

VOLUME ONE:
General Acute Care Hospitals

Financial Analysis 2013



An Annual Report on the Financial Health of Pennsylvania's Hospitals



Pennsylvania Health Care Cost Containment Council
May 2014



About PHC4

The Pennsylvania Health Care Cost Containment Council (PHC4) is an independent state agency charged with collecting, analyzing and reporting information that can be used to improve the quality and restrain the cost of health care in the state. It was created in the mid-1980s when Pennsylvania businesses and labor unions, in collaboration with other key stakeholders, joined forces to pass market-oriented health care reforms. As a result of their efforts, the General Assembly passed legislation (Act 89 of 1986) creating PHC4.

The primary goal is to empower purchasers of health care benefits, such as employers or labor union health and welfare funds, with information they can use to improve quality and restrain costs. More than 840,000 public reports on patient treatment results are downloaded from the PHC4 website each year. Additionally, nearly 100 organizations and individuals annually acquire data that is tailored to their specific needs through PHC4's special requests process. Today, PHC4 is a recognized national leader in public health care reporting.

It is governed by a 25-member board of directors, representing business, labor, consumers, health care providers, insurers, and state government.

Foreword

A high-quality, cost-effective health care delivery system requires financially healthy hospitals and health systems. Since Fiscal Year 1989, the Pennsylvania Health Care Cost Containment Council (PHC4) has produced a series of financial reports measuring the financial condition and utilization of the Commonwealth's hospitals and health systems.

Volume One presents a financial profile of Pennsylvania's General Acute Care (GAC) hospitals. *Volume Two* provides financial information about ambulatory surgery centers and *Volume Three* addresses non-GAC (rehabilitation, long-term acute, psychiatric and specialty) hospitals.

Volume One includes financial data for most GAC hospitals on a Fiscal Year 2013 (FY13) basis. FY13 began on July 1, 2012, and ended on June 30, 2013. A small number of facilities operate fiscally on a calendar year; their reporting period is from January 1, 2012, to December 31, 2012.

The information contained in *Volume One* was derived from annual hospital financial statements, supplemented with additional data supplied by each hospital. Every reasonable effort has been made to ensure the accuracy of the information contained herein. Each facility had the opportunity to review its data and to make corrections. The responsibility for data accuracy rests with each individual facility.

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HOSPITAL INCOME

Hospital Income

Pennsylvania's GAC Hospitals

The Commonwealth of Pennsylvania licenses GAC hospitals, including specialty acute care hospitals, to offer medical and/or surgical services to the public. A GAC hospital provides care to patients requiring hospitalization for more than 24 hours and may offer emergency care. *Volume One* includes subunits, such as skilled nursing, psychiatric, rehabilitation and long-term acute care, which many GAC hospitals operate. *Volume One* excludes ancillary operations, such as physician practice groups, whenever possible.

There were 173 licensed GAC hospitals operating during at least some portion of FY13, including three new hospitals, UPMC East, Wellspan Surgery and Rehabilitation Hospital and Einstein Medical Center Montgomery. *Volume One* includes 169 hospitals in the individual hospital data tables because four GAC hospitals did not submit complete FY13 data. *Volume One* bases its statewide and regional analysis on data for all 173 GAC hospitals.

Hospital Income

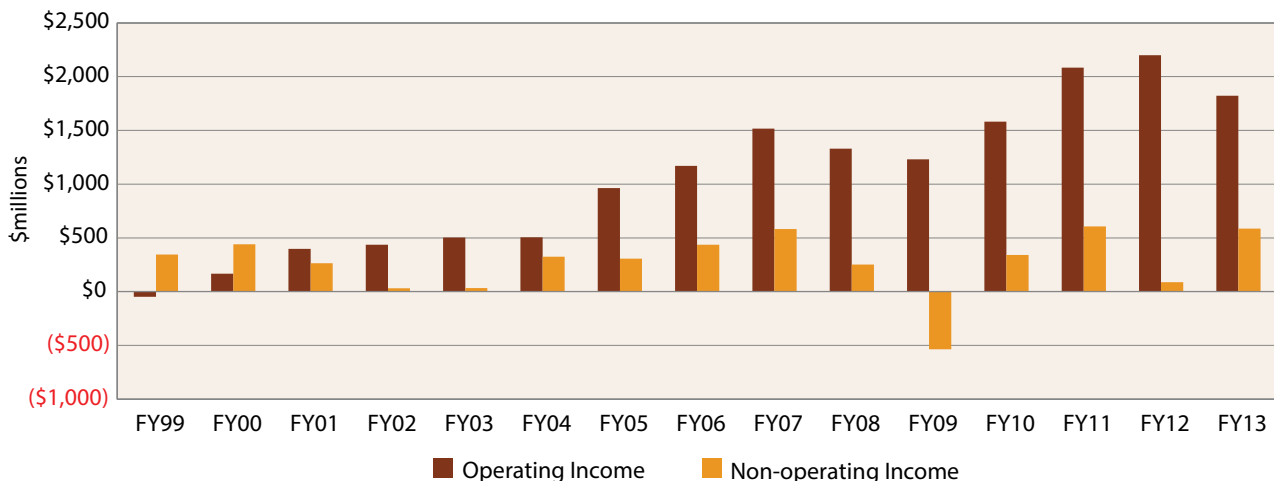
Hospitals need a positive income (total margin) to operate effectively. Hospitals with a negative total margin, or deficit, are not receiving sufficient revenue to pay all of their expenses.

Hospitals operating at a deficit must find other sources of revenue, such as debt restructuring, charitable donations or endowments, etc., or review spending patterns to find ways to cut costs.

Hospitals need to earn sufficient income to improve their facilities and equipment. Such improvements are necessary to replace worn out or obsolete buildings and equipment, keep pace with changes in medical technology and meet a community's changing health care needs.

In addition to using their own funds, hospitals finance improvements to facilities and equipment by issuing bonds or entering into other debt financing. Financial institutions and potential bondholders, however, must believe a hospital is capable of repaying its debt. Hospitals projected to have low or negative income may face difficulty borrowing money.

FIGURE 1
Statewide Operating and Non-Operating Income



HOSPITAL INCOME

It is important to monitor hospital income levels closely because relatively small changes in revenues or expenses can make a large difference in a hospital's financial health.

The level of income needed to keep a hospital financially healthy will be different for each individual hospital or health system. The precise amount of income a hospital needs depends on several factors, including: the condition of its plant and equipment, the amount of debt, assets available for capital improvements, the mix of care provided by the hospital, the level of payment risk and the current and future needs of the market a hospital serves.

For example, a hospital that has experienced low or negative income levels for a number of years may need to realize an above-average income level if it is to make overdue capital improvements, reduce outstanding debt and replenish capital reserves. Alternatively, a hospital with a history of continuous moderate income levels in all likelihood can maintain operations with a lower income level if it has kept pace with needed improvements and has not depleted its capital reserves or acquired debt in order to meet expenses.

Operating Margin and Total Margin

Hospital income is usually expressed as either operating margin or total margin.

Operating margin reflects the percent of operating revenue remaining after all operating expenses are paid. A hospital's operations include patient care and other related functions, such as medical education, cafeteria services, community health education and screening programs and parking services. A positive operating margin indicates operating revenues exceed operating expenses. Alternatively, a negative

operating margin indicates revenues are not covering costs. To cover operating expenses, hospitals with a negative operating margin, for instance, may use funds that had been earmarked for replacing obsolete or worn out facilities and equipment.

Total margin includes both operating income and income from all other sources, which is called non-operating income. Examples of non-operating income are investment gains, trust income and contributions. However, some hospitals may include all or part of investment and trust income in operating revenue, specifically when the funds have been designated to support specific operations of a hospital.

Total margin reveals the composite financial health of a facility during the year. If total margin is negative, the hospital is losing money after considering all sources of revenue and income.

Endowments enable some hospitals with negative operating margins to continue to provide care. For endowed hospitals, a negative operating margin may not be critical, provided the facility realizes a healthy positive total margin.

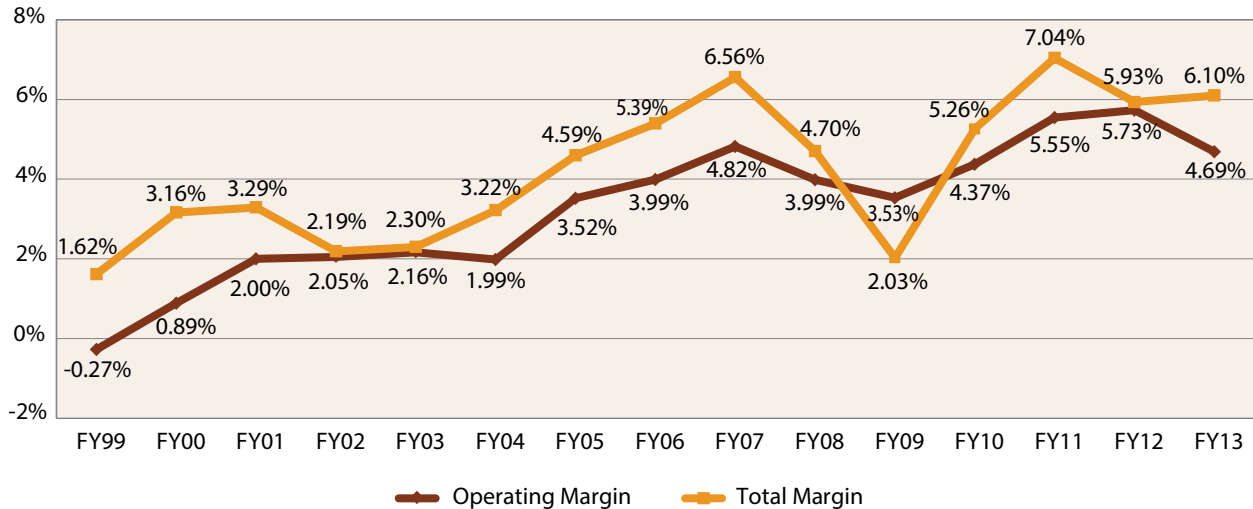
Hospitals without endowments or other non-operating income sources may have very similar operating and total margins. In such cases, a low or negative operating and/or total margin may reveal the hospital faces financial stress.

Statewide Operating Margin Decreased but Total Margin Increased in FY13

Statewide operating income decreased from \$2.2 billion in Fiscal Year 2012 (FY12) to \$1.8 billion in FY13 (Figure 1). As a result, the statewide average operating margin decreased from 5.73% in FY12 to 4.69% in FY13.

HOSPITAL INCOME

FIGURE 2
Statewide Average Operating and Total Margins



The operating margin is the percent of operating revenue remaining after paying operating expenses.

Statewide operating income decreased because the increase in operating expenses outpaced the increase in operating revenues. GAC hospitals collectively posted an increase in operating revenue of 2.25%, or \$861.9 million, while operating expenses increased 3.39%, or \$1.2 billion. Total operating revenue increased to \$39.2 billion, and operating expenses increased to \$37.4 billion in FY13.

The revenue hospitals received for patient care, Net Patient Revenue (NPR), grew 1.99% during FY13. Statewide NPR was \$37.1 billion, making up 95% of statewide total operating revenue during FY13.

The overall net income or total margin realized by GAC hospitals increased from 5.93% to 6.10% (Figure 2). The average total margin had decreased 1.11 percentage points the previous year, from 7.04% in Fiscal Year 2011 (FY11) to 5.93% in FY12.

The increase in the statewide total margin during FY13 resulted from the increase in the statewide non-operating income. The \$135 million increase in statewide net income (revenue over expenses) resulted from a \$500 million increase in non-operating income and \$365 million decrease in operating income. The net result is statewide net income rose from \$2.3 billion in FY12 to \$2.4 billion in FY13. Non-operating income is net investment gains and losses, contributions and the net effect of federal taxes on for-profit hospitals.

Uncompensated Care Levels Increase 5%

The foregone dollar value of uncompensated care grew by 5.41%, or \$53 million, from \$989 million during FY12 to \$1.042 billion during FY13 (Figure 3). Uncompensated care as a percent of NPR rose from 2.72% in FY12 to 2.81% in FY13.

