

MAY 2019

Financial Analysis 2018

General Acute Care Hospitals

An Annual Report on the Financial Health
of Pennsylvania Hospitals



Volume One

Pennsylvania Health Care Cost Containment Council

About PHC4

The Pennsylvania Health Care Cost Containment Council (PHC4) is an independent state agency charged with collecting, analyzing, and reporting information that can be used to improve the quality and restrain the cost of health care in the state. It was created in the mid-1980s when Pennsylvania businesses and labor unions, in collaboration with other key stakeholders, joined forces to enact market-oriented health care reforms. As a result of their efforts, the General Assembly passed legislation (Act 89 of 1986) creating PHC4.

PHC4's primary goal is to empower purchasers of health care benefits, such as businesses and labor unions, as well as other stakeholders, with information they can use to improve quality and restrain costs. More than 840 thousand public reports on patient treatment results are downloaded from the PHC4 website each year. Additionally, nearly 100 organizations and individuals annually utilize PHC4's special requests process to access and use data. Today, PHC4 is a recognized national leader in public health care reporting.

PHC4 is governed by a 25-member board of directors representing business, labor, consumers, health care providers, insurers, and state government.

FINANCIAL ANALYSIS

A high-quality, cost-effective health care delivery system requires financially healthy hospitals and health systems. Since fiscal year 1989, the Pennsylvania Health Care Cost Containment Council (PHC4) has produced a series of financial reports measuring the financial condition and utilization of the Commonwealth’s hospitals and health systems.

Volume One presents a financial profile of Pennsylvania’s general acute care (GAC) hospitals. *Volume Two* provides financial information about ambulatory surgery centers, and *Volume Three* addresses non-GAC (rehabilitation, long-term acute care, psychiatric and specialty) hospitals.

The GAC hospital data included in *Volume One* is, for most GAC hospitals, on a fiscal year 2018 (FY18) basis. FY18 began on July 1, 2017 and ended on June 30, 2018. A small number of facilities operate on a December 31 or September 30 fiscal year end.

Information contained in this report was derived from annual hospital financial statements, supplemented with additional data supplied by each hospital. Every reasonable effort has been made to ensure the accuracy of the information contained herein. Each facility had the opportunity to review its data and to make corrections. The responsibility for data accuracy lies with each hospital.

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REPORT HIGHLIGHTS

Report Highlights

Pennsylvania General Acute Care Hospitals Fiscal Year 2018

- **Net Patient Revenue:** The revenue hospitals received for patient care increased 3.9% during FY18. Statewide net patient revenue was \$45.3 billion during FY18, making up 94% of statewide hospital total operating revenue.
- **Patient Accounts Receivable:** On a statewide basis, the amount of time the average bill remained in accounts receivable increased from 45 days in FY17 to 46 days in FY18.
- **Operating Margin:** Statewide operating income decreased from \$2.4 billion in FY17 to \$2.3 billion in FY18. As a result, the statewide average operating margin decreased from 5.15% in FY17 to 4.76% in FY18. Total operating revenue increased to \$48.0 billion and operating expenses increased to \$45.7 billion in FY18.
- **Total Margin:** The statewide total margin realized by the hospitals decreased slightly by 0.05 percentage points, from 6.67% in FY17 to 6.62% in FY18.
- **Uncompensated Care:** The statewide percentage of uncompensated care to net patient revenue has been steadily decreasing each year since FY13. The percent of uncompensated care to net patient revenue decreased from 1.76% in FY17 to 1.66% in FY18. The foregone dollar value for statewide uncompensated care has fallen from \$766 million in FY17 to \$750 million in FY18.

PHC4 Region	Operating Margin FY18	Total Margin FY18	3-year Avg Total Margin FY16-FY18	Percent of Uncompensated Care FY18	Medicare Share of Net Patient Revenue FY18	Medical Assistance Share of Net Patient Revenue FY18
Region 1	4.62%	5.40%	5.38%	1.65%	38.99%	13.71%
Region 2	3.30%	4.00%	2.62%	1.87%	47.00%	13.22%
Region 3	2.88%	3.94%	4.53%	1.49%	47.08%	12.07%
Region 4	10.56%	10.76%	10.70%	1.47%	33.41%	8.56%
Region 5	7.03%	8.53%	9.37%	2.38%	32.87%	9.28%
Region 6	6.17%	8.65%	6.86%	1.81%	39.45%	11.11%
Region 7	8.65%	9.15%	7.45%	1.31%	34.89%	8.55%
Region 8	2.16%	5.21%	5.31%	1.58%	40.34%	9.96%
Region 9	2.35%	5.69%	5.44%	1.40%	26.58%	22.28%
Statewide	4.76%	6.62%	6.43%	1.66%	34.89%	13.88%

HOSPITAL INCOME

Pennsylvania GAC Hospitals

The Commonwealth of Pennsylvania licenses general acute care (GAC) hospitals, including specialty acute care hospitals, to offer medical and/or surgical services to the public. A GAC hospital provides care to patients who require hospitalization for more than 24 hours, and may offer emergency care. Many GAC hospitals operate subunits, such as skilled nursing, psychiatric, rehabilitation, and long-term acute care, which are included in the information presented in this report. Ancillary operations, such as physician practice groups, were excluded whenever possible.

There were 168 licensed GAC hospitals in Pennsylvania that operated during at least some portion of fiscal year 2018 (FY18). There were 169 GAC hospitals operating during the prior year. One hospital merged into another hospital between reporting periods, Palmerton Hospital in Carbon County merged into Blue Mountain Hospital.

This report includes statewide and regional analysis based on data for all GAC hospitals. The individual hospital data tables include data for all 168 GAC hospitals that operated during FY18.

Hospital Income

Hospitals need positive income levels (total margin) to operate effectively. Those that have a negative total margin, or deficit, are not receiving sufficient revenue to pay all of their expenses.

Hospitals operating at a deficit must find other sources of revenue, such as debt restructuring, charitable donations, or endowments, etc., or review spending patterns to find ways to save on costs.

Hospitals need to receive sufficient income to be able to improve their facilities and equipment.

Such improvements are necessary to replace worn out or obsolete equipment and buildings, keep pace with changes in medical technology, and meet a community's changing health care needs.

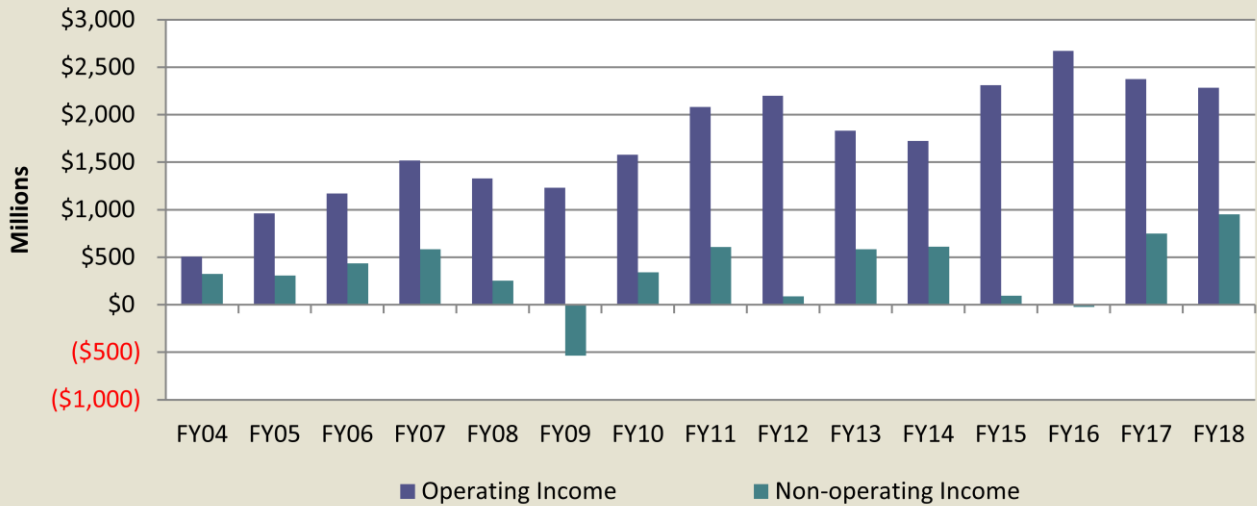
In addition to using their own funds, hospitals finance improvements to facilities and equipment by issuing bonds or entering into other debt financing. Financial institutions and potential bondholders, however, must believe that a hospital is capable of repaying its debt. Hospitals projected to have low or negative income may encounter difficulty borrowing money.

The level of income needed to keep a hospital financially healthy will be different for each hospital or health system. The precise amount of income a hospital needs depends on several factors, including, but not limited to: the condition of its plant and equipment, the amount of debt, assets available for capital improvements, the mix of care provided by the hospital, the level of payment risk, and the current and future needs of the market a hospital serves.

For example, a hospital that has experienced low or negative income levels for a number of years may need to realize an above-average income level if it is to make overdue capital improvements, reduce outstanding debt, and replenish capital reserves. Alternatively, a hospital with a history of continuous moderate income levels in all likelihood can maintain operations with a lower income level if it has kept pace with needed improvements and has not depleted its capital reserves or acquired debt in order to meet expenses.

HOSPITAL INCOME

Figure 1
Statewide Operating and Non-Operating Income



Operating Margin & Total Margin

Hospital income is usually expressed as either operating margin or total margin.

Operating margin reflects the percent of operating revenue remaining after all operating expenses are paid (operating income). A hospital's operations include patient care and other related functions, such as medical education, cafeteria services, community health education and screening programs, and parking services. A positive operating margin indicates that operating revenues exceed operating expenses. Alternatively, a negative operating margin indicates that revenues are not covering costs. To cover operating expenses, hospitals with a negative operating margin, for instance, may use funds that were reserved to replace obsolete or worn out facilities and equipment.

Total margin reflects the percent of net income, which is both operating income and income from all

other sources (non-operating income). Examples of non-operating income include investment gains, trust income and contributions. However, some hospitals may include all or part of investment and trust income in operating revenue, specifically when the funds have been designated to support specific operations of a hospital.

Total margin reveals the composite financial health of a facility during the year. If total margin is negative, the hospital is losing money after all sources of revenue and income have been considered.

Endowments enable some hospitals with negative operating margins to continue operations to provide care. For endowed hospitals, a negative operating margin may not be critical, provided the facility realizes a healthy positive total margin.

Hospitals without endowments or other non-operating income sources may have very similar operating and total margins. In such cases, a low or

HOSPITAL INCOME

negative operating and/or total margin may indicate the hospital is under financial stress.

Statewide Margins

Statewide operating income for GAC hospitals decreased from \$2.4 billion in FY17 to \$2.3 billion in FY18 (Figure 1). As a result, the statewide average operating margin decreased from 5.15% in FY17 to 4.76% in FY18 (Figure 2).

Statewide operating income decreased because the increase in operating expenses outpaced the increase in operating revenue. Collectively, GAC hospitals posted a \$1.8 billion (4.0%) increase in operating revenue, while operating expenses increased \$1.9 billion (4.4%). Total operating revenue increased to \$48.0 billion and operating expenses increased to \$45.7 billion in FY18.

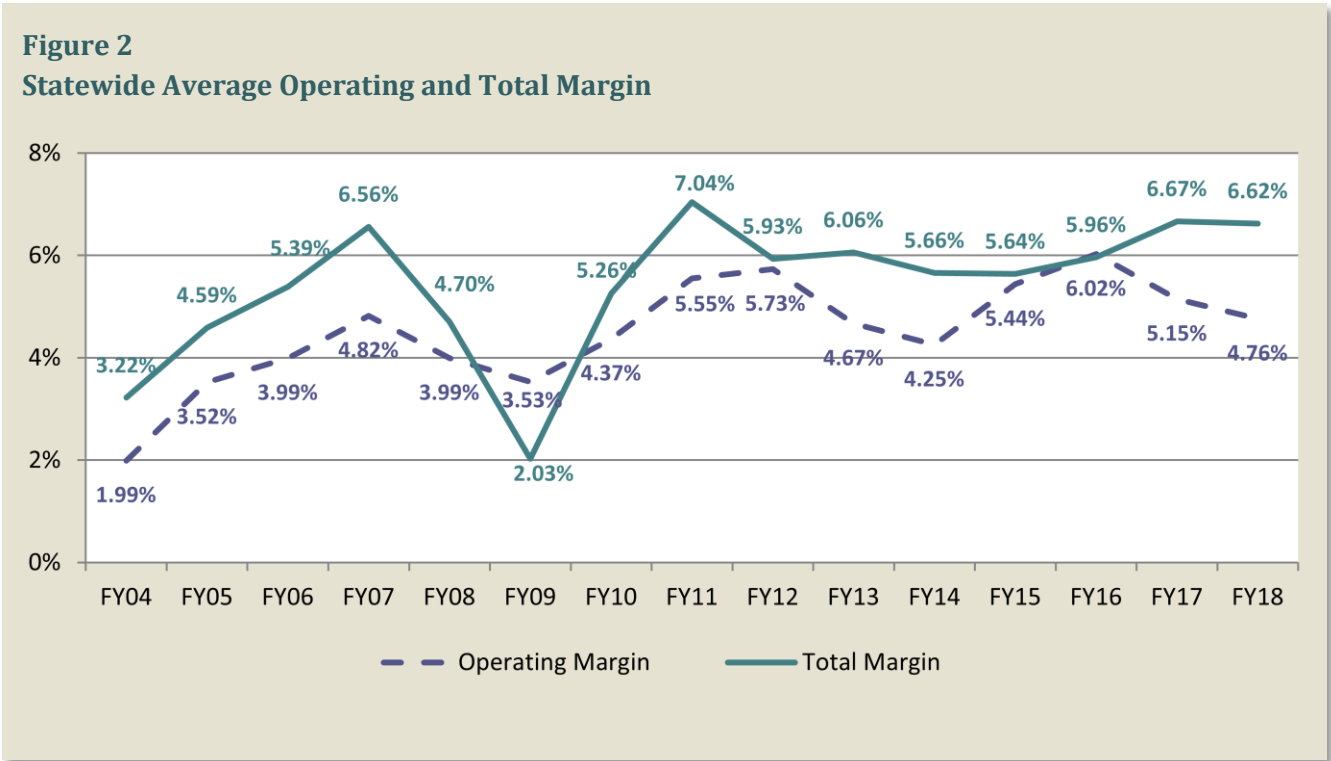
The revenue hospitals received for patient care, net patient revenue, increased 3.9% during FY18.

