# **Financial Analysis 2019**

Rehabilitation • Psychiatric Long-Term Acute Care • Specialty

An Annual Report on the Financial Health of Pennsylvania Non-GAC Hospitals



Volume Three

Pennsylvania Health Care Cost Containment Council

## **About PHC4**

The Pennsylvania Health Care Cost Containment Council (PHC4) is an independent state agency charged with collecting, analyzing, and reporting information that can be used to improve the quality and restrain the cost of health care in the state. It was created in the mid-1980s when Pennsylvania businesses and labor unions, in collaboration with other key stakeholders, joined forces to enact market-oriented health care reforms. As a result of their efforts, the General Assembly passed legislation (Act 89 of 1986) creating PHC4.

PHC4's primary goal is to empower purchasers of health care benefits, such as businesses and labor unions, as well as other stakeholders, with information they can use to improve quality and restrain costs. More than 840 thousand public reports on patient treatment results are downloaded from the PHC4 website each year. Additionally, nearly 100 organizations and individuals annually utilize PHC4's special requests process to access and use data. Today, PHC4 is a recognized national leader in public health care reporting.

PHC4 is governed by a 25-member board of directors representing business, labor, consumers, health care providers, insurers, and state government.

### FINANCIAL ANALYSIS

On an annual basis, the Pennsylvania Health Care Cost Containment Council (PHC4) has produced a series of financial reports that measure the financial condition and utilization of the Commonwealth's hospitals and ambulatory surgery centers.

This is the third volume of a three-volume series of *Financial Analysis 2019* report. *Volume One*, released in April 2020, focused on the financial health of Pennsylvania's general acute care (GAC) hospitals. *Volume Two*, released in October 2020, provided financial information about Pennsylvania's ambulatory surgery centers (ASCs). This report, *Volume Three* focuses on Pennsylvania's non-GAC hospitals, which include rehabilitation hospitals, psychiatric hospitals, long-term acute care hospitals, and specialty hospitals.

The data presented for non-GAC hospitals is based on each facility's fiscal year that ended during 2019. The fiscal year for the majority of the non-GAC hospitals was calendar year ending December 31, 2019. For hospitals that do not utilize a calendar year, the fiscal year typically ended on June 30, 2019.

Information contained in this report was derived from annual hospital financial statements, supplemented with additional data, as well as inpatient discharge data supplied by each hospital. Every reasonable effort has been made to ensure the accuracy of the information contained herein. Each facility had the opportunity to review its data and to make corrections. The responsibility for data accuracy lies with the individual facility.

#### Pennsylvania Hospitals

There were 237 hospitals licensed in Pennsylvania that operated during at least some portion of FY19; 71 consist of the non-GAC hospitals and 166 were GAC hospitals.

This report includes statewide analysis for all non-GAC hospitals with GAC hospitals incorporated for comparative purposes. The individual hospital data tables include data for all non-GAC hospitals that submitted FY19 data.

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Note: The numbers included in this report do not include the estimated financial impact of the COVID-19 pandemic.

## Report Highlights Pennsylvania Hospitals Fiscal Year 2019

- During FY19, the operating margin for rehabilitation hospitals was 6.64%, psychiatric hospitals was 2.19%, long-term acute care hospitals was 1.80%, and specialty hospitals was -0.28%.
- During FY19, the total margin for rehabilitation hospitals was 6.17%, psychiatric hospitals was 0.66%, long-term acute care hospitals was 1.92%, and specialty hospitals was 2.34%.
- As a group, the foregone dollar value of uncompensated care for non-GAC hospitals increased 11.25%, or \$1.7 million, from \$14.8 million during FY18 to \$16.5 million in FY19. Uncompensated care as a percent of net patient revenue in FY19 among the non-GAC hospitals ranged from 0.86% at rehabilitation hospitals to 1.68% at specialty hospitals.
- Non-GAC hospitals in Pennsylvania treated 6.06% of the patients that received inpatient care during FY19. GAC hospitals cared for 93.94% of the patients that received inpatient care.
- Non-GAC hospitals treated 5.94% of the statewide outpatient visits during FY19. The remaining 94.06% of the statewide outpatient visits were cared for at GAC hospitals.
- The average revenue per discharge during FY19 ranged from \$10,349 at specialty hospitals to \$50,719 at long-term acute care hospitals.

Facility Type	Number of Hospitals FY19	Operating Margin FY19	Total Margin FY19	3-year Avg Total Margin FY17-FY19	Percent of Uncompensated Care FY19
GAC	166	5.63%	6.67%	6.65%	1.72%
Rehabilitation	20	6.64%	6.17%	9.07%	0.86%
Psychiatric	23	2.19%	0.66%	-0.40%	0.88%
State Psychiatric	6	-	-	-	-
LTAC	17	1.80%	1.92%	0.18%	0.93%
Specialty	5	-0.28%	2.34%	8.33%	1.68%
Statewide	237				-

