0.00%	5,104
RMA of Philadelphia SC <sup>1,4,10</sup>	36.37%	36.37%	NA	0.00%	0.00%	1,308
Sally Balin ASC <sup>1,10</sup>	2.00%	2.00%	0.79%	45.07%	0.00%	628
SC Chester County <sup>1,10,13</sup>	-14.24%	-14.24%	-87.97%	15.10%	0.00%	2,208
SC Limerick <sup>1,7,10</sup>	9.02%	9.02%	28.01%	26.61%	2.44%	2,043
SC of the Main Line <sup>1,7,10</sup>	7.03%	7.03%	12.32%	17.01%	0.41%	3,223
SC Pennsylvania <sup>1,10,11</sup>	12.17%	12.32%	13.59%	35.51%	1.86%	6,397
Springfield ASC <sup>1,10</sup>	26.81%	26.81%	25.71%	22.86%	0.00%	7,195
Trevoze Specialty Care SC <sup>1,3,10</sup>	1.08%	1.08%	4.60%	31.23%	14.66%	2,698
Tri-County Eye Surgery <sup>1,10,13</sup>	41.00%	41.05%	38.66%	64.41%	0.78%	3,563
Turk's Head SC <sup>1,10</sup>	23.58%	24.88%	20.84%	21.78%	1.21%	5,835
Valley Forge SC <sup>1,2,10,13</sup>	-0.27%	-0.27%	7.37%	0.00%	0.00%	597
Valley Pain Center <sup>1,10</sup>	10.51%	10.51%	13.69%	13.00%	0.00%	3,799
West Chester Endoscopy <sup>1,10</sup>	39.59%	39.59%	38.74%	12.17%	0.00%	6,374
Wills Eye SC Plymouth Mtg <sup>10</sup>	6.71%	6.71%	7.83%	58.52%	1.45%	2,507
Wills SC Bucks County <sup>10</sup>	4.98%	4.98%	3.71%	62.72%	9.31%	2,762
<b>Region 9 Average</b>	<b>19.45%</b>	<b>19.59%</b>	<b>18.60%</b>	<b>26.31%</b>	<b>9.61%</b>	<b>3,517</b>
American Access Care PA <sup>1,10</sup>	7.66%	8.29%	1.83%	70.54%	4.25%	2,429
CHOP ASC Exton <sup>7</sup>	57.47%	57.47%	53.54%	0.00%	12.50%	8,173
Clinical Nephrology Assoc <sup>1,3,10</sup>	26.61%	26.61%	25.77%	68.58%	0.75%	772
Dermatologic/Philadelphia <sup>1,10,13</sup>	-43.98%	-43.98%	-7.64%	51.45%	0.00%	1,484
Drexel Centers	14.91%	14.91%	28.44%	12.74%	18.08%	1,826
Einstein SC <sup>7</sup>	19.88%	19.88%	19.55%	25.16%	24.13%	3,496
Gastrointestinal Spec <sup>1,10</sup>	-0.19%	-0.19%	-0.43%	23.54%	2.52%	3,442
Grant SC <sup>1,4,10,13</sup>	33.11%	33.11%	NA	27.18%	22.13%	4,270
HUP Reproductive Surgical	33.74%	33.74%	16.03%	0.00%	0.00%	567
Jefferson SC/Navy Yard <sup>1,3,10,13</sup>	29.99%	30.55%	20.55%	5.32%	0.31%	4,314
Liberty Eye SC <sup>1,10</sup>	22.65%	22.65%	20.91%	58.79%	16.38%	3,802
Metropolitan Nephrology <sup>1,3,10</sup>	23.25%	23.25%	25.60%	70.83%	0.15%	528
Mt Airy AESC <sup>1,10</sup>	17.54%	17.54%	11.13%	12.99%	13.66%	2,397
PGC Endoscopy <sup>1,10</sup>	0.11%	1.26%	-0.29%	24.92%	5.16%	3,880
Philadelphia SC <sup>10</sup>	4.01%	4.01%	2.93%	10.49%	8.58%	4,750
Red Lion SC <sup>1,10,13</sup>	32.38%	32.57%	39.50%	0.00%	42.24%	2,717
SC of Pennsylvania Hosp	6.08%	6.08%	9.97%	16.25%	8.02%	3,205
Temple Univ/Podiatric ASC <sup>7</sup>	-1,320.67%	-1,320.67%	-624.92%	0.26%	68.67%	100
Washington Endoscopy <sup>1,10</sup>	2.19%	2.19%	15.50%	17.42%	4.51%	8,309
Wills SC Northeast <sup>10</sup>	7.76%	7.10%	5.90%	50.88%	3.11%	3,929
Wills SC/Phila Stadium <sup>10</sup>	7.87%	7.84%	12.83%	32.40%	5.70%	3,921
Wills Surgical Ctr City	7.57%	7.57%	7.48%	44.82%	4.61%	9,069