Statewide net patient revenue was \$45.3 billion during FY18, making up 94% of statewide total operating revenue.

The overall total margin realized by GAC hospitals decreased by 0.05 percentage points during FY18, from 6.67% in FY17 to 6.62% in FY18. The average total margin increased 0.71 percentage points the previous year, from 5.96% in FY16 to 6.67% in FY17.

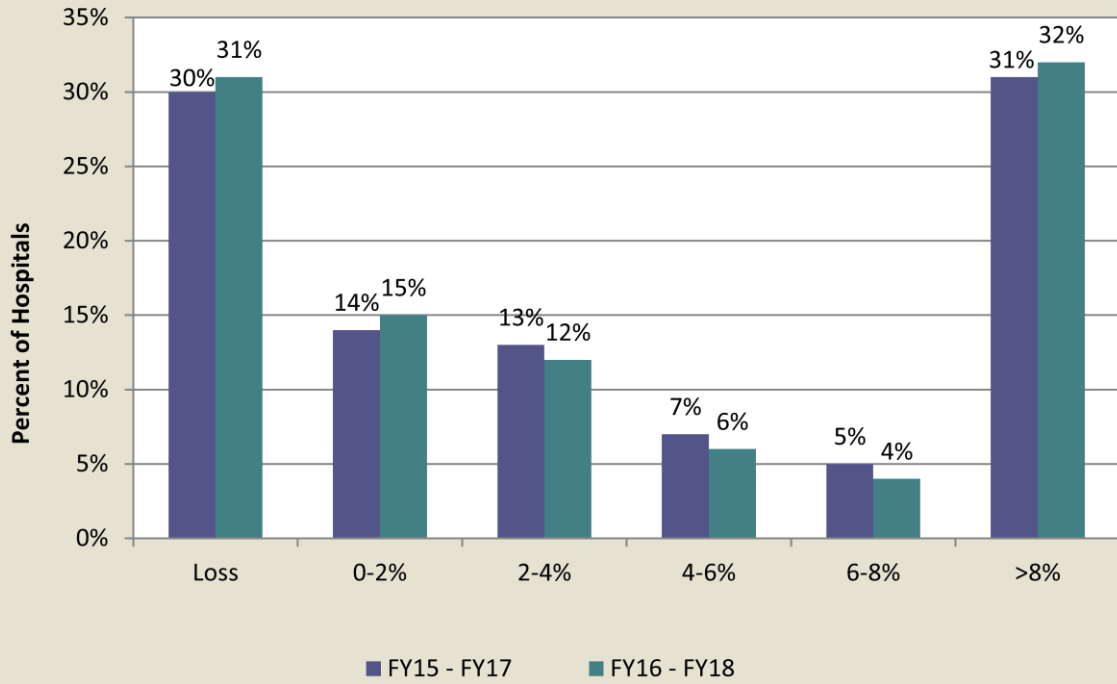
The decrease in the statewide total margin during FY18 was the product of the increase in non-operating income combined with a decrease in operating income. Non-operating income increased \$201 million and operating income decreased \$91 million, which led to the \$110 million increase in statewide net income.

The net result is statewide net income increased from \$3.1 billion in FY17 to \$3.2 billion in FY18.



HOSPITAL INCOME

Figure 3
Statewide Distribution of 3-year Average Total Margin



3-yr Average Total Margin	Number of Hospitals	
	FY15 - FY17	FY16 - FY18
Loss	50	51
0-2%	24	25
2-4%	22	21
4-6%	12	10
6-8%	8	7
>8%	52	53
Total	168	167

HOSPITAL INCOME

GAC Hospital Margins

Sixty-six (39%) of the 168 GAC hospitals included in this analysis posted a negative operating margin in FY18. In FY17, 62 (37%) hospitals reported a negative operating margin.

For these hospitals with negative operating margins, revenue from patient care and other operations was not sufficient to cover operating expenses.

Among the 66 hospitals with operating losses in FY18, 53 (80%) of these hospitals had annual net patient revenues below \$150 million.

The number of hospitals with a negative total margin decreased in FY18. Fifty-three (32%) hospitals posted a negative total margin in FY18. In FY17, 56 (33%) hospitals reported a negative total margin.

Since extraordinary or short-term events can have a significant impact on a hospital's annual total margin, a three-year average total margin often provides a better perspective on a hospital's medium-term financial health.

Among the 167 hospitals that operated from FY16 through FY18, 51 (31%) realized average losses over this three-year period (Figure 3). Fifty (30%) hospitals realized average losses in the prior three-year period between FY15 and FY17.

There was a decrease in the number of hospitals with a positive three-year average total margin in FY18. In FY18, 116 (69%) hospitals experienced a positive three-year average total margin. During FY17, 118 (70%) of the 168 hospitals had a positive three-year average total margin.

The number of hospitals with a three-year average total margin in the 0% to 2% range increased from 24 at the end of FY17 to 25 at the end

of FY18. The number of hospitals that posted a three-year average total margin above 8% increased by one, from 52 at the end of FY17 to 53 at the end of FY18.

Uncompensated Care Levels

The foregone dollar value of uncompensated care decreased \$16 million (2.0%), from \$766 million during FY17 to \$750 million during FY18 (Figure 4). Uncompensated care as a percent of net patient revenue decreased from 1.76% in FY17 to 1.66% in FY18 (Figure 5).

Fifty-three percent of uncompensated care was categorized as bad debt during FY18. The remaining 47% of unreimbursed care was provided as charity care to patients who met the individual hospital's charity care guidelines.

Uncompensated Care Calculation

Hospitals report bad debt and charity care at charges. Using each hospital's revenue-to-charge ratio, bad debt charges and charity care charges are converted to a dollar value known as foregone revenue. This uncompensated care foregone revenue provides an estimate of the amount of revenue from all payers (commercial health insurers, Medicare, Medical Assistance, and patients) that hospitals do not receive due to bad debt and charity care.

All services and materials that are provided to the general public under an established fee are eligible to be included in uncompensated care. Consequently, costs associated with hospital-sponsored community health programs are not included.

HOSPITAL INCOME

Figure 4
Statewide Uncompensated Care Foregone Dollar Value

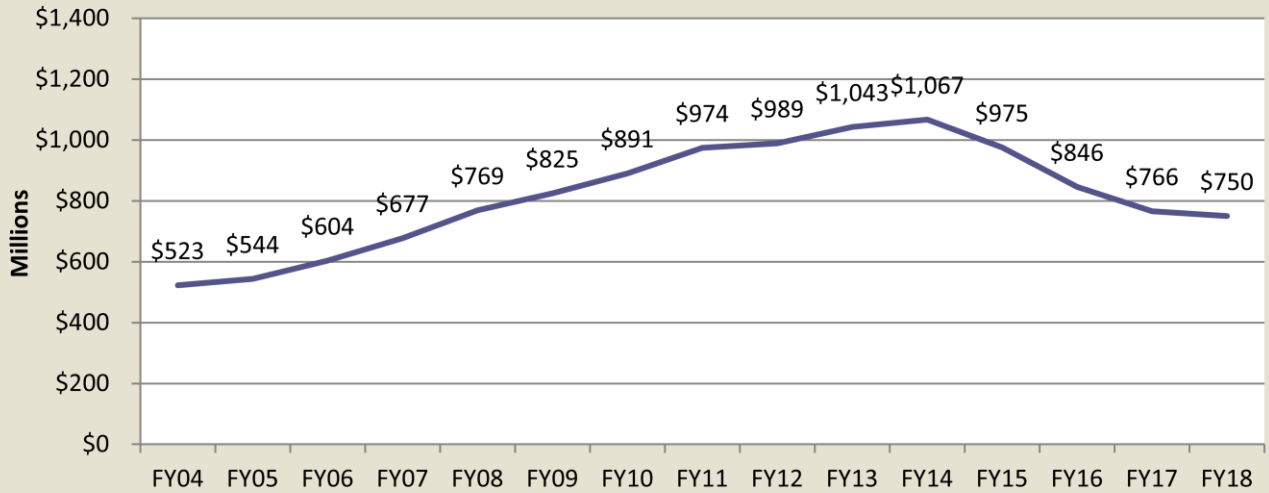
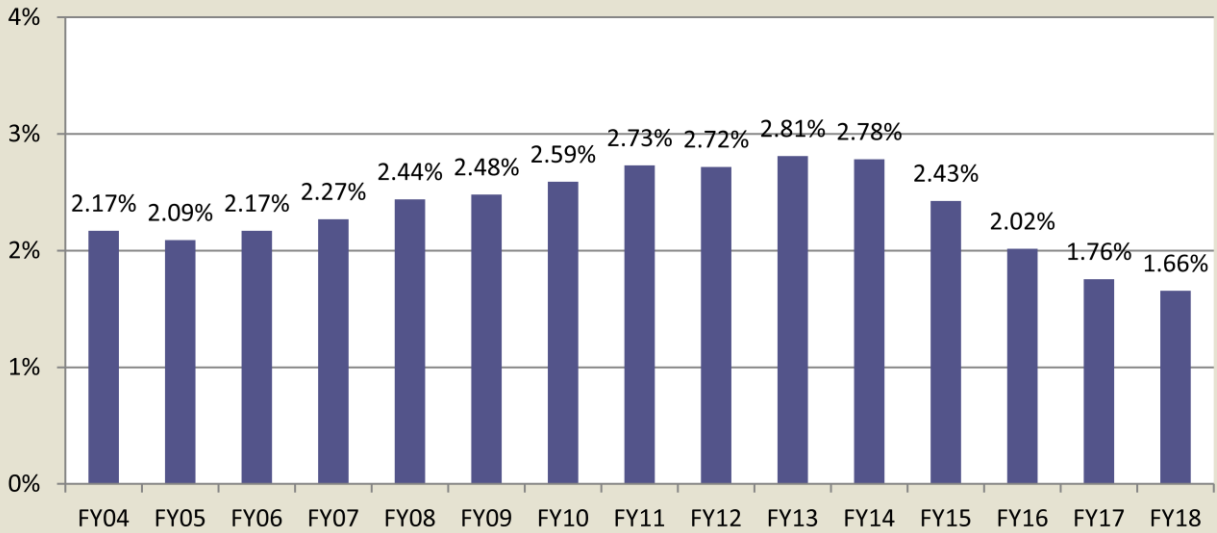


Figure 5
Statewide Uncompensated Care Percent of Net Patient Revenue



HOSPITAL INCOME

A few hospitals include the difference between reimbursements from government-funded programs, such as Medical Assistance, and their customary fees or charges as a component of charity care in their audited financial statements. These differences are not included in the uncompensated care levels reported to PHC4. However, if a patient fails to pay a required co-payment, or receives care beyond the range of services covered by a third-party payer, these foregone revenues may be included in either charity care or bad debt.

For-Profit GAC Hospitals

During FY18, 29 of the 168 GAC hospitals operated solely as for-profit organizations (Table 1). Non-profit hospitals retain all income from their operations within the organization. Their income is used primarily to fund capital improvements, retire outstanding debt, and create a reserve in the event that revenues do not cover expenses in the future. For-profit hospitals may distribute a portion of their income to shareholders as dividends. In FY18, one publicly traded for-profit corporation, Community Health Systems – Commonwealth Health operated 5 of the 29 for-profit GAC hospitals in Pennsylvania. The remaining 24 for-profit hospitals were privately held companies. Two of the five hospitals operated by the publicly traded corporation made a profit during FY18, and three hospitals operated at a loss.