## HOSPITAL INCOME

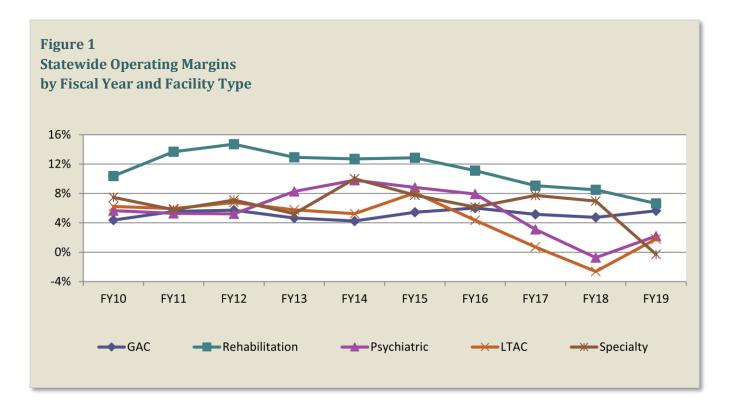
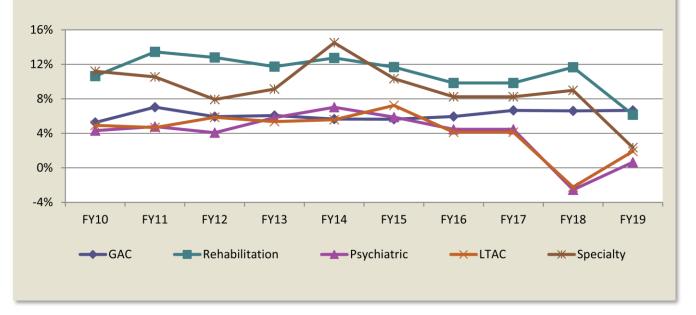
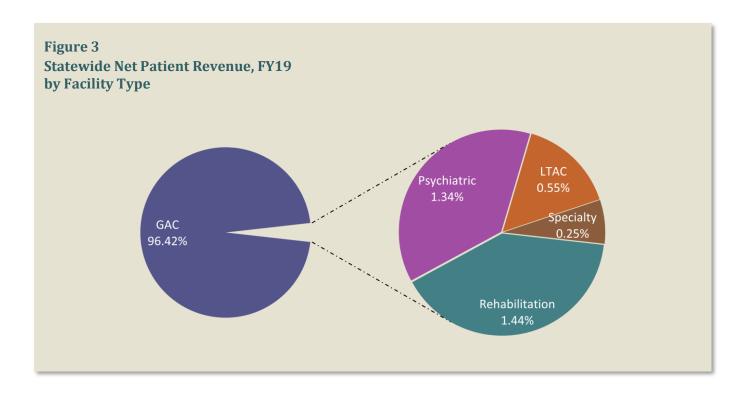


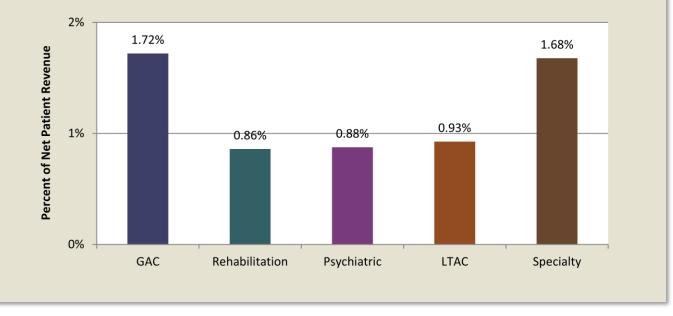
Figure 2 Statewide Total Margins by Fiscal Year and Facility Type



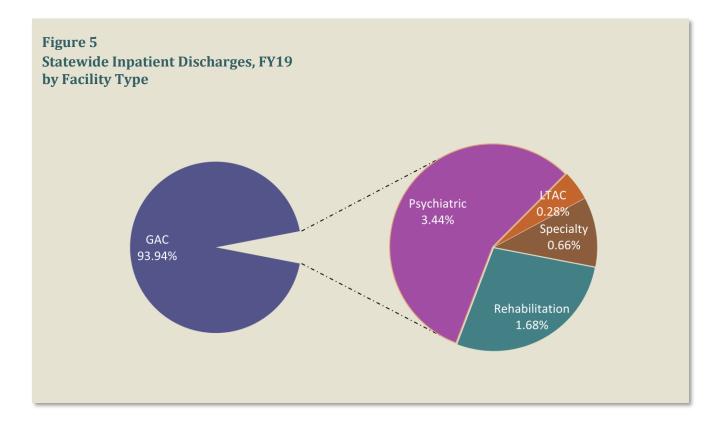
## HOSPITAL INCOME



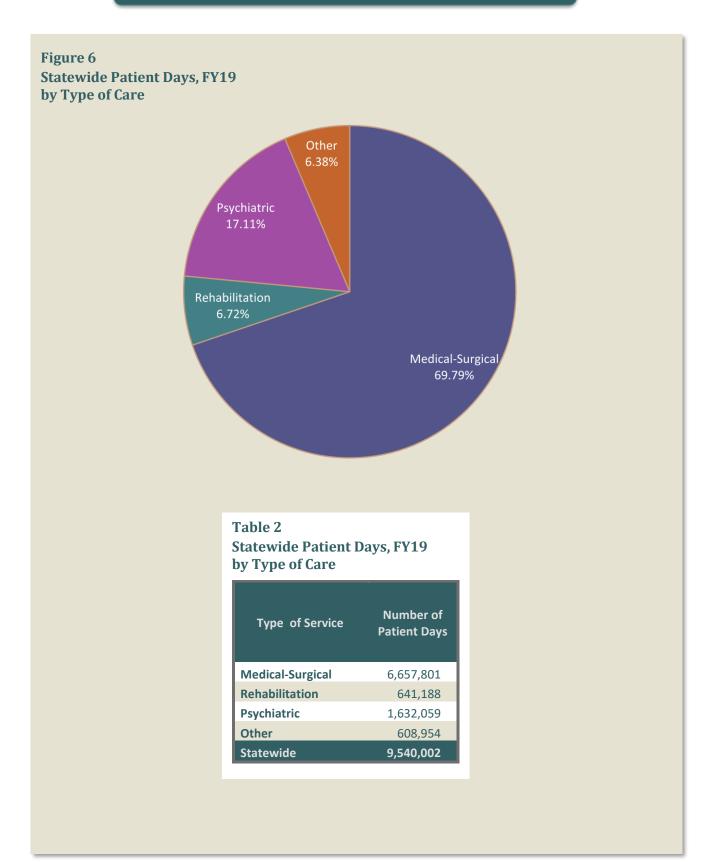
#### Figure 4 Statewide Percent of Uncompensated Care, FY19 by Facility Type