Forty-nine percent of uncompensated care was categorized as bad debt during FY13. The category

HOSPITAL INCOME

rization indicates Pennsylvania GAC hospitals as a group did not receive payment for nearly half of the care determined to be uncollectible. The remaining 51% of uncompensated care was provided as charity care to patients who met the individual hospital's charity care guidelines.

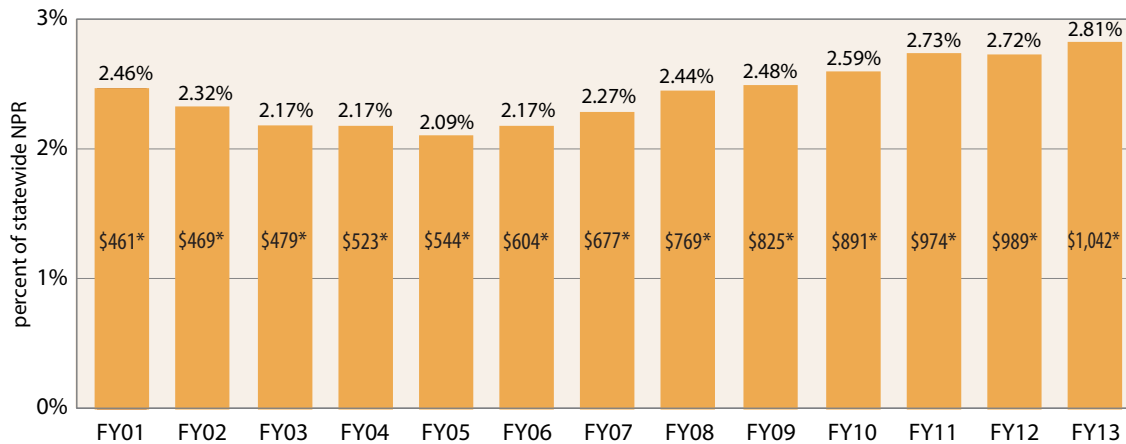
Uncompensated Care Calculation

Hospitals report bad debt and charity care as charges. Using each hospital's revenue-to-charge ratio, bad debt and charity care charges were converted to a dollar value known as foregone revenue. The forgone revenue provides an estimate of the amount of revenue from all payers (commercial health insurers, Medicare, Medical Assistance and patients) that hospitals did not receive due to bad debt and charity care.

All services and materials provided to the general public under an established fee are eligible to be included in uncompensated care. Consequently, costs associated with hospital-sponsored community health programs are not included. Hospitals frequently report those activities separately.

A few hospitals include the difference between reimbursements from government-funded programs, such as Medical Assistance, and their customary fees or charges as a component of charity care in their audited financial statements. The differences are not included in the uncompensated care levels in *Volume One*. However, if a patient fails to pay a required co-payment, or receives care beyond the range of services covered by a third-party payer, these foregone revenues may be included in charity care or bad debt as reported in *Volume One*.

FIGURE 3
Statewide Uncompensated Care



* Statewide uncompensated care foregone revenue in millions.

HOSPITAL INCOME

In FY13, 35% of GAC Hospitals Experienced a Loss in Operating Margin

Fifty-nine, or 35%, of 169 GAC hospitals analyzed in *Volume One* posted a negative operating margin in FY13. The number of hospitals with negative operating margins increased from 37 in FY12 to 59 in FY13. For such hospitals, revenue from patient care and other operations was not sufficient to cover operating expenses. The number of hospitals with negative total margins increased from 33 in FY12 to 48 in FY13.

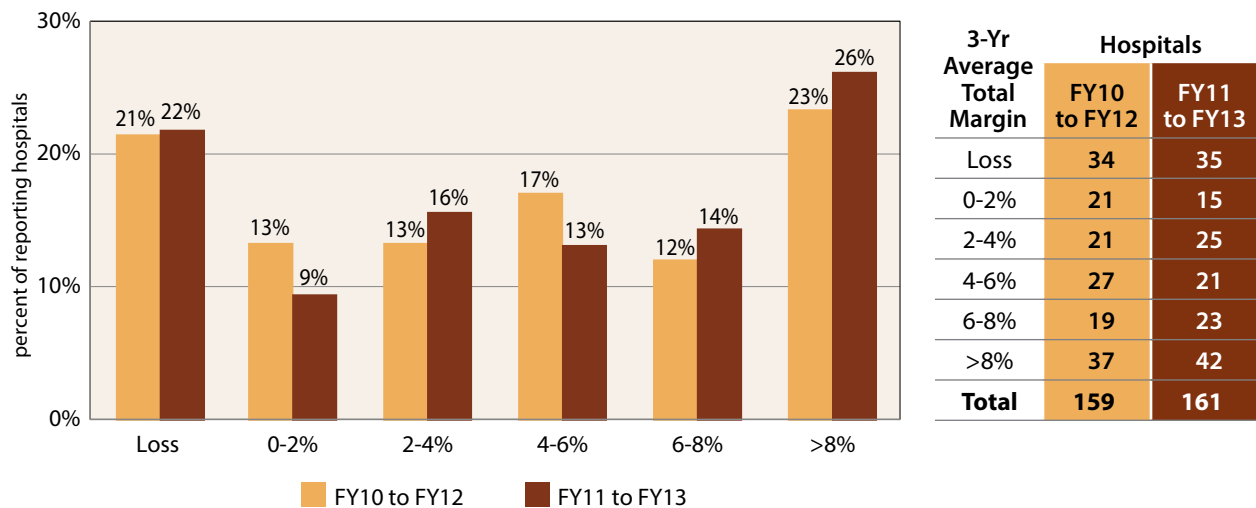
Because extraordinary or short-term events can significantly impact a hospital's annual total margin, a three-year average total margin often provides a better perspective on a hospital's medium-term financial health. Among the 161 hospitals that operated from FY11 through FY13, 35, or 22%, realized average losses over the three-year period (Figure 4).

Thirty-four hospitals realized average losses in the three-year period between Fiscal Year 2010 (FY10) and FY12.

There was a slight decrease from the prior year in the three-year average total margin among the 161 hospitals that operated and reported data between FY11 and FY13. Seventy-eight percent, or 126, of these hospitals experienced an increase in their three-year average total margin. Last year, 79%, or 125 of the 159 hospitals that operated and reported data between FY10 and FY12 had an increase in their three-year average total margin.

The number of hospitals with a three-year average total margin in the 0% to 2% range decreased from 21 at the end of FY12 to 15 at the end of FY13. The number of hospitals that posted a three-year average total margin above 8% rose by five, from 37 at the end of FY12 to 42 at the end of FY13.

FIGURE 4
Statewide Distribution of 3-Year Average Total Margin



HOSPITAL INCOME

For-Profit GAC Hospitals in Pennsylvania

During FY13, all but 35 of the 169 GAC hospitals operated solely as non-profit organizations or as components of larger non-profit organizations (Table 1). Non-profit hospitals retain all income from operations within the organization. Non-profit hospitals use their net income primarily to fund capital improvements, retire outstanding debt and create a reserve in the event revenues do not cover expenses in the future. For-profit hospitals may distribute a portion of their income to shareholders as dividends. In FY13, three publicly traded for-profit corporations, Tenet Healthcare Corporation, Community Health Systems Inc. and Health Management Associates Inc. operated 20 of the 35 for-profit GAC hospitals in Pennsylvania. The remaining 15 for-profit hospitals were privately held companies. Ten of the hospitals operated by the publicly traded corporations made a profit during FY13 and ten hospitals operated at a loss. None of the for-profit corporations paid regular dividends to shareholders.

Unlike non-profit hospitals, the income realized by for-profit hospitals is subject to income tax. PHC4 reports income taxes as a non-operating expense. Consequently, the operating margins portrayed in *Volume One* for both non-profit and for-profit hospitals are comparable. Because for-profit hospitals typically have little or no non-operating income, the difference between the operating

and non-operating income of for-profit hospitals is primarily the effect of income taxes.

Typically, if a for-profit hospital had a positive operating margin and its parent corporation paid income taxes, the hospital will have an income tax expense, thereby reducing the hospital's total margin. If a for-profit hospital lost money and its parent corporation posted a tax credit, a tax credit is typically posted for the facility. The tax credit is an estimate of how much the hospital's loss reduced the parent's net income and therefore its tax expense. In these circumstances, the tax credit increases the hospital's total margin. Additionally, based on the corporate structure of the hospital, e.g., a Limited Liability Corporation (LLC), some for-profit hospitals' income tax expense may be passed on to the owners, in which case the hospitals are not directly subject to income tax.

Of the 35 for-profit hospitals, eleven reported federal income tax expenses totaling \$84.1 million during FY13, about 4.9% of their total operating revenue and 44.3% of their operating income. Ten of the 35 for-profit hospitals received tax credits totaling \$26.1 million. The remaining 12 hospitals were limited partnerships and LLCs that pass their tax liability on to their owners. The average operating margin for the statewide for-profit hospitals in FY13 is 3.68% while the average total margin (after taxes) is 2.06%.

HOSPITAL INCOME

TABLE 1
Statewide For-Profit General Acute Care Hospitals

For-profit Hospital	Corporate Owner	Region	Operating Margin FY13	Total Margin FY13
Advanced Surgical	Advanced Surgical Hospital, LLC	1	12.32%	12.46%
Berwick	Community Health Systems	4	11.89%	6.66%
Brandywine	Community Health Systems	8	-11.91%	-7.02%
Carlisle Regional	Health Management Associates	5	22.36%	13.14%
Chestnut Hill	Community Health Systems	9	-3.38%	-2.22%
Coordinated Health Ortho	Coordinated Health Holding Company, LLC	7	12.09%	12.09%
Eastern Regional	Eastern Regional Medical Center, Inc.	9	2.89%	2.89%
Easton	Community Health Systems	7	18.58%	10.87%
Edgewood Surgical	Surgery Center at Edgewood Place, LLC	2	2.53%	2.56%
Hahnemann University	Tenet Health System	9	-6.51%	-4.25%
Heart of Lancaster	Health Management Associates	5	19.52%	12.01%
Jennersville Regional	Community Health Systems	8	-4.81%	-3.72%
Lancaster Regional	Health Management Associates	5	15.10%	9.29%
Lock Haven	Community Health Systems	4	-14.56%	-8.52%
Lower Bucks	Prime Healthcare Services	8	-57.68%	-57.68%
Memorial York	Community Health Systems	5	4.07%	2.49%
Mid-Valley	Community Health Systems	6	-7.47%	-4.37%
Moses Taylor	Community Health Systems	6	-0.87%	-0.51%
OSS Orthopaedic	OSS Orthopaedic Hospital, LLC	5	5.56%	6.19%
Phoenixville	Community Health Systems	8	7.56%	4.41%
Physicians Care	Physicians Care Surgical Hospital, LP	8	-13.19%	-13.19%
Pottstown Memorial	Community Health Systems	8	21.93%	15.06%
Regional Scranton	Community Health Systems	6	-9.72%	-13.76%
Rothman Specialty	Bucks County Specialty Hospital, LLC	8	24.15%	24.48%
Roxborough Memorial	Prime Healthcare Services-Roxborough, LLC	9	-10.62%	-7.13%
Southwest Regional MC	Essent Healthcare, LLC	1	-7.31%	-2.36%
St Christopher's Children	Tenet Health System	9	8.61%	5.28%
Sunbury Community	Community Health Systems	4	-34.76%	-20.34%
Surg Institute of Reading	Surgical Institute of Reading LP	7	16.18%	16.22%
Surg Spec/Coordinated	Coordinated Health Holding Company, LLC	7	18.30%	18.30%
Tyler Memorial	Community Health Systems	6	-18.56%	-14.74%
Westfield	Westfield Medical Center, LP	7	-2.35%	-2.35%
Wilkes-Barre General	Community Health Systems	6	6.04%	3.54%
Statewide			3.68%	2.06%

Barix Clinics/PA, a for-profit hospital, did not comply with one or more PHC4 filing requirements.
 St. Catherine, a for-profit hospital, closed.