See footnotes on page 24.

# FOOTNOTES

## Footnotes

1. The end of the fiscal year is not June 30. The data reflects the fiscal year that ended prior to June 30.
  2. The data is less than 12 months; therefore, a three-year comparison is not appropriate for some of the measures.
  3. Prior year(s) reflect less than 12 months of data; therefore, a three-year comparison is not appropriate for some of the measures.
  4. This is the first reporting year for this facility. Often expenses are higher than operating revenue during the start-up period. Three-year comparisons are not appropriate for this facility.
  5. The hospital has a specialty unit(s) such as psychiatric, rehabilitation, long-term care, skilled nursing, home health, etc., which are included in the data presented for the facility.
  6. Extraordinary item(s) reported on audited financial statement was included in the calculation of total margin.
  7. Balance sheet ratios are for the parent organization.
  8. Acquired or merged with another licensed hospital during the FY12 reporting period.
  9. Acquired or merged with another licensed hospital during the FY10 or FY11 reporting periods.
  10. For-profit facility.
  11. Facility is referred to by a different name, or it closed after the FY12 reporting period.
  12. Facility failed to satisfy the financial filing requirements.
  13. One or more of the required financial submissions was filed late.
  14. Facility submitted incomplete or inaccurate data.
- NR Information necessary to report or calculate this measure was not reported by the facility.
- NA Not applicable.

Note: The above footnotes are applicable to all reports in PHC4's *Financial Analysis* series.

# EXPLANATION OF TERMS & MEASURES

## Explanation of Terms and Measures

**3-year Average Change in Net Patient Revenue (NPR) or Total Operating Expenses (TOE):** The average annual change in the facility's NPR or TOE that occurred from the end of FY09 through FY12.

$$\begin{aligned} & \left[ \frac{(\text{NPR}_{12} - \text{NPR}_{09}) / \text{NPR}_{09}}{3} \right] \\ & \text{or} \\ & \left[ \frac{(\text{TOE}_{12} - \text{TOE}_{09}) / \text{TOE}_{09}}{3} \right] \end{aligned}$$

**3-year Average Total Margin:** The average total margin realized by the facility during FY10 through FY12.

$$\left( \frac{\sum \text{revenue over expenses}_{12, 11, 10}}{\sum \text{total revenue}_{12, 11, 10}} \right)$$

**Ambulatory Surgery Center (ASC):** A licensed facility by the Pennsylvania Department of Health that provides specialty or multi-specialty surgical care to patients who do not require overnight hospitalization, but require medical supervision following a procedure. An ASC does not include individual or group practice offices of private physicians or dentists.

**Commercial Third-Party Payers:** Commercial insurers encompass all indemnity and managed care health insurance plans, including Blue Cross and Blue Shield plans, and hospital and health system plans. Government-funded programs, such as Medicare managed care, are not included, even if a commercial insurer administers the program.

**Long-Term Acute Care (LTAC) Hospital:** A licensed acute care hospital by the Pennsylvania Department of Health that provides medical services for patients that require extended lengths of acute care inpatient stay.

**Net Patient Revenue (NPR):** Net patient revenue reflects revenue for patient care only and does not include revenue from other operations, such as the cafeteria, parking, rent, research and educational activities. Revenue from those operations is included in total operating revenue. NPR may include retroactive adjustments from third-party payers for care provided during a previous fiscal year.

**Other Third-Party Payers:** Third-party payers other than health insurance companies and managed care organizations. These include direct payments by employers or associations, auto insurance, workers compensation, and government programs (other than Medicare and Medical Assistance).