## STATEWIDE UTILIZATION



# STATEWIDE UTILIZATION



## HOSPITAL UTILIZATION

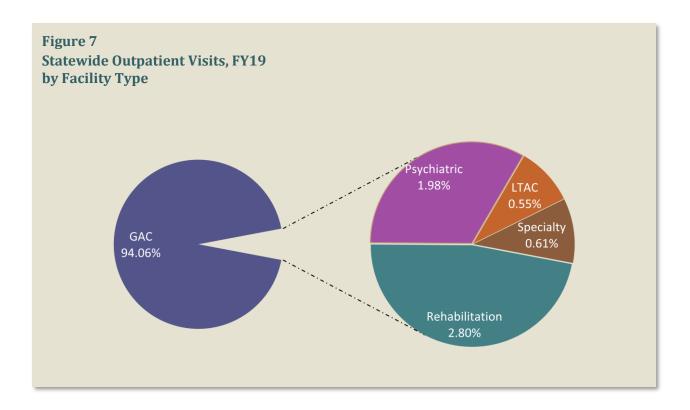
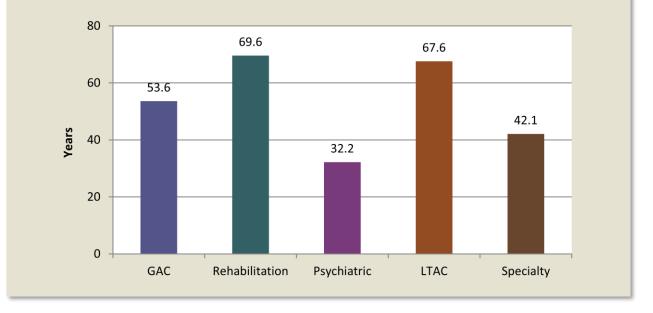
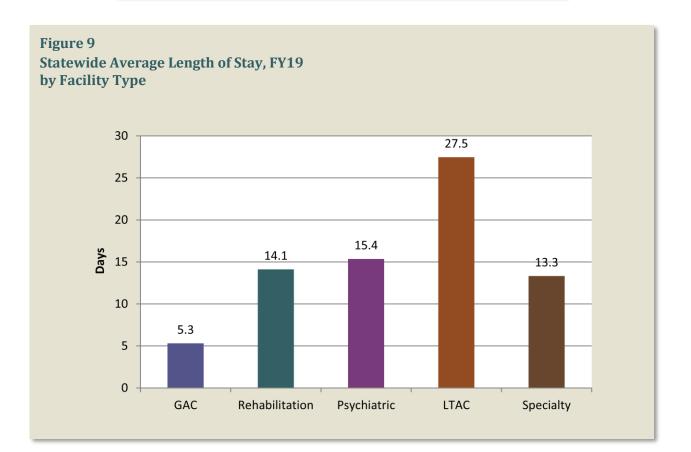


Figure 8 Statewide Average Inpatient Patient Age, FY19 by Facility Type



## HOSPITAL UTILIZATION



# Table 3Statewide Utilization and Net Inpatient Revenue, FY19by Facility Type

Facility Type	Staffed Beds	Patient Days	Inpatient Discharges	Net Inpatient Revenue (thousands)	Average Inpatient Revenue per Day	Average Inpatient Revenue per Discharge
GAC	34,142	8,038,666	1,514,940	\$25,312,429	\$3,149	\$16,709
Rehabilitation	1,780	383,242	27,144	\$597,260	\$1,558	\$22,003
Psychiatric	2,889	851,074	55,415	\$587,486	\$690	\$10,602
LTAC	629	125,247	4,560	\$231,278	\$1,847	\$50,719
Specialty	479	141,773	10,640	\$110,115	\$777	\$10,349
Statewide	39,919	9,540,002	1,612,699	\$26,838,567	\$2,813	\$16,642

## HOSPITAL UTILIZATION

#### Table 4

Statewide Outpatient Visits and Net Outpatient Revenue, FY19 by Facility Type

Facility Type	Visits	Net Outpatient Revenue (thousands)	Average Outpatient Revenue per Visit
GAC	40,634,564	\$22,373,734	\$551
Rehabilitation	1,210,757	\$115,602	\$95
Psychiatric	855,061	\$75,262	\$88
LTAC	238,660	\$39,344	\$165
Specialty	261,768	\$12,465	\$48
Statewide	43,200,810	\$22,616,407	\$524

#### **Hospital Data**

The tables on the following pages provide hospital-specific financial data for rehabilitation, psychiatric, state psychiatric, long-term acute care, and specialty hospitals that reported data for FY19. The hospitals are arranged by provider category.

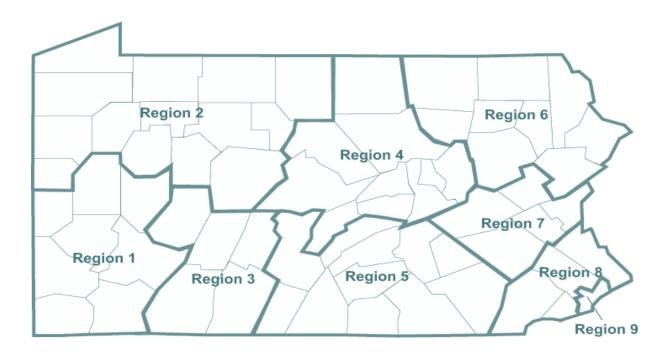
Operating and total margins for each hospital are reported. Each hospital's corresponding operating income, total income, and total operating revenue may be obtained on PHC4's website, www.phc4.org. (Note: Other operating revenue must be included with net patient revenue to calculate the operating income that is used to calculate operating margin.)