STATEWIDE UTILIZATION

Hospital Inpatient Utilization Declines Slightly

The number of statewide hospital discharges reported by GAC hospitals declined from 1.69 million in FY12 to 1.65 million in FY13. Between Fiscal Year 2004 (FY04) and Fiscal Year 2008 (FY08), the number of statewide hospital discharges had remained in the 1.82 million to 1.83 million range (Figure 5).

The statewide total number of patient days declined for the sixth consecutive year at GAC hospitals, from 8.74 million in FY12 to 8.59 million in FY13 (Figure 6). The total number of patient days ranged from 9.62 million to 9.73 million between FY04 and FY08.

The statewide Average Length of Stay (ALOS) ranged from 5.60 days in Fiscal Year 1999 (FY99) to 5.18 days in FY12 (Figure 7). The statewide ALOS

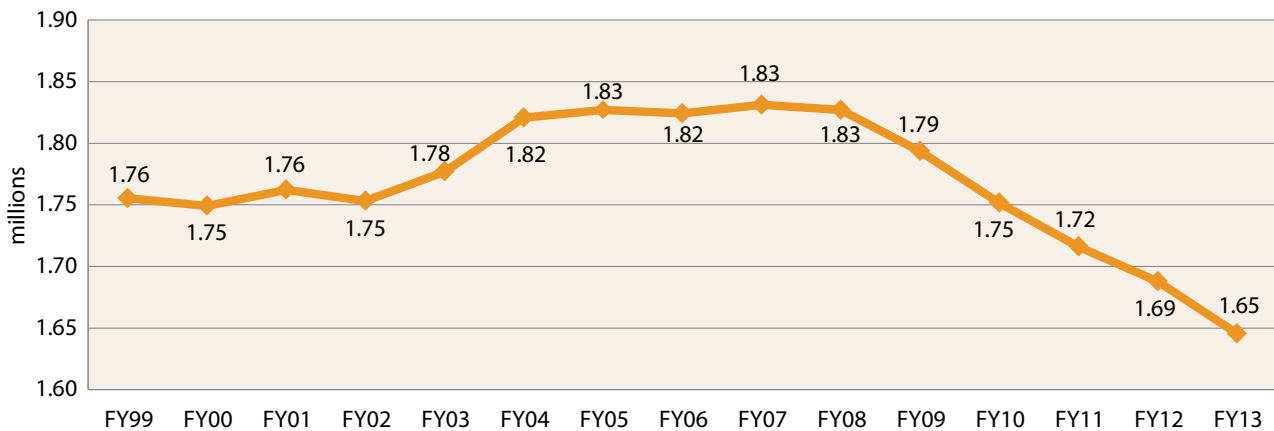
increased slightly from 5.18 days in FY12 to 5.22 days in FY13. During Fiscal Year 2009 (FY09) to FY11, the ALOS remained approximately the same for the three-year period at 5.22 and 5.23 days.

Of the \$37.1 billion in statewide NPR, 55.4% was derived from inpatient care.

Statewide outpatient revenue rose to \$16.2 billion. Outpatient revenue made up 43.9% of total NPR in FY13. Hospitals reported a .02% decrease in the number of outpatient visits in FY13 to 39.1 million visits.

The remaining 0.7% of statewide NPR was generated by home health care provided by hospitals. Forty-two of the GAC hospitals offered home health services, generating \$235 million in patient revenue during FY13. The number of visits to patients' homes by hospital home health staff declined 3.4% to 1.4 million visits in FY13.

FIGURE 5
Statewide Inpatient Discharges



STATEWIDE UTILIZATION

FIGURE 6

Statewide Inpatient Days

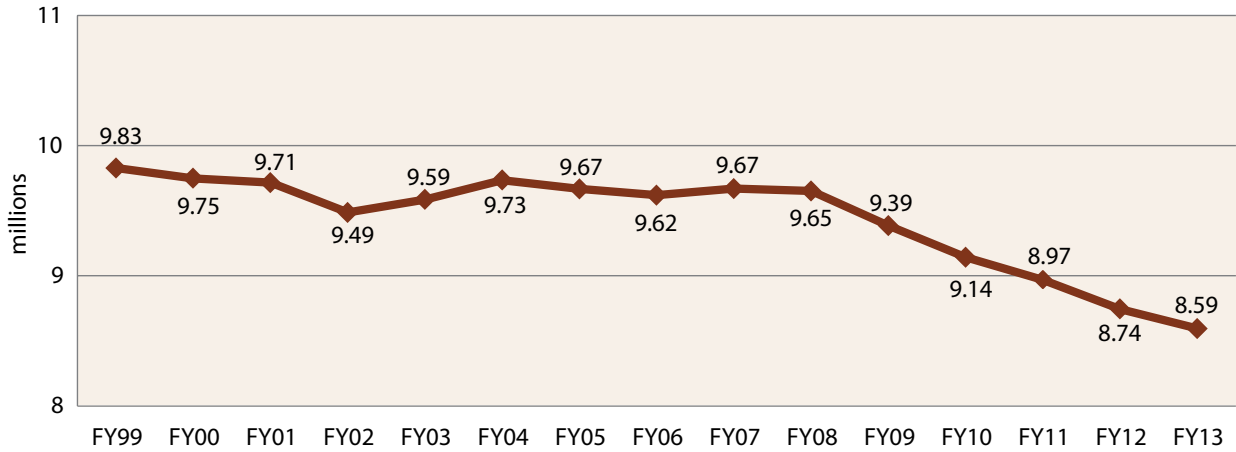
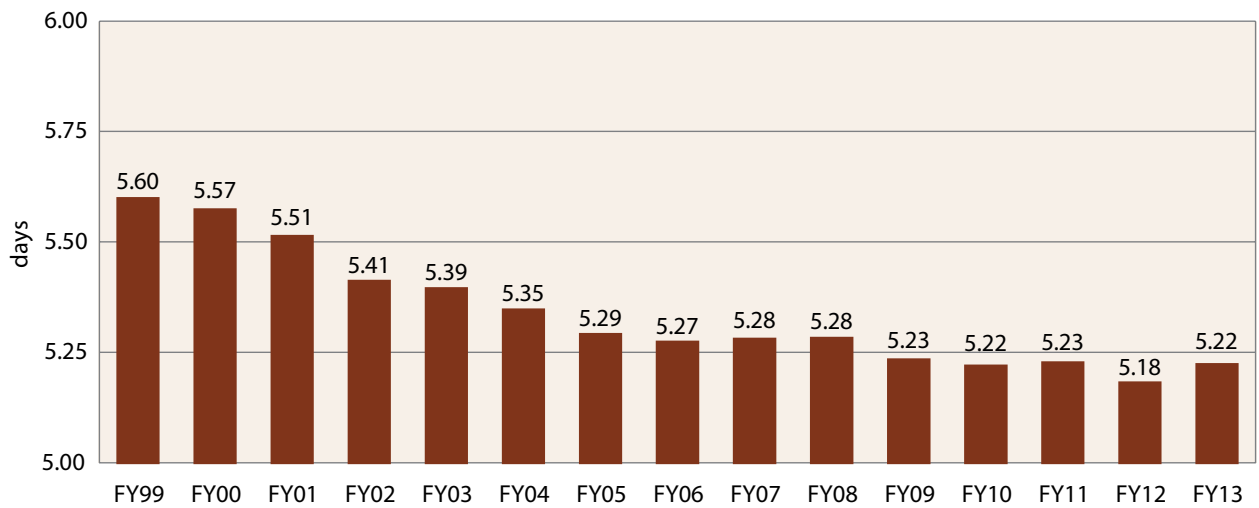


FIGURE 7

Statewide Average Length of Stay



UTILIZATION AND REVENUE BY PAYER

Utilization and Revenue by Payer

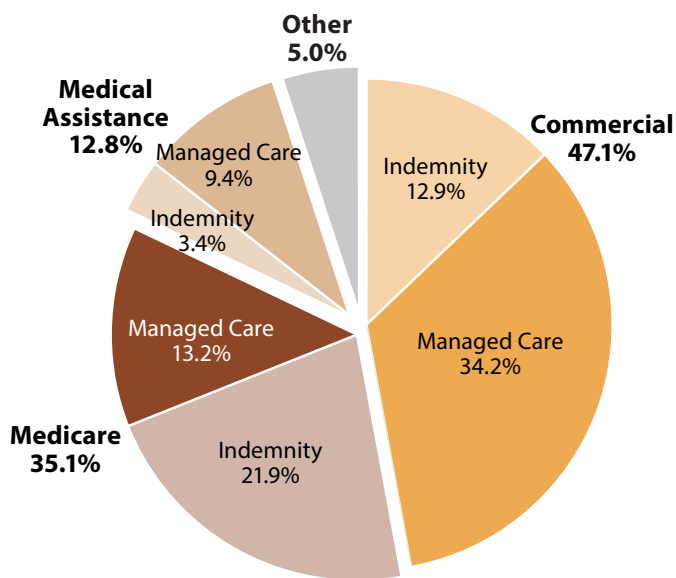
GAC hospitals received 95% of their NPR, which encompasses inpatient, outpatient and home health services, from third-party health care insurers in FY13 (Figure 8). These health care insurers included the federal Medicare program, the state and federally-funded Medical Assistance program and commercial managed care and indemnity companies. The remaining 5.0% came from patients and other insurers, such as auto insurance and workers' compensation.

Commercial health insurers provided 47.1%, or \$17.3 billion, of statewide NPR at GAC hospitals in FY13. Medicare paid for 35.1%, or \$12.9 billion, of GAC hospital inpatient, outpatient and home health care in Pennsylvania. The Medical

Assistance program provided 12.8% or \$4.7 billion of statewide NPR.

All payer categories experienced a decrease statewide in both the number of patient days and patient discharges during FY13 (Table 2). The statewide average inpatient revenue per day decreased for Medical Assistance and other payer categories and increased slightly in Medicare and commercial payers. Revenue per discharge for all payer categories, except "Other," increased slightly during FY13 (Table 3). The number of patient days and discharges statewide decreased in the commercial health insurer plans, Medicare, Medicaid and other payer categories in FY13 (Table 4).

FIGURE 8
Statewide Net Patient Revenue by Payer, FY13



UTILIZATION AND REVENUE BY PAYER

TABLE 2

Net Patient Revenue[†] by Payer (millions)

Payer	FY12	FY13
Commercial	\$16,872	\$17,473
Medicare	\$12,740	\$12,989
Medical Assistance	\$4,706	\$4,770
Other	\$2,062	\$1,873
STATEWIDE	\$36,380	\$37,105

[†] Includes inpatient, outpatient and home health services.

TABLE 3

Discharges by Payer

Payer	Discharges		Average Inpatient Revenue per Discharge	
	FY12	FY13	FY12	FY13
Commercial	484,796	472,480	\$15,194	\$15,847
Medicare	809,340	792,259	\$11,014	\$11,143
Medical Assistance	309,225	299,186	\$10,988	\$11,158
Other	84,352	81,548	\$10,146	\$9,280
STATEWIDE	1,687,712	1,645,473	\$12,167	\$12,404

Note: Numbers may not equal total due to rounding.