Unlike non-profit hospitals, the income realized by for-profit hospitals is subject to income tax. PHC4 reports income taxes as a non-operating expense. Consequently, the operating margins portrayed in this report for both non-profit and for-profit hospitals are comparable.

Since for-profit hospitals typically have little or, not any, non-operating income, the difference between the operating and non-operating income of for-profit hospitals is primarily the effect of federal income taxes.

Typically, if a for-profit hospital had a positive operating margin and its parent corporation paid income taxes, the hospital will have an income tax expense, thereby reducing the hospital's total margin.

If a for-profit hospital lost money and its parent corporation posted a tax credit, typically a tax credit is posted for the facility. The tax credit is an estimate of how much the hospital's loss reduced the parent's net income, and therefore its tax expense. In these circumstances, the tax credit will increase the hospital's total margin.

Additionally, based on the corporate structure of the hospital, e.g., a Limited Liability Corporation (LLC), some for-profit hospitals' income tax expense may be passed on to the owners, in which case the hospitals are not directly subject to income tax.

Of the 29 for-profit hospitals reporting data, four reported federal income tax expenses totaling \$5 million in FY18, about 1.1% of their total operating revenue. Seven of the 29 hospitals received tax credits totaling \$122 million. The remaining hospitals include limited partnerships and LLC's that passed tax liability on to the owners. The average operating margin for the statewide for-profit hospitals in FY18 is negative 9.05% and the average total margin (after taxes) is negative 5.56%.

HOSPITAL INCOME

Table 1
Statewide For-Profit General Acute Care Hospitals

Corporate Owner	Hospital	Region	Operating Margin FY18	Total Margin FY18
Advanced Surgical Hospital, LLC	Advanced Surgical	1	10.67%	10.67%
Barix Clinics of Pennsylvania, LLC	Forest Health MC Bucks	8	-45.08%	-45.08%
Bucks County Specialty Hospital, LLC	Rothman Ortho Specialty	8	26.42%	26.83%
CHS - Commonwealth Health	Berwick	4	3.71%	2.08%
CHS - Commonwealth Health	Moses Taylor	6	3.64%	2.80%
CHS - Commonwealth Health	Regional Scranton	6	-6.52%	-3.81%
CHS - Commonwealth Health	Tyler Memorial	6	-1.26%	-2.33%
CHS - Commonwealth Health	Wilkes-Barre General	6	-3.24%	-1.90%
Coordinated Health Holding Company, LLC	Coordinated Health Ortho	7	17.45%	18.24%
Coordinated Health Holding Company, LLC	Surgical Spec Coordinated	7	4.03%	4.57%
DLP Conemaugh Health System, Inc.	Conemaugh Memorial	3	6.06%	6.06%
DLP Conemaugh Health System, Inc.	Conemaugh Meyersdale	3	-4.69%	-4.69%
DLP Conemaugh Health System, Inc.	Conemaugh Miners	3	-17.60%	-17.60%
DLP Conemaugh Health System, Inc.	Conemaugh Nason MC	3	-3.61%	-3.61%
Eastern Regional Medical Center, Inc.	Eastern Regional	9	2.17%	1.08%
Ellwood Medical Center, LLC	Ellwood City	2	-44.97%	-44.97%
OSS Orthopaedic Hospital, LLC	OSS Orthopaedic	5	4.65%	5.38%
Philadelphia Academic Health System, LLC	Hahnemann University	9	-29.68%	-18.85%
Philadelphia Academic Health System, LLC	St Christopher's Children	9	-47.65%	-31.04%
Physicians Care Surgical Hospital, LP	Physicians Care	8	23.37%	23.37%
Prime Healthcare Services, LLC	Lower Bucks	8	-22.78%	-31.73%
Prime Healthcare Services, LLC	Roxborough Memorial	9	-12.10%	-11.51%
Prime Healthcare Services, LLC	Suburban Community	8	-22.95%	-13.40%
Prospect CCMC, LLC	Crozer-Chester	8	-3.26%	-0.97%
Prospect DCMH, LLC	Delaware County Memorial	8	-18.74%	-16.83%
Steward Health Care System, LLC	Easton	7	-3.95%	-2.31%
Steward Health Care System, LLC	Sharon Regional	2	-1.52%	-0.89%
Surgical Institute of Reading, LP	Surgical Inst Reading	7	22.66%	20.52%
The Surgery Center At Edgewood Place, LLC	Edgewood Surgical	2	1.68%	1.72%
STATEWIDE			-9.05%	-5.56%

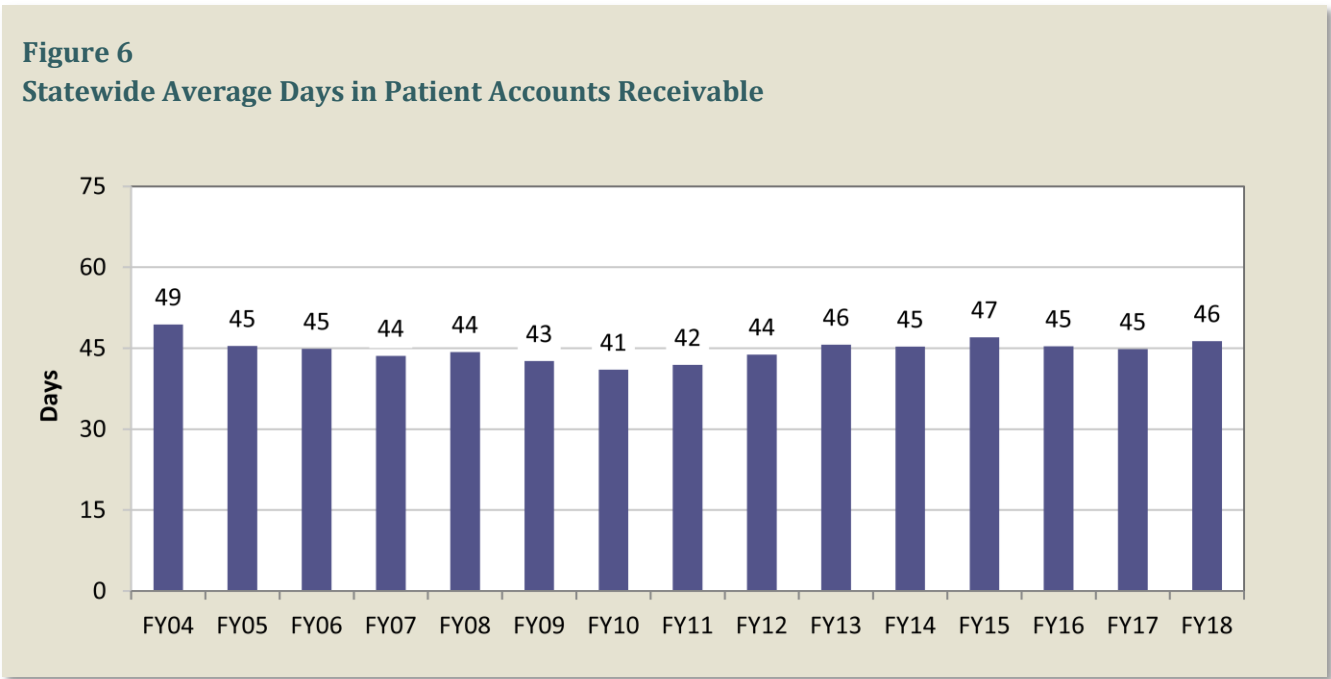
HOSPITAL INCOME

Average Days in Patient Accounts Receivable

During the period between a hospital concluding services to a patient and receiving payment for those services, the amount the hospital expects to receive is booked as patient accounts receivable. Accounts receivable can be affected by a number of factors including: the efficiency of hospital billing and claims systems, the time it takes third-party payers and individuals to pay bills,

communications between hospitals and payers, and the time it takes hospitals to remove uncollectible accounts from accounts receivable.

On a statewide basis, the amount of time the average bill remained in accounts receivable for FY18 increased to 46 days (Figure 6).



HOSPITAL UTILIZATION

Statewide Utilization

Statewide hospital inpatient discharges reported by GAC hospitals decreased 1.2% to 1.55 million in FY18 (Figure 7).

The statewide total number of patient days declined 0.3% at GAC hospitals to 8.08 million in FY18 (Figure 8).

Statewide average length of stay (ALOS) has remained level from FY04 through FY18 (Figure 9). During FY18 the ALOS was 5.21 days.

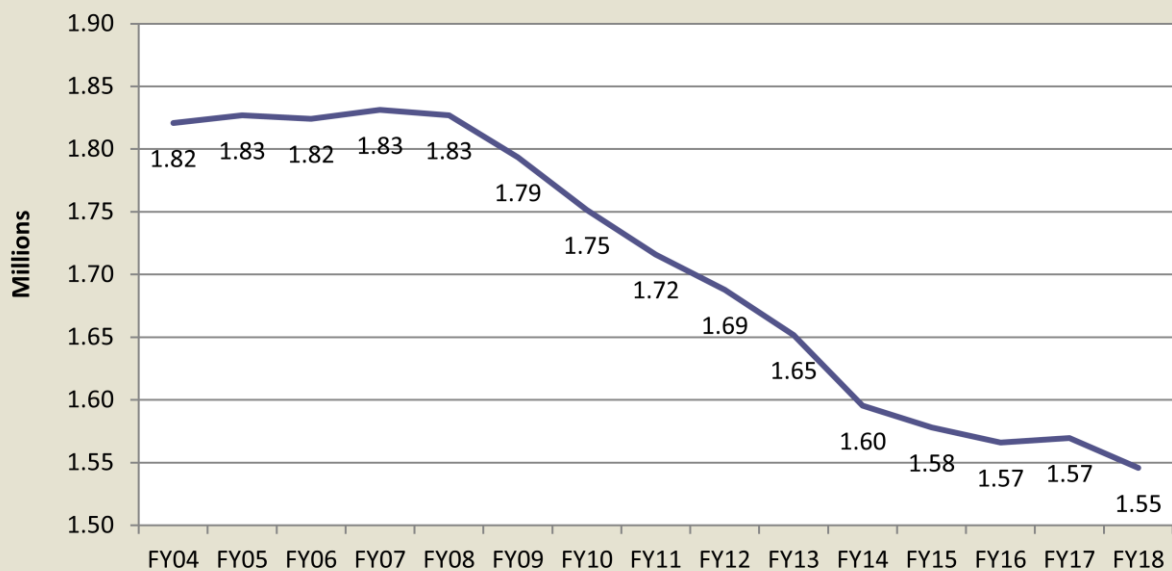
Of the \$45.3 billion in statewide net patient revenue, \$23.9 billion (52.6%) was derived from inpatient care. Statewide inpatient revenue increased 3.8% during FY18.

Statewide outpatient revenue increased 4.3% during FY18, rising to \$21.3 billion. Outpatient

revenue made up 46.9% of total net patient revenue in FY18. Hospitals reported a 0.6% increase in the number of outpatient visits in FY18 to 39.64 million visits.

The remaining 0.5% of statewide net patient revenue was generated by home health care provided by hospitals. Twenty-six of the hospitals offered home health services during FY18. Statewide home health revenue decreased 8.0% during FY18 to \$197 million. The number of visits to patients' homes by hospital home health staff decreased 15.4% to 892 thousand visits in FY18.