Statewide averages for each provider category are presented in the first row of each

table. The averages that are expressed as a percentage (e.g., "3-Year Average Change in NPR" and "Operating Margin") are calculated as if the entire region was a single reporting entity. For example, the regional average operating margins are calculated by adding operating income and operating revenue for all hospitals within the region. The regional total operating income is divided by the regional total operating revenue to yield a regional average operating margin.

In calculating the averages, estimated data was used for hospitals that reported less than a full year of data due to a change in the fiscal year.

No estimated data was used for the individual hospital data.



Rehabilitation	Ne		evenue (NI lions)	PR)	3-yr Avg Change	Tota	Operating (mill	Expenses ( ions)	TOE)	3-yr Avg Change
Region & Hospital	FY19	FY18	FY17	FY16	in NPR FY16-19	FY19	FY18	FY17	FY16	in TOE FY16-19
Statewide Average	\$36	\$35	\$35	\$36	-0.05%	\$35	\$35	\$34	\$34	0.83%
6 Allied Services <sup>5</sup>	\$30	\$38	\$36	\$38	-7.14%	\$37	\$39	\$39	\$40	-2.52%
8 Bryn Mawr Rehab	\$72	\$73	\$71	\$78	-2.68%	\$72	\$70	\$71	\$68	1.99%
3 Crichton Rehab 7, 8, 10, 11	\$7	\$7	\$9	\$10	-9.79%	\$7	\$7	\$8	\$8	-6.64%
3 Encompass Altoona 1, 10	\$38	\$37	\$38	\$37	0.56%	\$35	\$34	\$34	\$34	1.89%
2 Encompass Erie <sup>1, 10</sup>	\$20	\$21	\$19	\$19	2.39%	\$19	\$19	\$19	\$19	1.16%
1 Encompass Harmarville <sup>1, 10</sup>	\$24	\$26	\$30	\$31	-7.08%	\$23	\$24	\$27	\$27	-4.58%
5 Encompass Mechanicsburg <sup>1, 10</sup>	\$29	\$28	\$25	\$26	4.13%	\$25	\$24	\$22	\$20	7.36%
4 Encompass Nittany <sup>1, 10</sup>	\$23	\$24	\$25	\$24	-2.50%	\$21	\$20	\$21	\$20	0.58%
7 Encompass Reading <sup>1, 10</sup>	\$23	\$22	\$21	\$20	4.77%	\$20	\$18	\$17	\$17	5.23%
1 Encompass Sewickley 1, 10	\$22	\$21	\$19	\$18	8.35%	\$19	\$17	\$17	\$13	13.89%
5 Encompass York <sup>1, 10</sup>	\$29	\$30	\$34	\$33	-3.88%	\$23	\$24	\$26	\$26	-3.94%
4 Geisinger Encompass <sup>1, 10</sup>	\$18	\$19	\$18	\$18	-0.08%	\$19	\$19	\$18	\$18	2.43%
7 Good Shepherd Rehab	\$71	\$73	\$74	\$71	-0.15%	\$84	\$81	\$76	\$79	1.79%
5 Helen Simpson Rehab <sup>1, 10</sup>	\$23	\$22	\$20	\$16	13.84%	\$18	\$17	\$17	\$13	11.82%
6 John Heinz Rehab <sup>5</sup>	\$24	\$29	\$33	\$35	-10.35%	\$32	\$34	\$36	\$18	-5.67%
5 Lancaster Rehab <sup>1, 10</sup>	\$28	\$26	\$27	\$27	1.22%	\$20	\$19	\$19	\$19	1.94%
9 Magee Rehab	\$59	\$60	\$59	\$60	-0.08%	\$69	\$66	\$65	\$65	2.33%
9 Moss Rehab <sup>7</sup>	\$110	\$108	\$109	\$114	-1.14%	\$103	\$100	\$95	\$96	2.30%
5 Penn State Health Rehab <sup>1, 5, 10</sup>	\$37	\$35	\$31	\$32	4.64%	\$35	\$32	\$31	\$31	4.58%
8 St Mary Rehab <sup>1, 10</sup>	\$27	\$26	\$24	\$23	4.71%	\$18	\$18	\$17	\$16	3.51%