TABLE 4

Patient Days by Payer

Payer	Patient Days		Average Inpatient Revenue per Day	
	FY12	FY13	FY12	FY13
Commercial	1,975,941	1,920,709	\$3,728	\$3,898
Medicare	4,571,211	4,511,183	\$1,950	\$1,957
Medical Assistance	1,768,071	1,751,563	\$1,922	\$1,906
Other	428,834	410,478	\$1,996	\$1,844
STATEWIDE	8,744,057	8,593,933	\$2,348	\$2,375

UTILIZATION AND REVENUE BY PAYER

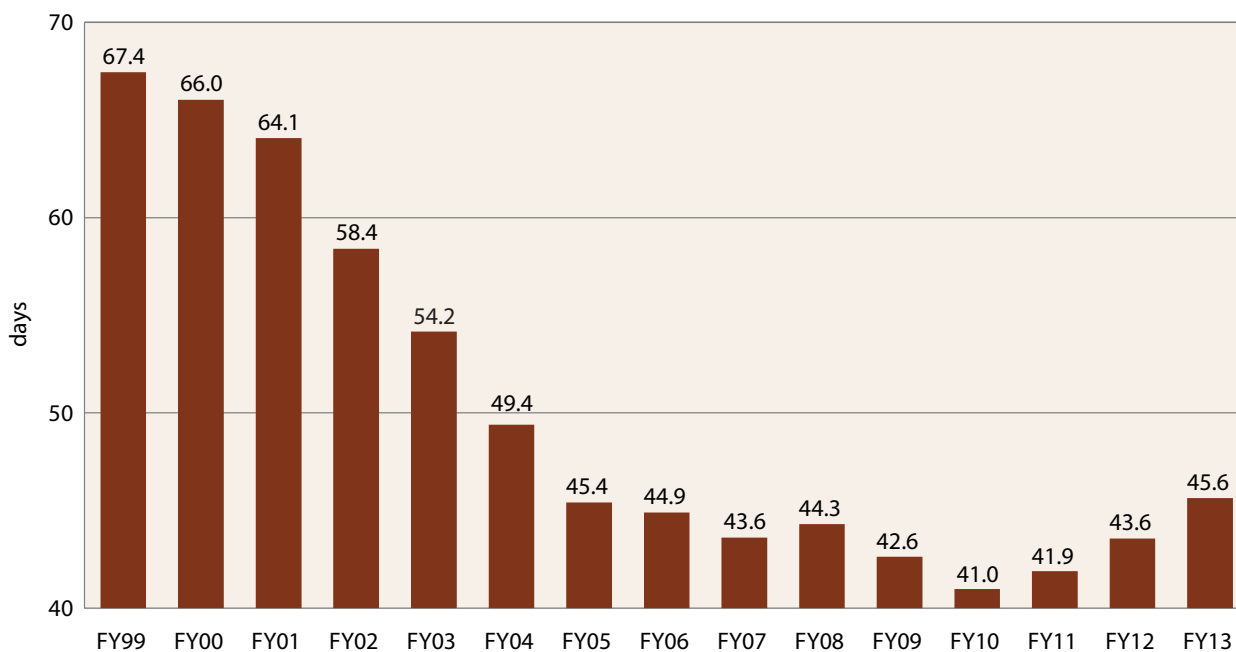
Average Days in Patient Accounts Receivable

During the period between a hospital concluding services to a patient and receiving payment for those services, the amount the hospital expects to receive is booked as patient accounts receivable. Accounts receivable can be affected by a number of factors including: the efficiency of hospital billing and claims systems, the time it

takes third-party payers and individuals to pay bills, communications between hospitals and payers and the time it takes hospitals to remove uncollectible accounts from accounts receivable.

On a statewide basis, the amount of time the average bill remained in accounts receivable increased to 45.6 days in FY13 (Figure 9). Statewide average days in accounts receivable peaked at 67.4 days in FY99.

FIGURE 9
Statewide Average Days in Patient Accounts Receivable



INDIVIDUAL HOSPITAL DATA

Individual Hospital Data

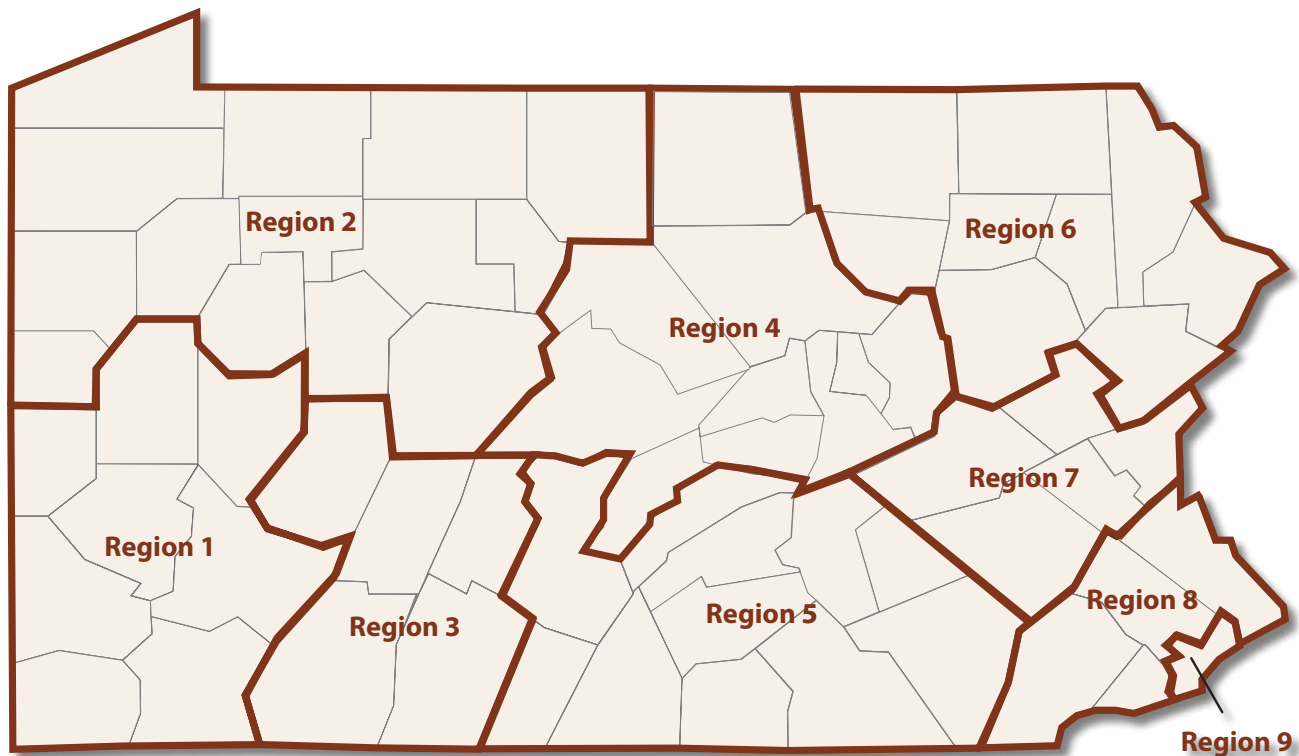
The tables on the following pages provide hospital-specific financial data for 169 GAC hospitals that reported data for FY13. PHC4 arranged the hospitals in nine geographic regions established by the agency.

Included in these tables are the FY13 operating and total margins for each hospital. Each hospital's corresponding operating income, total income and total operating revenue can be found on PHC4's website at www.phc4.org. (Note: Other operating revenue must be included with NPR to calculate the operating income used to calculate operating margin.)

Averages for all hospitals within a region are presented in the first row of each table. The regional

averages expressed as a percentage (e.g., "3-Year Average Change in NPR" and "Operating Margin") are calculated as if the entire region was a single reporting entity. For example, the regional average operating margins are calculated by adding the operating income and the operating revenue for all hospitals within a region. The regional total operating income is divided by the regional total operating revenue to yield a regional average operating margin.

In calculating the regional averages, estimated data was used for hospitals that reported less than a full year of data due to a change in the fiscal year. No estimated data was used for the individual hospital data.



INDIVIDUAL HOSPITAL DATA

Hospital	Net Patient Revenue NPR (millions)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expense TOE (millions)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
Region 1 Average	\$248	\$256	\$252	\$245	0.42%	\$261	\$260	\$251	\$252	1.25%
ACMH ⁵	\$92	\$93	\$90	\$94	-0.64%	\$92	\$90	\$88	\$92	0.09%
Advanced Surgical ^{1,3,10}	\$14	\$14	\$4	NA	NA	\$13	\$12	\$6	NA	NA
Allegheny General	\$593	\$602	\$616	\$634	-2.13%	\$616	\$590	\$594	\$613	0.17%
Allegheny Valley ⁵	\$108	\$115	\$120	\$120	-3.28%	\$117	\$114	\$117	\$115	0.75%
Butler Memorial ⁵	\$202	\$198	\$201	\$197	0.90%	\$203	\$201	\$210	\$187	2.94%
Canonsburg General ^{5,11}	\$48	\$46	\$50	\$50	-1.64%	\$55	\$52	\$53	\$50	3.39%
Children's Hosp Pgh/UPMC ⁷	\$445	\$431	\$414	\$367	7.10%	\$483	\$468	\$442	\$444	2.91%
Excelsa Hlth Westmoreland ^{5,7}	\$205	\$217	\$235	\$238	-4.64%	\$221	\$214	\$248	\$237	-2.31%
Forbes Regional ^{5,11}	\$173	\$181	\$193	\$176	-0.59%	\$186	\$179	\$182	\$165	4.38%
Frick	\$44	\$45	\$50	\$48	-2.81%	\$46	\$45	\$49	\$49	-1.86%
Heritage Valley Beaver ⁵	\$209	\$206	\$219	\$212	-0.55%	\$229	\$220	\$240	\$220	1.31%
Heritage Valley Sewickley ^{5,7}	\$115	\$121	\$121	\$126	-2.89%	\$127	\$125	\$133	\$130	-0.79%
Highlands ⁵	\$20	\$22	\$24	\$24	-5.47%	\$23	\$23	\$26	\$26	-3.96%
Jefferson Regional ^{5,11}	\$215	\$210	\$209	\$205	1.61%	\$239	\$220	\$221	\$223	2.38%
Latrobe Area ⁵	\$115	\$119	\$124	\$126	-2.91%	\$123	\$118	\$123	\$125	-0.47%
Magee Womens/UPMC ⁵	\$467	\$441	\$431	\$394	6.15%	\$420	\$406	\$376	\$359	5.66%
Monongahela Valley ⁵	\$125	\$123	\$110	\$110	4.55%	\$127	\$124	\$111	\$111	4.55%
Ohio Valley General ⁵	\$54	\$53	\$57	\$54	-0.04%	\$58	\$58	\$63	\$61	-1.79%
Southwest Regional MC ^{5,10}	\$33	\$40	\$41	\$40	-5.57%	\$37	\$41	\$40	\$38	-0.70%
St Clair Memorial ^{5,7}	\$223	\$219	\$216	\$209	2.32%	\$223	\$217	\$214	\$209	2.32%
Uniontown ⁵	\$119	\$121	\$121	\$117	0.57%	\$125	\$127	\$129	\$124	0.13%
UPMC East ⁴	\$82	NA	NA	NA	NA	\$97	NA	NA	NA	NA
UPMC McKeesport ⁵	\$131	\$127	\$128	\$126	1.33%	\$137	\$128	\$124	\$125	3.29%
UPMC Mercy ^{5,7}	\$354	\$363	\$347	\$337	1.72%	\$387	\$379	\$352	\$353	3.18%
UPMC Passavant ⁵	\$372	\$378	\$360	\$311	6.49%	\$356	\$349	\$321	\$276	9.75%
UPMC Presby Shadyside ^{5,7}	\$2,024	\$2,068	\$1,904	\$1,767	4.85%	\$2,176	\$2,118	\$1,928	\$1,837	6.16%
UPMC St Margaret ^{5,7}	\$222	\$237	\$240	\$231	-1.32%	\$227	\$233	\$218	\$216	1.80%
Washington ^{5,7}	\$216	\$215	\$229	\$215	0.19%	\$222	\$229	\$232	\$226	-0.49%
Western Pennsylvania ^{5,7,11}	\$183	\$151	\$190	\$313	-13.82%	\$214	\$192	\$198	\$397	-15.32%