**Operating Income:** The amount by which total operating revenue exceeds total operating expenses.

$$(\text{total operating revenue} - \text{total operating expenses})$$

**Operating Margin:** The ratio of operating income to total operating revenue. This measure places operating income in perspective with the volume of business realized by the facility.

$$(\text{operating income} / \text{total operating revenue})$$

**Outpatient Visits:** The number of visits to the individual outpatient department of the hospital or surgery center during the fiscal year.

**Psychiatric Hospital:** A licensed institution certified by the Pennsylvania Department of Welfare to operate as a hospital that provides short-term acute psychiatric services on an inpatient basis. Psychiatric hospitals may also offer long-term residential and outpatient programs. Acute psychiatric care is rendered in response to severe psychiatric conditions requiring intensive or extensive intervention to bring the patient's symptoms under control.

**Rehabilitation Hospital:** A licensed inpatient facility by the Pennsylvania Department of Health, which is operated for the primary purpose of assisting in the physical rehabilitation of persons through an integrated program of medical and other services. Rehabilitation hospitals may also offer outpatient services.

**Specialty Hospital:** A licensed facility by the Pennsylvania Department of Health that provides specific types of inpatient and outpatient settings of care, such as drug and alcohol.

**Total Margin:** The ratio of total income to total revenue. This measure puts income from all sources in perspective with all revenues received by a facility.

$$(\text{revenue over expenses} / \text{total revenue})$$

**Total Net Income (Revenue over Expenses):** Total net income reflects the sum of operating income and non-operating income. Total income may also include an extraordinary item, such as the gain or loss from the sale of securities.

**Total Operating Expenses (TOE):** All costs associated with operating the entire facility, such as salaries, professional fees, supplies, depreciation, interest, and insurance. The acquisition of durable equipment and other property are not considered expenses and are reflected on the facility's balance sheet as assets. However, the cost to finance equipment (interest) as well as the depreciation, operation and maintenance costs of capital equipment are operating expenses.

**Total Operating Revenue (TOR):** All revenues allocated by the facility to meet operating expenses. Includes revenue sources such as net patient revenue, investment income, contributions, and revenue from other operations (e.g., cafeteria, parking, rent, research and educational activities). Individual facilities may also allocate investment income, contributions, etc., as non-operating income.

**Total Revenue:** Operating revenue plus non-operating income. The non-operating income component typically includes unrestricted contributions, investment income, and net investment gains and losses on marketable securities.

# NON-COMPLIANT AMBULATORY SURGERY CENTERS

## No Submission

The following ambulatory surgery centers were not in compliance with one or more of PHC4's filing requirements and are not included in this report.

Bryn Mawr Med Specialists  
Carbon-Schuylkill Endo  
Conyngham Valley SC  
Greater Erie SC  
Northwood SC  
Phila Cosmetic Surgery  
Rhawn Street Endoscopy  
Ridley Crossing SC  
Valley ASC  
Westfield SC  
Williamsport SC

## Late Submission

The following ambulatory surgery centers submitted their annual financial data and/or the supporting audited financial statements late.

AFP SC	Elmwood Endoscopy Center	PRISM Center
Ambulatory Endo SC/Bucks	Grant SC	Progressive Laser Surgi
Berks Digestive Health	Hazleton ASC	Progressive Surgical Inst
Best Impression SC	Hershey Outpatient SC	Reading Endoscopy Center
Betz Ophthalmology	Memorial Outpatient Endo	Red Lion SC
Brandywine SC	Mt Pleasant SC	Regional Hospital SC
Carlisle Outpatient SC	New Britain SC	SC Chester County
Center for Surgical Arts	North East SC	SC York
Chambersburg Endoscopy	Ophthalmology SC	Tri-County Eye Surgery
Cornerstone ASC	Pain & SC/Langhorne	Tri-State SC
Crozer Endo	Penn Medicine Radnor Endo	Valley Forge SC
Dermatologic/Drexel Hill	Pine Grove ASC	Valley View SC
Dermatologic/Philadelphia	Plaza SC	Western PA SC
Digestive Disease Inst	Pocono ASC	York Pain Specialists
Doylestown SC	Premier Podiatric SC	





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