Rehabilitation Hospital	Operating Margin FY19	Total Margin FY19	3-yr Avg Total Margin FY17-FY19 Percent of Uncompensated Care FY19		Medicare Share of NPR FY19	Medical Assistance Share of NPR FY19
Statewide Average	6.64%	6.17%	9.07%	0.86%	62.19%	8.15%
Allied Services <sup>5</sup>	-13.22%	-22.12%	-1.04%	0.77%	72.34%	3.32%
Bryn Mawr Rehab	3.86%	8.52%	10.06%	0.33%	44.34%	2.29%
Crichton Rehab <sup>7, 8, 10, 11</sup>	6.03%	6.03%	6.67%	0.00%	77.09%	6.63%
Encompass Altoona 1, 10	10.08%	10.23%	10.01%	0.78%	84.43%	3.15%
Encompass Erie <sup>1, 10</sup>	10.70%	8.82%	7.55%	2.75%	82.12%	6.75%
Encompass Harmarville <sup>1, 10</sup>	12.27%	10.61%	10.43%	1.23%	78.90%	3.39%
Encompass Mechanicsburg <sup>1, 10</sup>	16.40%	13.54%	12.19%	0.99%	82.94%	3.01%
Encompass Nittany <sup>1, 10</sup>	13.90%	12.00%	11.94%	1.15%	87.18%	2.58%
Encompass Reading <sup>1, 10</sup>	16.72%	14.66%	13.88%	1.04%	91.04%	2.63%
Encompass Sewickley 1, 10	16.25%	16.65%	19.16%	0.93%	84.47%	1.10%
Encompass York <sup>1, 10</sup>	23.28%	19.14%	16.83%	0.95%	86.21%	2.72%
Geisinger Encompass <sup>1, 10</sup>	17.02%	17.02%	19.41%	1.01%	72.22%	3.36%
Good Shepherd Rehab	-10.83%	-10.83%	-3.11%	1.30%	44.30%	13.26%
Helen Simpson Rehab <sup>1, 10</sup>	22.44%	22.44%	20.71%	0.00%	81.94%	5.50%
John Heinz Rehab <sup>5</sup>	-22.90%	-38.33%	-12.52%	0.74%	63.35%	3.87%
Lancaster Rehab <sup>1, 10</sup>	28.42%	28.42%	29.15%	0.86%	81.61%	1.83%
Magee Rehab	-7.95%	-7.38%	8.46%	1.64%	26.41%	15.99%
Moss Rehab <sup>7</sup>	8.49%	9.50%	10.99%	0.42%	42.26%	20.86%
Penn State Health Rehab <sup>1, 5, 10</sup>	4.87%	4.87%	4.79%	0.00%	62.04%	8.22%
St Mary Rehab <sup>1, 10</sup>	33.77%	33.77%	32.47%	0.46%	81.93%	1.89%

Psychiatric	N		Revenue (N lions)	PR)	3-yr Avg Change	Tota		Expenses ( ions)	TOE)	3-yr Avg Change
Region & Hospital	FY19	FY18	FY17	FY16	in NPR FY16-19	FY19	FY18	FY17	FY16	in TOE FY16-19
Statewide Average	\$29	\$28	\$27	\$27	2.14%	\$29	\$29	\$27	\$25	4.51%
9 Belmont Behavioral <sup>1, 5, 10</sup>	\$59	\$57	\$49	\$46	9.65%	\$62	\$63	\$53	\$52	5.88%
8 Brooke Glen Behavioral <sup>1, 10</sup>	\$35	\$35	\$34	\$32	2.56%	\$32	\$31	\$30	\$29	2.64%
2 Clarion Psych <sup>1, 10</sup>	\$24	\$21	\$20	\$20	6.23%	\$19	\$16	\$14	\$14	12.03%
8 Devereux Behavioral Hlth <sup>7</sup>	\$9	\$10	\$9	\$8	4.15%	\$10	\$10	\$9	\$9	3.77%
9 Fairmount Behavioral <sup>1, 5, 10</sup>	\$46	\$45	\$46	\$46	-0.34%	\$43	\$44	\$44	\$42	0.77%
6 First Wyoming Valley <sup>1, 10</sup>	\$25	\$24	\$26	\$26	-1.13%	\$24	\$25	\$26	\$25	-0.83%
8 Foundations Behavioral <sup>1, 5, 10</sup>	\$36	\$34	\$32	\$41	-4.50%	\$29	\$30	\$28	\$34	-4.19%
9 Friends <sup>1, 5, 10</sup>	\$51	\$51	\$41	\$47	2.85%	\$48	\$49	\$46	\$42	4.82%
9 Girard <sup>5</sup>	\$38	\$37	NR	NA	NA	\$32	\$40	NR	NA	NA
7 Haven Behavioral Eastern <sup>1, 10</sup>	\$23	\$20	\$19	\$19	8.22%	\$19	\$16	\$15	\$14	11.71%
9 Haven Behavioral Phil <sup>1, 10</sup>	\$10	\$11	\$11	\$10	1.80%	\$9	\$9	\$10	\$9	1.86%
8 Horsham Clinic <sup>1, 10</sup>	\$50	\$50	\$49	\$47	1.76%	\$50	\$49	\$48	\$45	3.44%
7 KidsPeace <sup>1</sup>	\$26	\$26	\$26	\$28	-1.99%	\$29	\$28	\$27	\$27	2.63%
9 Kirkbride Center <sup>1, 2, 5, 10, 11</sup>	\$16	\$25	\$25	\$22	-9.35%	\$16	\$24	\$23	\$17	-2.64%
5 Lancaster Behavioral <sup>1,10</sup>	\$18	\$2	NA	NA	NA	\$23	\$7	NA	NA	NA
4 Meadows Psych Center <sup>1, 10</sup>	\$26	\$24	\$26	\$23	3.41%	\$21	\$19	\$19	\$18	5.56%
8 Montgomery Cty ES <sup>5</sup>	\$16	\$15	\$13	\$16	0.19%	\$16	\$16	\$15	\$17	-1.47%
5 PA Psych Inst	\$26	\$25	\$24	\$22	5.89%	\$39	\$38	\$33	\$31	9.23%
5 Philhaven	\$59	\$59	\$60	\$61	-1.39%	\$89	\$87	\$75	\$64	12.67%
5 Roxbury Treatment <sup>1, 5, 10</sup>	\$19	\$18	\$18	\$19	0.78%	\$13	\$13	\$14	\$13	0.01%
1 Southwood Psych <sup>1, 5, 10</sup>	\$31	\$28	\$25	\$23	11.84%	\$24	\$22	\$20	\$19	7.89%
8 St John Vianney <sup>6</sup>	\$11	\$10	\$9	\$10	2.14%	\$10	\$9	\$9	\$9	3.26%