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INDIVIDUAL HOSPITAL DATA

Hospital	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Percent of Uncompensated Care FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13
Region 1 Average	1.35%	2.34%	5.16%	2.44%	39.68%	12.11%
ACMH ⁵	4.85%	6.09%	5.95%	2.10%	44.28%	10.40%
Advanced Surgical ^{1,3,10}	12.32%	12.46%	7.35%	0.34%	35.75%	0.10%
Allegheny General	1.29%	2.58%	7.55%	1.97%	43.38%	13.15%
Allegheny Valley ⁵	-1.67%	-1.71%	3.74%	2.58%	57.94%	6.09%
Butler Memorial ⁵	4.46%	4.95%	3.64%	1.79%	46.58%	6.88%
Canonsburg General ^{5,11}	-7.59%	-7.52%	-5.25%	2.87%	53.65%	4.69%
Children's Hosp Pgh/UPMC ⁷	3.45%	3.46%	4.27%	2.14%	2.55%	40.01%
Excelsa Hlth Westmoreland ^{5,7}	-2.98%	1.05%	4.20%	2.96%	47.05%	9.50%
Forbes Regional ^{5,11}	-5.65%	-5.65%	2.17%	2.30%	54.28%	7.18%
Frick	-1.44%	-1.47%	2.51%	3.89%	48.08%	8.61%
Heritage Valley Beaver ⁵	-3.16%	-0.77%	-0.27%	2.78%	49.34%	5.37%
Heritage Valley Sewickley ^{5,7}	-1.52%	-0.07%	2.64%	2.98%	40.87%	6.81%
Highlands ⁵	-14.81%	-7.35%	-0.18%	5.21%	42.42%	24.82%
Jefferson Regional ^{5,11}	0.71%	2.90%	4.46%	2.68%	54.99%	4.43%
Latrobe Area ⁵	-0.50%	5.10%	10.64%	2.71%	45.66%	7.80%
Magee Womens/UPMC ⁵	13.00%	13.28%	13.75%	2.28%	15.17%	16.49%
Monongahela Valley ⁵	0.45%	2.95%	2.25%	3.41%	52.06%	10.41%
Ohio Valley General ⁵	-5.15%	5.26%	1.81%	2.83%	63.75%	4.01%
Southwest Regional MC ^{5,10}	-7.31%	-2.36%	2.43%	4.33%	48.94%	14.35%
St Clair Memorial ^{5,7}	5.63%	10.57%	10.55%	1.00%	51.58%	3.79%
Uniontown ⁵	-1.27%	-4.51%	-1.66%	4.66%	55.65%	15.32%
UPMC East ⁴	-17.34%	-17.34%	NA	3.47%	46.46%	4.67%
UPMC McKeesport ⁵	0.02%	0.02%	4.30%	5.20%	58.65%	13.50%
UPMC Mercy ^{5,7}	-4.93%	-4.93%	-0.73%	4.63%	45.02%	17.87%
UPMC Passavant ⁵	6.83%	7.73%	10.89%	1.66%	40.47%	2.94%
UPMC Presby Shadyside ^{5,7}	1.83%	1.94%	5.35%	2.07%	38.01%	10.80%
UPMC St Margaret ^{5,7}	1.66%	1.67%	6.66%	2.10%	48.40%	6.12%
Washington ^{5,7}	4.31%	7.88%	6.79%	3.56%	44.57%	12.48%
Western Pennsylvania ^{5,7,11}	-11.33%	-11.30%	-7.91%	1.16%	29.14%	15.31%

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INDIVIDUAL HOSPITAL DATA

Hospital	Net Patient Revenue NPR (millions)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expense TOE (millions)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
Region 2 Average	\$86	\$87	\$85	\$87	-0.21%	\$91	\$89	\$87	\$88	1.07%
Bradford Regional ^{1, 5, 13}	\$58	\$62	\$62	\$65	-3.22%	\$58	\$61	\$61	\$68	-4.56%
Brookville ⁵	\$25	\$25	\$25	\$26	-1.25%	\$28	\$26	\$26	\$26	1.82%
Charles Cole Memorial ⁵	\$71	\$66	\$64	\$63	4.36%	\$75	\$70	\$67	\$67	4.20%
Clarion ⁵	\$47	\$50	\$48	\$46	0.59%	\$49	\$50	\$48	\$46	1.87%
Clearfield ⁵	\$50	\$56	\$64	\$67	-8.32%	\$58	\$62	\$68	\$71	-6.11%
Corry Memorial ¹³	\$17	\$16	\$19	\$19	-3.03%	\$19	\$17	\$19	\$19	0.68%
DuBois Regional ⁵	\$211	\$203	\$198	\$202	1.47%	\$225	\$218	\$208	\$205	3.40%
Edgewood Surgical ^{1, 7, 10}	\$8	\$8	\$8	\$8	-2.33%	\$8	\$7	\$8	\$7	0.96%
Elk Regional ⁵	\$69	\$70	\$71	\$69	0.22%	\$72	\$72	\$73	\$70	0.76%
Ellwood City ⁵	\$28	\$30	\$30	\$31	-2.92%	\$32	\$33	\$32	\$33	-1.14%
Grove City ⁵	\$42	\$44	\$43	\$44	-1.65%	\$43	\$44	\$44	\$44	-0.70%
Jameson Memorial ⁵	\$110	\$103	\$102	\$110	-0.08%	\$113	\$104	\$103	\$110	0.72%
Kane Community	\$20	\$19	\$15	\$15	12.38%	\$19	\$18	\$14	\$15	9.21%
Meadville ⁵	\$148	\$143	\$136	\$131	4.46%	\$153	\$146	\$138	\$134	4.63%
Millcreek Community ⁵	\$38	\$40	\$39	\$38	-0.85%	\$42	\$40	\$40	\$39	2.70%
Punxsutawney Area	\$29	\$29	\$30	\$34	-4.70%	\$31	\$32	\$32	\$35	-3.41%
Saint Vincent Health ^{5, 7, 11}	\$213	\$233	\$237	\$247	-4.58%	\$242	\$245	\$255	\$259	-2.10%
Sharon Regional ⁵	\$149	\$156	\$155	\$154	-1.12%	\$166	\$173	\$163	\$162	0.95%
Titusville Area	\$26	\$31	\$31	\$29	-3.15%	\$30	\$30	\$31	\$30	0.76%
UPMC Hamot	\$317	\$332	\$307	\$315	0.23%	\$317	\$316	\$304	\$302	1.73%
UPMC Horizon ⁵	\$141	\$135	\$119	\$123	4.92%	\$140	\$132	\$119	\$123	4.65%
UPMC Northwest ⁵	\$99	\$95	\$86	\$91	2.72%	\$90	\$89	\$85	\$86	1.49%
Warren General ⁵	\$64	\$66	\$68	\$67	-1.49%	\$74	\$69	\$70	\$71	1.45%

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INDIVIDUAL HOSPITAL DATA

Hospital	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Percent of Uncompensated Care FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13
Region 2 Average	-0.26%	2.34%	2.85%	2.95%	44.70%	10.69%
Bradford Regional ^{1, 5, 13}	4.39%	4.74%	4.28%	1.91%	40.35%	14.80%
Brookville ⁵	-6.49%	-5.79%	0.20%	3.52%	50.36%	8.37%
Charles Cole Memorial ⁵	3.01%	4.39%	3.04%	3.42%	42.36%	13.93%
Clarion ⁵	-0.34%	2.34%	4.03%	3.00%	45.46%	9.57%
Clearfield ⁵	-13.30%	-7.28%	-3.20%	3.62%	49.65%	9.67%
Corry Memorial ¹³	-7.04%	-23.40%	-4.31%	4.62%	46.83%	9.31%
DuBois Regional ⁵	-2.21%	-0.64%	-0.32%	2.48%	42.35%	11.91%
Edgewood Surgical ^{1, 7, 10}	2.53%	2.56%	7.45%	0.54%	39.29%	3.90%
Elk Regional ⁵	0.54%	2.04%	2.09%	2.46%	43.49%	11.93%
Ellwood City ⁵	-4.34%	6.61%	6.86%	2.78%	56.27%	6.27%
Grove City ⁵	1.05%	4.78%	3.69%	2.20%	39.83%	5.54%
Jameson Memorial ⁵	1.56%	3.66%	3.21%	3.41%	54.13%	10.38%
Kane Community	9.93%	10.61%	12.59%	3.54%	44.18%	7.05%
Meadville ⁵	0.29%	6.61%	5.19%	2.23%	40.32%	7.05%
Millcreek Community ⁵	2.75%	3.60%	10.23%	4.20%	42.35%	27.73%
Punxsutawney Area	-0.98%	0.84%	-1.02%	4.37%	51.26%	10.15%
Saint Vincent Health ^{5, 7, 11}	-7.53%	-2.24%	-1.49%	2.78%	49.03%	10.87%
Sharon Regional ⁵	-3.15%	0.34%	1.75%	2.08%	41.31%	11.47%
Titusville Area	-8.43%	-6.41%	0.85%	7.30%	56.43%	8.14%
UPMC Hamot	4.77%	6.97%	6.34%	2.91%	43.73%	12.26%
UPMC Horizon ⁵	3.08%	3.36%	3.73%	3.64%	44.55%	8.38%
UPMC Northwest ⁵	11.30%	11.30%	8.36%	3.86%	46.34%	9.02%
Warren General ⁵	-12.34%	-8.67%	-2.79%	2.44%	36.29%	5.93%

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INDIVIDUAL HOSPITAL DATA

Hospital	Net Patient Revenue NPR (millions)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expense TOE (millions)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
Region 3 Average	\$103	\$101	\$100	\$98	1.42%	\$105	\$103	\$102	\$100	1.55%
Altoona Regional ^{5,11}	\$328	\$316	\$297	\$302	2.85%	\$328	\$323	\$309	\$307	2.31%
Conemaugh Valley Memorial ^{5,7}	\$353	\$348	\$347	\$337	1.51%	\$358	\$348	\$341	\$336	2.14%
Indiana Regional ⁵	\$128	\$127	\$130	\$126	0.63%	\$131	\$128	\$135	\$130	0.48%
Meyersdale Community	\$12	\$12	\$11	\$12	2.67%	\$12	\$12	\$11	\$12	1.45%
Miners	\$16	\$18	\$17	\$18	-2.65%	\$17	\$17	\$17	\$18	-2.01%
Nason	\$30	\$30	\$32	\$31	-0.50%	\$31	\$30	\$31	\$30	0.50%
Somerset ⁵	\$62	\$62	\$63	\$67	-2.48%	\$62	\$64	\$63	\$67	-2.25%
Tyrone	\$15	\$14	\$16	\$15	-1.47%	\$21	\$20	\$20	\$18	4.25%
UPMC Bedford	\$43	\$40	\$40	\$38	4.50%	\$43	\$38	\$38	\$39	3.18%
Windber ⁵	\$39	\$41	\$41	\$39	0.04%	\$47	\$48	\$50	\$47	0.38%

Hospital	Net Patient Revenue NPR (millions)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expense TOE (millions)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
Region 4 Average	\$145	\$128	\$124	\$118	7.72%	\$144	\$127	\$120	\$115	8.55%
Berwick ^{1,5,10,13}	\$66	\$68	\$64	\$71	-2.21%	\$59	\$58	\$57	\$60	-0.92%
Bucktail ⁵	\$6	\$5	\$6	\$6	0.80%	\$7	\$6	\$6	\$6	3.08%
Evangelical Community ⁵	\$132	\$123	\$122	\$115	5.10%	\$129	\$118	\$117	\$112	5.27%
Geisinger/Danville ^{5,9}	\$903	\$851	\$789	\$752	6.71%	\$872	\$831	\$753	\$718	7.11%
Geisinger-Bloomsburg ⁵	\$30	\$33	\$40	\$40	-8.39%	\$36	\$40	\$42	\$40	-3.15%
Jersey Shore ¹³	\$27	\$27	\$30	\$29	-1.89%	\$28	\$28	\$30	\$27	0.62%
Lewistown ^{5,11}	\$90	\$88	\$93	\$88	0.69%	\$93	\$88	\$91	\$86	2.45%
Lock Haven ^{1,5,10,13}	\$30	\$31	\$28	\$31	-1.21%	\$34	\$32	\$31	\$33	1.49%
Mount Nittany ⁵	\$258	\$235	\$226	\$193	11.23%	\$254	\$225	\$207	\$176	14.57%
Muncy Valley ⁵	\$41	\$40	\$40	\$37	3.46%	\$38	\$36	\$35	\$35	2.86%
Soldiers & Sailors ⁵	\$51	\$49	\$46	\$42	7.34%	\$48	\$46	\$43	\$41	5.64%
Sunbury Community ^{1,5,10}	\$23	\$25	\$25	\$28	-5.13%	\$32	\$34	\$34	\$35	-2.39%
Williamsport Regional ⁵	\$228	\$205	\$187	\$184	8.03%	\$244	\$221	\$195	\$200	7.36%