Figure 7
Statewide Inpatient Discharges



HOSPITAL UTILIZATION

Figure 8
Statewide Inpatient Days

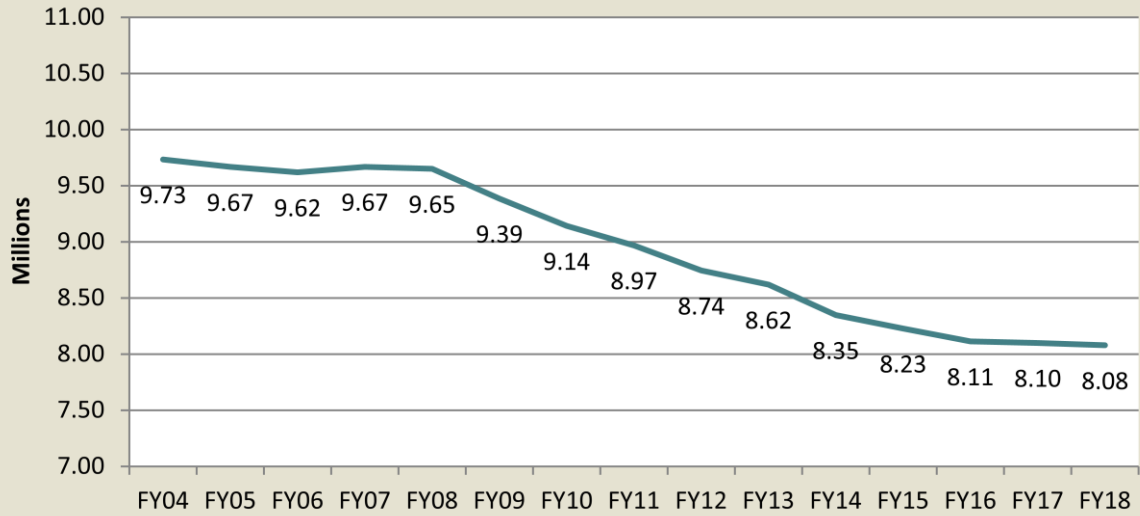
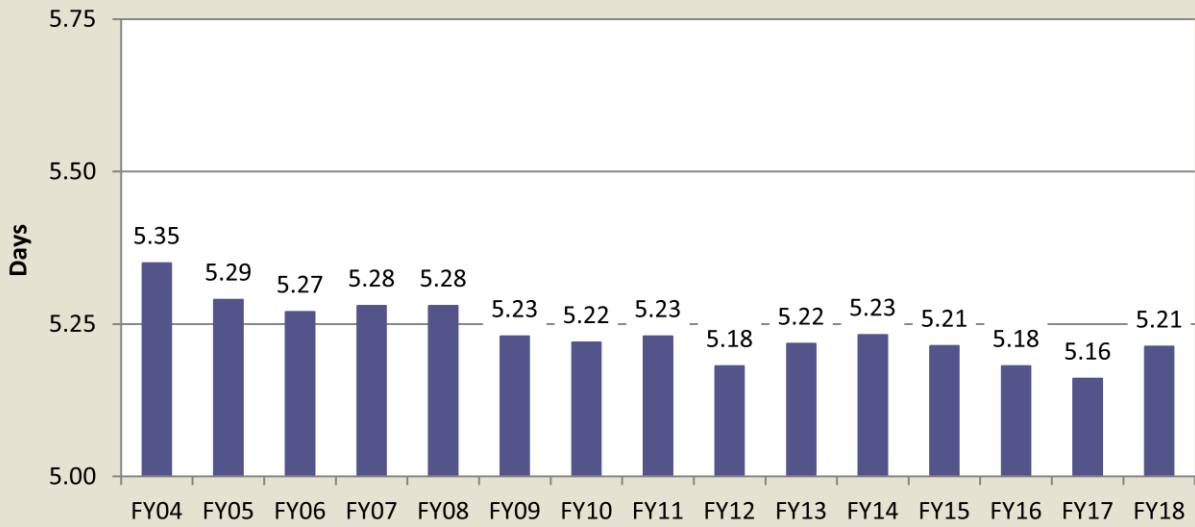


Figure 9
Statewide Average Length of Stay



HOSPITAL UTILIZATION

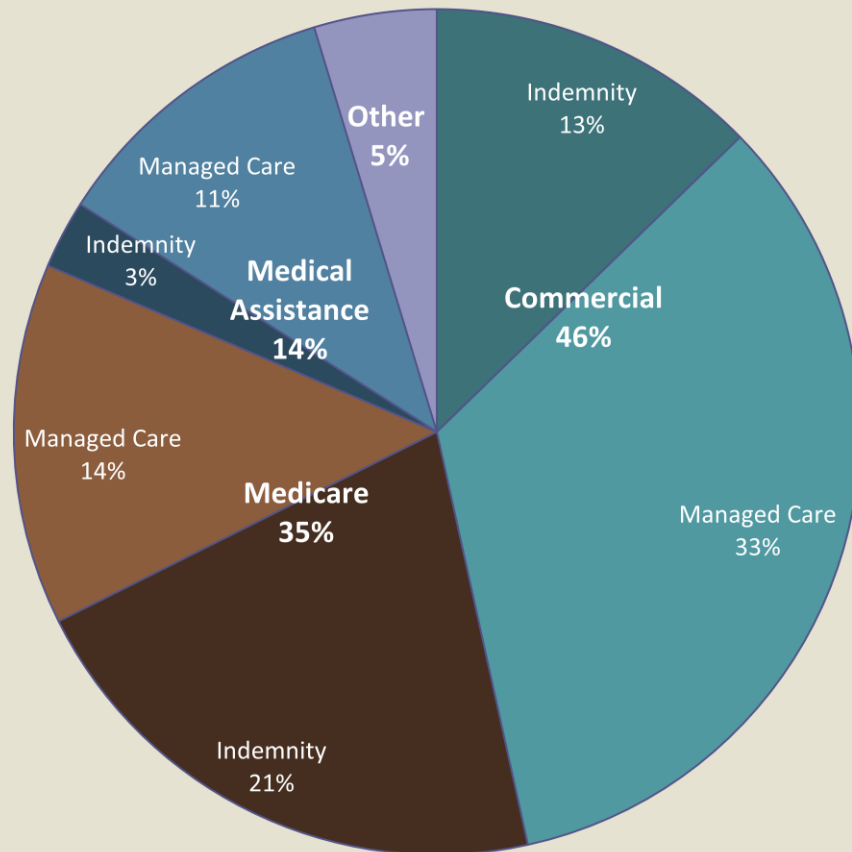
Revenue by Payer

GAC hospitals received 95% of their net patient revenue, which encompasses inpatient, outpatient and home health services, from third-party health care insurers in FY18 (Figure 10). These health insurers included the federal Medicare program, the state and federally-funded Medical Assistance program, and commercial managed care and indemnity companies. The remaining 5% came from patients and other insurers, such as auto insurance and workers' compensation.

Commercial third-party health care insurers provided \$21.1 billion (46%) of statewide net patient revenue at GAC hospitals in FY18. Medicare paid for \$15.8 billion (35%) and Medical Assistance provided \$6.3 billion (14%) of statewide net patient revenue (Table 2).

Except for the number of patient days for Medicaid Assistance, the statewide number of patient days and patient discharges for all payers decreased at GAC hospitals during FY18 (Table 3 & Table 4). The number of patient days for Medical Assistance increased 2.6% during FY18.

Figure 10
Statewide Net Patient Revenue by Payer, FY18



HOSPITAL UTILIZATION

Table 2
Net Patient Revenue by Payer (millions)

Payer	FY17	FY18
Commercial	\$ 20,498	\$ 21,104
Medicare	\$ 15,015	\$ 15,818
Medical Assistance	\$ 6,064	\$ 6,293
Other	\$ 2,046	\$ 2,123
Statewide	\$ 43,623	\$ 45,338

Table 3
Discharges by Payer

Payer	Discharges		Average Inpatient Revenue per Discharge	
	FY17	FY18	FY17	FY18
Commercial	425,430	411,777	\$ 20,168	\$ 21,686
Medicare	771,084	770,115	\$ 12,316	\$ 12,750
Medical Assistance	306,202	303,954	\$ 13,311	\$ 14,000
Other	66,982	64,276	\$ 12,552	\$ 13,266
Statewide	1,569,698	1,550,122	\$ 14,648	\$ 15,390

HOSPITAL UTILIZATION

Table 4
Patient Days by Payer

Payer	Patient Days		Average Inpatient Revenue per Day	
	FY17	FY18	FY17	FY18
Commercial	1,771,486	1,721,675	\$ 4,843	\$ 5,187
Medicare	4,223,649	4,207,615	\$ 2,248	\$ 2,334
Medical Assistance	1,783,372	1,829,514	\$ 2,286	\$ 2,326
Other	321,788	319,353	\$ 2,613	\$ 2,670
Statewide	8,100,295	8,078,157	\$ 2,839	\$ 2,953

INDIVIDUAL HOSPITAL DATA

Hospital Data

The tables on the following pages provide hospital-specific financial data for 168 GAC hospitals that reported data for FY18. The hospitals are arranged by the PHC4’s nine regions.

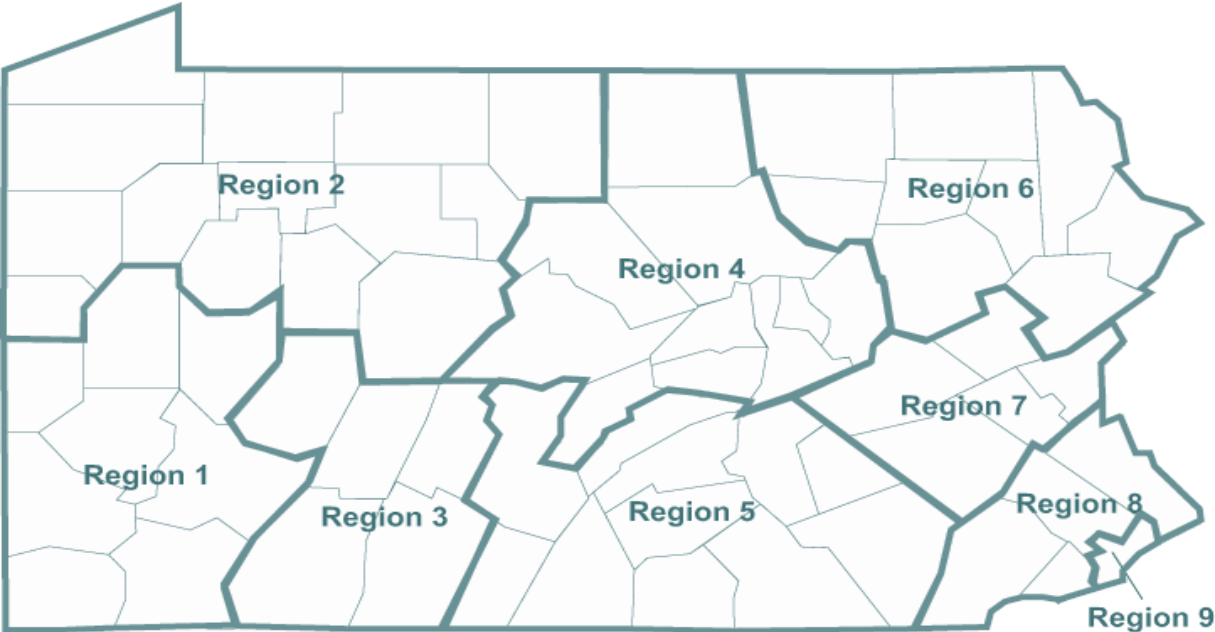
Operating and total margins for each hospital are reported. Each hospital’s corresponding operating income, total income, and total operating revenue can be obtained on PHC4’s website, www.phc4.org. (Note: Other operating revenue must be included with net patient revenue to calculate the operating income that is used to calculate operating margin.)

Averages for all of the hospitals in the state and region are presented in the first and second

row of each table. The regional averages that are expressed as a percentage (e.g., “3-Year Average Change in NPR” and “Operating Margin”) are calculated as if the entire region was a single reporting entity. For example, the regional average operating margins are calculated by adding operating income and operating revenue for all hospitals within the region. The regional total operating income is divided by the regional total operating revenue to yield a regional average operating margin.

In calculating the regional averages, estimated data was used for hospitals that reported less than a full year of data due to a change in the fiscal year.

No estimated data was used for the individual hospital data.