Psychiatric <sub>Hospital</sub>	Operating Margin FY19	Total Margin FY19	3-yr Avg Percent of Total Uncompensated Margin Care FY17-FY19 FY19		Medicare Share of NPR FY19	Medical Assistance Share of NPR FY19
Statewide Average	2.19%	0.66%	-0.40%	0.88%	15.82%	51.81%
Belmont Behavioral <sup>1, 5, 10</sup>	3.35%	4.52%	1.08%	0.62%	14.71%	62.84%
Brooke Glen Behavioral <sup>1, 10</sup>	9.50%	6.77%	6.70%	0.72%	20.88%	44.69%
Clarion Psych 1, 10	22.15%	15.76%	17.24%	0.57%	14.95%	56.98%
Devereux Behavioral Hlth 7	0.83%	0.83%	0.49%	4.38%	0.00%	69.56%
Fairmount Behavioral <sup>1, 5, 10</sup>	6.28%	4.47%	3.93%	0.86%	14.66%	67.06%
First Wyoming Valley 1, 10	4.78%	4.78%	1.87%	0.95%	13.75%	63.37%
Foundations Behavioral <sup>1, 5, 10</sup>	18.15%	13.02%	10.03%	0.05%	0.00%	56.18%
Friends <sup>1, 5, 10</sup>	8.06%	5.73%	1.62%	0.84%	34.46%	48.73%
Girard <sup>5</sup>	18.02%	19.65%	NR	0.00%	0.00%	0.00%
Haven Behavioral Eastern <sup>1, 10</sup>	18.73%	18.73%	19.52%	1.40%	39.24%	47.68%
Haven Behavioral Phil <sup>1, 10</sup>	11.62%	11.62%	12.09%	1.11%	85.08%	8.25%
Horsham Clinic <sup>1, 10</sup>	2.64%	-3.66%	-1.98%	0.77%	20.97%	47.12%
KidsPeace <sup>1</sup>	-10.74%	-4.92%	-5.18%	0.68%	0.00%	67.21%
Kirkbride Center <sup>1, 2, 5, 10, 11</sup>	1.01%	-3.35%	1.71%	0.57%	0.90%	98.79%
Lancaster Behavioral <sup>1, 10</sup>	-32.07%	-32.07%	NA	2.48%	25.96%	33.91%
Meadows Psych Center <sup>1, 10</sup>	21.83%	15.54%	15.97%	1.30%	19.75%	51.82%
Montgomery Cty ES <sup>5</sup>	-2.06%	1.38%	-2.41%	4.35%	24.37%	47.21%
PA Psych Inst	-33.76%	-33.73%	-31.98%	3.40%	22.18%	44.40%
Philhaven	-43.45%	-42.96%	-33.98%	0.46%	9.29%	55.20%
Roxbury Treatment <sup>1, 5, 10</sup>	30.71%	21.86%	18.01%	0.63%	14.08%	56.76%
Southwood Psych <sup>1, 5, 10</sup>	23.65%	21.43%	19.06%	0.32%	0.00%	76.14%
St John Vianney <sup>6</sup>	9.20%	11.19%	11.74%	0.35%	0.00%	0.00%

State Psychiatric	Net Patient Revenue (NPR) (millions)			3-yr Avg Total Operating Expenses (TOE) Change (millions)				TOE)	3-yr Avg Change	
Hospital	FY19	FY18	FY17	FY16	in NPR FY16-19	FY19	FY18	FY17	FY16	in TOE FY16-19
Statewide Average	\$12	<b>\$13</b>	\$12	<b>\$12</b>	-0.15%	\$70	\$67	\$65	<b>\$63</b>	3.98%
6 Clark Summit State	\$16	\$17	\$17	\$16	0.06%	\$55	\$56	\$56	\$54	0.27%
4 Danville State	\$12	\$11	\$10	\$12	0.42%	\$50	\$47	\$47	\$46	2.43%
8 Norristown State	\$7	\$6	\$6	\$6	6.64%	\$104	\$91	\$84	\$81	9.72%
1 Torrance State	\$10	\$10	\$11	\$12	-5.98%	\$84	\$79	\$78	\$76	3.38%
2 Warren State	\$11	\$14	\$12	\$12	-1.65%	\$51	\$50	\$49	\$49	1.36%
7 Wernersville State	\$18	\$18	\$18	\$17	1.96%	\$78	\$76	\$72	\$70	3.79%

State Psychiatric Hospital	Percent of Expenses Not Covered by NPR FY19	Medicare Share of NPR FY19	Medical Assistance Share of NPR FY19
Statewide Average	82.12%	20.66%	70.36%
Clark Summit State	70.20%	16.98%	75.49%
Danville State	75.66%	22.25%	64.58%
Norristown State	92.93%	7.76%	83.67%
Torrance State	88.39%	21.32%	66.14%
Warren State	77.40%	25.66%	66.90%
Wernersville State	76.47%	24.45%	68.83%