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INDIVIDUAL HOSPITAL DATA

Hospital	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Percent of Uncompensated Care FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13
Region 3 Average	3.74%	5.57%	5.22%	3.18%	46.45%	9.47%
Altoona Regional ^{5,11}	2.53%	3.82%	2.07%	3.43%	43.96%	8.43%
Conemaugh Valley Memorial ^{5,7}	6.17%	7.80%	8.38%	2.80%	50.16%	13.13%
Indiana Regional ⁵	4.26%	8.92%	6.44%	3.28%	41.75%	4.70%
Meyersdale Community	6.18%	6.83%	5.19%	6.77%	58.38%	6.33%
Miners	-0.55%	-0.52%	4.22%	4.02%	42.97%	8.40%
Nason	-1.08%	1.30%	4.46%	3.37%	45.87%	6.87%
Somerset ⁵	1.99%	3.86%	4.13%	2.37%	47.25%	7.67%
Tyrone	2.66%	3.56%	1.17%	4.56%	50.32%	5.49%
UPMC Bedford	4.25%	4.42%	8.03%	3.99%	42.25%	9.57%
Windber ⁵	-2.57%	-1.37%	-0.24%	2.28%	48.81%	8.80%

Hospital	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Percent of Uncompensated Care FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13
Region 4 Average	5.46%	7.20%	8.12%	2.49%	33.76%	6.88%
Berwick ^{1,5,10,13}	11.89%	6.66%	7.04%	1.88%	31.91%	4.76%
Bucktail ⁵	-0.24%	0.35%	-3.22%	3.83%	47.58%	32.33%
Evangelical Community ⁵	6.43%	10.79%	11.73%	3.49%	33.14%	4.48%
Geisinger/Danville ^{5,9}	6.76%	8.90%	9.40%	1.90%	34.65%	9.57%
Geisinger-Bloomsburg ⁵	-12.01%	-11.51%	-7.00%	2.45%	34.65%	7.30%
Jersey Shore ¹³	2.91%	3.82%	1.31%	5.81%	38.83%	5.54%
Lewistown ^{5,11}	1.72%	4.57%	5.31%	4.12%	44.15%	7.41%
Lock Haven ^{1,5,10,13}	-14.56%	-8.52%	-5.29%	2.07%	27.34%	17.61%
Mount Nittany ⁵	7.27%	5.68%	10.32%	2.10%	29.39%	3.36%
Muncy Valley ⁵	13.88%	17.21%	16.65%	3.43%	31.83%	22.30%
Soldiers & Sailors ⁵	8.67%	10.06%	10.55%	3.79%	36.96%	8.85%
Sunbury Community ^{1,5,10}	-34.76%	-20.34%	-20.45%	2.06%	39.25%	11.92%
Williamsport Regional ⁵	4.56%	6.57%	7.34%	3.45%	34.00%	6.69%

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INDIVIDUAL HOSPITAL DATA

Hospital	Net Patient Revenue NPR (millions)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expense TOE (millions)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
Region 5 Average	\$272	\$271	\$276	\$258	1.72%	\$254	\$254	\$263	\$251	0.31%
Carlisle Regional ^{1,5,7,10}	\$136	\$126	\$116	\$109	8.04%	\$106	\$101	\$93	\$91	5.44%
Chambersburg ⁵	\$265	\$255	\$263	\$245	2.65%	\$237	\$227	\$238	\$228	1.27%
Ephrata Community ⁵	\$174	\$172	\$168	\$168	1.22%	\$168	\$166	\$164	\$166	0.33%
Fulton County ⁵	\$35	\$32	\$30	\$31	4.74%	\$35	\$32	\$31	\$31	3.94%
Gettysburg ⁷	\$135	\$129	\$131	\$122	3.45%	\$123	\$116	\$121	\$113	2.70%
Good Samaritan/Lebanon ^{5,7}	\$154	\$155	\$167	\$156	-0.43%	\$169	\$164	\$166	\$166	0.42%
Hanover ⁵	\$137	\$133	\$138	\$126	2.87%	\$133	\$130	\$132	\$129	0.90%
Heart of Lancaster ^{1,10}	\$66	\$61	\$54	\$44	16.60%	\$53	\$50	\$48	\$44	7.13%
Holy Spirit ⁵	\$313	\$300	\$265	\$261	6.62%	\$305	\$291	\$261	\$256	6.44%
J C Blair Memorial ^{5,13}	\$38	\$39	\$40	\$37	1.07%	\$41	\$41	\$43	\$41	0.27%
Lancaster General ⁵	\$778	\$777	\$797	\$789	-0.46%	\$735	\$761	\$786	\$768	-1.44%
Lancaster Regional ^{1,5,10}	\$114	\$105	\$94	\$82	12.75%	\$97	\$94	\$89	\$82	6.15%
Memorial York ^{1,2,10,13}	\$48	\$96	\$102	\$96	NA	\$48	\$107	\$106	\$98	NA
Milton S Hershey	\$1,070	\$982	\$872	\$771	12.95%	\$1,000	\$910	\$802	\$745	11.41%
OSS Orthopaedic ^{1,7,10}	\$29	\$21	NA	NA	NA	\$29	\$26	NA	NA	NA
Pinnacle Health ⁵	\$708	\$647	\$597	\$548	9.78%	\$638	\$593	\$585	\$555	5.03%
Waynesboro	\$61	\$60	\$66	\$64	-1.98%	\$51	\$52	\$57	\$57	-3.41%
Wellspring Surgery & Rehab ^{4,5}	\$30	NA	NA	NA	NA	\$39	NA	NA	NA	NA
York ⁵	\$821	\$791	\$793	\$741	3.62%	\$764	\$721	\$744	\$700	3.08%

Hospital	Net Patient Revenue NPR (millions)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expense TOE (millions)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
Region 6 Average	\$124	\$117	\$117	\$113	3.31%	\$124	\$114	\$112	\$112	3.49%
Barnes-Kasson County ⁵	\$19	\$19	\$21	\$22	-4.83%	\$21	\$20	\$23	\$23	-3.80%
Endless Mountains ¹	\$15	\$14	\$15	\$15	0.45%	\$15	\$14	\$15	\$15	-0.25%
Geisinger Wyoming Valley ^{5,7}	\$418	\$400	\$355	\$312	11.42%	\$395	\$375	\$329	\$308	9.42%
Geisinger-Community ⁵	\$161	\$156	\$166	\$158	0.66%	\$174	\$161	\$169	\$166	1.51%
Hazleton General ^{1,5,11}	\$99	\$100	\$104	\$96	1.14%	\$89	\$88	\$92	\$93	-1.21%
Memorial/Towanda ⁵	\$33	\$34	\$38	\$36	-2.88%	\$34	\$34	\$38	\$38	-3.40%
Mid-Valley ^{1,3,10,13}	\$11	\$7	\$14	\$15	-7.13%	\$13	\$7	\$14	\$15	-4.90%
Moses Taylor ^{1,3,5,10,13}	\$124	\$69	\$143	\$144	-4.58%	\$131	\$67	\$140	\$152	-4.61%
Pocono ⁵	\$238	\$229	\$229	\$247	-1.26%	\$232	\$223	\$211	\$232	-0.08%
Regional Scranton ^{1,5,10}	\$134	\$137	\$156	\$146	-2.74%	\$151	\$155	\$156	\$148	0.68%
Robert Packer ⁵	\$246	\$242	\$263	\$240	0.91%	\$239	\$228	\$231	\$209	4.90%
Troy Community	\$16	\$15	\$15	\$15	3.44%	\$14	\$14	\$14	\$13	3.16%
Tyler Memorial ^{1,3,10}	\$16	\$18	\$19	\$12	NA	\$21	\$21	\$21	\$14	NA
Wayne Memorial ⁵	\$70	\$66	\$68	\$66	2.04%	\$72	\$68	\$71	\$69	1.70%
Wilkes-Barre General ^{1,3,5,7,10}	\$267	\$261	\$234	\$164	NA	\$255	\$249	\$230	\$165	NA

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INDIVIDUAL HOSPITAL DATA

Hospital	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Percent of Uncompensated Care FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13
Region 5 Average	9.95%	11.33%	9.64%	3.59%	32.55%	7.07%
Carlisle Regional ^{1, 5, 7, 10}	22.36%	13.14%	12.70%	2.94%	32.76%	5.60%
Chambersburg ⁵	17.55%	19.26%	13.04%	4.64%	37.32%	5.87%
Ephrata Community ⁵	6.86%	7.61%	6.60%	3.95%	29.04%	4.16%
Fulton County ⁵	4.45%	5.68%	1.90%	3.18%	38.12%	13.77%
Gettysburg ⁷	11.14%	17.16%	14.19%	5.94%	27.13%	3.87%
Good Samaritan/Lebanon ^{5, 7}	-2.86%	-2.18%	-2.59%	4.22%	47.36%	6.05%
Hanover ⁵	5.85%	8.60%	7.34%	2.51%	30.53%	1.85%
Heart of Lancaster ^{1, 10}	19.52%	12.01%	10.41%	1.52%	20.57%	6.66%
Holy Spirit ⁵	5.83%	7.70%	7.16%	2.82%	37.87%	4.55%
J C Blair Memorial ^{5, 13}	2.06%	7.98%	6.30%	3.22%	36.87%	7.95%
Lancaster General ⁵	10.75%	11.66%	8.80%	3.25%	33.16%	5.62%
Lancaster Regional ^{1, 5, 10}	15.10%	9.29%	6.75%	1.23%	36.79%	8.24%
Memorial York ^{1, 2, 10, 13}	4.07%	2.49%	-1.92%	5.21%	32.99%	8.65%
Milton S Hershey	9.62%	8.70%	9.85%	2.84%	24.82%	10.69%
OSS Orthopaedic ^{1, 7, 10}	5.56%	6.19%	NA	0.43%	36.85%	1.94%
Pinnacle Health ⁵	12.26%	13.73%	11.15%	4.25%	37.71%	7.02%
Waynesboro	17.99%	22.07%	18.28%	6.02%	33.71%	6.30%
Wellspan Surgery & Rehab ^{4, 5}	-28.49%	-28.47%	NA	3.20%	48.03%	3.10%
York ⁵	9.04%	15.73%	13.06%	4.27%	32.33%	7.48%

Hospital	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Percent of Uncompensated Care FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13
Region 6 Average	4.29%	5.79%	6.40%	2.90%	41.65%	7.87%
Barnes-Kasson County ⁵	2.27%	2.30%	2.04%	6.10%	44.30%	22.11%
Endless Mountains ¹	1.76%	1.82%	1.93%	3.31%	53.62%	6.43%
Geisinger Wyoming Valley ^{5, 7}	6.97%	8.47%	8.97%	2.23%	32.50%	6.29%
Geisinger-Community ⁵	-2.31%	-0.43%	-0.11%	2.72%	43.80%	9.37%
Hazleton General ^{1, 5, 11}	13.56%	16.00%	14.74%	2.22%	43.58%	9.01%
Memorial/Towanda ⁵	6.78%	6.73%	6.06%	5.31%	31.75%	17.66%
Mid-Valley ^{1, 3, 10, 13}	-7.47%	-4.37%	-2.74%	3.28%	51.55%	8.33%
Moses Taylor ^{1, 3, 5, 10, 13}	-0.87%	-0.51%	3.72%	2.14%	38.01%	15.83%
Pocono ⁵	4.52%	5.99%	7.90%	3.87%	39.83%	7.08%
Regional Scranton ^{1, 5, 10}	-9.72%	-13.76%	-8.56%	1.90%	54.40%	5.36%
Robert Packer ⁵	10.80%	17.13%	16.87%	3.91%	46.59%	7.42%
Troy Community	14.27%	19.98%	15.27%	4.29%	45.17%	8.23%
Tyler Memorial ^{1, 3, 10}	-18.56%	-14.74%	-11.36%	5.47%	55.33%	8.51%
Wayne Memorial ⁵	0.20%	5.15%	5.64%	3.62%	43.40%	6.57%
Wilkes-Barre General ^{1, 3, 5, 7, 10}	6.04%	3.54%	3.30%	2.40%	45.64%	5.32%

See footnotes on page 27.