INDIVIDUAL HOSPITAL DATA

Hospital	Net Patient Revenue (NPR) (millions)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (millions)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$270	\$258	\$248	\$236	4.72%	\$272	\$259	\$247	\$236	5.02%
Region 1 Average	\$293	\$283	\$274	\$268	3.06%	\$299	\$289	\$278	\$274	3.01%
ACMH ⁵	\$95	\$98	\$97	\$94	0.35%	\$97	\$100	\$101	\$98	-0.33%
Advanced Surgical ^{1,3,10}	\$20	\$18	\$5	\$18	NA	\$18	\$16	\$5	\$15	NA
Allegheny General ¹	\$820	\$736	\$708	\$678	6.95%	\$726	\$718	\$663	\$638	4.59%
Allegheny Valley ^{1,5}	\$99	\$102	\$102	\$99	-0.11%	\$106	\$112	\$106	\$108	-0.68%
Butler Memorial ⁵	\$270	\$261	\$248	\$232	5.48%	\$250	\$236	\$220	\$213	5.72%
Canonsburg ^{1,5,7}	\$42	\$43	\$43	\$45	-2.01%	\$46	\$50	\$48	\$48	-1.94%
Excelsa Health Frick	\$47	\$44	\$43	\$44	2.25%	\$42	\$41	\$40	\$38	3.29%
Excelsa Health Latrobe ⁵	\$130	\$131	\$122	\$122	2.17%	\$121	\$119	\$119	\$113	2.35%
Excelsa Hlth Westmoreland ^{5,11}	\$246	\$244	\$234	\$226	2.94%	\$231	\$228	\$226	\$215	2.54%
Forbes ^{1,5}	\$234	\$218	\$193	\$195	6.61%	\$224	\$219	\$199	\$193	5.27%
Heritage Valley Beaver ⁵	\$219	\$219	\$227	\$219	-0.05%	\$228	\$227	\$225	\$220	1.24%
Heritage Valley Sewickley ⁵	\$121	\$123	\$120	\$119	0.46%	\$133	\$128	\$128	\$124	2.19%
Highlands ⁵	\$27	\$27	\$23	\$24	4.28%	\$29	\$26	\$25	\$24	7.20%
Jefferson ^{1,5}	\$252	\$247	\$242	\$219	5.03%	\$239	\$237	\$236	\$241	-0.23%
Monongahela Valley ⁵	\$129	\$131	\$131	\$131	-0.48%	\$134	\$134	\$132	\$132	0.53%
Ohio Valley ^{5,7}	\$58	\$55	\$53	\$55	1.60%	\$66	\$64	\$61	\$61	2.64%
St Clair ⁵	\$290	\$280	\$273	\$260	3.82%	\$266	\$263	\$259	\$247	2.62%
UPMC Children's Hosp Pgh ⁵	\$621	\$599	\$566	\$523	6.22%	\$685	\$644	\$597	\$567	6.95%
UPMC East ⁵	\$152	\$143	\$131	\$126	6.98%	\$151	\$142	\$131	\$126	6.75%
UPMC Magee Womens ⁵	\$840	\$818	\$852	\$837	0.12%	\$870	\$809	\$800	\$795	3.16%
UPMC McKeesport ⁵	\$132	\$127	\$130	\$133	-0.42%	\$139	\$134	\$136	\$138	0.04%
UPMC Mercy ⁵	\$369	\$365	\$359	\$356	1.19%	\$382	\$383	\$372	\$369	1.21%
UPMC Passavant ⁵	\$357	\$349	\$340	\$354	0.37%	\$366	\$354	\$344	\$351	1.37%
UPMC Presby Shadyside ⁵	\$1,842	\$1,804	\$1,731	\$1,758	1.59%	\$2,092	\$2,023	\$1,947	\$1,953	2.37%
UPMC St Margaret ⁵	\$220	\$220	\$213	\$224	-0.63%	\$226	\$224	\$216	\$227	-0.22%
Uniontown ⁵	\$132	\$129	\$125	\$120	3.24%	\$140	\$132	\$126	\$119	5.89%
Washington ⁵	\$223	\$229	\$230	\$224	-0.12%	\$232	\$234	\$225	\$218	2.19%
Washington HS Greene ^{3,5}	\$22	\$22	\$25	\$14	NA	\$23	\$25	\$28	\$25	NA
West Penn ^{1,5}	\$486	\$433	\$366	\$316	17.88%	\$400	\$363	\$324	\$301	10.92%

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INDIVIDUAL HOSPITAL DATA

Hospital	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Percent of Uncompensated Care FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18
Statewide Average	4.76%	6.62%	6.43%	1.66%	34.89%	13.88%
Region 1 Average	4.62%	5.40%	5.38%	1.65%	38.99%	13.71%
ACMH ⁵	3.75%	5.07%	3.69%	1.26%	48.10%	10.32%
Advanced Surgical ^{1, 3, 10}	10.67%	10.67%	12.21%	0.26%	32.24%	0.15%
Allegheny General ¹	14.39%	14.43%	11.44%	0.83%	41.36%	7.51%
Allegheny Valley ^{1, 5}	-2.74%	-1.56%	-1.64%	1.83%	51.23%	8.14%
Butler Memorial ⁵	11.73%	13.87%	15.29%	1.05%	45.11%	6.47%
Canonsburg ^{1, 5, 7}	-4.88%	-1.70%	-8.08%	1.26%	46.36%	4.44%
Excelsa Health Frick	11.42%	5.80%	7.87%	2.39%	47.87%	10.49%
Excelsa Health Latrobe ⁵	10.60%	10.39%	13.04%	1.74%	44.05%	9.23%
Excelsa Hlth Westmoreland ^{5, 11}	7.71%	6.94%	9.07%	1.30%	46.66%	8.86%
Forbes ^{1, 5}	5.80%	5.11%	1.82%	1.30%	43.96%	6.84%
Heritage Valley Beaver ⁵	-0.03%	2.87%	4.03%	2.34%	51.41%	10.30%
Heritage Valley Sewickley ⁵	-1.84%	0.19%	1.80%	2.97%	43.91%	8.10%
Highlands ⁵	-7.86%	-3.57%	-1.21%	2.05%	29.85%	29.56%
Jefferson ^{1, 5}	8.20%	16.09%	11.00%	1.45%	49.32%	6.15%
Monongahela Valley ⁵	0.40%	1.44%	2.17%	1.28%	51.82%	12.27%
Ohio Valley ^{5, 7}	-10.11%	-6.23%	-9.67%	1.70%	60.87%	5.67%
St Clair ⁵	11.81%	15.79%	13.71%	1.66%	42.09%	4.36%
UPMC Children's Hosp Pgh ⁵	1.17%	1.44%	3.04%	1.88%	2.33%	42.40%
UPMC East ⁵	1.41%	1.41%	1.71%	2.53%	50.44%	8.08%
UPMC Magee Womens ⁵	3.45%	3.60%	6.72%	1.66%	29.49%	11.81%
UPMC McKeesport ⁵	0.37%	0.37%	0.74%	3.86%	57.36%	17.68%
UPMC Mercy ⁵	0.03%	0.03%	0.27%	2.98%	44.99%	22.60%
UPMC Passavant ⁵	1.04%	1.04%	1.34%	1.35%	44.23%	5.33%
UPMC Presby Shadyside ⁵	0.34%	0.45%	1.28%	1.44%	39.71%	16.53%
UPMC St Margaret ⁵	0.57%	0.57%	0.97%	1.41%	52.82%	7.88%
Uniontown ⁵	-4.14%	-2.39%	0.45%	3.01%	53.26%	19.60%
Washington ⁵	3.35%	7.03%	6.26%	3.38%	44.42%	14.82%
Washington HS Greene ^{3, 5}	-4.06%	-4.06%	-0.29%	6.42%	39.64%	25.54%
West Penn ^{1, 5}	21.16%	21.18%	18.08%	0.87%	29.45%	7.99%

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INDIVIDUAL HOSPITAL DATA

Hospital	Net Patient Revenue (NPR) (millions)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (millions)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$270	\$258	\$248	\$236	4.72%	\$272	\$259	\$247	\$236	5.02%
Region 2 Average	\$98	\$95	\$90	\$92	1.88%	\$98	\$97	\$93	\$94	1.56%
Bradford Regional ^{1,5}	\$63	\$62	\$60	\$67	-1.97%	\$70	\$67	\$65	\$70	0.05%
Clarion ⁵	\$50	\$48	\$51	\$52	-1.42%	\$51	\$52	\$53	\$52	-0.38%
Edgewood Surgical ^{1,10}	\$5	\$7	\$8	\$9	-14.41%	\$5	\$6	\$7	\$7	-9.09%
Ellwood City ^{5,10}	\$15	\$22	\$24	\$25	-13.92%	\$22	\$32	\$30	\$29	-8.11%
Grove City	\$40	\$42	\$43	\$42	-1.43%	\$44	\$45	\$45	\$43	0.57%
LECOM Hlth Corry Memorial	\$19	\$19	\$19	\$18	1.32%	\$19	\$20	\$20	\$19	1.11%
Meadville ^{5,6}	\$192	\$187	\$161	\$157	7.34%	\$198	\$191	\$176	\$161	7.66%
Millcreek Community ⁵	\$50	\$54	\$54	\$53	-2.02%	\$56	\$56	\$53	\$50	3.83%
Penn Highlands Brookville ⁵	\$29	\$28	\$26	\$25	5.09%	\$29	\$29	\$27	\$26	4.71%
Penn Highlands Clearfield ⁵	\$38	\$41	\$41	\$43	-3.97%	\$46	\$48	\$45	\$48	-1.96%
Penn Highlands DuBois ⁵	\$288	\$264	\$248	\$250	5.14%	\$295	\$275	\$257	\$260	4.44%
Penn Highlands Elk ⁵	\$58	\$56	\$53	\$58	-0.28%	\$59	\$56	\$54	\$59	-0.10%
Punxsutawney Area	\$34	\$35	\$33	\$33	0.70%	\$37	\$36	\$34	\$33	3.12%
Saint Vincent ^{1,5}	\$277	\$250	\$245	\$244	4.58%	\$260	\$252	\$250	\$238	2.97%
Sharon Regional ^{1,3,5,10}	\$126	\$128	\$120	\$103	NA	\$129	\$141	\$137	\$111	NA
Titusville Area	\$27	\$22	\$23	\$22	7.91%	\$27	\$25	\$26	\$26	1.36%
UMPC Cole ⁵	\$85	\$80	\$75	\$74	4.93%	\$93	\$90	\$84	\$81	5.10%
UPMC Hamot	\$423	\$395	\$355	\$360	5.78%	\$374	\$364	\$329	\$338	3.47%
UPMC Horizon	\$129	\$148	\$152	\$159	-6.30%	\$139	\$150	\$154	\$158	-4.00%
UPMC Jameson ⁵	\$100	\$94	\$98	\$103	-0.95%	\$102	\$101	\$103	\$111	-2.45%
UPMC Kane	\$19	\$21	\$19	\$20	-1.82%	\$22	\$23	\$22	\$22	0.62%
UPMC Northwest ⁵	\$110	\$102	\$102	\$106	1.05%	\$110	\$101	\$100	\$103	2.23%
Warren General ⁵	\$70	\$69	\$68	\$67	1.25%	\$74	\$76	\$72	\$77	-1.04%

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INDIVIDUAL HOSPITAL DATA

Hospital	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Percent of Uncompensated Care FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18
Statewide Average	4.76%	6.62%	6.43%	1.66%	34.89%	13.88%
Region 2 Average	3.30%	4.00%	2.62%	1.87%	47.00%	13.22%
Bradford Regional ^{1,5}	-3.14%	-3.14%	-1.65%	1.54%	43.68%	18.55%
Clarion ⁵	-0.90%	0.84%	-0.18%	1.39%	54.95%	6.49%
Edgewood Surgical ^{1,10}	1.68%	1.72%	9.12%	0.44%	53.62%	2.12%
Ellwood City ^{5,10}	-44.97%	-44.97%	-18.17%	0.26%	100.00%	0.00%
Grove City	-6.70%	0.04%	0.00%	2.09%	40.85%	5.43%
LECOM Hlth Corry Memorial	2.97%	6.33%	-3.86%	3.63%	52.76%	15.68%
Meadville ^{5,6}	-0.81%	1.08%	-5.60%	1.82%	55.89%	18.00%
Millcreek Community ⁵	-1.03%	5.31%	8.85%	3.70%	47.68%	24.93%
Penn Highlands Brookville ⁵	0.53%	1.26%	0.64%	2.20%	54.39%	11.98%
Penn Highlands Clearfield ⁵	-15.31%	-11.23%	-5.80%	2.17%	50.69%	9.84%
Penn Highlands DuBois ⁵	7.20%	6.93%	5.19%	1.40%	42.23%	12.90%
Penn Highlands Elk ⁵	0.40%	3.60%	5.27%	1.87%	40.70%	15.45%
Punxsutawney Area	-0.99%	0.33%	0.20%	1.93%	50.73%	12.27%
Saint Vincent ^{1,5}	9.81%	8.50%	6.29%	0.88%	50.16%	10.73%
Sharon Regional ^{1,3,5,10}	-1.52%	-0.89%	-4.46%	0.73%	46.53%	9.06%
Titusville Area	1.91%	4.82%	-2.05%	4.04%	61.87%	12.30%
UMPC Cole ⁵	0.53%	1.95%	0.62%	2.37%	39.80%	16.03%
UPMC Hamot	13.37%	13.60%	11.78%	2.15%	42.82%	15.39%
UPMC Horizon	-6.13%	-6.13%	-1.92%	2.74%	43.33%	10.44%
UPMC Jameson ⁵	-0.27%	-0.27%	-0.73%	2.33%	57.34%	12.47%
UPMC Kane	-14.84%	-12.43%	-9.57%	2.86%	52.28%	12.42%
UPMC Northwest ⁵	0.44%	0.44%	1.64%	3.20%	48.41%	10.75%
Warren General ⁵	-0.75%	1.33%	-1.10%	1.05%	32.11%	13.61%