Long-Term Acute Care	Ne		evenue (NF ions)	PR)	3-yr Avg Change	Change (millions)				3-yr Avg Change
Region & Hospital	FY19	FY18	FY17	FY16	in NPR FY16-19	FY19	FY18	FY17	FY16	in TOE FY16-19
Statewide Average	\$16	\$14	\$16	\$16	-0.95%	\$16	\$15	\$16	\$16	-0.13%
1 Curahealth Heritage Vlly <sup>1, 10</sup>	\$7	\$6	\$8	\$10	-9.75%	\$7	\$6	\$6	\$10	-8.02%
1 Curahealth Pittsburgh <sup>1, 10</sup>	\$8	\$8	\$9	\$15	-15.98%	\$8	\$9	\$13	\$15	-15.12%
7 Good Shepherd Bethlehem	\$16	\$16	\$15	\$16	0.92%	\$18	\$16	\$15	\$15	5.44%
9 Good Shepherd Penn Phila	\$51	\$54	\$50	\$52	-0.83%	\$57	\$58	\$52	\$48	6.42%
9 Kindred Philadelphia <sup>1, 8, 10</sup>	\$40	\$13	\$14	\$15	54.16%	\$39	\$16	\$18	\$18	39.94%
1 LifeCare Pgh Alle-Kiski <sup>1, 8, 10, 11</sup>	\$1	\$14	\$16	\$14	-29.86%	\$2	\$22	\$18	\$20	-29.70%
5 Select Camp Hill <sup>1, 10</sup>	\$16	\$16	\$16	\$16	-0.45%	\$12	\$13	\$12	\$12	0.95%
4 Select Danville <sup>1, 10</sup>	\$13	\$14	\$15	\$13	-1.12%	\$13	\$14	\$14	\$13	0.41%
2 Select Erie <sup>1, 10</sup>	\$15	\$14	\$17	\$15	0.79%	\$16	\$15	\$16	\$15	1.71%
5 Select Harrisburg <sup>1, 9, 10</sup>	\$19	\$19	\$16	\$17	2.39%	\$13	\$13	\$13	\$14	-0.67%
3 Select Johnstown <sup>1, 10</sup>	\$15	\$15	\$17	\$16	-1.28%	\$14	\$13	\$14	\$14	-0.43%
1 Select Laurel <sup>1, 10</sup>	\$12	\$13	\$15	\$15	-7.02%	\$11	\$12	\$13	\$12	-3.42%
1 Select McKeesport <sup>1, 10</sup>	\$11	\$10	\$12	\$13	-5.91%	\$11	\$10	\$11	\$10	1.93%
1 Select UPMC <sup>1, 8, 10</sup>	\$16	\$14	\$14	\$16	0.41%	\$15	\$14	\$14	\$14	2.68%
5 Select York <sup>1, 10, 11</sup>	\$11	\$12	\$11	\$11	2.64%	\$10	\$10	\$9	\$9	6.19%

Long-Term Acute Care Hospital	Operating Margin FY19	Total Margin FY19	3-yr Avg Total Margin FY17-FY19	Percent of Uncompensated Care FY19	Medicare Share of NPR FY19	Medical Assistance Share of NPR FY19
Statewide Average	1.80%	1.92%	0.18%	0.93%	70.94%	1.89%
Curahealth Heritage VIIy <sup>1, 10</sup>	-1.67%	-1.67%	9.68%	0.60%	91.44%	-0.07%
Curahealth Pittsburgh <sup>1, 10</sup>	-3.11%	-3.11%	-17.12%	0.87%	82.93%	-0.13%
Good Shepherd Bethlehem	-8.34%	-8.34%	-3.96%	0.14%	70.59%	0.52%
Good Shepherd Penn Phila	-11.36%	-11.36%	-6.51%	1.91%	39.46%	2.84%
Kindred Philadelphia <sup>1, 8, 10</sup>	1.26%	1.46%	-5.76%	0.05%	83.43%	5.36%
LifeCare Pgh Alle-Kiski <sup>1, 8, 10, 11</sup>	-50.72%	-44.73%	-32.07%	7.09%	67.95%	0.00%
Select Camp Hill <sup>1, 10</sup>	22.53%	22.91%	21.58%	0.05%	73.99%	0.00%
Select Danville 1, 10	0.15%	1.42%	2.53%	0.07%	78.92%	1.91%
Select Erie <sup>1, 10</sup>	-1.52%	-1.47%	0.09%	0.00%	84.92%	3.46%
Select Harrisburg <sup>1, 9, 10</sup>	28.33%	28.33%	27.00%	0.01%	75.84%	0.00%
Select Johnstown 1, 10	9.71%	10.00%	11.06%	0.00%	88.25%	0.00%
Select Laurel <sup>1, 10</sup>	6.98%	8.10%	9.16%	0.00%	83.74%	2.61%
Select McKeesport 1, 10	1.22%	1.96%	3.16%	0.00%	86.70%	0.00%
Select UPMC <sup>1, 8, 10</sup>	7.52%	4.79%	1.57%	1.78%	70.43%	0.00%
Select York <sup>1, 10, 11</sup>	11.65%	11.68%	16.03%	0.00%	65.66%	0.00%

Specialty	Net Patient Revenue (NPR) (millions)				3-yr Avg Change	Total Operating Expenses (TOE) (millions)				3-yr Avg Change
Region & Hospital	FY19	FY18	FY17	FY16	in NPR FY16-19	FY19	FY18	FY17	FY16	in TOE FY16-19
Statewide Average	\$25	\$35	\$34	\$32	-8.16%	\$27	\$35	\$33	\$32	-5.65%
1 Children's Home Pgh	\$10	\$11	\$10	\$10	3.45%	\$16	\$16	\$14	\$15	3.43%
8 Eagleville <sup>5</sup>	\$38	\$38	\$37	\$36	1.82%	\$46	\$40	\$37	\$36	9.14%
9 Kensington <sup>5</sup>	\$7	\$5	\$8	\$8	-0.57%	\$8	\$9	\$8	\$8	1.71%

Specialty Hospital	Operating Margin FY19	Total Margin FY19	3-yr Avg Total Margin FY17-FY19	Percent of Uncompensated Care FY19	Medicare Share of NPR FY19	Medical Assistance Share of NPR FY19	
Statewide Average	-0.28%	2.34%	8.33%	1.68%	11.97%	78.92%	
Children's Home Pgh	-13.72%	-1.93%	0.85%	3.86%	0.00%	73.31%	
Eagleville <sup>5</sup>	-16.71%	-11.65%	4.41%	0.93%	19.41%	73.73%	
Kensington <sup>5</sup>	3.55%	3.55%	-0.32%	4.26%	3.46%	94.53%	

## **EXPLANATION OF TERMS & MEASURES**

**3-year Average Change in Net Patient Revenue (NPR) or Total Operating Expenses (TOE):** The average annual change in the hospital's NPR or TOE that occurred from the end of FY16 through FY19.