INDIVIDUAL HOSPITAL DATA

Hospital	Net Patient Revenue NPR (millions)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expense TOE (millions)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
Region 7 Average	\$212	\$193	\$200	\$205	1.20%	\$203	\$182	\$190	\$197	0.99%
Coordinated Health Ortho ^{1,10}	\$28	\$31	\$27	\$27	1.44%	\$25	\$24	\$22	\$22	4.25%
Easton ^{1,5,10}	\$188	\$206	\$197	\$213	-3.81%	\$154	\$155	\$154	\$159	-1.07%
Gnaden Huetten Memorial ⁵	\$55	\$58	\$57	\$57	-1.42%	\$57	\$56	\$55	\$58	-0.16%
Lehigh Valley ^{5,7}	\$1,017	\$987	\$975	\$889	4.81%	\$1,046	\$976	\$966	\$900	5.41%
Lehigh Valley/Muhlenberg	\$220	\$221	\$228	\$213	0.98%	\$207	\$203	\$210	\$195	2.06%
Palmerton ⁵	\$28	\$29	\$25	\$26	2.31%	\$29	\$30	\$27	\$28	1.87%
Reading ⁵	\$778	\$738	\$747	\$708	3.28%	\$725	\$684	\$694	\$670	2.73%
Sacred Heart/Allentown ⁵	\$101	\$105	\$102	\$102	-0.43%	\$98	\$102	\$98	\$106	-2.47%
Schuylkill-East Norwegian ⁵	\$54	\$56	\$58	\$55	-0.97%	\$58	\$59	\$63	\$61	-1.80%
Schuylkill-South Jackson ⁵	\$85	\$86	\$88	\$84	0.73%	\$86	\$86	\$93	\$95	-3.29%
St Joseph/Reading	\$196	\$188	\$199	\$188	1.44%	\$189	\$182	\$193	\$184	0.95%
St Luke's Miners ⁵	\$45	\$41	\$41	\$42	2.54%	\$41	\$38	\$39	\$44	-1.79%
St Luke's/Anderson ³	\$109	\$40	NA	NA	NA	\$90	\$43	NA	NA	NA
St Luke's/Bethlehem ⁵	\$575	\$589	\$588	\$614	-2.10%	\$542	\$544	\$552	\$582	-2.27%
Surg Institute of Reading ^{1,10}	\$20	\$22	\$20	\$24	-4.76%	\$18	\$18	\$18	\$19	-2.11%
Surg Spec/Coordinated ^{1,7,10}	\$93	\$41	\$20	NA	NA	\$76	\$49	\$17	NA	NA
Westfield ^{1,10,11,13}	\$13	\$14	\$13	\$12	2.35%	\$14	\$13	\$14	\$14	-0.25%

See footnotes on page 27.

INDIVIDUAL HOSPITAL DATA

Hospital	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Percent of Uncompensated Care FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13
Region 7 Average	7.41%	8.99%	8.42%	3.13%	36.98%	8.10%
Coordinated Health Ortho ^{1,10}	12.09%	12.09%	18.58%	0.47%	37.10%	1.97%
Easton ^{1,5,10}	18.58%	10.87%	12.94%	1.28%	37.36%	6.13%
Gnaden Huetten Memorial ⁵	3.07%	3.13%	2.57%	4.07%	42.20%	12.36%
Lehigh Valley ^{5,7}	1.69%	10.67%	8.82%	3.19%	35.27%	8.72%
Lehigh Valley/Muhlenberg	8.53%	13.51%	14.27%	3.71%	42.02%	3.92%
Palmerton ⁵	-2.92%	-2.29%	0.47%	3.58%	44.26%	6.00%
Reading ⁵	9.94%	9.78%	10.20%	3.72%	35.31%	7.63%
Sacred Heart/Allentown ⁵	5.83%	4.56%	6.69%	3.84%	46.60%	17.16%
Schuylkill-East Norwegian ⁵	-2.01%	-2.04%	-2.22%	3.38%	62.42%	6.17%
Schuylkill-South Jackson ⁵	3.07%	3.08%	1.45%	5.05%	37.69%	12.60%
St Joseph/Reading	6.37%	6.35%	5.54%	2.38%	35.74%	13.37%
St Luke's Miners ⁵	12.39%	10.93%	6.86%	4.65%	42.16%	11.81%
St Luke's/Anderson ³	19.30%	13.36%	NA	2.48%	39.81%	3.00%
St Luke's/Bethlehem ⁵	8.73%	4.18%	5.58%	3.03%	37.51%	7.96%
Surg Institute of Reading ^{1,10}	16.18%	16.22%	15.28%	0.23%	28.81%	1.89%
Surg Spec/Coordinated ^{1,7,10}	18.30%	18.30%	7.73%	0.27%	21.10%	1.61%
Westfield ^{1,10,11,13}	-2.35%	-2.35%	1.71%	3.74%	31.58%	1.60%

See footnotes on page 27.

INDIVIDUAL HOSPITAL DATA

Hospital	Net Patient Revenue NPR (millions)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expense TOE (millions)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
Region 8 Average	\$188	\$191	\$198	\$214	-4.03%	\$188	\$186	\$194	\$213	-3.96%
Abington Memorial ^{5,7}	\$600	\$600	\$626	\$635	-1.81%	\$608	\$599	\$625	\$646	-1.94%
Brandywine ^{1,5,10}	\$120	\$116	\$104	\$112	2.45%	\$136	\$135	\$116	\$124	3.04%
Chester County	\$236	\$221	\$232	\$199	6.20%	\$240	\$231	\$236	\$206	5.44%
Crozer Chester ^{5,7}	\$512	\$526	\$532	\$550	-2.29%	\$528	\$541	\$542	\$555	-1.62%
Delaware County Memorial ^{5,7}	\$168	\$178	\$178	\$178	-1.91%	\$178	\$187	\$184	\$180	-0.44%
Doylestown	\$211	\$198	\$196	\$199	1.98%	\$217	\$203	\$202	\$207	1.69%
Einstein Montgomery ^{2,4}	\$111	NA	NA	NA	NA	\$135	NA	NA	NA	NA
Grand View ^{5,7}	\$165	\$165	\$166	\$172	-1.45%	\$163	\$164	\$166	\$173	-1.97%
Holy Redeemer ^{5,7}	\$173	\$179	\$183	\$186	-2.33%	\$180	\$184	\$185	\$192	-2.02%
Jennersville Regional ^{1,10,13}	\$43	\$44	\$40	\$43	0.27%	\$46	\$44	\$42	\$46	-0.25%
Lansdale ⁵	\$76	\$75	\$81	\$75	0.58%	\$76	\$74	\$80	\$76	-0.06%
Lower Bucks ^{1,2,5,10,13}	\$14	NR	\$94	\$100	NA	\$24	NR	\$103	\$113	NA
Main Line Bryn Mawr ⁵	\$310	\$321	\$318	\$312	-0.17%	\$285	\$289	\$289	\$296	-1.25%
Main Line Lankenau ⁵	\$374	\$392	\$361	\$370	0.38%	\$353	\$367	\$356	\$367	-1.27%
Main Line Paoli	\$276	\$282	\$256	\$229	6.89%	\$227	\$234	\$222	\$204	3.79%
Mercy Fitzgerald ^{1,5}	\$169	\$174	\$192	\$193	-4.15%	\$180	\$177	\$208	\$206	-4.23%
Mercy Suburban ^{1,5}	\$100	\$109	\$117	\$118	-5.17%	\$112	\$109	\$120	\$121	-2.61%
Phoenixville ^{1,7,10}	\$149	\$150	\$149	\$163	-2.87%	\$140	\$138	\$141	\$149	-2.09%
Physicians Care ^{1,10}	\$10	\$10	NA	NA	NA	\$12	\$10	NA	NA	NA
Pottstown Memorial ^{1,5,10}	\$180	\$179	\$178	\$188	-1.33%	\$141	\$139	\$136	\$154	-2.81%
Riddle Memorial ⁵	\$156	\$165	\$165	\$165	-1.72%	\$169	\$170	\$172	\$177	-1.35%
Rothman Specialty ^{1,10,11}	\$37	\$29	\$17	NA	NA	\$29	\$23	\$16	NA	NA
St Luke's Quakertown ⁵	\$60	\$54	\$50	\$56	2.67%	\$56	\$51	\$49	\$52	2.64%
St Mary ^{1,5}	\$404	\$411	\$389	\$366	3.43%	\$371	\$372	\$348	\$328	4.35%

See footnotes on page 27.

INDIVIDUAL HOSPITAL DATA

Hospital	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Percent of Uncompensated Care FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13
Region 8 Average	4.36%	5.34%	5.70%	2.24%	37.56%	8.33%
Abington Memorial ^{5,7}	4.12%	4.60%	4.16%	1.71%	39.86%	5.94%
Brandywine ^{1,5,10}	-11.91%	-7.02%	-7.05%	1.39%	34.23%	7.74%
Chester County	2.47%	2.55%	3.41%	2.97%	35.24%	5.60%
Crozer Chester ^{5,7}	1.43%	1.43%	1.47%	3.75%	35.05%	23.27%
Delaware County Memorial ^{5,7}	-2.80%	-2.80%	-1.82%	4.22%	39.56%	17.13%
Doylestown	1.97%	6.56%	3.54%	0.69%	42.72%	2.23%
Einstein Montgomery ^{2,4}	-17.03%	-16.13%	NA	0.60%	41.63%	9.88%
Grand View ^{5,7}	2.75%	9.01%	6.40%	2.66%	46.15%	4.01%
Holy Redeemer ^{5,7}	0.04%	4.66%	4.59%	1.37%	48.91%	7.00%
Jennersville Regional ^{1,10,13}	-4.81%	-3.72%	-1.15%	1.87%	35.21%	9.56%
Lansdale ⁵	4.56%	4.56%	3.69%	1.60%	50.32%	3.31%
Lower Bucks ^{1,2,5,10,13}	-57.68%	-57.68%	NR	5.50%	NA	NA
Main Line Bryn Mawr ⁵	11.84%	12.68%	14.51%	1.31%	36.80%	1.49%
Main Line Lankenau ⁵	11.83%	14.03%	13.55%	2.23%	38.00%	5.15%
Main Line Paoli	19.58%	20.21%	19.01%	2.01%	30.62%	1.18%
Mercy Fitzgerald ^{1,5}	0.17%	-0.14%	-0.47%	3.54%	44.89%	28.22%
Mercy Suburban ^{1,5}	-8.66%	-8.50%	-2.89%	2.60%	29.90%	11.21%
Phoenixville ^{1,7,10}	7.56%	4.41%	4.23%	1.37%	35.52%	7.46%
Physicians Care ^{1,10}	-13.19%	-13.19%	NA	0.98%	29.12%	0.00%
Pottstown Memorial ^{1,5,10}	21.93%	15.06%	14.10%	1.48%	31.76%	7.86%
Riddle Memorial ⁵	-2.88%	0.22%	1.99%	1.87%	45.85%	3.12%
Rothman Specialty ^{1,10,11}	24.15%	24.48%	19.53%	1.35%	15.12%	0.00%
St Luke's Quakertown ⁵	10.78%	7.34%	6.43%	3.78%	42.15%	4.90%
St Mary ^{1,5}	10.71%	12.47%	12.08%	2.31%	33.77%	3.46%

See footnotes on page 27.