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INDIVIDUAL HOSPITAL DATA

Hospital	Net Patient Revenue (NPR) (millions)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (millions)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$270	\$258	\$248	\$236	4.72%	\$272	\$259	\$247	\$236	5.02%
Region 3 Average	\$122	\$121	\$116	\$112	3.13%	\$122	\$119	\$115	\$111	3.41%
Conemaugh Memorial ^{5,10}	\$364	\$389	\$388	\$386	-1.89%	\$357	\$379	\$375	\$374	-1.51%
Conemaugh Meyersdale ¹⁰	\$14	\$14	\$13	\$14	0.53%	\$15	\$14	\$14	\$14	1.72%
Conemaugh Miners ¹⁰	\$15	\$14	\$15	\$16	-2.91%	\$17	\$17	\$16	\$17	0.56%
Conemaugh Nason MC ^{1, 3, 10}	\$34	\$33	\$28	\$14	NA	\$36	\$30	\$32	\$15	NA
Indiana Regional ^{5, 6}	\$150	\$153	\$140	\$136	3.45%	\$154	\$151	\$146	\$138	3.82%
Somerset ^{5, 11}	\$65	\$64	\$66	\$63	1.24%	\$65	\$63	\$66	\$66	-0.04%
Soon-Shiong MC Windber ⁵	\$36	\$37	\$34	\$37	-0.47%	\$44	\$47	\$43	\$44	0.08%
Tyrone Regional Health	\$26	\$26	\$23	\$20	9.39%	\$31	\$32	\$34	\$29	2.04%
UPMC Altoona ⁵	\$458	\$417	\$392	\$355	9.70%	\$446	\$400	\$373	\$337	10.73%
UPMC Bedford	\$59	\$60	\$57	\$59	0.50%	\$59	\$59	\$56	\$57	1.54%

Hospital	Net Patient Revenue (NPR) (millions)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (millions)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$270	\$258	\$248	\$236	4.72%	\$272	\$259	\$247	\$236	5.02%
Region 4 Average	\$186	\$180	\$171	\$163	4.67%	\$175	\$170	\$163	\$155	4.40%
Berwick ^{1, 5, 10}	\$51	\$56	\$58	\$61	-5.55%	\$49	\$54	\$54	\$57	-4.44%
Bucktail ⁵	\$5	\$6	\$6	\$5	0.77%	\$7	\$7	\$7	\$7	0.33%
Evangelical Community ⁵	\$190	\$179	\$174	\$164	5.33%	\$166	\$158	\$152	\$148	4.17%
Geisinger Bloomsburg ⁵	\$45	\$43	\$36	\$32	13.54%	\$51	\$48	\$40	\$37	12.38%
Geisinger Danville ⁵	\$1,161	\$1,116	\$1,057	\$1,014	4.83%	\$1,099	\$1,046	\$1,009	\$937	5.76%
Geisinger Jersey Shore	\$21	\$22	\$23	\$25	-5.70%	\$25	\$24	\$25	\$27	-2.80%
Geisinger Lewistown ⁵	\$126	\$121	\$102	\$96	10.47%	\$111	\$106	\$94	\$93	6.41%
Lock Haven ⁵	\$19	\$31	\$30	\$28	-10.74%	\$22	\$38	\$38	\$30	-8.72%
Mount Nittany ⁵	\$369	\$350	\$336	\$314	5.84%	\$314	\$304	\$290	\$277	4.50%
Muncy Valley ^{5, 11}	\$51	\$46	\$46	\$45	4.36%	\$45	\$43	\$42	\$41	3.17%
Sunbury Community ⁵	\$12	\$19	\$18	\$19	-12.43%	\$14	\$26	\$29	\$28	-16.41%
UPMC Susquehanna Soldiers	\$70	\$65	\$59	\$55	8.69%	\$58	\$56	\$58	\$54	2.28%
Williamsport Regional ⁵	\$297	\$289	\$280	\$261	4.59%	\$314	\$293	\$285	\$274	4.87%

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INDIVIDUAL HOSPITAL DATA

Hospital	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Percent of Uncompensated Care FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18
Statewide Average	4.76%	6.62%	6.43%	1.66%	34.89%	13.88%
Region 3 Average	2.88%	3.94%	4.53%	1.49%	47.08%	12.07%
Conemaugh Memorial ^{5,10}	6.06%	6.06%	7.09%	0.48%	47.20%	15.76%
Conemaugh Meyersdale ¹⁰	-4.69%	-4.69%	-2.59%	0.66%	60.56%	6.49%
Conemaugh Miners ¹⁰	-17.60%	-17.60%	-12.12%	1.39%	43.96%	6.92%
Conemaugh Nason MC ^{1,3,10}	-3.61%	-3.61%	-1.41%	1.02%	52.47%	6.84%
Indiana Regional ^{5,6}	0.91%	3.66%	4.05%	1.68%	44.04%	7.54%
Somerset ^{5,11}	2.39%	8.14%	3.86%	1.32%	49.35%	13.25%
Soon-Shiong MC Windber ⁵	-5.84%	5.15%	0.74%	1.04%	60.02%	13.25%
Tyrone Regional Health	-8.59%	-7.34%	-5.73%	1.83%	40.36%	8.63%
UPMC Altoona ⁵	4.09%	4.09%	5.10%	2.17%	46.45%	11.86%
UPMC Bedford	1.22%	1.23%	2.51%	2.76%	46.18%	8.36%

Hospital	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Percent of Uncompensated Care FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18
Statewide Average	4.76%	6.62%	6.43%	1.66%	34.89%	13.88%
Region 4 Average	10.56%	10.76%	10.70%	1.47%	33.41%	8.56%
Berwick ^{1,5,10}	3.71%	2.08%	3.12%	0.50%	32.34%	4.71%
Bucktail ⁵	6.27%	7.58%	0.41%	2.78%	59.91%	26.99%
Evangelical Community ⁵	16.99%	18.24%	18.16%	2.27%	31.31%	3.99%
Geisinger Bloomsburg ⁵	-9.61%	-9.59%	-7.45%	1.99%	29.66%	14.11%
Geisinger Danville ⁵	9.77%	10.41%	10.26%	0.84%	33.09%	9.85%
Geisinger Jersey Shore	-14.32%	-14.31%	-8.51%	3.29%	39.84%	11.94%
Geisinger Lewistown ⁵	12.67%	12.75%	12.16%	2.37%	36.13%	8.82%
Lock Haven ⁵	-10.89%	-10.89%	-17.31%	2.84%	41.78%	24.03%
Mount Nittany ⁵	17.06%	15.84%	16.50%	1.62%	31.01%	3.45%
Muncy Valley ^{5,11}	14.65%	14.66%	12.86%	2.51%	26.59%	20.76%
Sunbury Community ⁵	-16.93%	-16.93%	-24.45%	4.34%	40.93%	20.42%
UPMC Susquehanna Soldiers	20.95%	20.96%	15.55%	3.13%	36.98%	6.62%
Williamsport Regional ⁵	6.36%	6.39%	8.86%	2.03%	37.09%	8.81%

See footnotes on page 34.

INDIVIDUAL HOSPITAL DATA

Hospital	Net Patient Revenue (NPR) (millions)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (millions)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$270	\$258	\$248	\$236	4.72%	\$272	\$259	\$247	\$236	5.02%
Region 5 Average	\$353	\$335	\$322	\$302	5.57%	\$339	\$314	\$297	\$283	6.59%
Chambersburg ⁵	\$348	\$342	\$313	\$291	6.53%	\$306	\$299	\$279	\$253	6.90%
Ephrata ^{5,11}	\$213	\$193	\$182	\$181	6.03%	\$205	\$199	\$183	\$177	5.26%
Fulton County ^{5,6}	\$44	\$43	\$44	\$40	3.04%	\$50	\$47	\$47	\$43	4.81%
Holy Spirit ⁵	\$297	\$287	\$273	\$289	0.97%	\$426	\$309	\$273	\$285	16.50%
JC Blair Memorial ⁵	\$48	\$46	\$42	\$39	7.53%	\$53	\$49	\$46	\$44	7.19%
Lancaster General ⁵	\$997	\$976	\$912	\$876	4.63%	\$948	\$908	\$856	\$825	4.98%
Milton S Hershey	\$1,555	\$1,439	\$1,376	\$1,262	7.75%	\$1,445	\$1,338	\$1,305	\$1,209	6.49%
OSS Orthopaedic ^{1,10}	\$118	\$95	\$86	\$82	14.93%	\$113	\$94	\$85	\$80	14.03%
UPMC Pinnacle Carlisle ⁵	\$103	\$99	\$114	\$121	-4.93%	\$114	\$88	\$82	\$108	1.85%
UPMC Pinnacle Hanover	\$163	\$161	\$164	\$158	1.25%	\$155	\$160	\$152	\$139	3.89%
UPMC Pinnacle Hospitals	\$988	\$911	\$897	\$810	7.35%	\$865	\$849	\$804	\$765	4.34%
UPMC Pinnacle Lancaster ⁵	\$110	\$117	\$115	\$110	-0.01%	\$125	\$105	\$92	\$92	11.71%
UPMC Pinnacle Lititz	\$62	\$64	\$62	\$61	0.54%	\$69	\$56	\$47	\$52	10.58%
UPMC Pinnacle Memorial	\$76	\$83	\$80	\$77	-0.46%	\$87	\$85	\$83	\$84	0.86%
Waynesboro	\$73	\$67	\$66	\$62	6.20%	\$63	\$60	\$55	\$53	6.46%
WellSpan Gettysburg	\$184	\$179	\$170	\$160	5.00%	\$168	\$160	\$147	\$138	7.32%
WellSpan Good Samaritan ^{5,7}	\$192	\$177	\$171	\$162	5.99%	\$224	\$195	\$188	\$168	11.16%
Wellspan Surgery & Rehab ⁵	\$78	\$72	\$65	\$52	16.12%	\$71	\$61	\$54	\$52	12.67%
York ⁵	\$1,052	\$1,023	\$978	\$911	5.15%	\$954	\$908	\$870	\$810	5.94%

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INDIVIDUAL HOSPITAL DATA

Hospital	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Percent of Uncompensated Care FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18
Statewide Average	4.76%	6.62%	6.43%	1.66%	34.89%	13.88%
Region 5 Average	7.03%	8.53%	9.37%	2.38%	32.87%	9.28%
Chambersburg ⁵	13.28%	16.16%	15.83%	3.00%	35.52%	6.19%
Ephrata ^{5,11}	4.49%	5.80%	1.91%	2.84%	28.99%	5.94%
Fulton County ^{5,6}	-5.69%	-3.40%	-0.91%	3.26%	33.39%	18.18%
Holy Spirit ⁵	-41.29%	-41.66%	-16.31%	1.28%	34.63%	6.84%
JC Blair Memorial ⁵	-4.01%	-3.93%	3.03%	3.08%	44.34%	10.53%
Lancaster General ⁵	11.23%	11.53%	12.71%	2.47%	33.19%	6.34%
Milton S Hershey	11.88%	11.35%	10.34%	1.47%	32.14%	16.48%
OSS Orthopaedic ^{1,10}	4.65%	5.38%	3.32%	0.77%	31.87%	6.01%
UPMC Pinnacle Carlisle ⁵	-7.63%	-7.73%	4.98%	1.28%	38.41%	4.34%
UPMC Pinnacle Hanover	5.64%	5.87%	6.95%	3.71%	34.39%	3.25%
UPMC Pinnacle Hospitals	15.04%	16.36%	12.89%	3.30%	36.36%	7.25%
UPMC Pinnacle Lancaster ⁵	-12.58%	-12.75%	3.64%	1.01%	39.64%	9.18%
UPMC Pinnacle Lititz	-9.61%	-9.92%	8.82%	1.82%	24.49%	6.42%
UPMC Pinnacle Memorial	-13.11%	-13.32%	-5.06%	3.70%	31.37%	10.54%
Waynesboro	15.11%	18.75%	18.31%	4.97%	28.69%	5.38%
WellSpan Gettysburg	9.04%	14.71%	15.37%	3.28%	37.19%	8.33%
WellSpan Good Samaritan ^{5,7}	-14.65%	-14.35%	-10.67%	2.33%	41.84%	9.51%
Wellspan Surgery & Rehab ⁵	8.90%	8.04%	13.90%	0.33%	7.27%	-0.56%
York ⁵	10.25%	15.96%	16.04%	2.66%	28.49%	8.27%