 $(((NPR_{19} - NPR_{16}) / NPR_{16}) / 3)$  or  $(((TOE_{19} - TOE_{16}) / TOE_{16}) / 3)$ 

**3-year Average Total Margin:** The average total margin realized by the hospital during FY17 through FY19. ( $\Sigma$  revenue over expenses 19, 18, 17 /  $\Sigma$  total revenue 19, 18, 17)

**Discharge:** The total number of patients released from the hospital during the fiscal year.

**Long-Term Acute Care:** An acute care hospital licensed by the Pennsylvania Department of Health that provides medical services for patients who require extended lengths of acute care inpatient stay.

**Net Patient Revenue (NPR):** Net patient revenue (net of bad debt) reflects revenue for patient care and does not include revenue from other operations such as cafeteria, parking, rent, research and educational activities. Revenue from those operations is included in total operating revenue. NPR may include retroactive adjustments from third-party payers for care provided during a previous fiscal year.

**Operating Income:** The amount by which total operating revenue exceeds total operating expenses.

(total operating revenue - total operating expenses)

**Operating Margin:** The ratio of operating income to total operating revenue. This measure places operating income in perspective with the volume of patient services realized by the hospital.

(operating income / total operating revenue)

**Outpatient Visits:** The number of visits to the individual outpatient department of the hospital during the fiscal year.

**Patient Day:** Each day a patient stays in an inpatient hospital during the fiscal year.

Percent of Uncompensated Care: This is the ratio of uncompensated care (charity care and bad debt) to the total care provided by the hospital. Charity care is the care a hospital provides without charge because the patient is unable to compensate the hospital through third-party coverage or the patient's own resources. Bad debt represents the foregone revenue for care in which the hospital initially anticipated payment, extended credit to the patient, but later was determined to be uncollectable. This rate can be used to express uncompensated care as a percent of total charges or as an estimate of the percent of total net patient revenue.

(charity care charges + bad debt charges) / total charges

**Psychiatric Hospital:** A licensed institution issued a certificate by the Pennsylvania Department of Human Services to operate as a hospital that provides short-term acute psychiatric services on an inpatient basis. Psychiatric hospitals may also offer long-term residential and outpatient programs. Acute psychiatric care is rendered in response to severe psychiatric conditions requiring intensive or extensive intervention to bring the patient's symptoms under control.

**Rehabilitation Hospital:** An inpatient facility licensed by the Pennsylvania Department of Health, which is operated for the primary purpose of assisting in the physical rehabilitation of persons through an integrated program of medical and other services. Rehabilitation hospitals may also offer outpatient services.

**Staffed Beds:** The number of beds at the hospital that are set up and staffed at the end of the fiscal year.

**Specialty Hospital:** A facility licensed by the Pennsylvania Department of Health that provides specific types of inpatient and outpatient settings of care, such as drug and alcohol.

**Total Margin:** The ratio of total income to total revenue. This measure puts income from all sources in perspective with all revenues received by a hospital.

(revenue over expenses / total revenue)

Total Net Income (Revenue over Expenses): Total net income reflects the sum of operating income and nonoperating income. Total net income may also include an extraordinary item.

**Total Operating Expenses (TOE):** All costs associated with operating the entire facility such as salaries, professional fees, supplies, depreciation, interest, and insurance.

Total Operating Revenue (TOR): All revenues allocated by the hospital to meet operating expenses. It includes revenue sources such as net patient revenue, investment income, contributions, and revenue from other operations (e.g., cafeteria, parking, rent, research and educational activities).

**Total Revenue:** Operating revenue plus non-operating income. The non-operating income component typically includes unrestricted contributions, investment income, and net investment gains and losses on marketable securities.

## FOOTNOTES

#### Footnotes

- 1. The end of the fiscal year is not June 30. The data reflects the fiscal year that ended prior to June 30.
- 2. FY19 data is less than 12 months; therefore, a three-year comparison is not appropriate for some of the measures.
- 3. Prior year(s) reflect less than 12 months of data; therefore, a three-year comparison is not appropriate for some of the measures.
- 4. This is the first reporting year for this facility. Expenses are often higher than operating revenue during the start-up period.
- 5. The hospital has specialty units such as psychiatric, rehab, long-term care, skilled nursing, etc., which are included in the data presented for the facility.
- 6. Extraordinary item is included in the calculation of total margin.
- 7. Balance sheet ratios are for the parent organization.
- 8. Acquired or merged with another licensed hospital during the FY19 reporting period.
- 9. Acquired or merged with another licensed hospital during the FY18 or FY17 reporting periods.
- 10. For-profit facility: total margin includes pro rata share of the parent corporation's federal income taxes.
- 11. Facility is referred to by a different name, or it closed after the FY19 reporting period.
- 12. Facility failed to satisfy the financial filing requirements.
- 13. One or more of the required financial submissions was filed late.
- 14. Facility submitted incomplete or inaccurate data.
- NA Not applicable.
- NR Information necessary to report or calculate this measure was not reported by the hospital.

No Submission: The following hospitals did not submit data to PHC4.

- Divine Providence Hospital/Williamsport (1/2019 merged with Williamsport Regional MC)
- Kindred Hospital/South Philadelphia (closed 7/2019)
- LifeCare Behavioral Health Hospital of Pittsburgh, LLC
- PAM Specialty Hospital of Wilkes-Barre
- Valley Forge Medical Center & Hospital

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#### For More Information

The information contained in this report and other PHC4 publications is available online at <u>www.phc4.org</u>. Additional financial, hospitalization and ambulatory procedure health care data is available for purchase. For more information, contact PHC4's Special Requests at <u>specialrequests@phc4.org</u> or 717-232-6787.