INDIVIDUAL HOSPITAL DATA

Hospital	Net Patient Revenue NPR (millions)				3-yr Avg Change in NPR FY10-FY13	Total Operating Expense TOE (millions)				3-yr Avg Change in TOE FY10-FY13
	FY13	FY12	FY11	FY10		FY13	FY12	FY11	FY10	
Region 9 Average	\$509	\$495	\$488	\$486	1.59%	\$526	\$510	\$504	\$498	1.90%
Albert Einstein ^{5,7}	\$559	\$554	\$574	\$574	-0.88%	\$613	\$612	\$609	\$611	0.08%
Aria Health ^{5,13}	\$415	\$402	\$412	\$410	0.40%	\$408	\$389	\$393	\$392	1.33%
Chestnut Hill ^{1,10}	\$99	\$97	\$89	\$103	-1.30%	\$103	\$101	\$95	\$107	-1.27%
Children's Hosp Phila ^{5,7}	\$1,395	\$1,290	\$1,239	\$1,167	6.50%	\$1,546	\$1,455	\$1,431	\$1,301	6.27%
Eastern Regional ¹⁰	\$415	\$372	\$355	\$300	12.75%	\$410	\$365	\$348	\$294	13.16%
Hahnemann University ^{1,5,10,13}	\$416	\$442	\$412	\$435	-1.50%	\$474	\$470	\$467	\$466	0.55%
Hospital Fox Chase Cancer	\$245	\$244	NR	NR	NR	\$216	\$225	NR	NR	NR
Hospital University PA ⁵	\$2,109	\$2,007	\$1,982	\$1,832	5.04%	\$2,025	\$1,944	\$1,902	\$1,756	5.12%
Jeanes ⁵	\$139	\$148	\$148	\$145	-1.37%	\$159	\$164	\$166	\$150	2.05%
Mercy Philadelphia ^{1,5}	\$134	\$137	\$158	\$150	-3.68%	\$138	\$138	\$164	\$158	-4.14%
Nazareth ^{1,5}	\$142	\$144	\$166	\$154	-2.48%	\$148	\$145	\$166	\$157	-2.06%
Penn Presbyterian ⁵	\$489	\$480	\$507	\$508	-1.25%	\$530	\$521	\$539	\$533	-0.14%
Pennsylvania ⁵	\$439	\$453	\$471	\$439	0.02%	\$488	\$471	\$486	\$453	2.59%
Roxborough Memorial ^{1,2,5,10,13}	\$43	\$61	\$62	\$60	NA	\$52	\$69	\$69	\$68	NA
Shriners/Philadelphia ^{1,13}	\$13	\$19	\$2	NA	NA	\$48	\$46	\$41	NA	NA
St Christopher's Children ^{1,10,13}	\$316	\$308	\$271	\$268	6.04%	\$314	\$281	\$269	\$266	6.08%
St Joseph's/Philadelphia ^{5,9}	\$98	\$95	\$80	\$61	20.73%	\$100	\$99	\$82	\$63	19.62%
Temple University ⁵	\$808	\$773	\$785	\$753	2.46%	\$813	\$786	\$787	\$789	1.01%
Thomas Jefferson Univ ⁵	\$1,390	\$1,378	\$1,341	\$1,169	6.31%	\$1,414	\$1,407	\$1,376	\$1,206	5.74%

See footnotes on page 27.

INDIVIDUAL HOSPITAL DATA

Hospital	Operating Margin FY13	Total Margin FY13	3-yr Average Total Margin FY11-FY13	Percent of Uncompensated Care FY13	Medicare Share of NPR FY13	Medical Assistance Share of NPR FY13
Region 9 Average	4.59%	6.03%	5.65%	2.80%	26.30%	22.95%
Albert Einstein ^{5,7}	-1.00%	1.82%	2.86%	3.76%	41.12%	35.61%
Aria Health ^{5,13}	8.78%	11.19%	11.61%	4.30%	43.15%	14.74%
Chestnut Hill ^{1,10}	-3.38%	-2.22%	-2.88%	1.21%	44.13%	10.37%
Children's Hosp Phila ^{5,7}	10.02%	10.66%	8.38%	2.58%	1.16%	28.13%
Eastern Regional ¹⁰	2.89%	2.89%	2.99%	8.88%	15.17%	0.00%
Hahnemann University ^{1,5,10,13}	-6.51%	-4.25%	-2.88%	3.22%	36.03%	25.22%
Hospital Fox Chase Cancer	12.48%	12.67%	NR	0.82%	34.45%	1.57%
Hospital University PA ⁵	9.25%	11.68%	11.21%	1.60%	24.27%	12.85%
Jeanes ⁵	-8.58%	-5.03%	-5.61%	2.85%	44.55%	13.65%
Mercy Philadelphia ^{1,5}	0.61%	0.46%	0.66%	5.44%	34.92%	50.09%
Nazareth ^{1,5}	0.45%	0.64%	1.43%	4.32%	50.34%	12.95%
Penn Presbyterian ⁵	1.13%	1.81%	2.67%	2.00%	34.76%	16.71%
Pennsylvania ⁵	-4.66%	-1.99%	2.91%	1.96%	28.34%	16.72%
Roxborough Memorial ^{1,2,5,10,13}	-10.62%	-7.13%	-3.26%	1.53%	74.08%	9.29%
Shriners/Philadelphia ^{1,13}	-234.65%	-234.65%	-72.89%	15.99%	0.00%	16.15%
St Christopher's Children ^{1,10,13}	8.61%	5.28%	6.88%	1.05%	2.04%	59.91%
St Joseph's/Philadelphia ^{5,9}	-1.55%	0.10%	-1.59%	10.07%	22.91%	73.92%
Temple University ⁵	1.75%	2.92%	2.74%	3.50%	30.63%	44.08%
Thomas Jefferson Univ ⁵	5.46%	6.91%	4.42%	2.02%	30.43%	15.08%

Footnotes

1. The end of the fiscal year is not June 30. The data reflects the fiscal year that ended prior to June 30.
 2. The FY13 data is less than 12 months; therefore, a three-year comparison is not appropriate for some of the measures.
 3. Prior year(s) reflect less than 12 months of data; therefore, a three-year comparison is not appropriate for some of the measures.
 4. This is the first reporting year for this facility. Expenses are often higher than operating revenue during the start-up period. Three-year comparisons are not appropriate for this facility.
 5. The hospital has specialty units such as psychiatric, rehabilitation, long-term care, skilled nursing, etc., which are included in the data presented for the facility.
 6. Extraordinary item(s) reported on audited financial statement was included in the calculation of total margin.
 7. Balance sheet ratios are for the parent organization.
 8. Acquired or merged with another licensed hospital during the FY13 reporting period.
 9. Acquired or merged with another licensed hospital during the FY11 or FY12 reporting periods.
 10. For-profit facility; total margin includes *pro rata* share of the parent corporation's federal income taxes.
 11. Facility is referred to by a different name, or it closed after the FY13 reporting period.
 12. Facility failed to satisfy the financial filing requirements.
 13. One or more of the required financial submissions was filed late.
 14. Facility submitted incomplete or inaccurate data.
- NA Not applicable.
- NR Information necessary to report or calculate this measure was not reported by the hospital.

EXPLANATION OF TERMS & MEASURES

NOTE: Utilization and financial data include subunits of a hospital such as skilled nursing, long-term care, rehabilitation and psychiatric. Utilization data excludes routine newborn care; the mother and routine newborn are presented as a single patient.

3-year Average Change in Net Patient Revenue (NPR) or Total Operating Expenses (TOE): The average annual change in the hospital's NPR or TOE that occurred from the end of FY10 through FY13.

$$(((\text{NPR}_{13} - \text{NPR}_{10}) / \text{NPR}_{10}) / 3) \text{ or } (((\text{TOE}_{13} - \text{TOE}_{10}) / \text{TOE}_{10}) / 3)$$

3-year Average Total Margin: The average total margin realized by the hospital during FY11 through FY13.

$$(\Sigma \text{ revenue over expenses}_{13,12,11} / \Sigma \text{ total revenue}_{13,12,11})$$

Commercial Third-Party Payers: Commercial insurers encompass all indemnity and managed care health insurance plans, including Blue Cross and Blue Shield plans, and hospital and health care system plans. Government-funded programs, such as Medicare managed care, are not included even if a commercial insurer administers the program.

Discharge: The total number of patients released from the hospital during the fiscal year.

Managed Care: Managed care includes all licensed HMO, PPO and POS plans that require some form of pre-authorization or limit care to in-network providers.

Net Patient Revenue (NPR): Net patient revenue (net of bad debts) reflects revenue for patient care only and does not include revenue from other operations such as the cafeteria, parking, rent, research and educational activities. Revenue from those operations is included in total operating revenue. NPR may include retroactive adjustments from third-party payers for care provided during a previous fiscal year.

Other Third-Party Payers: Third-party payers other than health insurance companies and managed care organizations. These include direct payments by employers or associations, auto insurance, workers' compensation and government programs (other than Medicare and Medical Assistance).

Operating Income: The amount by which total operating revenue exceeds total operating expenses.

$$(\text{total operating revenue} - \text{total operating expenses})$$

Operating Margin: The ratio of operating income to total operating revenue. This measure places operating income in perspective with the volume of business realized by the hospital.

$$(\text{operating income} / \text{total operating revenue})$$

Patient Day: Each day a patient stays in an inpatient hospital.

Percent of Uncompensated Care: This is the ratio of uncompensated care (charity care and bad debt) to the total care provided by the hospital. Charity care is the care a hospital provides without charge because the patient is unable to compensate the hospital through third-party coverage or the patient's own resources. Bad debt represents the foregone revenue for care in which the hospital initially anticipated payment, extended credit to the patient, but later determined it to be uncollectable. This rate can be used to express uncompensated care as a percent of total charges or as an estimate of the percent of total net patient revenue.

$$(\text{charity care charges} + \text{bad debt charges}) / \text{total charges}$$

Total Margin: The ratio of total income to total revenue. This measure puts income from all sources in perspective with all revenues received by a hospital.

$$(\text{revenue over expenses} / \text{total revenue})$$

Total Net Income (Revenue over Expenses): Total net income reflects the sum of operating income and non-operating income. Total income may also include an extraordinary item.

For the for-profit hospitals, total net income is net of a *pro rata* share of income taxes, gains and non-operating expenses incurred by the parent corporation.

Total Operating Expenses (TOE): All costs associated with operating the entire facility such as salaries, professional fees, supplies, depreciation, interest and insurance. The acquisition of durable equipment and other property are not considered expenses and are reflected on the hospital's balance sheet as assets. However, the cost to finance equipment (interest) as well as the depreciation, operation and maintenance costs of capital equipment are operating expenses.

Total Operating Revenue (TOR): All revenues allocated by the hospital to meet operating expenses. Includes revenue sources such as net patient revenue, investment income, contributions and revenue from other operations, e.g., cafeteria, parking, rent, research and educational activities. Individual hospitals may also allocate investment income, contributions, etc., as non-operating income.

Total Revenue: Operating revenue plus non-operating income. The non-operating income component typically includes unrestricted contributions, investment income and net investment gains and losses on marketable securities.

Hospitals with a December 31 Fiscal Year-End

Advanced Surgical
Berwick
Bradford Regional
Brandywine
Carlisle Regional
Chestnut Hill
Coordinated Health Ortho
Easton
Edgewood Surgical
Endless Mountains
Hahnemann University
Hazleton General
Heart of Lancaster
Jennersville Regional
Lancaster Regional
Lock Haven
Lower Bucks
Memorial York
Mercy Fitzgerald
Mercy Philadelphia
Mercy Suburban
Mid-Valley
Moses Taylor
Nazareth
OSS Orthopaedic
Phoenixville
Physicians Care
Pottstown Memorial
Regional Scranton
Rothman Specialty
Roxborough Memorial
Shriners/Philadelphia
St Christopher's Children
St Mary
Sunbury Community
Surg Institute of Reading
Surg Spec/Coordinated
Tyler Memorial
Westfield
Wilkes-Barre General

Non-Compliant Hospitals

No Submission

The following hospitals were not in compliance with one or more of PHC4's filing requirements, and, as such are not included in the individual hospital tables.

Barix Clinics/PA
Marian Community (closed 2/28/12)
Montgomery (closed 9/29/12)
Saint Catherine (closed 4/20/12)

Late Submission

The following hospitals submitted their annual financial data and/or the supporting audited financial statements late.

Aria Health
Berwick
Bradford Regional
Corry Memorial
Hahnemann University
J C Blair Memorial
Jennersville Regional
Jersey Shore
Lock Haven
Lower Bucks
Memorial York
Mid-Valley
Moses Taylor
Roxborough Memorial
Shriners/Philadelphia
St Christopher's Children
Westfield



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For More Information

The information contained in this report and other PHC4 publications is available online at www.phc4.org. Additional financial, hospitalization and ambulatory procedure health care data is available for purchase. For more information, contact PHC4's Data Requests Unit at specialrequests@phc4.org or 717-232-6787.