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INDIVIDUAL HOSPITAL DATA

Hospital	Net Patient Revenue (NPR) (millions)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (millions)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$270	\$258	\$248	\$236	4.72%	\$272	\$259	\$247	\$236	5.02%
Region 6 Average	\$159	\$148	\$151	\$133	6.64%	\$153	\$147	\$148	\$131	5.68%
Barnes-Kasson County ⁵	\$18	\$17	\$17	\$18	-0.12%	\$19	\$19	\$20	\$20	-1.97%
Endless Mountains ¹	\$19	\$21	\$20	\$20	-1.21%	\$23	\$23	\$24	\$23	-0.06%
Geisinger Community ⁵	\$290	\$258	\$221	\$188	18.03%	\$294	\$266	\$223	\$188	18.75%
Geisinger Wyoming Valley ⁵	\$560	\$518	\$471	\$445	8.60%	\$482	\$465	\$447	\$419	5.01%
Guthrie Towanda Memorial ⁵	\$29	\$31	\$30	\$32	-3.72%	\$27	\$33	\$32	\$33	-5.91%
Lehigh Valley Hazleton ⁵	\$112	\$117	\$117	\$109	0.78%	\$111	\$116	\$111	\$101	3.32%
Lehigh Valley Pocono ⁵	\$234	\$244	\$265	\$258	-3.08%	\$216	\$239	\$241	\$248	-4.39%
Moses Taylor ^{1, 5, 10}	\$152	\$147	\$138	\$123	7.78%	\$148	\$147	\$138	\$130	4.38%
Regional Scranton ^{1, 10}	\$155	\$154	\$152	\$142	3.09%	\$167	\$162	\$158	\$157	1.98%
Robert Packer ⁵	\$307	\$275	\$283	\$276	3.81%	\$304	\$285	\$280	\$259	5.76%
St Luke's Monroe ³	\$107	\$45	NA	NA	NA	\$89	\$48	NA	NA	NA
Troy Community	\$26	\$21	\$21	\$20	9.81%	\$21	\$20	\$20	\$19	4.78%
Tyler Memorial ^{1, 10}	\$16	\$16	\$16	\$17	-3.05%	\$16	\$16	\$17	\$18	-4.29%
Wayne Memorial ⁵	\$88	\$83	\$81	\$77	4.85%	\$90	\$87	\$85	\$75	6.79%
Wilkes-Barre General ^{1, 5, 10}	\$279	\$281	\$282	\$264	1.91%	\$287	\$284	\$271	\$261	3.31%

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INDIVIDUAL HOSPITAL DATA

Hospital	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Percent of Uncompensated Care FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18
Statewide Average	4.76%	6.62%	6.43%	1.66%	34.89%	13.88%
Region 6 Average	6.17%	8.65%	6.86%	1.81%	39.45%	11.11%
Barnes-Kasson County ⁵	-2.60%	-2.60%	-0.19%	6.27%	42.21%	22.43%
Endless Mountains ¹	-15.13%	-12.19%	-10.12%	4.74%	58.22%	4.36%
Geisinger Community ⁵	2.04%	3.71%	2.78%	1.34%	40.93%	10.77%
Geisinger Wyoming Valley ⁵	14.98%	15.99%	11.60%	1.08%	35.37%	10.84%
Guthrie Towanda Memorial ⁵	0.00%	8.18%	2.27%	2.98%	27.61%	26.62%
Lehigh Valley Hazleton ⁵	2.95%	8.70%	8.87%	3.41%	40.98%	13.04%
Lehigh Valley Pocono ⁵	8.71%	12.19%	9.19%	4.01%	36.48%	10.22%
Moses Taylor ^{1, 5, 10}	3.64%	2.80%	1.33%	0.59%	28.12%	14.22%
Regional Scranton ^{1, 10}	-6.52%	-3.81%	-1.02%	0.54%	44.44%	15.60%
Robert Packer ⁵	8.78%	16.31%	14.89%	2.48%	46.68%	7.95%
St Luke's Monroe ³	18.05%	12.34%	NA	0.71%	40.09%	7.65%
Troy Community	18.79%	23.59%	16.89%	3.47%	51.02%	9.04%
Tyler Memorial ^{1, 10}	-1.26%	-2.33%	-3.47%	1.60%	31.43%	57.29%
Wayne Memorial ⁵	-0.73%	2.60%	1.11%	2.94%	42.77%	9.46%
Wilkes-Barre General ^{1, 5, 10}	-3.24%	-1.90%	0.36%	1.24%	41.38%	8.50%

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INDIVIDUAL HOSPITAL DATA

Hospital	Net Patient Revenue (NPR) (millions)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (millions)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$270	\$258	\$248	\$236	4.72%	\$272	\$259	\$247	\$236	5.02%
Region 7 Average	\$311	\$271	\$256	\$240	9.81%	\$295	\$260	\$249	\$239	7.90%
Blue Mountain ^{5,9}	\$75	\$73	\$57	\$57	10.87%	\$91	\$78	\$58	\$56	21.05%
Coordinated Health Ortho ^{1,10}	\$37	\$35	\$35	\$31	7.09%	\$31	\$30	\$29	\$28	3.12%
Easton ^{1,5,10}	\$149	\$163	\$176	\$171	-4.32%	\$155	\$151	\$162	\$153	0.50%
Lehigh Valley Allentown ^{5,6,7,8}	\$1,495	\$1,347	\$1,268	\$1,194	8.41%	\$1,593	\$1,429	\$1,357	\$1,247	9.24%
Lehigh Valley Muhlenberg ^{1,2,5,11}	\$254	\$276	\$250	\$225	NA	\$226	\$240	\$230	\$210	NA
Lehigh Valley Schuylkill EN ^{1,2,5,11}	\$80	\$71	\$54	\$51	NA	\$66	\$63	\$55	\$57	NA
Lehigh Valley Schuylkill SJ ^{5,8}	\$50	\$51	\$71	\$79	-12.41%	\$70	\$68	\$82	\$85	-6.10%
Reading ⁵	\$954	\$907	\$838	\$770	7.99%	\$877	\$851	\$795	\$783	4.02%
St Joseph Reading	\$225	\$214	\$203	\$201	3.99%	\$207	\$209	\$202	\$234	-3.83%
St Luke's Anderson	\$214	\$195	\$175	\$156	12.39%	\$164	\$149	\$142	\$126	10.30%
St Luke's Bethlehem ⁵	\$805	\$703	\$642	\$603	11.16%	\$651	\$604	\$577	\$559	5.47%
St Luke's Miners ⁵	\$77	\$65	\$53	\$53	15.63%	\$63	\$53	\$48	\$46	11.79%
St Luke's Sacred Heart ⁵	\$86	\$89	\$100	\$94	-2.82%	\$90	\$100	\$99	\$98	-2.49%
Surgical Inst Reading ^{1,10}	\$32	\$29	\$27	\$24	10.76%	\$25	\$21	\$20	\$19	8.77%
Surgical Spec Coordinated ^{1,5,10}	\$126	\$118	\$114	\$102	7.96%	\$121	\$107	\$95	\$89	11.91%

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INDIVIDUAL HOSPITAL DATA

Hospital	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Percent of Uncompensated Care FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18
Statewide Average	4.76%	6.62%	6.43%	1.66%	34.89%	13.88%
Region 7 Average	8.65%	9.15%	7.45%	1.31%	34.89%	8.55%
Blue Mountain ^{5,9}	-19.55%	-31.25%	-11.65%	2.91%	47.81%	9.84%
Coordinated Health Ortho ^{1,10}	17.45%	18.24%	16.45%	0.85%	32.43%	5.30%
Easton ^{1,5,10}	-3.95%	-2.31%	2.51%	1.18%	32.16%	2.78%
Lehigh Valley Allentown ^{5,6,7,8}	1.39%	1.90%	1.00%	0.78%	33.24%	9.22%
Lehigh Valley Muhlenberg ^{1,2,5,11}	13.03%	17.12%	16.07%	0.82%	38.50%	5.73%
Lehigh Valley Schuylkill EN ^{1,2,5,11}	19.03%	19.19%	11.76%	3.00%	56.31%	6.25%
Lehigh Valley Schuylkill SJ ^{5,8}	-36.53%	-20.61%	-19.29%	3.78%	28.19%	27.86%
Reading ⁵	11.17%	10.85%	9.24%	2.36%	30.59%	8.22%
St Joseph Reading	10.29%	10.30%	6.57%	1.36%	34.78%	9.40%
St Luke's Anderson	23.87%	22.66%	17.59%	1.02%	37.80%	4.28%
St Luke's Bethlehem ⁵	20.96%	24.08%	17.10%	0.91%	38.94%	8.84%
St Luke's Miners ⁵	19.69%	19.32%	14.98%	1.71%	39.47%	7.78%
St Luke's Sacred Heart ⁵	-6.20%	-44.93%	-7.21%	1.17%	39.27%	24.24%
Surgical Inst Reading ^{1,10}	22.66%	20.52%	23.60%	0.30%	35.99%	2.01%
Surgical Spec Coordinated ^{1,5,10}	4.03%	4.57%	10.11%	1.11%	28.45%	5.98%

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INDIVIDUAL HOSPITAL DATA

Hospital	Net Patient Revenue (NPR) (millions)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (millions)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$270	\$258	\$248	\$236	4.72%	\$272	\$259	\$247	\$236	5.02%
Region 8 Average	\$210	\$212	\$203	\$196	2.31%	\$214	\$215	\$203	\$195	3.17%
Abington Memorial ⁵	\$727	\$700	\$644	\$598	7.22%	\$721	\$693	\$639	\$607	6.22%
Brandywine ⁵	\$93	\$122	\$108	\$114	-6.14%	\$98	\$146	\$131	\$134	-9.08%
Bryn Mawr ⁵	\$336	\$328	\$328	\$316	2.08%	\$327	\$331	\$312	\$302	2.82%
Chester County	\$315	\$307	\$288	\$269	5.80%	\$339	\$328	\$302	\$274	7.90%
Crozer-Chester ^{1, 5, 10}	\$515	\$542	\$488	\$465	3.59%	\$547	\$527	\$490	\$500	3.09%
Delaware County Memorial ^{1, 5, 10}	\$143	\$157	\$153	\$150	-1.61%	\$171	\$168	\$162	\$160	2.34%
Doylestown	\$252	\$244	\$234	\$229	3.46%	\$265	\$255	\$242	\$234	4.36%
Einstein MC Montgomery	\$218	\$203	\$198	\$182	6.53%	\$215	\$208	\$199	\$189	4.70%
Forest Health MC Bucks ^{1, 10}	\$6	\$6	\$7	\$6	4.76%	\$12	\$14	\$13	\$12	1.05%
Grand View ⁵	\$186	\$187	\$183	\$180	1.13%	\$190	\$193	\$185	\$180	1.85%
Holy Redeemer ⁵	\$181	\$181	\$180	\$181	-0.05%	\$195	\$187	\$180	\$181	2.61%
Jennersville ²	\$31	\$40	\$41	\$45	-10.35%	\$36	\$48	\$47	\$47	-8.32%
Lankenau MC ⁵	\$496	\$481	\$461	\$437	4.53%	\$517	\$517	\$473	\$427	7.04%
Lansdale	\$90	\$88	\$85	\$80	4.54%	\$84	\$86	\$82	\$76	3.35%
Lower Bucks ^{1, 5, 6 10}	\$71	\$74	\$78	\$71	0.04%	\$90	\$85	\$77	\$75	6.41%
Mercy Fitzgerald ⁵	\$175	\$178	\$172	\$166	1.73%	\$186	\$190	\$185	\$178	1.56%
Paoli	\$302	\$306	\$299	\$296	0.73%	\$286	\$292	\$270	\$251	4.67%
Phoenixville ⁵	\$112	\$149	\$149	\$150	-8.50%	\$116	\$148	\$148	\$148	-7.25%
Physicians Care ^{1, 10}	\$34	\$37	\$29	\$25	10.98%	\$26	\$26	\$21	\$20	10.43%
Pottstown ^{2, 5}	\$143	\$186	\$164	\$157	NA	\$132	\$161	\$139	\$139	NA
Riddle Memorial ⁵	\$186	\$184	\$179	\$171	2.84%	\$193	\$195	\$181	\$172	4.01%
Rothman Ortho Specialty ^{1, 10}	\$61	\$55	\$45	\$39	18.73%	\$45	\$43	\$36	\$34	10.91%
St Luke's Quakertown ⁵	\$83	\$73	\$62	\$56	16.43%	\$72	\$66	\$61	\$56	9.49%
St Mary MC	\$390	\$403	\$419	\$429	-3.00%	\$375	\$385	\$389	\$384	-0.80%
Suburban Community ^{1, 3, 5}	\$44	\$68	\$46	\$98	-18.44%	\$56	\$83	\$57	\$102	-15.22%

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INDIVIDUAL HOSPITAL DATA

Hospital	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Percent of Uncompensated Care FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18
Statewide Average	4.76%	6.62%	6.43%	1.66%	34.89%	13.88%
Region 8 Average	2.16%	5.21%	5.31%	1.58%	40.34%	9.96%
Abington Memorial ⁵	5.16%	13.11%	11.82%	1.94%	45.13%	7.06%
Brandywine ⁵	-3.38%	-3.35%	-8.94%	1.12%	36.14%	16.62%
Bryn Mawr ⁵	7.39%	13.34%	9.41%	1.47%	35.81%	2.16%
Chester County	-3.27%	-3.20%	-0.17%	1.60%	36.00%	6.93%
Crozer-Chester ^{1, 5, 10}	-3.26%	-0.97%	3.49%	1.57%	39.57%	27.25%
Delaware County Memorial ^{1, 5, 10}	-18.74%	-16.83%	-8.40%	1.96%	36.20%	28.27%
Doylestown	1.56%	3.31%	2.84%	0.66%	49.84%	2.95%
Einstein MC Montgomery	3.28%	5.54%	3.69%	1.95%	37.32%	15.64%
Forest Health MC Bucks ^{1, 10}	-45.08%	-45.08%	-59.33%	1.35%	7.17%	0.00%
Grand View ⁵	-0.46%	6.27%	5.28%	1.89%	50.21%	3.62%
Holy Redeemer ⁵	-3.35%	0.69%	4.66%	1.26%	48.60%	8.70%
Jennersville ²	-13.18%	-13.19%	-9.89%	0.91%	42.66%	5.65%
Lankenau MC ⁵	2.13%	2.66%	2.07%	0.85%	40.97%	6.49%
Lansdale	9.05%	8.48%	5.70%	1.89%	52.75%	5.44%
Lower Bucks ^{1, 5, 6 10}	-22.78%	-31.73%	-14.78%	5.69%	47.16%	13.37%
Mercy Fitzgerald ⁵	3.51%	3.05%	3.57%	2.86%	37.99%	33.48%
Paoli	8.38%	11.26%	11.54%	1.77%	33.31%	2.09%
Phoenixville ⁵	-1.55%	-1.55%	0.41%	1.41%	44.81%	9.25%
Physicians Care ^{1, 10}	23.37%	23.37%	28.34%	-0.08%	21.33%	0.50%
Pottstown ^{2, 5}	8.80%	8.80%	9.91%	0.63%	28.08%	8.92%
Riddle Memorial ⁵	1.69%	4.09%	3.70%	0.89%	43.42%	4.03%
Rothman Ortho Specialty ^{1, 10}	26.42%	26.83%	24.38%	0.12%	21.38%	0.00%
St Luke's Quakertown ⁵	14.37%	14.35%	8.59%	0.86%	41.99%	6.81%
St Mary MC	8.74%	13.08%	12.73%	1.71%	33.71%	2.41%
Suburban Community ^{1, 3, 5}	-22.95%	-13.40%	-16.77%	5.46%	74.38%	22.15%

See footnotes on page 34.

INDIVIDUAL HOSPITAL DATA

Hospital	Net Patient Revenue (NPR) (millions)				3-yr Avg Change in NPR FY15-18	Total Operating Expenses (TOE) (millions)				3-yr Avg Change in TOE FY15-18
	FY18	FY17	FY16	FY15		FY18	FY17	FY16	FY15	
Statewide Average	\$270	\$258	\$248	\$236	4.72%	\$272	\$259	\$247	\$236	5.02%
Region 9 Average	\$630	\$602	\$559	\$528	6.40%	\$672	\$634	\$574	\$547	7.66%
Albert Einstein ^{5,7}	\$660	\$638	\$626	\$562	5.86%	\$712	\$696	\$677	\$604	5.96%
Chestnut Hill ^{2,5}	\$99	\$120	\$115	\$104	NA	\$94	\$130	\$118	\$109	NA
Children's Hosp Phila ^{5,7}	\$1,993	\$1,806	\$1,760	\$1,601	8.16%	\$2,137	\$1,970	\$1,853	\$1,736	7.70%
Eastern Regional ^{5,10}	\$209	\$266	\$322	\$387	-15.30%	\$208	\$264	\$322	\$391	-15.58%
Hahnemann University ^{1,5,10}	\$413	\$392	\$431	\$427	-1.10%	\$586	\$555	\$498	\$519	4.32%
Hospital Fox Chase Cancer	\$367	\$337	\$314	\$292	8.50%	\$336	\$300	\$275	\$256	10.38%
Hospital University PA ⁵	\$2,751	\$2,588	\$2,468	\$2,350	5.68%	\$2,784	\$2,564	\$2,363	\$2,218	8.51%
Jeanes	\$149	\$149	\$147	\$137	3.04%	\$162	\$160	\$158	\$148	3.23%
Jefferson Health NE	\$437	\$450	\$460	\$419	1.44%	\$441	\$447	\$461	\$441	0.02%
Mercy Philadelphia ⁵	\$147	\$145	\$136	\$133	3.34%	\$137	\$140	\$137	\$132	1.26%
Nazareth ⁵	\$148	\$138	\$138	\$144	1.08%	\$146	\$140	\$139	\$143	0.66%
Penn Presbyterian ⁵	\$838	\$754	\$700	\$599	13.34%	\$879	\$825	\$755	\$647	11.91%
Pennsylvania ⁵	\$581	\$594	\$572	\$524	3.67%	\$625	\$624	\$584	\$550	4.52%
Roxborough Memorial ^{1,5,10}	\$57	\$66	\$70	\$61	-1.82%	\$69	\$70	\$80	\$73	-1.45%
Shriners Children Phila ¹	\$14	\$12	\$9	\$12	6.10%	\$54	\$50	\$52	\$51	1.43%
St Christopher's Children ^{1,10}	\$286	\$291	\$313	\$317	-3.29%	\$510	\$339	\$367	\$351	15.18%
Temple University ⁵	\$1,165	\$1,089	\$1,013	\$916	9.05%	\$1,155	\$1,122	\$1,016	\$917	8.65%
Thomas Jefferson Univ ⁵	\$1,586	\$1,581	\$1,495	\$1,456	2.96%	\$1,667	\$1,613	\$1,522	\$1,506	3.57%
Wills Eye	\$27	\$23	\$21	\$21	10.12%	\$40	\$38	\$37	\$36	3.01%

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INDIVIDUAL HOSPITAL DATA

Hospital	Operating Margin FY18	Total Margin FY18	3-yr Avg Total Margin FY16-FY18	Percent of Uncompensated Care FY18	Medicare Share of NPR FY18	Medical Assistance Share of NPR FY18
Statewide Average	4.76%	6.62%	6.43%	1.66%	34.89%	13.88%
Region 9 Average	2.35%	5.69%	5.44%	1.40%	26.58%	22.28%
Albert Einstein ^{5, 7}	-1.00%	-0.03%	-1.06%	2.26%	39.67%	39.06%
Chestnut Hill ^{2, 5}	5.72%	5.72%	-0.85%	0.96%	56.45%	12.26%
Children's Hosp Phila ^{5, 7}	9.11%	14.52%	12.60%	1.36%	1.47%	29.37%
Eastern Regional ^{5, 10}	2.17%	1.08%	1.37%	6.71%	29.59%	0.00%
Hahnemann University ^{1, 5, 10}	-29.68%	-18.85%	-12.65%	1.83%	36.14%	28.74%
Hospital Fox Chase Cancer	9.99%	10.29%	11.90%	0.23%	33.31%	4.40%
Hospital University PA ⁵	8.61%	12.22%	12.10%	0.52%	27.89%	10.88%
Jeanes	-3.69%	-3.10%	-2.32%	1.74%	42.03%	19.34%
Jefferson Health NE	4.27%	8.57%	9.18%	3.38%	44.63%	18.25%
Mercy Philadelphia ⁵	8.67%	9.09%	5.92%	3.46%	28.72%	61.89%
Nazareth ⁵	3.19%	3.48%	1.54%	3.51%	43.69%	23.63%
Penn Presbyterian ⁵	5.94%	5.07%	2.19%	0.57%	35.62%	15.23%
Pennsylvania ⁵	0.49%	2.32%	2.97%	0.75%	27.47%	15.97%
Roxborough Memorial ^{1, 5, 10}	-12.10%	-11.51%	-9.15%	1.96%	63.02%	13.53%
Shriners Children Phila ¹	-266.50%	-266.50%	-323.26%	19.88%	0.18%	29.77%
St Christopher's Children ^{1, 10}	-47.65%	-31.04%	-10.43%	0.97%	3.76%	66.33%
Temple University ⁵	2.44%	2.95%	1.57%	1.89%	28.27%	42.83%
Thomas Jefferson Univ ⁵	1.17%	2.96%	3.06%	1.39%	32.40%	13.49%
Wills Eye	-13.92%	0.89%	-4.40%	0.84%	49.09%	5.17%

See footnotes on page 34.

EXPLANATION OF TERMS & MEASURES

Note: Utilization and financial data include subunits of a hospital such as skilled nursing, long-term care, rehabilitation and psychiatric. Utilization data excludes routine newborn care; the mother and routine newborn are presented as a single patient.

3-year Average Change in Net Patient Revenue (NPR) or Total Operating Expenses (TOE): The average annual change in the hospital's NPR or TOE that occurred from the end of FY15 through FY18.

$$(((\text{NPR}_{18} - \text{NPR}_{15}) / \text{NPR}_{15}) / 3) \text{ or } (((\text{TOE}_{18} - \text{TOE}_{15}) / \text{TOE}_{15}) / 3)$$

3-year Average Total Margin: The average total margin realized by the hospital during FY16 through FY18.

$$(\Sigma \text{ revenue over expenses}_{18, 17, 16} / \Sigma \text{ total revenue}_{18, 17, 16})$$

Commercial Third-Party Payers: Commercial insurers encompass all indemnity and managed care health insurance plans, including Blue Cross and Blue Shield plans, and hospital and health care system plans. Government-funded programs, such as Medicare managed care, are not included even if a commercial insurer administers the program.

Managed Care: Managed care includes all licensed HMO, PPO, and POS plans that require some form of pre-authorization or limit care to in-network providers.

Net Patient Revenue (NPR): Net patient revenue (net of bad debt) reflects revenue for patient care only and does not include revenue from other operations such as cafeteria, parking, rent, research and educational activities. Revenue from those operations is included in total operating revenue. NPR may include retroactive adjustments from third-party payers for care provided during a previous fiscal year.

Other Third-Party Payers: Third-party payers other than health insurance companies and managed care organizations. These include direct payments by employers or associations, auto insurance, workers' compensation, and government programs (other than Medicare and Medical Assistance).

Operating Income: The amount by which total operating revenue exceeds total operating expenses.

$$(\text{total operating revenue} - \text{total operating expenses})$$

Operating Margin: The ratio of operating income to total operating revenue. This measure places operating income in perspective with the volume of patient services realized by the hospital.

$$(\text{operating income} / \text{total operating revenue})$$

Percent of Uncompensated Care: This is the ratio of uncompensated care (charity care and bad debt) to the total care provided by the hospital. Charity care is the care a hospital provides without charge because the patient is unable to compensate the hospital through third-party coverage or the patient's own resources. Bad debt represents the foregone revenue for care in which the hospital initially anticipated payment, extended credit to the patient, but later was determined to be uncollectable. This rate can be used to express uncompensated care as a percent of total charges or as an estimate of the percent of total net patient revenue.

$$(\text{charity care charges} + \text{bad debt charges}) / \text{total charges}$$

Total Margin: The ratio of total income to total revenue. This measure puts income from all sources in perspective with all revenues received by a hospital.

$$(\text{revenue over expenses} / \text{total revenue})$$

Total Net Income (Revenue over Expenses): Total net income reflects the sum of operating income and non-operating income. Total net income may also include an extraordinary item.

For the for-profit hospitals, total net income is net of a *pro rata* share of income taxes, gains and non-operating expenses incurred by the parent corporation.

Total Operating Expenses (TOE): All costs associated with operating the entire facility such as salaries, professional fees, supplies, depreciation, interest, and insurance. The acquisition of durable equipment and other property is not considered expenses and is reflected on the hospital's balance sheet as assets. However, the cost to finance equipment (interest) as well as the depreciation, operation and maintenance costs of capital equipment are operating expenses.

Total Operating Revenue (TOR): All revenues allocated by the hospital to meet operating expenses. Includes revenue sources such as net patient revenue, investment income, contributions, and revenue from other operations (e.g., cafeteria, parking, rent, research and educational activities). Individual hospitals may also allocate investment income, contributions, etc., as non-operating income.

Total Revenue: Operating revenue plus non-operating income. The non-operating income component typically includes unrestricted contributions, investment income, and net investment gains and losses on marketable securities.

FOOTNOTES

Footnotes

1. The end of the fiscal year is not June 30. The data reflects the fiscal year that ended prior to June 30.
2. FY18 data is less than 12 months; therefore, a three-year comparison is not appropriate for some of the measures.
3. Prior year(s) reflect less than 12 months of data; therefore, a three-year comparison is not appropriate for some of the measures.
4. This is the first reporting year for this facility. Expenses are often higher than operating revenue during the start-up period.
5. The hospital has specialty units such as psychiatric, rehab, long-term care, skilled nursing, etc., which are included in the data presented for the facility.
6. Extraordinary item is included in the calculation of total margin.
7. Balance sheet ratios are for the parent organization.
8. Acquired or merged with another licensed hospital during the FY18 reporting period.
9. Acquired or merged with another licensed hospital during the FY16 or FY17 reporting periods.
10. For-profit facility; total margin includes *pro rata* share of the parent corporation's federal income taxes.
11. Facility is referred to by a different name, or it closed after the FY18 reporting period.
12. Facility failed to satisfy the financial filing requirements.
13. One or more of the required financial submissions was filed late.
14. Facility submitted incomplete or inaccurate data.

NA Not applicable.

NR Information necessary to report or calculate this measure was not reported by the hospital.

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